



## **Future Energy Solutions Lands a Multi-Year Financial Partnership with Deutsche Bank AG**

Future Energy Solutions Lighting Group, LLLP (“FES” or the “Company”) announced today that it has closed a multi-year funding facility with Deutsche Bank with an initial facility of \$100MM. The new facility from Deutsche Bank will be in addition to FES’s existing senior funding partner, Orion Energy Partners (“Orion Energy”), providing additional funding to support the Company’s rapid expansion.

FES delivers Lighting as a Service (“LaaS”) through energy efficient installations across the United States. FES is an award-winning business and a rapidly growing provider of energy efficient lighting. FES has a proven record of providing commercial and industrial customers with energy efficient lighting equipment systems using LED and induction technologies. The Company’s Gold Initiative Program offers LaaS at zero capital cost to the customer.

*“FES and its partners, Orion Energy, are delighted to partner with Deutsche Bank, who have provided a credit facility that will allow FES to significantly expand its presence in markets throughout the United States,” said **FES Chief Executive Officer Daniel Gold**. “With this partnership in place, we are optimally positioned to better service our existing customers and accelerate growth in our core target markets.”*

*“Deutsche Bank’s new capital partnership with FES exemplifies and highlights the success of the FES business since partnering with Orion Energy,” said **Chris Leary, Investment Principal at Orion Energy**. “We are excited to further bolster FES’s access to capital, in addition to our continuing support.”*

*“We have worked closely with the FES and Orion teams to structure an innovative financing solution that allows FES to continue growing its business of providing energy efficient lighting-as-a service”, commented **Robin Cresswell, Head of Infrastructure and Energy US at Deutsche Bank**.*

Norton Rose Fulbright acted as legal advisor and Marathon Capital (Chicago) and BDO LLP (London) acted as financial advisors to FES. Morgan Lewis acted as legal advisor to Deutsche Bank. Latham & Watkins LLP acted as legal advisor to Orion Energy.

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### **About Future Energy Solutions**

Future Energy Solutions is an award-winning privately-owned business that provides energy efficient infrastructure upgrades to businesses and other organizations under a unique plan at no capital cost to the customer. FES has experienced extraordinary growth due to wide acceptance of its Gold Initiative Program. The Program is based on providing turnkey energy efficient lighting infrastructure from design, supply, installation and funding. In addition, FES assumes all maintenance responsibilities for customers who partner with the Company throughout the term of the Program.

The Company specializes in targeting customers currently operating inefficient high intensity discharge (“HID”), high pressure sodium (“HPS”) and fluorescent lighting systems in which lighting forms an essential part of the businesses’ operations and cost base. For more information, visit [www.feslighting.com](http://www.feslighting.com)

### **About Deutsche Bank**

Deutsche Bank provides commercial and investment banking, retail banking, transaction banking and asset and wealth management products and services to corporations, governments, institutional investors, small and medium-sized businesses, and private individuals. Deutsche Bank is Germany’s leading bank, with a strong position in Europe and a significant presence in the Americas and Asia Pacific. For more information, visit [www.db.com](http://www.db.com).

### **About Orion Energy Partners**

Orion Energy is a credit-oriented private equity firm with over US\$ 1 billion of investable capital. Orion Energy is focused on providing creative capital solutions to middle market energy infrastructure businesses across North America and select international markets with a focus on downstream, midstream, conventional electric power, renewable energy and storage, asset-heavy energy services and other energy subsectors. Its management has substantial experience leading successful energy companies and energy infrastructure investments. For more information, visit [www.OrionEnergyPartners.com](http://www.OrionEnergyPartners.com).