

# Connect Agreement Tools with Docusign IAM Core

To maximize revenue, your company can't waste time and money on inefficient agreement processes. Manually copying data or drafting contracts by hand can lead to errors and delays in the signing process. It also buries important business data in unreadable static agreements.

**Docusign Intelligent Agreement Management (IAM)** allows you to generate and manage all agreements from a single platform. It transforms agreements into dynamic, data-rich assets that connect to important business systems. IAM Core capabilities seamlessly connect configurable components of the agreement process to accelerate every step. It even uses powerful AI to provide strategic insights that help your team get the most value from the data in your agreement library.

## Accelerate revenue

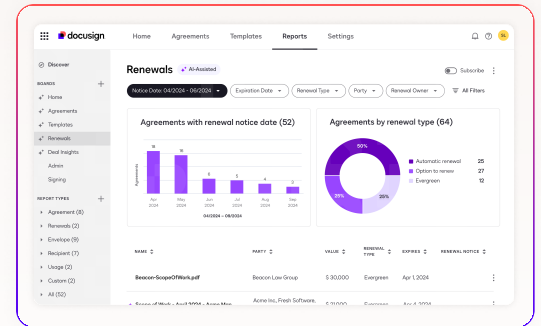
Develop customized workflows and agreement templates to close deals faster and easier.

## Reduce risk

Reduce manual errors with automated verification and powerful data organization, including seamless, two-way data syncing between Docusign and the systems where work gets done.

## Extract full agreement value

With the power of AI, transform static agreement files into structured collections of data, which can be analyzed to minimize costs and unlock new opportunities for revenue.



## The Problem

It takes an average of

# 45 minutes

for today's teams to **find a specific agreement**

# 32%

of organizations report abandoned deals due to inefficient agreement processes

## The Solution

# Docusign IAM Core

Docusign IAM Core allows you to organize workflows and create value by analyzing agreement data, which unlocks:

- Better efficiency
- Smoother signature experiences
- Increased visibility
- Smarter data-driven decisions

**DocuSign IAM Core** extends the simplicity of eSignature to get work done throughout the entire lifecycle of an agreement. It takes manual work out of the internal processes you use to create and negotiate terms before they are finalized. After the agreement is finalized, all the data is automatically stored and organized in an easily searchable repository that can use powerful AI to answer questions in seconds.

### DocuSign App Center

- Connect DocuSign with Hubspot, Salesforce, and other applications to keep business moving forward and connect data across systems

### DocuSign Maestro

- Create workflow templates to standardize agreement processes and replace manual steps with automation
- Build customized workflows without writing any code
- Automate workflows that simplify your business processes

### DocuSign Navigator

- Organize agreement data in a central repository to unlock data that was previously hidden in unreadable static files
  - Access all agreements completed with DocuSign eSignature
  - Bulk upload historical agreements completed outside of eSignature
  - Search and filter agreements based on key attributes or related terms
  - Manage renewals more effectively
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Take a [guided tour](#) or [connect with our sales team](#) to learn more.

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#### About DocuSign

DocuSign brings agreements to life. Over 1.5 million customers and more than a billion people in over 180 countries use DocuSign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, DocuSign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using DocuSign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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