

AGO  
ERGO  
SUM



# WE OPEN MARKETS OTHERS CANNOT REACH

AES International, based in the Netherlands, is a dynamic wholesaler, distributor, and supply chain specialist operating globally in over 65 countries. We specialize in premium FMCG brands, focusing on personal care, quality cosmetics, and household essentials. Known for our transparency and discretion, we prioritize the needs of our clients and suppliers, ensuring seamless integration into new markets.

Our commitment to operational excellence emphasizes reliability, efficiency, and client orientation. By continuously expanding our network and improving our processes, we believe in making a real difference through strong relationships. Each client, supplier, and market is unique, and we deliver sustainable solutions accordingly.





# OUR FOCUS


## VISION

Our vision is to attain a leading market position both nationally and internationally, expanding into new geographic regions and providing unique offerings to each client. As an extension of our suppliers, we prioritize our partners and repeatedly go above and beyond their expectations. We collaborate with clients to increase market coverage, gain competitive advantages, and generate long-term solutions, while providing everyday necessities worldwide.

## MISSION

At AES, our mission is to cultivate enduring partnerships with our clients, suppliers, and logistics network. With our core values we aim to motivate our employees to deliver exceptional results every day. By listening to and addressing both global and local demands, we offer customized solutions with unwavering commitment and top-tier service. We emphasize a global perspective with local actions, recognizing the unique needs of each client and supplier. Our focus is on building long-term relationships and mutual growth, rather than pursuing quick, lucrative deals.





"We craft mutually beneficial outcomes and offer tailored solutions that persist."

## VALUES

Our partnerships are built on the foundation of our values and commitments. We stand by our promises and maintain the integrity of our corporate values. Openness, honesty, and trust are at the core of our partnerships.

We do more than trading goods and services; we invest in building strong relationships. In an increasingly automated world, we believe that authenticity and a personal touch are more crucial than ever. Our integrity fosters trust, forming the cornerstone of our relationships. Our passion for success, leadership, and a competitive spirit drives our entrepreneurial culture.

# VALUES

Quality

Respect

Integrity

Loyalty

Commitment

Professionality

# OUR ASSORTMENT

## ANY BRAND, ANYWHERE, ANYTIME

A-BRANDED

QUALITY COSMETICS

PERSONAL CARE

HOUSEHOLD



### OPTIMAL SERVICE, OPTIMAL PRODUCT RANGE

We consistently aim to deliver optimal services and product ranges to our clients. We offer a broad selection of products at very competitive prices and can deliver them immediately from our own warehouses. Our goods are available for delivery to anywhere, anytime. Additionally, we provide flexibility in order quantities and frequencies to ensure our clients receive the most beneficial solutions possible.














# PARTNERSHIPS

## We help our partners with:

- Stock lots and regular stock solutions
- Upscaling
- Establishing new distribution channels
- Supply to domestic and international niche markets
- Supply to independent retail channels
- Solutions to suppliers' logistical challenges
- Additional services, such as labelling, packaging, re-stacking, and shrinking

## WE SOURCE, YOU SUCCEED

With a well-established network, we ensure timely and accurate deliveries to the right locations. Our logistics infrastructure and strategic partnerships enable us to meet our obligations, regardless of geographical challenges.

We perform ongoing market research to determine the way we distribute our products without disturbing our suppliers' regular distribution channels. By monitoring market developments and consumer demands, we find opportunities in regions with limited growth and tweak our strategy accordingly.

# LOGISTICS AND SUPPLY CHAIN

## ON-DEMAND SOLUTIONS

As an innovative full-service logistics provider, we are capable of handling any global logistical difficulty. Our specialized team, high-tech warehouse, logistic network, and reliable supply chain management system deliver efficient and accurate logistical solutions.

**"Quality is our foremost consideration."**

AES maintains all stock under optimal conditions, ensuring complete compliance and strict adherence to safety procedures throughout our operations. We are committed to finding effective and sustainable solutions for every business opportunity, question, and challenge.

We can store inventory for our partners and predict delivery needs, ensuring prompt and affordable supply at any time. Our advanced order processing system and trusted global transport partners enable us to achieve the quickest delivery times.







## OUR PEOPLE OUR VALUABLE ASSET

At AES, we are proud to employ a diverse and multicultural team of ambitious, talented, and dedicated professionals. Each department brings its own specialized expertise, yet, we all share the same passion for excellence.

Each day, we prioritize investment in our team. We support personal development as it remains a key catalyst for our advancement. Our team is committed to delivering optimal results and consistently enhancing their knowledge of markets, clients, and suppliers.



ACTIVE IN MORE THAN  
65 COUNTRIES



MORE THAN 30.000  
PALLETES IN STOCK



EMPLOYING MORE THAN  
10 NATIONALITIES



HIGH TECH  
WAREHOUSE

# OUR DEDICATION

As experts in supply chain optimization and wholesale, we consistently generate valuable business opportunities for our partners. Remaining proactive, we continuously innovate, and swiftly adapt to global market changes. Our deep industry knowledge and extensive network, spans across niche markets nationally and internationally. This integrated approach allows us to foster strong partnerships built on trust, reliability, and a shared commitment to sustainable growth in every market we serve.

We eagerly anticipate meeting you to collaborate and strategize together!

Thank you,

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