

# Investor factsheet

At **TELUS Digital**, we're dedicated to crafting lasting customer experiences through data, technology, and a human-centric approach. We support our clients' entire customer lifecycle with a portfolio of integrated digital customer experience solutions, including digital IT services, such as cloud solutions and AI-fueled automation, trust, safety, and security services, AI data solutions, including computer vision, and front-end digital design and consulting services. Fuel iX™ is TELUS Digital's proprietary GenAI engine, helping enterprises advance their GenAI pilots to working prototypes and production at scale, quickly, securely and responsibly across multiple environments, applications and clouds. Powered by purpose, TELUS Digital leverages technology, human ingenuity and compassion to fuel remarkable outcomes.



**NYSE & TSX: TIXT**

Market capitalization as of September 30, 2024 **US\$1.1B**  
**C\$1.4B**

## The TELUS Digital difference

**Market**  
Large market opportunity with powerful secular tailwinds

**Culture**  
Differentiated culture driving superior customer service

**Solutions**  
Category-defining digital solutions

**Clients**  
Strategic, mission-critical partner to global and disruptive brands

**Delivery**  
Agile global delivery model with next-gen carrier-grade technology

**Financials**  
Strong financial profile and execution track record

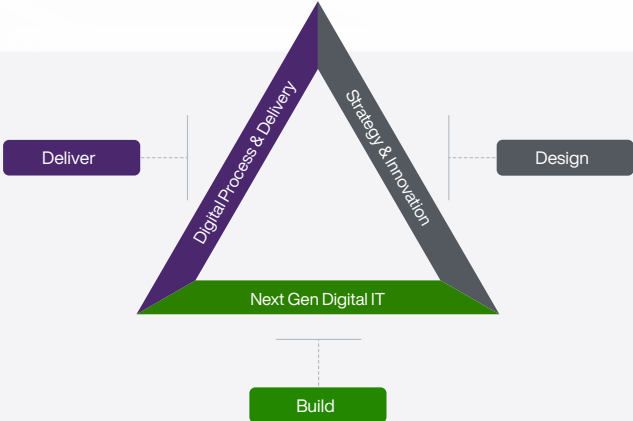
**Q3'24 TTM Revenue**  
**US\$2.7B**

## End-to-end digital capabilities

**650+**  
Clients

**31**  
**9 years**  
Average client tenure <sup>1</sup>

<sup>1</sup> Top 10 clients excl. TELUS, as of December 31, 2023



## Global presence



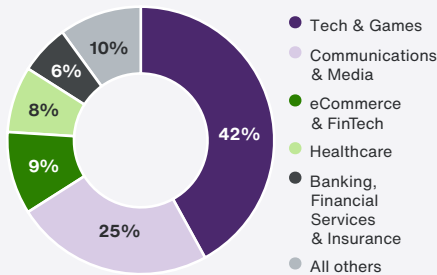
Approximately 77,000 team members in 68 delivery locations and 32 countries across North America, Central America, Europe, Africa and Asia-Pacific

As of September 30, 2024

## Revenue diversification

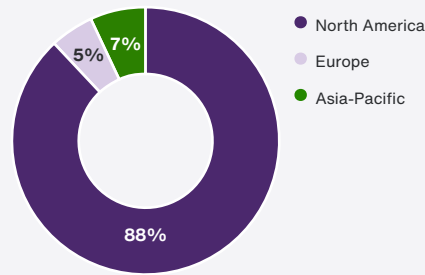
### By Vertical (Q3'24)

As of September 30, 2024



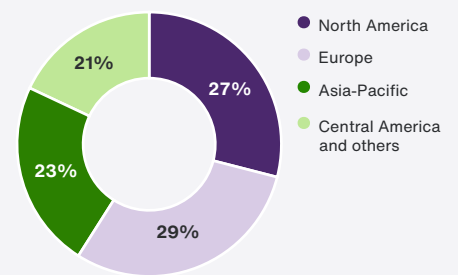
### By Client Location (Q3'24)

As of September 30, 2024



### By Geography (Q3'24)

As of September 30, 2024



## Proven leadership team



**Jason Macdonnell**  
Acting CEO, COO and President,  
Customer Experience



**Tobias Dengel**  
President of  
Digital Solutions



**Gopi Chande**  
Chief Financial  
Officer



**Michel Belec**  
Chief Legal Officer and  
Corporate Secretary



**Andrea Clayton**  
Chief Human Resources Officer



**Monty Hamilton**  
Chief Product & Marketing Officer



**Brian Hannon**  
Chief Growth Officer



**Mike Ringman**  
Chief Information Officer

### Investor Relations

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