

# Investor factsheet



**TELUS International** is a leading digital customer experience (CX) innovator that designs, builds, and delivers next-gen solutions, including AI and content moderation, for global and disruptive brands. We are defining a new category at the intersection of digital IT and digital CX – uniquely positioned with our integrated, end-to-end digital capabilities across the full customer experience value chain. We are a global business with meaningful scale, proven capabilities, and a caring culture, driving a robust financial profile with a focus on profitable growth.

## NYSE & TSX: **TIXT**

Market capitalization  
as of September 30, 2022

US\$7.0B  
C\$9.6B

## The TELUS International difference



### Market

Large market opportunity with powerful secular tailwinds



### Culture

Differentiated culture driving superior customer service



### Solutions

Category-defining digital solutions



### Clients

Strategic, mission-critical partner to global and disruptive brands



### Delivery

Agile global delivery model with next-gen carrier-grade technology



### Financials

Strong financial profile and execution track record



**US\$2.4B**

Q3'22 LTM Revenue



**20%**

Revenue Growth  
(Q3'21 LTM to Q3'22 LTM)



Consistent focus on profitable growth

## End-to-end digital capabilities



**600+**

Clients



**8 years**

Average client tenure<sup>1</sup>

Deliver

Design

Digital Process & Delivery

Strategy & Innovation

Next Gen Digital IT

Build

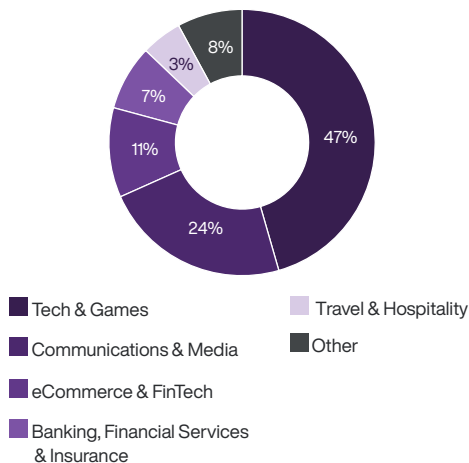
<sup>1</sup> Top 10 clients excl. TELUS, as of December 31, 2021



## Revenue diversification

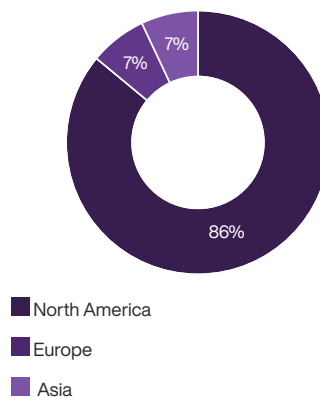
### By Vertical

As of September 30, 2022



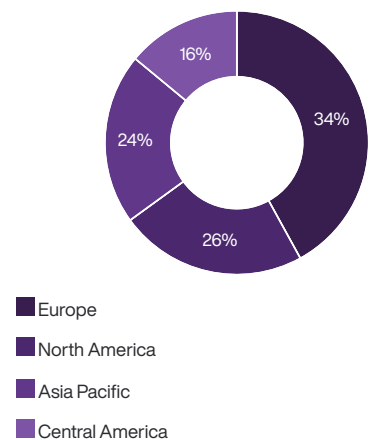
### By Customer Location

As of December 31, 2021



### By Service Location

As of September 30, 2022



## Proven leadership team



**Jeffrey Puritt**  
President and  
Chief Executive Officer



**Vanessa Kanu**  
Chief Financial Officer



**Michel Belec**  
Chief Legal Officer and  
Corporate Secretary



**Maria Pardee**  
Chief Commercial Officer



**Beth Howen**  
Chief Transformation Officer



**Mike Ringman**  
Chief Information Officer



**Marilyn Tyfting**  
Chief Corporate Officer

### Investor Relations

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