

Prioritize Efficiency to Best Deliver on the Nonprofit Mission

There are approximately <u>1.8 million</u> recognized nonprofits in the United States, and more than <u>10 million</u> globally. These organizations range from small community service providers to large foundations and international NGOs. Many deliver critical services to our communities, often filling the gaps left by commercial and government entities.

Regardless of their mission, these organizations have similar needs around raising funds, administering grants, growing their network of donors and volunteers, and developing measurable mission-oriented programs to drive impact.

Unlike paper-heavy workflows or disconnected agreement software, Docusign reduces administrative tasks, freeing up valuable time and resources so your team can focus on what truly matters: your mission. By automating workflows and enhancing engagement with stakeholders (donors, grantees, volunteers, board members, etc.), nonprofits can build stronger relationships and increase trust.

Maximize limited resources:

Achieve more with less by automating workflows, connecting systems, and freeing up nonprofit staff time to focus on missionoriented work.

Build stronger relationships:

Introduce an easy, secure experience for beneficiaries to receive assistance, donors to contribute, and volunteers to get involved, and in return increase loyalty and

Innovate and scale efficiently:

Invest in a single tool that empowers you to think differently, scale more effectively, drive greater revenue and donations, and amplify impact.

To maximize impact, nonprofits must find a way to operate efficiently and prioritize stakeholder experience. Docusign allows nonprofit organizations to focus on the mission by streamlining administrative processes, enhancing stakeholder engagement, and driving grant and program revenue.

Use case examples

Membership management

New member sign-up Membership renewal Membership cancellation

Volunteer management

Volunteer applications Liability and medical waivers Parental consent forms

Major giving

Donation requests
Funding forms
Gift agreements and stewardship

Grants management

Application forms
Grant approval agreements
Grant reports

Procurement

Purchase orders

Vendor agreements
Invoice and expense

Human resources

Offer letter New hire paperwork Employee onboarding

Finance and legal

Tax filings Board policy approval NDAs



Intelligent Agreement Management (IAM) enhances and streamlines operations

As your organization grows, <u>Docusign IAM</u> ensures that your operations remain efficient, allowing you to drive donor and program revenue and have a greater impact on the communities you serve. When you transform your organization's agreement operations with Docusiqn, you can prioritize the mission.

IAM for CX: Deliver exceptional customer experiences without the heavy lifting or coding. Optimized forms and agreement processes boost conversion rates with the ability to agree virtually, anywhere, on any device with our secure and fast signing solution.

IAM Core: Our preconfigured application provides all the tools needed to put agreement data to work for nonprofits. Build and deploy customized workflows that automate agreement processes while centralizing agreements and empowering your most valuable teams to find what they need fast.

Docusign IAM core capabilities

Our capabilities uniquely address each step of the agreement process, with select capabilities included in our applications to help you transform your organization.

<u>eSignature</u>: Protect your beneficiary, donor, and volunteer agreements with enterprise-grade security and compliance controls without sacrificing the user experience.

<u>Contract Lifecycle Management (CLM)</u>: Scale major gift and grant management with faster workflows, redlining, and reporting to uncover insights and monitor your contract process.

<u>Web Forms:</u> Streamline application and donation data entry with web-based, mobile-friendly fillable forms.

<u>Multi-Channel Delivery:</u> Accelerate signatures by delivering agreements with real-time WhatsApp or SMS notifications.

<u>Document Generation:</u> Leverage templates to generate custom, accurate, and professional-looking agreements in seconds, adding flexibility, speed, and compliance to your agreement process.

<u>Monitor</u>: A solution designed to protect critical data and agreements from unauthorized activity through round-theclock tracking.

<u>Notary:</u> Empowers nonprofits' notaries public with the digital tools they need to conduct remote online notarization (RON).

Integrations: Streamline your process and extend your workflows with our 900+ integrations and award-winning APIs, including Salesforce, Benevity, Fluxx, Submittable, Microsoft, and Google.

About Docusign

Docusign brings agreements to life. Over 1.5 million customers and more than a billion people in over 180 countries use Docusign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, Docusign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using Docusign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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