

# Sales Agreement Scenario

DocuSign + Microsoft Integrations

# Sales agreement user journey

accelerate quote-to-cash



*xJue*



Seller communicates with customer via email to generate NDA

NDA signed and stored in CRM

Customer interested; Seller generates proposal

Customer and seller negotiate on terms

Sellers VP approves final order form

Customer verifies Identity & signs; Seller is notified

DS archives docs & trigger provisioning

## Agreement generation



Outlook, Dynamics



CLM

## Review & Negotiation



Teams



eSignature

## eSign, Storage & Analytics



Dynamics, SharePoint, Power Automate



eSignature

# Reference architecture

sales scenario

