

Press release Warsaw, 24.09.2018

Place your order in 15 seconds, grab your lunch in 15 minutes. Rocket Luncher rolls out one-tap payments from Straal.

- <u>Straal</u> an everything-payments one-stop-shop for online and omnichannel merchants – announced today that <u>Rocket Luncher</u> – a go-to lunch ordering app for busy white-collar workers – selected its one-tap payment solution and the comprehensive suite of optimization and analytical tools.
- Rocket Luncher users can now place their orders and carry out payments in just 15 seconds, which makes it probably the fastest food delivery app on the market.
- Thanks to Straal, while users of the Rocket Luncher app are ordering their dishes in no time, the company's management keeps full control over the stream of transactions and key performance indicators
- With Straal solutions on board, Rocket Luncher is ready to boldly expand and offer its services to busy people across Warsaw – one of the largest office centers in Central and Eastern Europe.

<u>Straal</u> – an everything-payments one-stop-shop for online and omnichannel merchants – announced today that <u>Rocket Luncher</u> – a go-to lunch ordering app for busy whitecollar workers – selected its one-tap payments and the comprehensive suite of optimization, analytical and fraud prevention tools to fuel the innovative food-at-work experience. As a result of implementing Straal solutions, Rocket Luncher has reduced the ordering process down to 15 seconds.

Just tap and eat

Rocket Luncher is an app designed specifically for busy white-collar workers who – while between meetings and scheduled tasks – sometimes cannot spare an hour or so to have lunch in their nearby restaurant, or just prefer to eat in their office's dining room. With speed and simplicity at its core, the Rocket Luncher app enables placing



and paying for orders in stunning 15 seconds. The food is then delivered right to the customer's office reception in around 15 minutes. This makes Rocker Luncher probably the fastest food delivery app on the market. Thanks to Straal, the app's users pay for their orders with a single tap. All they need to do is just save their credit or debit card details on file, which takes up to 1 minute, and never again worry about spending another second on transaction-related hassle. Since Rocket Luncher's mission is to make food ordering truly seamless and time-efficient, Straal's one-tap payments play a key role in building up the competitive advantage of its product.

Tools tailored for growth

Since Straal encompasses an array of supportive features, Rocket Luncher is ready to boldly expand their field of operations with maximum cost effectiveness and reliability. Analytics provided by the Straal Kompas management panel help the client track and control all the key payment-related indicators in real time, even during the lunch rush. Smart optimization mechanisms, on the other hand, maximize the transaction approval rate, minimize the payment processing costs, and thus boost the company's revenue.

Ready to seize new market opportunities

Rocket Luncher is expanding to new office centers across Warsaw. The capital of Poland is one of the major office hubs for Central and Eastern Europe. Considering that nearly 70% of white-collar workers fit the Rocket Luncher's target user profile, the platform has plenty of growth opportunities in its domestic market. Given that the global food delivery market is growing by an average of <u>20% annually</u>, the app may quickly win over the hearts and wallets of office workers.

Rocket Luncher has started as a bright idea that identified the realm of yet unexplored business opportunities of the food-at-work industry. At Straal, not only do we value such disruptive businesses, but are eager to be at the center of the outside-the-box philosophy they bring – **said Agnieszka Kamola, CCO, Straal**. Our goal is to equip ambitious initiatives, like Rocket Luncher, with the right tools to efficiently accept payments, and by doing so, empower their growth.

Rocket Luncher's founders agree that strategic partnership with Straal has already helped them capture the essence of their product, without sacrificing the flexibility.



As a young start-up, we evolve dynamically and constantly improve our app. We chose Straal as our payment provider because we wanted an adaptable partner that will keep up with our pace, and match the ever-changing nature of our needs. – said Marcin Krzemień, CEO, Rocket Luncher.

Rocket Luncher is available in a growing number of office centers via a mobile application for iOS and Android devices.

Straal is an everything-payments one-stop-shop for online and omnichannel merchants. The company offers a comprehensive suite of products that make accepting digital payments easier, as well as more secure and effective. Straal enables accepting one-off and recurring payments carried out by customers with credit and debit cards of all major organizations, initiating SEPA Direct Debit cycles and more. Thanks to Straal, consumers can pay in currencies of their choice (over 150 options), using their preferred desktop and mobile platforms. The company is headquartered in Warsaw, Poland. www.straal.com

Contact

Olgierd Borówka Marketing & PR Manager olgierd.borowka@straal.com +48 784 624 480