

Progress on all fronts, with positive clinical updates and fresh funds raised

Anteris has released its 2Q2021 results, announcing revenue of \$1.6m (largely LeMaitre Vascular), R&D burn of \$1.6m and \$3.1m cash (excluding this month's \$9m capital raise). On the clinical side, the proof of concept (POC) animal study on the viability of ADAPT[®] treated conduits in the carotid artery showed no calcification. Anteris had its first successful *in vivo* demonstration of the ComASUR[™] Transfemoral Delivery System.

Clinical updates: POC ADAPT[®] study positive

In June, Anteris reported that its POC animal study on ADAPT[®] treated conduits in the carotid artery showed no evidence of calcification, a promising result in the path to using ADAPT[®] treated conduits in coronary artery bypass graft surgeries. This successful POC study paves the way for a larger animal study, which Anteris plans to start in Australia in 2021.

Anteris has also indicated that it performed a successful *in vivo* demonstration of its ComASUR[™] Transfemoral Delivery System, which allows the DurAVR[™] valve to be accurately delivered into the same position as the native valve for better patient outcomes.

Anteris presented DurAVR[™] at the Transcatheter Valve Therapies Structural Heart Summit in July.

Corporate activity: funding, tax refund

Funding activity during the quarterly included:

- second tranche of the Mercer Street Global Opportunity Fund funding facility raised \$1.0m before costs
- new convertible note issue to Mercer raised \$2.5m
- share issue to Mercer raised \$550,000
- new shares placed to mainly top 10 institutional investors raised \$2.3m; investors also received unlisted 2-year options

In June, Anteris received a \$1.49m tax refund via the Australian Government's R&D Tax Incentive Scheme FY2020, which the company used to repay the \$1.22m short-term facility with Mitchell Asset Management.

Funding news post results: \$9m placement



Anteris is an Australian structural heart med tech company focused on developing medical products and technologies with improved clinical outcomes and durability using its proprietary engineered bovine tissue platform ADAPT. The first-in-human SAVR clinical trial, currently underway, is assessing the performance of the company's proprietary DurAVR[™] valve, an ADAPT single-piece 3D aortic valve, in patients undergoing surgical aortic valve replacement for the treatment of aortic stenosis. Anteris recently demonstrated the feasibility of the DurAVR[™] valve when coupled with its proprietary and novel ComASUR[™] Transfemoral Delivery System in a series of animal studies.

Stock	AVR
Price	A\$8.05
Market cap	A\$55m
Valuation	A\$23.00 per share

Near term catalysts

2HCY21

EFS submission to FDA





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This month, Anteris raised \$9m in a placement to sophisticated investors at \$8.00/share. Investors will also receive either: (1) 3 unlisted options for every 5 new shares, with a 4-year expiry and exercise price of \$10.00, if approved by shareholders; or (2) cash of \$1.25 per option. The funds raised will be used largely to develop DurAVR[™].

Valuation

Our valuation of AVR remains unchanged A\$23 per share (undiluted), pending the release of 1H21 financials. This uses a risk-adjusted net present value (rNPV) method to discount future cash flows through to FY2030 and incorporates a probability of success adjustment of 32% and, DurAVR[™] valve/ComASUR[™] delivery kit pricing of US\$33,000.



Exhibit 1 – Summary financial statements* (unchanged pending release of full set of 1H21 financials)

Financial Summary (AUD 000's)	FY18a	FY 19 a	FY20a	FY21e*	FY22e	FY23e
PROFIT & LOSS						
Total Revenue	25,601	17,075	7,079	6,802	7,483	8,231
Other income* (includes licencing revenue	111	25,490	4,800	56,593	1,037	30,765
Cost of sales	- 13,163	-8,773	-2,723	-4,762	-5,238	-5,762
Operating expenses	- 37,248	- 39,974	-24,430	-24,402	- 16,386	- 12,820
EBITDA	-25,884	- 5,032	- 13,732	35,334	- 12,129	21,459
EBIT	- 27,295	-6,649	- 14,945	34,750	- 12,656	20,975
Тах	0	0	0	0	0	0
NPAT (Reported)	-25,168	-6,325	- 14,531	34,231	- 13,104	20,415
NPAT (Underlying)	0	0	0	0	0	0
Minority Interest	- 482	- 362	0	0	0	0
Shares Outstanding (m)	589.9	590.8	591.3	591.3	591.3	591.3
EPS (Underlying) cps	-7.93	-0.99	-2.58	5.79	-2.22	3.45
Dividend per share (cps)	0	0	0	0	0	0
BALANCE SHEET						
Current Assets	22,920	20,583	8,093	42,619	29,753	50,363
Cash	12,036	8,968	4,354	38,881	26,015	46,625
Receivables	4,192	9,802	1,585	1,585	1,585	1,585
Inventory	6,692	1,812	693	693	693	693
Other Assets	0,002	0	1,460	1,460	1,460	1,460
Non-Current Assets	8,940	5,421	4,559	4,263	4,024	3,829
PP&E	3,475	1,590	1,372	1,205	1,083	996
Intangible assets	5,466	1,699	1,416	1,288	1, 17 1	1,063
Other Non-current Assets	0	2,131	1,770	1,770	1,770	1,770
Current Liabilities	8,770	7,302	7,839	7,839	7,839	7,839
Payables	6,783	4,921	4,013	4,013	4,013	4,013
Short Term Debt	0	1,113	2,554	2,554	2,554	2,554
Provisions & Tax	1,587	528	473	473	473	473
Other financial liabilities	400	740	800	800	800	800
Non-Current Liabilities	1,611	3,167	2,405	2,405	2,405	2,405
Long Term Debt Provisions	0	<u> </u>	0 638	<u> </u>	0 638	<u> </u>
Otherfinancial liabilities	1,611	2,564	1,767	1,767	1,767	1,767
Net Assets	3,629	15,535	2,407	36,638	23,533	43,948
Share Capital	137,737	137,758	138,740	138,740	138,740	138,740
Reserves	-2,941	-2,724	- 1,560	- 1,560	- 1,560	- 1,560
Retained Earnings	- 113,678	- 119,498	- 134,773	- 100,542	- 113,646	-93,232
Minority Interests	362	0	0	0	0	0
Total Equity	21,479	15,535	2,407	36,638	23,534	43,948
CASH FLOW						
Operating Cash Flow	-22,205	-22,867	- 14,373	34,815	- 12,577	20,898
Maintenance Capex	- 611	- 67	-289	-289	-289	-289
Expansion Capex	0	0	0	0	0	0
Acquisitions	0	0	0	0	0	0
Investing Cash Flow	- 1,011	20,573	7,763	-289	-289	-289
Equity Issued	35,411	0	1,068	0	0	0
Debt Issued	5,000	1,000	1,220	0	0	0
Dividends	0	0	0	0	0	0
Financing Cash Flow	27,149	9	1,893	0	0	0
Change in Cash Balance	3,933	-2,286	- 4,7 17	34,527	- 12,866	20,610

Source: MST Access. * Includes licencing revenue assumption used in valuation.

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