



DWIGHT MORTGAGE TRUST

Dwight Mortgage Trust

Job Title: Head of Investor Relations

Dwight Mortgage Trust, LLC (“DMT” or the “Fund”) is an actively managed real estate investment trust specializing in the origination and financing of commercial mortgages across a range of real estate asset classes. DMT works in conjunction with affiliate firm Dwight Capital to source and evaluate lending opportunities nationwide. The Fund partners with experienced sponsors on projects in major markets, focusing on investments with a clearly defined strategy. Through diligent portfolio monitoring and balance sheet management, DMT achieves attractive risk-adjusted returns for its investors.

DMT is seeking to hire a Head of Investor Relations to create applicable strategy, framework, and tactics to provide a clear investor roadmap for the team. Working within DMT means working in a fast-paced, entrepreneurial environment with meaningful exposure to a flat corporate structure, and significant opportunity to take on new responsibilities.

Roles & Responsibilities

- Maintain and cultivate institutional relationships (EG, pensions, endowments, life companies)
- Responsible for and should have experience preparing/recommending the “go to market” strategies for different distribution channels
- Liaise with Sr. Management team on messaging, strategy, communications, and investor interactions
- Process driven approach to prospecting investors, relationship management and marketing
- Responsible for evaluating market, competitive positioning and communicating to Sr Management
- Responsible for diligently maintaining and tracking CRM data
- Responsible for preparing and evaluating marketing material and investor communications
- Responsible for achieving defined capital raise objectives
- Support the expansion of RIA and wealth management coverage to facilitate the growth of AUM

Qualifications

- Bachelor's degree from a reputable University required
- Minimum 7 years of relevant work experience within commercial real estate
- Strong analytical, quantitative, and communication skills
- Experience working in a fast-paced, team-oriented work environment
- Proficient in Microsoft Excel, PowerPoint, and Word
- Excellent work ethic, attention to detail, organizational skills and ability to multi-task
- Ability to effectively handle interactions with a variety of people in differing roles
- Problem-solver, self-starter mentality with an ability to work independently
- Capacity to make decisions quickly and confidently based upon the analysis



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- Strong relationships across Pension, Family Offices, E&F, and other Institutional channels preferred
- Background/understanding of commercial real estate and structured finance preferred
- Equity Raise, Pensions, REIT knowledge

Overview of Benefits

- Employer contributing healthcare plan including dental & vision, as well as HSA and FSA account options
- 401(k)
- Floating holiday schedule (9 Days)
- Paid Time Off (PTO) commensurate with experience & tenure
- Transit & parking pre-tax plans with company subsidy where eligible
- Fully stocked kitchen (including Kosher) as well as catered lunch several times a week
- Wellness Benefits such as an on-site gym for employees, discounted gym memberships, and group fitness classes
- In-office services such as chiropractor & hair appointments monthly