



PERIODIC TABLE OF BUYING A USED CAR



CARFAX[®]
VEHICLE HISTORY REPORTS

Since the Corona pandemic, more and more people are avoiding public transportation because of hygiene concerns and are switching to private transportation. Used cars are exceptionally in high demand worldwide.

With our "Periodic Table of Buying a Used Car" we show you what you should consider when buying a used car. If you follow all the steps, you will be well-informed and confident in your decision.

We wish you a lot of fun while reading and good luck with your car purchase!

P.S.: Did the Periodic Table of Buying a Used Car help you with your used car purchase? Then share your story with the hashtag **#ShowMeTheCARFAX!**



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THE ELEMENTS

Ty
Type
Which type of car do I need?
Shopping

Bu
Budget
How much can I spend?
Shopping

Ex
Extras
Extras & Features I want
Shopping

In
Inform
Inform about cars & prices
Shopping

Re
Reviews
Read reviews of similar cars
Shopping

Sa
Safety
Is this a safe car?
Shortlisting

Ec
Ecology
Check emissions
Shortlisting

Rv
Resale value
Will you lose money later?
Shortlisting

Is
Insurance
Check insurance costs
Shortlisting

Ci
Com. Issues
Common issues of this car type
Shortlisting

Mc
Maintenance
Costs to maintain the car
Shortlisting

Gv
Get VIN
Check VIN with CARFAX
Vehicle History

Hc
History Check
Was the car ad accurate?
Vehicle History

Mi
Mileage
Logical mileage development?
Vehicle History

Se
Service
Check for Proper service history
Vehicle History

Au
Alt. Usage
Used as taxi, rental, etc.?
Vehicle History

Da
Damages
Check for previous damages
Vehicle History

Ow
Owners
How many people owned it?
Vehicle History

Do
Documents
Manuals, papers, documents
At the Sale

Et
Exterior
Check paint, tires, rust, etc.
At the Sale

It
Interior
Check seats, pedals, radio, etc.
At the Sale

As
Ask
Ask questions about the car
At the Sale

Td
Test drive
Take the car for a test drive
At the Sale

Dc
Dealer check
Check dealer's reputation
Deciding

Os
Oversleep
Sleep on your decision
Deciding

Fc
Finance Check
Do a final financial check
Deciding

Af
Ask friends
Ask friends and family
Deciding

Ne
Negotiate
Don't accept first offer, negotiate!
Buying

Bm
Buy method
Cash, leasing, financing, etc.
Buying

Pa
Pay
Pay the price for your new car
Buying

Go
Go
Have fun with your new car!
Buying

6 REASONS FOR CARFAX

C
Check CV
Comprehensive insight in car CV
CARFAX

A
Analyze
Analyze: you're ok w/ the car's past?
CARFAX

R
Reconsider
Bad history? Then reconsider!
CARFAX

F
Feel good
Feel good and confident!
CARFAX

A
Avoid mistakes
Avoid an expensive bad purchase
CARFAX

X
X = treasure!
X marks the best car for you!
CARFAX

MANDATORY TO DOS

Re
Register
Register your car
Administration

Ic
Insure car
Insure your car
Administration

Lp
Licence plate
Attach your licence plate.
Administration

01.

Shopping

02.

Shortlisting

FINDING THE CAR

In the first two element groups everything is about finding the right car. What type of car do I want, what budget do I have and where do I want to buy the car? These and other questions are answered in this phase.

03.

Vehicle History

04.

At the Sale

CHECKING THE CAR

You have found a car that you like? Then it's time to get to know it better. Take a look at the car's history and take a personal look at the car!

05.

Deciding

06.

Buying

GETTING THE CAR

If everything is right, it is about closing the deal. Rethink all aspects, start the negotiations and close the deal if everything is right!

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Budget
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Ex
Extras
Extras & Features I want
Shopping

01.

When the thought or need comes to buy a used car, you first have to sort yourself out.

What kind of car do I need or want?
What features should my new car have?
What is my budget and what will my dream car actually cost?

In order to find the right car category for you, it is suggested to have a look at the reviews of car influencers and professional consumer reports in car magazines.

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Maintenance

Costs to maintain the car

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Common issues of this car type

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Rv

Resale value

Will you lose money later?

Shortlisting

02.

Once the budget and vehicle category have been determined, the next step is to select specific vehicles. There is a lot to consider. For example, the purchase price of a vehicle may be relatively low, but the maintenance costs can be significantly higher than for comparable models.

The insurance costs can also vary greatly. In addition, care should be taken to ensure that the vehicles of choice do not have any known problems, are safe and environmentally friendly. The resale value is also important for many buyers.

Now, make a small selection of favorites so that you have the choice if a particular vehicle is not available.

Gv

Get VIN
Check VIN with
CARFAX

Vehicle History

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Mileage
Logical mileage
development?

Vehicle History

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Owners
How many
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History Check
Was the car ad
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Check for Proper
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Alt. Usage
Used as taxi,
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Vehicle History

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Damages
Check for previous
damages

Vehicle History

03.

Once you have decided on a few vehicle models, it's time to get down to business. No matter where you look for cars, whether online or directly at the dealer, always get the vehicle identification number, called **VIN!**

With the VIN you can check the vehicle history at **CARFAX**. Depending on the data available, you can see if the mileage is correct, the vehicle has been used alternatively (e.g. as a cab), had accidents or has been regularly serviced.

If the vehicle history is not "clean", you should ask the dealer about it directly or refrain from buying it!

Do

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Manuals, papers,
documents

At the Sale

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Ask

Ask questions
about the car

At the Sale

Et

Exterior

Check paint,
tires, rust, etc.

At the Sale

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Test drive

Take the car for a
test drive

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It

Interior

Check seats,
pedals, radio, etc.

At the Sale

04.

The CARFAX vehicle history report has not shown any irregularities? Then get your own hands on the vehicle of your choice.

Check whether all papers and official documents for the vehicle are available and take a close look at the car from the inside to the outside. Conspicuous previous damage, rust spots or a heavily worn interior should be a cause for attention.

Finally you have to take the car for a test drive. The best way is to take it directly to an independent garage for a quick check of the vehicle.

Dc

Dealer check

Check dealer's reputation

Deciding

Af

Ask friends

Ask friends and family

Deciding

Os

Oversleep

Sleep on your decision

Deciding

Fc

Finance Check

Do a final financial check

Deciding

05.

Clean vehicle history, super condition inside and outside, ordinary test drive and workshop test passed? Then it is time to make a decision.

Since you will be spending a lot of money, it's best to think it over again and ask your friends and/or family for their opinion. Also check the reputation of the dealer based on online experience reports.

Finally, make sure that you can really afford the car - don't forget about insurance and maintenance costs!

Ne

Negotiate

Don't accept first offer, negotiate!

Buying

Go

Go

Have fun with your new car!

Buying

Bm

Buy method

Cash, leasing, financing, etc.

Buying

Pa

Pay

Pay the price for your new car

Buying

06.

Now comes the most exciting part: the purchase of the vehicle.

When it comes to buying a car, there is no deal without negotiation. Do not accept the first offer, instead try to get discounts or extra services, such as free winter tires or free inspections.

Agree with the dealer on your preferred method of payment, i.e. cash, leasing, installment payment, etc.

Congratulations, you are now the owner of a new used car! Have fun with your new car and always drive carefully!

6 REASONS FOR CARFAX

C

Check CV

Comprehensive insight in car CV

CARFAX

CARFAX gives you the most comprehensive insight into the history of vehicles from Europe and North America.

A

Analyze

Analyze: you're ok w/ the car's past?

CARFAX

Analyze the history of a vehicle and get the information you need for your purchase decision process.

R

Reconsider

Bad history? Then reconsider!

CARFAX

Reconsider buying a car with a bad history.

F

Feel good

Feel good and confident!

CARFAX

Get comprehensive information and feel more confident selecting a car.

A

Avoid mistakes

Avoid an expensive bad purchase

CARFAX

The more information you get the better purchase decision you can make.

X

X = treasure!

X marks the best car for you!

CARFAX

Clean CARFAX, nice test drive and successful workshop check? The X marks the car. Go get it!

CARFAX Europe GmbH provides Vehicle History Reports for European and North American used cars since 2007. Today, the company maintains local services in many European countries such as Sweden, Spain, Netherlands and Poland – constantly growing. CARFAX provides access to an extensive multinational database consisting of +28 billion historical events related to cars in +20 countries – with more to come.

The parent company of CARFAX Europe GmbH is CARFAX Inc., market leader for Vehicle Histories in the USA. CARFAX Inc. (est. 1984), located near Washington DC, is a subsidiary of IHS Markit Inc. (NYSE: INFO). Based in London, IHS Markit is a world leader in critical information, analytics and solutions.

Together we help millions of people every day confidently shop, buy, own and sell used cars with innovative solutions powered by CARFAX vehicle history information.

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