

Briefing: February 2021

The lasting impact of Covid-19 on EDI

Gordon Dewar, Chief Executive

Years in comparison - 2019



- 14.7 million passengers
- 750 directly employed staff
- 132,000 flights
- 151 destinations
- 401,000 car park bookings



Years in comparison - 2020



- 3.48 million passengers – down 76% on 2019
- Approx. 480 staff
- 46,000 flights
- 110 destinations
- 131,000 car park bookings



Today's terminal



One way system for departures and arrivals throughout the terminal to maintain social distancing



Hand sanitation stations positioned inside and outside the terminal



Enhanced cleaning schedules with fogging machines to disinfect trolleys and wheelchairs



Protective screens installed and face coverings and PPE for all staff in passenger facing areas



PPE vending machines installed, deep cleaning of security trays and new anti-viral trays introduced.



One way system around departure lounge to maintain social distancing right up to boarding

Passenger and economic hit



- 76% drop in passengers numbers to under 3.5m
- Warning that we cannot simply return to 2019 situation of choice and airlines
- BiGGAR Economics report helped to estimate economic impact
- £1bn loss to the economy
- 21,000 jobs lost
- Need a comprehensive economic recovery plan



BBC Scotland News
@BBCScotlandNews

In 2019 a record 15 million people used the airport but that dropped to just under 3.5million last year



Covid in Scotland: Edinburgh Airport passenger numbers drop to 25 year low
bbc.co.uk

Airport numbers fall by 76%

EDINBURGH Airport has seen the lowest number of passengers since 1995 in the last 12 months - costing the economy £1billion.

In 2019, the airport celebrated a record number of passengers as almost 15million used the airport. But this plummeted to 3.5million in 2020

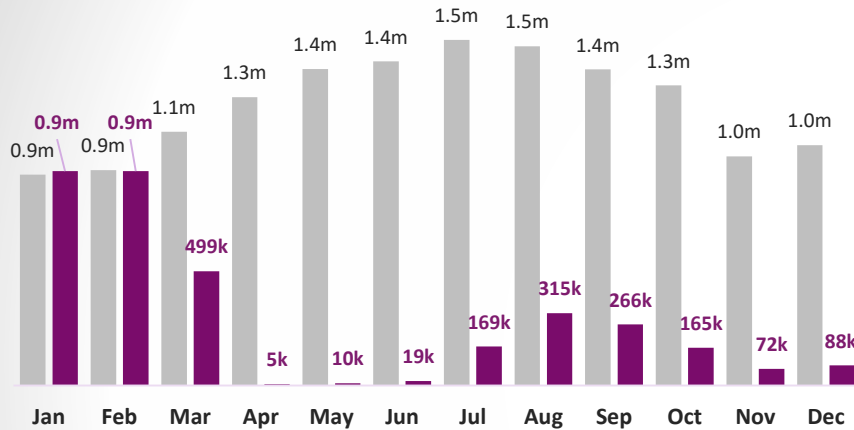
- a 76 per cent reduction on the previous year.

The vast majority of those travelled before the pandemic hit and numbers fell by 99 per cent between April and June, by 83 per cent from July to September and by 90 per cent between October and December.

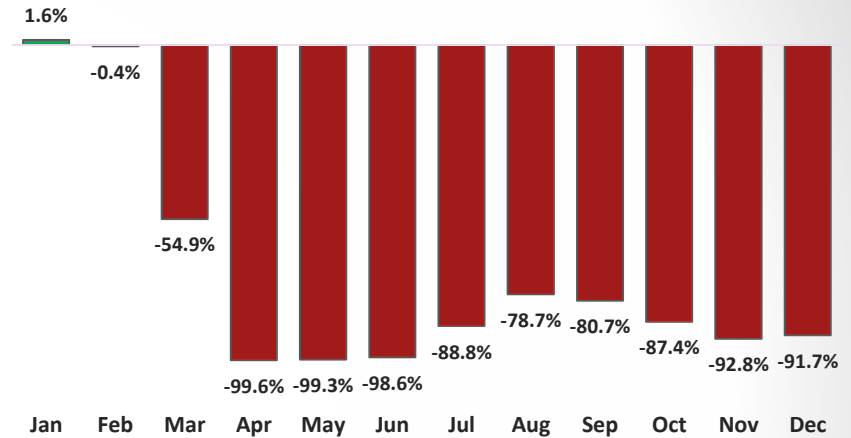
2020 Traffic Trends



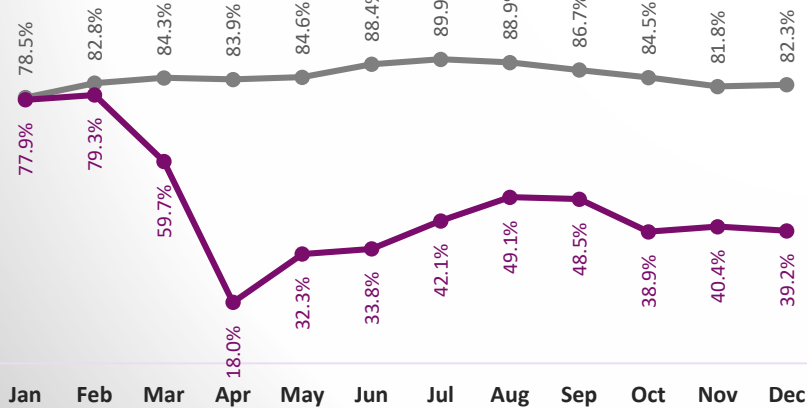
Total Passengers 2019 & 2020



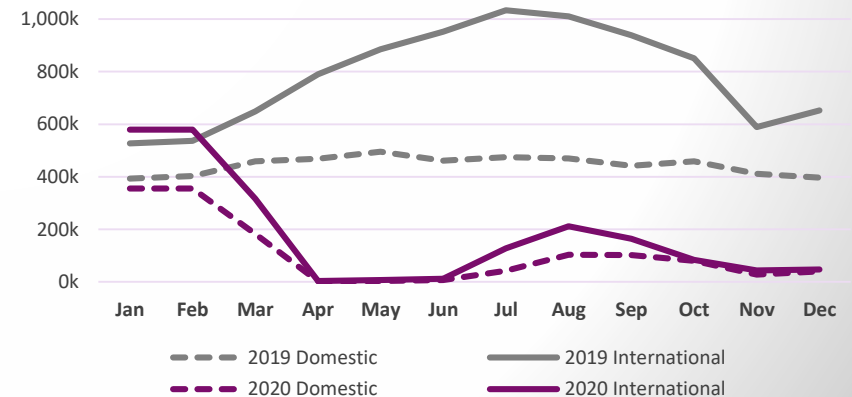
Passenger Trend 2020 vs 2019



Average Passenger Loads 2019 & 2020



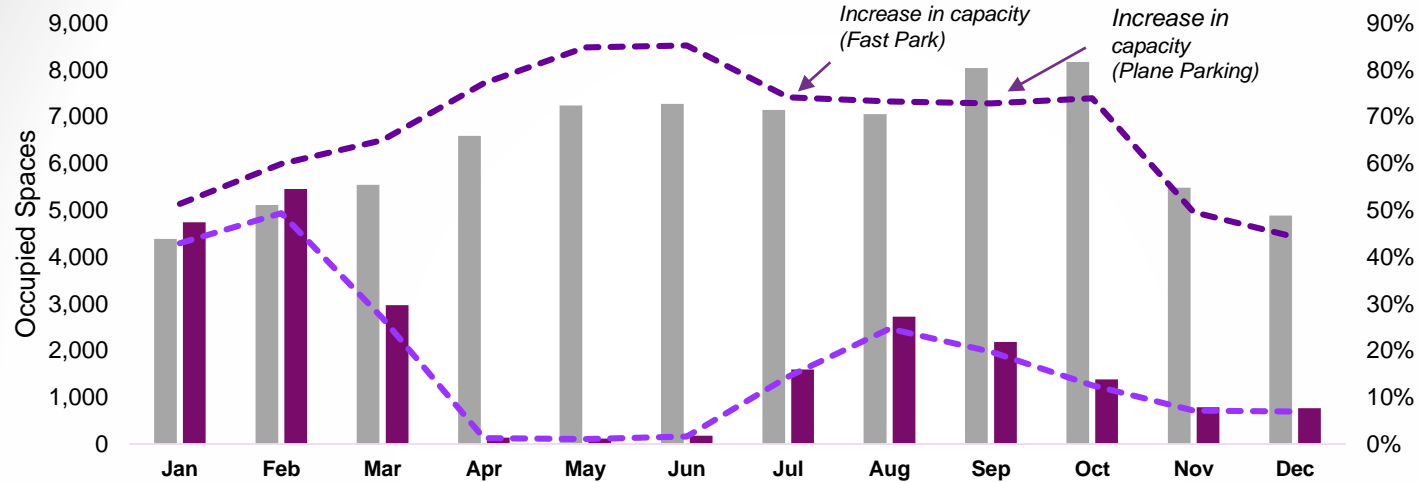
Domestic vs International Passengers



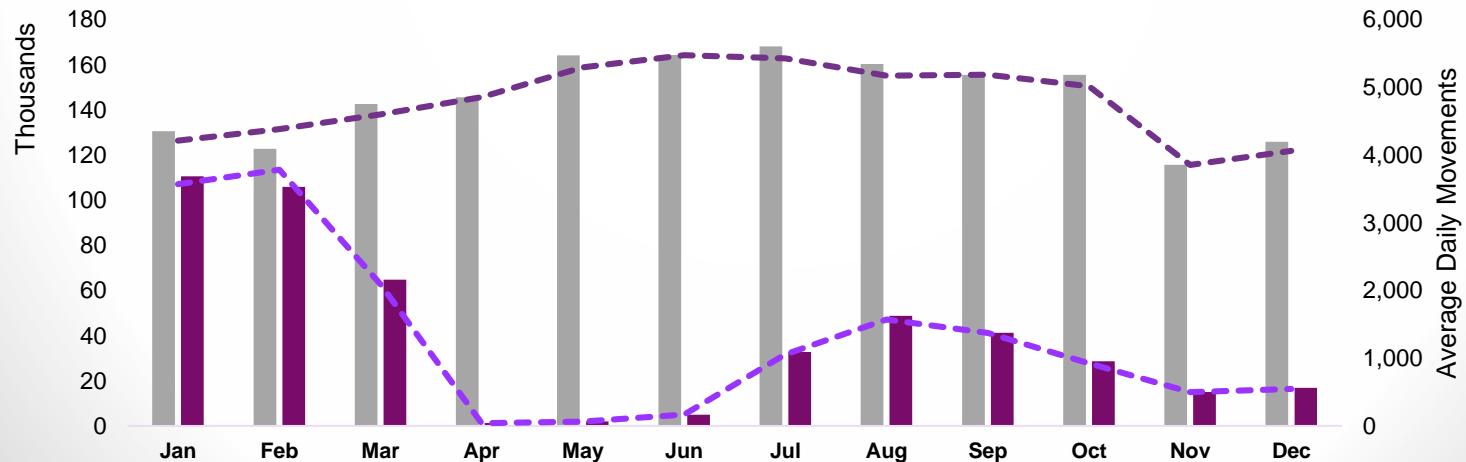
2020 Parking Trends



Car Parking Average Occupancies (2019 vs 2020)



Drop-off Zone Transactions (2019 vs 2020)



Testing at the terminal



- Talks with Sco Gov on testing have been testing.
- Months of discussion with little movement.
- Drive-through PCR testing introduced Nov 2020.
- Introduced independent of government at a time it continued to ignore the need for testing.
- Testing part of immediate and longer-term recovery.
- Still little movement on a pilot or consideration of plans.



Recovery – what form?

- Governments now accept testing is required.
- Need international standard.
- Route map out of quarantine is a **must**.
- Vaccination roll-out also key, offered to help with this.
- Hotel quarantine – California?



STV News 
@STVNews

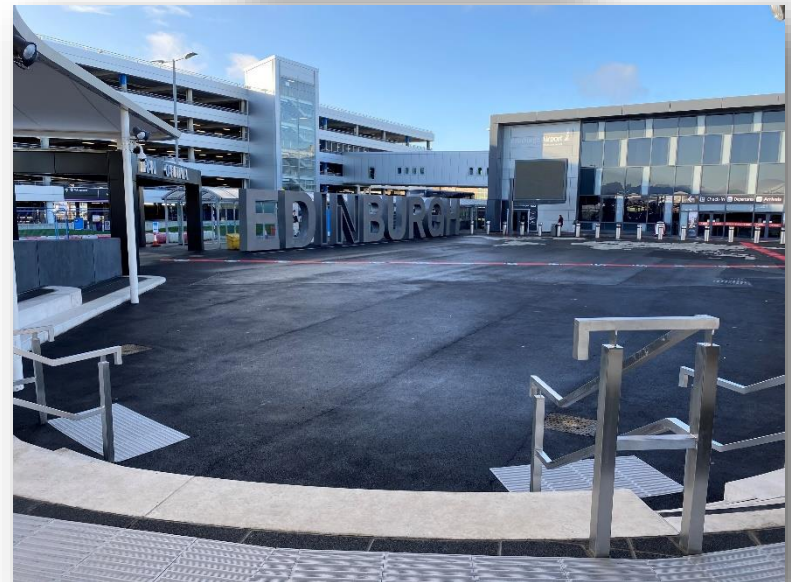
Edinburgh Airport chief executive Gordon Dewar believes mandatory testing for passengers can help the travel industry recover. bit.ly/398kqAl



East Terminus and Plaza opens



- Area re-opened in October
- £7 million East Terminus facility provides dedicated area for taxis and private-hire cars
- A harmonisation of charges to a £4 fee for both pick-up (£1 less) and drop-off (£2 more)
- Time in drop-off doubling from 5 to 10 minutes
- A discount of £2 for people with electric cars
- Retention of the free drop-off zone, temporarily moving to Mid-Stay



PRM Insource to Edinburgh Airport Services Limited (EASL)



Why:

- To return service levels to a 'Very Good' rating as defined by the CAA. Service levels dropped in 19/20 to 'Good'.
- Current contract with ABM to supply PRM Operations at Edinburgh expires on 31st March 2021.
- Independent surveys of PRM team showed staff were unhappy with the current employer's focus on safety, staff wellbeing and lack of training.
- Improved levels of efficiency, governance and compliance through existing EAL teams to realise operating benefits.



What this looks like:

- Project Managed by Ross Gilpin to ensure successful execution.
- Collaborating with PRM specialists & CAA to ensure quality of the service at Edinburgh meets and exceeds passenger needs.
- Investment in new Operating System to manage and track customers through the process supporting the return to a CAA rating of Very Good.
- 47 staff expected to TUPE over from ABM to EASL.
- PRM represents the third operation to be insourced into EASL in the last 12 months following Car Parking and Vehicle Maintenance.

Questions?

Night Noise Briefing

Night Flights



Night at Edinburgh is considered to be between 2330 and 0600

Key stats:

- 6036 in 2019 vs 3675 in 2020
- 40% decline – due to a drop in passenger traffic
- Cargo flights have remained at similar numbers to pre-pandemic levels

What is flying at night?

- Cargo Flights including Royal Mail
- Medical supplies and medical flights
- Air ambulances
- Repositioning aircraft to avoid delays
- Ad Hoc – Military or diversions

Night Flying Statistics 2019 - 2020



FlightTypeCode	Flight Type Description	2019	2020
C	CHARTER PASSENGER >=15000KG	152	14
D	GENERAL AVIATION - PRIVATE	41	31
F	FREIGHT	575	556
H	CHARTER FREIGHT/MAIL	93	15
J	SCHEDULED PASSENGER	2,999	902
M	MAIL (SCHEDULED SERVICE)	1,854	1,877
P	POSITIONING - CARGO	82	7
P	POSITIONING - OTHER/UNKNOWN	148	192
R	RETURN TO BASE (TECH)	0	1
U	AIR AMBULANCE <15000KG	86	78
W	MILITARY	5	2
X	DIVERSION PAX OFFLOAD	1	0
Grand Total	Total	6,036	3,675



EDI View – Why?

- Night flights have a reason
 - Next day deliveries both parcels and post including replacement items for manufacturing processes.
 - Medical supplies and medical flights
 - Connectivity– if airlines know that an airport is 24 hours, they are more likely to base aircraft there as they can use the same aircraft for more rotations in a day and also know that they are not under pressure if running late. Also if an aircraft has a technical problem, replacements can be flown in to reduce delays especially during first wave operations.
 - Connectivity – it means destinations such as China can be reached
 - Emergency diversions



EDI View – What are we doing about it

- We understand the impact of night flights on communities.
 - First Scottish airport to introduce a charge on night flights to encourage airline planners to move flights earlier if possible.
 - Introduction of the Noise Lab to create greater understanding
 - Increased scrutiny and reporting



The Future

- Review aircraft charging levels
- Continue dialogue with communities via EANAB and EACC
- Consideration of night flying in update of noise action plan to run from 2023 until 2028
- Opportunity of airspace change
- Working with ICCAN on best practice
- Participation in DfT consultation on night flying

**Thank you.
Any questions?**