

## ENERGY PARTNER ON DEMAND SUCCESS STORY

# Hardwood Industries

For Hardwood Industries, Inc., wholesaler and distributor of quality hardwood lumber and related products, cost efficiency is their promise to customers as they strive to “provide the lowest end-use total product cost of any distributor on the market.”

PGE’s demand response program, Energy Partner On Demand, has proven to be an easy way for the lumber company to create a new revenue stream without impacting operations.



### Fast facts



#### Industry

Industrial manufacturing

#### Load reduction strategy

- Manually shut down designated sanders, rip saw and dust collection systems.
- Refrain from using non-essential equipment.

#### Curtable load

Winter/Summer: 240 kW

## Flexible solutions created together

Operations manager **Chad Bentley** says there are several ways Energy Partner On Demand has been perfect for their business:

**“If any business has some ability to manage their labor and wants an easy win for saving money and getting a cash incentive, then this is the program for you.”**

### Smooth enablement process

“We had a brief meeting and plant tour, worked together to set a kW goal, and successfully tested the process before we started.”

### Advance notice

“We get advance notice before any event. I communicate to my team to get their input on workloads for their departments and we decide as a group what we can accommodate for the chosen day. This lead time makes it easy to be prepared.”

### Flexibility

“The voluntary aspect of this program was key to our involvement. It’s realistic and supports our ability to serve our customers.”

## Discover how Energy Partner On Demand can work for you

Contact your PGE representative or an Energy Partner specialist today.

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