



27.02.2025 – 08h00

**ATTACHMENT 1: CONSOLIDATED KEY FIGURES PROFIT AND LOSS STATEMENT (PREPARED IN ACCORDANCE WITH IFRS)**

	<b>31.12.2024</b>	<b>31.12.2023</b>	<b>%</b>
<b>Profit and loss statement (in m€)</b>			
Turnover	206.4	211.3	-2.3%
Other operating income	4.9	6.1	-19.7%
Cost of materials	-35.6	-40.5	-12.2%
Other expenses	-75.9	-73.1	3.8%
Personnel expenses	-49.2	-47.6	3.3%
Depreciation and amortization	-10.4	-10.8	-3.4%
Operating profit	40.2	45.3	-11.3%
Finance income	2.7	3.0	
Finance costs	-2.4	-3.3	
Result based on the equity method	0.2	-2.3	
Profit before taxes	40.8	42.7	-4.5%
Profit tax	-8.7	-9.1	-4.0%
<b>Profit for the period</b>	<b>32.0</b>	<b>33.6</b>	<b>-4.7%</b>



**ATTACHMENT 2: THE OTHER OPERATING INCOME AND EXPENSES CONSIST OF THE FOLLOWING COMPONENTS:**

<b>(in m€ )</b>	<b>31.12.2024</b>	<b>31.12.2023</b>
Revenue from charged costs	3.4	3.5
Revenue from recovered costs	0.8	1.7
Other revenue	0.7	0.9
<b>Other operating income</b>	<b>4.9</b>	<b>6.1</b>
Subcontracting costs	-19.1	-19.2
Distribution costs	-11.7	-11.2
Sales and marketing costs	-25.1	-23.7
Other general expenses	-20.0	-19.0
<b>Other expenses</b>	<b>-75.9</b>	<b>-73.1</b>

**OTHER OPERATING INCOME AND EXPENSES**

The other operating income consisting mainly of charged costs (export duties and transport costs) and recovered costs (personnel costs and insurances) ended 19.7% lower than in 2024 at 4.9 m€.

The increase in expenses, mainly consisting of subcontracting, distribution, sales and marketing costs, is mainly the result of additional marketing investments and increasing distribution costs.