

Embrace What's Next



Kenton County Airport Board Air Service Update

January 19, 2021



Department of Transportation 3Q 2020 Air Fare Report & Ranking

CVG DOT U.S. Domestic Average Air Fares & Top 100 Ranking – 3Q 2020

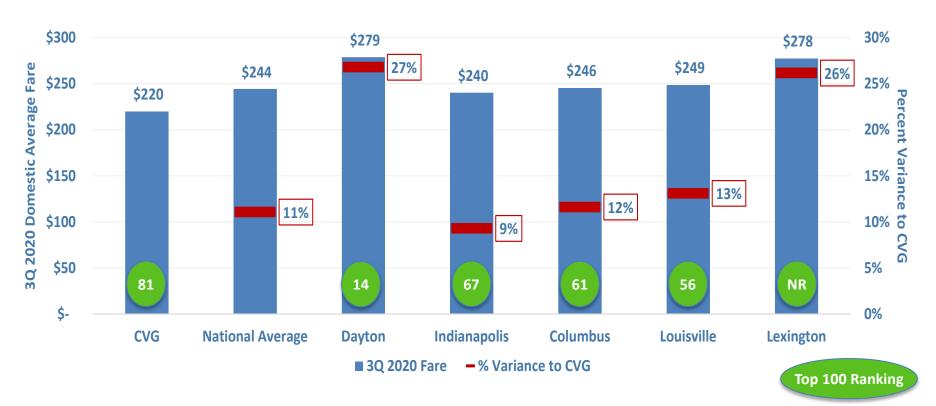




3Q 2020 CVG Domestic Average Fare down 31% Year-Over-Year and #81 Top 100 National Ranking

Tri-State Region - Domestic Average Air Fares - 3Q 2020





CVG Continues to Provide the Lowest Average Fare in the Region and is 11 percent below the National Average



Air Service Updates

Monthly Enplaned Passenger Trend



Monthly Volume: January 2019 – December 2020



December 2020 enplanements down year-over-year 60.2 percent to 147,085; YTD down 60 percent

Enplaned Passenger Detail by Carrier



December 2020	Enplaned Passengers			
	Monthly	% '20 vs '19	YTD	% '20 vs '19
Air Canada	-	-100.0%	5,090	-84.3%
American	22,713	-57.9%	306,939	-52.1%
Delta	48,169	-71.4%	637,645	-69.2%
United	15,393	-61.7%	168,918	-66.2%
Allegiant	30,146	-26.9%	326,282	-37.9%
Frontier	17,977	-50.4%	229,068	-50.4%
Southwest	12,338	-50.4%	124,687	-58.9%
Other Scheduled Flights	0	-100.0%	1,259	-86.4%
Non-Scheduled Flights	349	-59.6%	2,787	-79.0%
Total	147,085	-60.2%	1,802,675	-60.4%

Low-Cost Carriers Represented 41 Percent of CVG Passenger Volume in December 2020

Monthly Cargo Tonnage Trend

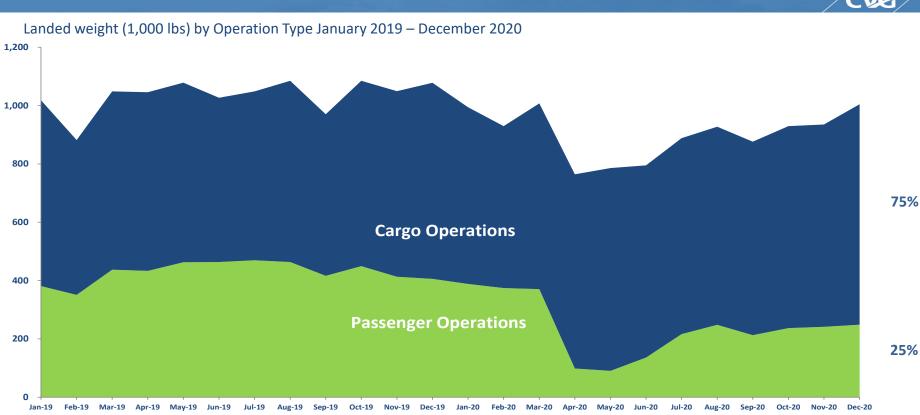




December cargo volume 136,641 tons, +23.5 percent year-over-year; YTD ~ +15.0%

Monthly Landed Weight Trend





December 2020 overall landed weight was down 6.8 percent year-over-year; YTD -12.7 percent

Source: CVG Airport Statistics: Landed Weight Data

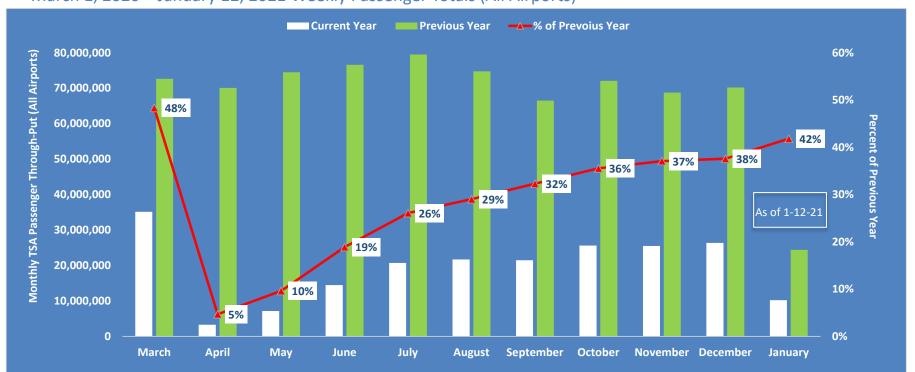


Industry Updates

U.S. System – TSA Security Passenger Throughput Trend



March 1, 2020 – January 12, 2021 Weekly Passenger Totals (All Airports)

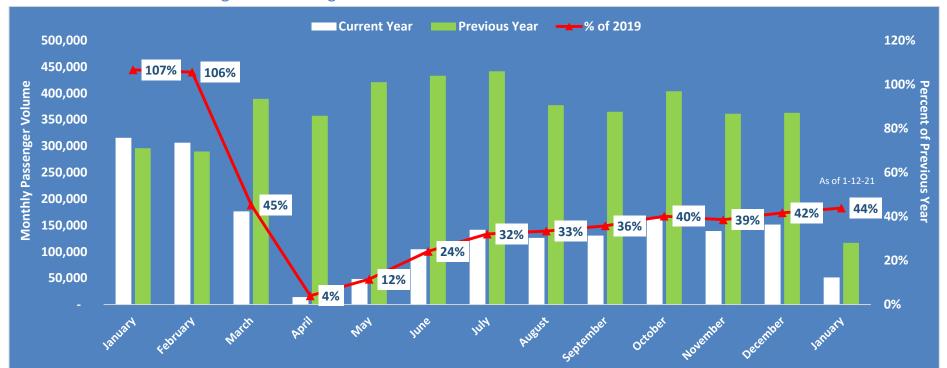


Year-Over-Year U.S. Passenger Volumes Continue to Improve Compared to 2019 & 2020

CVG – TSA Security Passenger Throughput Trend



2020 vs 2019 TSA Through-Put Passenger Volume - CVG

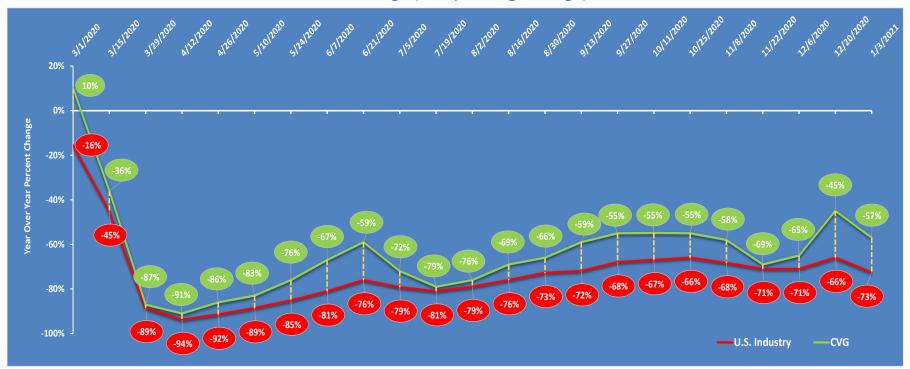


CVG Year-Over-Year Passenger TSA Throughput Continues to Improve – December ~42% of 2019 Levels

Industry Airline Ticket Sales Activity



Future Travel - Year over Year Ticket Volume Change (7 Day Rolling Average)

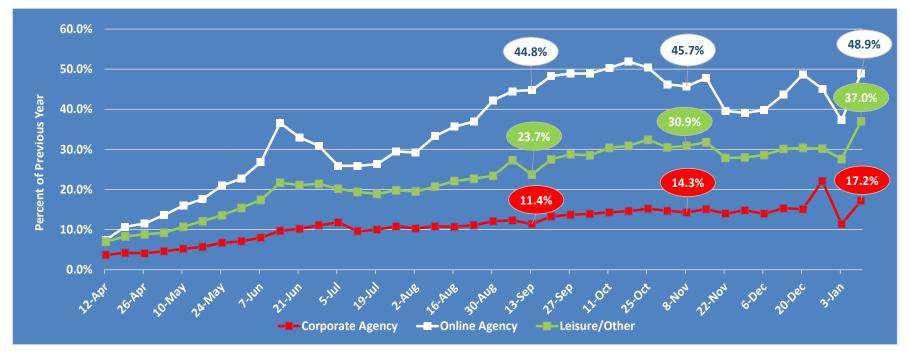


CVG demand trends are favorable compared to U.S. industry but remain soft going into 1st quarter 2021

Industry Airline Ticket Sales Activity By Distribution Channel



Future Travel - Year over Year Ticket Volume Change by Ticket Type (7 Day Rolling Average)



Majority of Demand Recovery has Taken Place in the Online Booking Channel (VFR)

Source: Airline Reporting Corporation: Results are based on weekly sales data ending January 10, 2021, from 11,363 U.S. retail and corporate travel agency locations, and online travel agencies. Results do not include sales of tickets purchased directly from airlines and are not net of refunds or exchanges.

Airline U.S. Domestic Capacity Trends



CVG Capacity Trend vs. Tri-State Region Airports & Industry



CVG Seat Capacity Expected to be at 62 Percent of 2019 Levels in February vs, Industry at 57 Percent

CVG

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