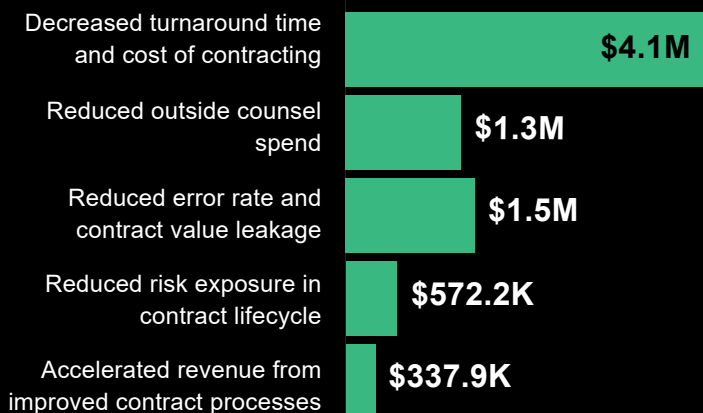


# The Total Economic Impact™ Of DocuSign CLM

Through three customer interviews and data aggregation, Forrester concluded that DocuSign CLM has the following three-year financial impact.

## SUMMARY OF BENEFITS

Three-year risk-adjusted



**Time is money. Our purchase approval process went from three to five days down to a matter of hours. When you're able to save that much time and close very large contracts, there's clearly cost savings there.**

*VP of global procurement and real estate, technology*



## FINANCIAL SUMMARY



ROI  
**356%**



BENEFITS PV  
**\$7.73M**

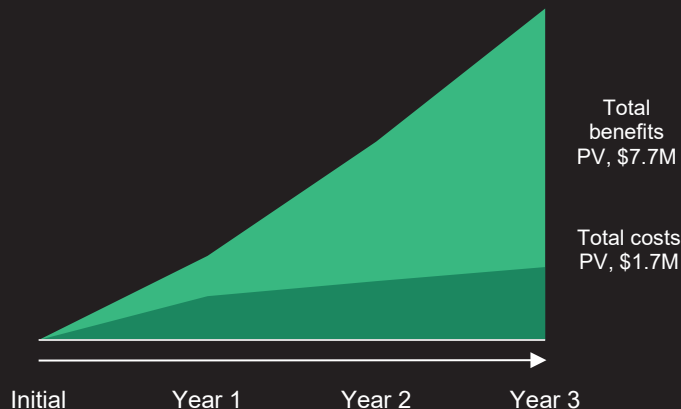


NPV  
**\$6.03M**

### VOICE OF THE CUSTOMER

**“My organization thought we had all of our risks covered. But, because no one had a full grasp of our contracts, we were only identifying 50% of our risks.”**

**“With DocuSign CLM, my team was able to identify potentially dangerous risks that were embedded in the documents that were negotiated by outside counsel.”**



Read the full study

This document is an abridged version of a case study commissioned by DocuSign titled: The Total Economic Impact Of DocuSign CLM, November 2020.

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