

# Connect Agreement Tools with Docusign IAM Core

To serve the public effectively, your agency can't waste time and taxpayer money on inefficient agreement processes. Manually copying data or drafting contracts by hand can lead to errors and delays in the signing process. It also buries important data in unreadable static agreements.

Intelligent Agreement Management (IAM) allows you to generate and manage all agreements from a single platform. Docusign IAM Core offers configurable components to help you transform agreements into dynamic, data-rich assets that connect to important operational systems. It even uses powerful AI to provide strategic insights that help your team get the most value from the data in your agreement library.

## Accelerate mission outcomes

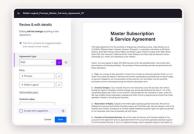
Develop customized workflows and agreement templates to empower constituents, employees, and partners to agree virtually, anywhere, on practically any device with our secure and fast signing solutions.

## Reduce risk

Reduce manual errors with automated verification and powerful data organization, including seamless, two-way data syncing between Docusign and the systems where work gets done.

# Extract full agreement value

With the power of AI, transform static agreement files into structured collections of data, which can be analyzed to minimize costs and unlock new opportunities for efficiency.



## The Problem

22%

Abandonment rate due to inefficient contract/agreement workflow

18%

The extra time organizations spend on agreements when their workflows are disconnected

## The Solution

# **Docusign IAM Core**

Organize workflows and create value by analyzing agreement data to unlock

- Better efficiency
- Smoother signature experience
- · Increased visibility
- Smarter data-driven decisions



**Docusign IAM Core** extends the simplicity of eSignature to get work done throughout the entire lifecycle of an agreement. It takes manual work out of the internal processes you use to create and negotiate terms before they're finalized. After the agreement is signed, all the data is automatically stored and organized in an easily searchable repository that uses powerful AI to answer questions in seconds.

## **Navigator**

- Organize agreement data in a central repository to unlock data that was previously hidden in unreadable static files
- · Access all agreements completed with eSignature
- Bulk upload historical agreements completed outside of eSignature
- Search and filter agreements based on key attributes or related terms

#### Maestro

- Create workflow templates to standardize agreement processes and replace manual steps with automation
- · Build customized workflows without writing any code
- · Automate workflows that simplify your program processes

# **App Center**

 Connect Docusign with Microsoft, Salesforce, and other applications to keep the mission moving forward and connect data across systems

## **About Docusign**

Docusign brings agreements to life. Over 1.7 million customers and more than a billion people in over 180 countries use Docusign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, Docusign unleashes business critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using Docusign IAM, companies can create, commit to, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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