
Streamline the Entire Contract Lifecycle

As a company grows, its legal department can become strained by increasingly higher volumes of contracts and other agreements. The executive team and key stakeholders, like sales and finance, demand fast turnarounds to generate business and maintain vital revenue flow. Legal departments are often responsible for creating consistent execution processes to ensure that internal operations such as compliance, procurement and HR align with current policies and regulations. Managing these increasing demands efficiently with minimal staff expansion can be challenging. DocuSign helps in-house legal departments fulfill their role as valued business partners within the organization, equipping them with solutions to save time, increase productivity, reduce risk and improve governance.

Ensure enforceability of signed agreements

Electronic signatures are lawful for most use cases in most jurisdictions around the globe. DocuSign secures electronically signed documents with a tamper-evident seal and provides a court-admissible Certificate of Completion containing party names, email addresses, public IP addresses and a time-stamped chain-of-custody audit trail that records all activity. DocuSign also offers a wide range of digital certificate and signer identification options to meet industry- and jurisdiction-specific standards worldwide.

Reduce contract errors and accelerate turnaround time

Automate and streamline the preparation, execution and management of agreements across your organization. Create easily accessible preconfigured templates and preapproved clauses for nonlegal users to leverage during document generation and negotiation to increase compliance with standardized language. Increase contract oversight and reduce time spent searching for individual agreements with a centralized, searchable repository for contracts.

Simplify common external agreement interactions

Remove routine bottlenecks in agreement collaboration processes with modern technology. DocuSign Notary streamlines interactions with a notary public by enabling a digital notarization session in place of an in-person meeting. By cutting the travel and scheduling logistics out of the notarization process, DocuSign eliminates a lot of wasted time and effort. There are even opportunities to streamline the most common agreements for everyday signers. DocuSign Click offers completion of a series of standard documents via a single checkbox.

Results

82%

of DocuSign agreements
executed in one day

99.99%

eSignature uptime with
no maintenance downtime

75%

average reduction in turnaround
time versus paper

“We’re now discovering this completely new set of opportunities in terms of measurement and analytics, which allows us to manage contract processes in a way we didn’t before. ... We’re benefitting from the end-to-end value of a modern agreement system—and it has made a big difference in how we do business.”

Sonu Nayar

Director of IT, HR and legal applications
Genesys

DocuSign for in-house legal departments

DocuSign helps unify and transform your agreement processes by connecting eSignature with other technologies that provide remote online notarization, clickwrap, identity verification and contract management capabilities. It also offers the opportunity to utilize AI at a broad scale with integrations to other crucial systems like CRM, HRIS and ERP tools. Legal departments can focus on providing their legal expertise, while the platform delivers simplified control and management of the entire agreement lifecycle through an automated, orchestrated, end-to-end workflow.

eSignature

Send agreements, identify signers and execute signatures from practically anywhere, almost any time – all tracked for real-time visibility and court-admissible evidence.

Click

Capture consent to standard terms and NDAs with a single click.

DocuSign CLM

Implement solutions to digitize your agreement processes within weeks. Streamline collaboration, negotiation, document generation and the setup of flexible, configurable workflows. Reduce contract errors with a preapproved clause library and store contracts in a centralized, searchable repository.

Notary

Empower notaries public to sign and notarize documents remotely and electronically via a secure audio-visual session.

Identify

Choose from a suite of proven authentication and ID verification options to secure access to an agreement.

Integrations

Further automate document generation and sharing by integrating DocuSign with your favorite professional tools. Utilize our library of 400+ prebuilt integrations with common platforms including Salesforce, Microsoft, Google, SAP, Box and more.

Use case examples

Standard legal agreements

- Nondisclosure agreements
- Master service agreements
- Partnership agreements
- Sales contracts

Internal operations and compliance

- Audit and inventory signoffs
- Board minutes
- Candidate and new-hire paperwork
- Policy management and compliance
- Supplier compliance

Supplier agreements

- Vendor registration forms
- Procurement contracts
- Purchase orders
- Statements of work

“Now we have an audit trail of exactly who signed the agreements, where, in what jurisdiction, and at what time.”

General Counsel

Misys Banking Systems



About DocuSign

DocuSign helps organizations connect and automate how they navigate their systems of agreement. As part of its industry-leading product lineup, DocuSign offers eSignature, the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, over a million customers and more than a billion users in over 180 countries use the DocuSign platform to accelerate the process of doing business and simplify people's lives.

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