Name of Blended Finance Vehicle

**Submitted by**: Name of lead applicant(s)

**Date**: Date submitted

# Executive Summary (max ½ page)

Summary and size of vehicle, challenge vehicle solves, intended impact, overview and total cost of design activities Convergence funding will support, expected outcome(s) of design activities, and summary of lead applicant(s) relevant experience.

# Development Finance Challenge (max ½ page)

What is the development challenge and why is it worth addressing? How does addressing this development challenge align with achieving the Sustainable Development Goals? What current interventions attempt to address the development challenge and why are they insufficient/additional interventions are required?

# Vehicle Overview (max 5½ pages)

**Structure:** What is the overarching structure of the vehicle in terms of mechanics, financial flows, and key actors? How is the vehicle blended? Why is a blended finance structure required? What type of private capital will the vehicle attract and how much? Does the vehicle target a minimum level of concessionality?What type of instruments will be deployed through the vehicle and to who (if any)? What is the total anticipated size of the vehicle? What is the expected capital structure? Which region(s)/country(s) and sector(s) will be targeted? Provide a structure chart for the vehicle.

**Economics:** What are the economics of the vehicle? What returns can different types of capital expect? What will the overall return of the vehicle be? How much will the vehicle cost to operate? What is the preliminary financial model for the vehicle?

**Stakeholders:** Who are the key stakeholders involved in the vehicle’s structure and what are their roles? In the table below, detail existing and potential investors (both private and public/philanthropic), investees/beneficiaries, and other relevant stakeholders. Of the stakeholders identified, who has expressed interest to participate? What level of interest have they expressed? Are the expressions of interest conditional? If certain stakeholders have not been approached yet or have only expressed early-stage interest, what is the plan going forward?

|  |  |  |
| --- | --- | --- |
| Stakeholder name | Role of stakeholder in structure | Level of engagement/support to date |
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**Beneficiaries**: What are archetypes of potential transactions (including investee profiles and/or projects that will be targeted) that will be executed through the vehicle? What is, and how advanced is, the investment/project pipeline? Have or will the potential beneficiaries be engaged in the design of the vehicle?

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| --- | --- | --- |
| Investment/Project | Description | Level of progress |
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**Geographic Focus:** Please list the target countries for the vehicle. Is it anticipated that there would be a specific focus on any particular countries?

**Impact:** What will be the impact on natural capital? Are there other intended social, economic, or environmental impacts of the vehicle? Does the vehicle address climate change mitigation, adaptation and resilience? Will the vehicle have a measurable impact on a specific ecosystem/landscape? Will the vehicle contribute to meeting the global biodiversity targets? What metrics and tools will be used to measure impact, and are they underpinned by science? How will impact be measured? How will stakeholders be incentivized to achieve impact? Do women play a role in this vehicle? What will be the impact of the products/services of this vehicle on women? Does the vehicle contribute to field building? What are the effects on the local markets and communities?

**Scale/Sustainability:** What is the hypothesis to scale (particularly if the proposed vehicle is a pilot)? How will this be achieved? What milestones will indicate progress towards to scale? How will milestones be measured? What will be done if milestones are not met?

**Replicability:** How can the vehicle’s design and structure be replicated across different sectors and/or regions? What key learnings are anticipated from the vehicle’s design activities that can provide a “blueprint” for other practitioners to leverage?

**Alternatives:** How is the vehicle positioned relative to existing interventions? How does the vehicle complement and/or improve on existing interventions? What alternative vehicles have been considered? Why is the proposed vehicle the most appropriate choice?

**Progress:** What progress has been made to date? Why does the proposed vehicle require grant funding from Convergence? How will Convergence funding help the vehicle reach financial close/implementation? What other funding sources have been sought out to date, both successfully and unsuccessfully? What would Convergence’s position be relative to existing funders, if any? What are other prospective funding sources for vehicle design?

# Key Risks and Risk Management (max 1 page)

|  |  |
| --- | --- |
| Risk description | Mitigation plan |
| Vehicle design/structuring | |
|  |  |
|  |  |
|  |  |
| Vehicle implementation |  |
|  |  |
|  |  |
|  |  |

# Design Activities (max 1 page)

|  |  |  |  |
| --- | --- | --- | --- |
|  | Category X | Category Y | Category Z |
| Description of activities | Activity #1… | Activity #2… | Activity #3… |
| Proposed deliverables |  |  |  |
| Expected duration |  |  |  |
| Expected completion date |  |  |  |
| Lead organization/party |  |  |  |

**Category X**: Provide additional detail on the design activities to be conducted in this category, why the design activity is necessary, what will be achieved through its execution, as well as initial hypotheses (e.g., if the category is vehicle incorporation, what type of structure is the vehicle expected to be? SPV? Fund? Company?)

**Category Y**: Provide additional detail on the design activities to be conducted in this category, why the design activity is necessary, what will be achieved through its execution, as well as initial hypotheses (e.g., if the category is vehicle incorporation, what type of structure is the vehicle expected to be? SPV? Fund? Company?)

**Category Z**: Provide additional detail on the design activities to be conducted in this category, why the design activity is necessary, what will be achieved through its execution, as well as initial hypotheses (e.g., if the category is vehicle incorporation, what type of structure is the vehicle expected to be? SPV? Fund? Company?)

# Cost of Design Activities (max ½ page)

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| --- | --- | --- | --- | --- |
| Cost Category | Total Cost | Category X | Category Y | Category Z |
| Cost category 1 | USD | USD | USD | USD |
| Cost category 2 | USD | USD | USD | USD |
| Cost category 3 | USD | USD | USD | USD |
| **Total** | **USD** | **USD** | **USD** | **USD** |

# Organization Summary (max ½ page)

One paragraph summary of the organization(s) applying for funding and their relevant experience, including but not limited to experience in structuring, fundraising and working in Asia. Specify if the organization has local presence in the target regions of the vehicle. Specify if the organization has any internal measures for gender equity in the workplace.

# Team Composition and Qualifications (max 1 page)

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| --- | --- | --- | --- | --- |
| Name | Design role and responsibilities | Location | Time commitment | Gender Diversity |
| Team member 1 |  |  |  |  |
| Team member 2 |  |  |  |  |
| Team member 3 |  |  |  |  |

**Team member 1**: One paragraph bio highlighting relevant experience

**Team member 2**: One paragraph bio highlighting relevant experience

**Team member 3**: One paragraph bio highlighting relevant experience

Annex

# Detailed Work Plan

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Week / Month | | | | | | | | | | | |
| Activities | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | … | k |
| Category X |  |  |  |  |  |  |  |  |  |  |  |  |
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| Category Y |  |  |  |  |  |  |  |  |  |  |  |  |
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| Category Z |  |  |  |  |  |  |  |  |  |  |  |  |
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| Deliverables | ♦ Deliverable | | | | | | | | | | | |
|  | ♦ Deliverable | | | | | | | | | | | |
|  | ♦ Deliverable | | | | | | | | | | | |