
Digitally Transform Government Agreement Processes with DocuSign and SAP

Government leaders are tasked with strengthening and empowering the public sector workforce while optimizing how the government purchases products and services to better meet their mission and serve their constituents.

Since 2015, DocuSign has been an SAP partner, and the partnership was recently expanded to make DocuSign SAP's preferred e-signature vendor.

As an **Endorsed App partner**, any government agency can automate how agreements are prepared, signed, acted on and managed—all within the SAP apps your teams are already using. Simplifying these processes allows you to create smarter, easier, more trusted agreements.

Accelerating the digital transformation of government

- **Less busy, more influential work:** Whether hiring employees or revising hybrid work policies, you want the focus to be on the employee experience, not the paperwork. Make it easy for everyone to get work done from wherever they are—using the tools they already know, like SAP SuccessFactors solutions
- **Security and compliance you can trust for your entire supplier ecosystem:** Protect your agreements and data across every transaction—wherever contracts are signed and enforced. Simplify and automate your agreement process across your organization with confidence
- **Work smarter, not harder:** When employees can work from anywhere, you need easy ways to securely create, send, sign, store and manage agreements. Quickly find the agreements you need to revise and re-sign so you reduce risks and streamline compliance. Work smarter, not harder—and spend more time on your most valuable resource, your people
- **Get more from your spend with what you already have:** From streamlined document creation across your supplier ecosystem to archiving and searching centralized agreement storage, make it easy to standardize processes so everyone can securely agree from the applications they already use, and you can meet the mission faster

At-a-glance

- Save time, money and errors by eliminating manual tasks
- Give constituents and staff the speed and convenience of doing business digitally
- Ensure peace of mind and accountability with built-in, court-admissible audit trails
- Over 5,000 federal, state and local government agencies use DocuSign

Pre-built integrations across various lines of business

- **SAP SuccessFactors solutions:** Simplify hiring to recruit and retain employees
- **SAP Ariba solutions:** Digitize procurement contracting while enhancing the user experience
- **SAP Fieldglass solutions:** Optimize the agreement process for the external workforce
- **SAP ECC and S/4 HANA (ERP) solutions:** Ensure end-to-end digitization and modernization
- **SAP Customer Experience (CX) solutions:** Execute contracts faster and improve user experience with a fully digital solution

DocuSign eSignature for SAP: Intuitive, digital signing experience across any device

- Eliminate manual tasks with configurable and automated workflows
- Mitigate risk with enterprise-grade security and compliance controls with eSignature, which is FedRAMP Moderate and IL4 authorized
- Increase productivity by seamlessly integrating eSignature with SAP solutions
- SAP Customer Experience (CX) solutions: Execute contracts faster and improve user experience with a fully digital solution

DocuSign CLM for SAP: Manage contracts more efficiently

- FedRAMP Moderate and IL4 authorized CLM solution
- Generate documents with the click of a button
- Automate contract routing for internal and external review with detailed version control
- Store all your contracts in a searchable repository with permission control

Get started today

To learn more about DocuSign for SAP, go to <https://www.docusign.com/integrations/sap> or reach out to your sales representative.

About DocuSign

DocuSign helps organizations connect and automate how they navigate their systems of agreement. As part of its industry-leading product lineup, DocuSign offers eSignature, the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, over a million customers and more than a billion users in over 180 countries use the DocuSign platform to accelerate the process of doing business and simplify people's lives.

Uses Cases

Case management

Intake
Eligibility
Provisioning

Correspondence

Open records requests
Service inquiries
Records management

Grants & lending

Grant/loan applications
Eligibility assessments
Post-award monitoring

Permits & licensing

New business registrations
Building permits
Licenses

Tax

Property appraisals
Assessments
Appeals

Human resources

Offer letters
On-boarding documents
Policy updates

Procurement

RFPs
Sole source justifications
Supplier compliance



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