

Streamline Legal Agreement Workflows

As a company grows, its legal department can become strained by increasingly higher volumes of contracts and other agreements. The executive team, business partners and other stakeholders, like sales and finance, demand fast turnarounds to generate business and maintain vital revenue flow.

Legal departments are often responsible for managing the entire agreement workflow, from creation to obligation management. They must maintain consistent execution processes to ensure internal operations continue to align with current policies and regulations.

Without automation or self-serve options for the business, managing these increasing volumes and demands efficiently with minimal legal staff expansion can be challenging. Docusign helps in-house legal departments fulfill their role as valued business partners within the organization and meet their performance metrics and service level agreements (SLAs), equipping them with solutions to accelerate deals, increase productivity, reduce risk, and improve governance.

Improve efficiency to meet business partners where they work

In-house legal teams are increasingly expected to be more accessible and responsive to business stakeholder inquiries. This means reducing the inefficiencies caused by “swivel chairing” between systems to access agreement data or workflows. With Docusign’s robust integrations, legal teams can seamlessly meet stakeholders where they already work, improving collaboration and efficiency.

Reduce contract errors and accelerate turnaround time

Automate and streamline the preparation, execution and management of agreements across your organization. Create easily accessible preconfigured templates and preapproved clauses for nonlegal users to leverage during document generation and negotiation to increase compliance with standardized language. Increase contract oversight and reduce time spent searching for individual agreements with a centralized, searchable repository for contracts.

Ensure enforceability of signed agreements

Electronic signatures are lawful for most use cases in most jurisdictions around the globe. Docusign secures electronically signed documents with a tamper-evident seal and provides a court-admissible Certificate of Completion containing party names, email addresses, public IP addresses and a time-stamped chain-of-custody audit trail that records all activity. Docusign also secures admissible audit trails and other court-admissible signed agreements — including a wide range of digital certificate and signer identification options to meet worldwide industry- and jurisdiction-specific standards. For example, Docusign’s extensive portfolio of Advanced (AES) and Qualified Electronic Signature (QES) solutions supports compliance with UK and EU eIDAS regulations.

Results

449%

ROI of Docusign CLM – A Forrester
Total Economic Impact™ Study

“CLM provides access to metrics we never had before. This data shows both my team and sales leaders where processes need to be optimised, where legal handoffs need to happen—or not—and what additional resources may be needed so we can make a business case for it.”

Courtney Dutter

Deputy General Counsel and
VP of Legal & Compliance, iCIMS

DocuSign for in-house legal operations

DocuSign helps unify and transform your agreement processes by automating workflows and connecting eSignature with cross-functional technologies like CRM, HRIS and ERP tools, reducing friction between Legal and business stakeholders. Enable AI at scale and empower internal legal teams to work faster and more effectively by automating tasks like clause extraction, risk identification and email reminders for key dates like renewals and notice periods. DocuSign allows legal departments to focus on providing their legal expertise while delivering simplified control and management across the entire agreement portfolio through automated, orchestrated, end-to-end workflows.

Intelligent Agreement Management

Generate and manage all agreements from a single platform. DocuSign IAM transforms agreements into dynamic, data-rich assets that connect to important business systems.

DocuSign Navigator

Organize agreement data in a central repository to avoid costly delays like legal disputes. DocuSign's AI-powered repository automatically tracks compliance obligations, such as key dates, and unlocks data previously hidden in unreadable static files. Access all agreements completed with DocuSign eSignature. Search and filter agreements based on key attributes or related terms.

eSignature

Send agreements, identify signers and execute signatures from practically anywhere, almost any time—all tracked for real-time visibility and court-admissible evidence.

DocuSign CLM

Implement solutions to digitize your agreement processes within weeks. Streamline collaboration, negotiation, document generation and the setup of flexible, configurable workflows. Reduce contract errors with a preapproved clause library and store contracts in a centralized, searchable repository.

Use case examples

Standard legal agreements

- Non-disclosure agreements
- Master service agreements
- Partnership agreements
- Sales contracts

Internal operations and compliance

- Audit and inventory signoffs
- Board minutes
- Candidate and new-hire paperwork
- Policy management and compliance
- Supplier compliance

Supplier agreements

- Vendor registration forms
- Procurement contracts
- Purchase orders
- Statements of work

Notary

Remotely sign and notarize corporate legal agreements in a live, two-way audio-visual session that's secure, easy to use, and auditable. Enable faster document execution with our trusted network of notaries or your in-house notaries, ensuring compliance and efficiency.

Identify

Safeguard sensitive or high-value agreements with advanced recipient authentication and identity verification options, including multi-factor authentication, government-issued ID document checks, AI-powered biometric verification, and Knowledge-Based Authentication (KBA). Each capability is tailored to meet the compliance and security demands of most corporate legal departments

Integrations

Automate document generation and sharing by integrating DocuSign with your favorite professional tools. Utilize our library of 900+ prebuilt integrations with common platforms, including Salesforce, Microsoft, Google, SAP, Box and more.

“Now we have an audit trail of exactly who signed the agreements, where, in what jurisdiction, and at what time.”

General Counsel

Misys Banking Systems

About DocuSign

DocuSign brings agreements to life. Over 1.5 million customers and more than a billion people in over 180 countries use DocuSign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, DocuSign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using DocuSign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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