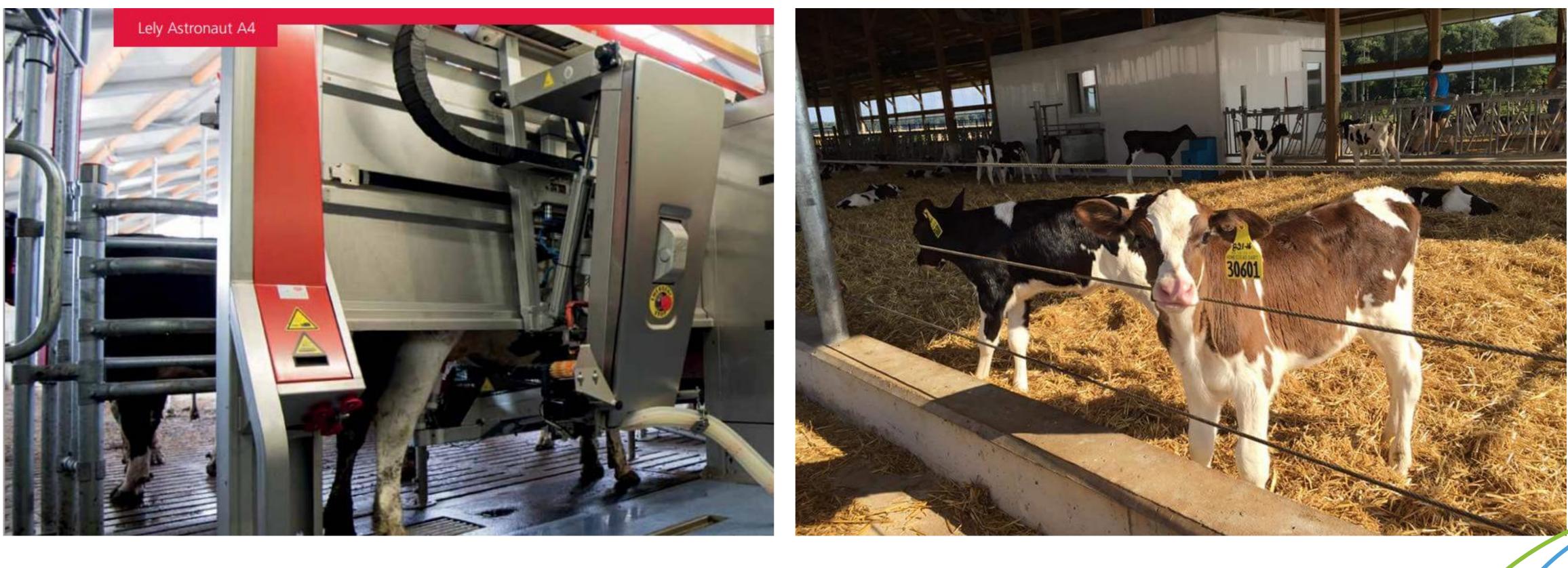
The Tools That Guide Us to Enhanced Efficiency Brian Houin



Thinking of Technology





Is this Technology?





DIGITAL TIMER



SPER CLINICAL REFRACTOMETER



BRIX REFRACTOMETER



Technology: The practical <u>application</u> of knowledge especially in a particular area

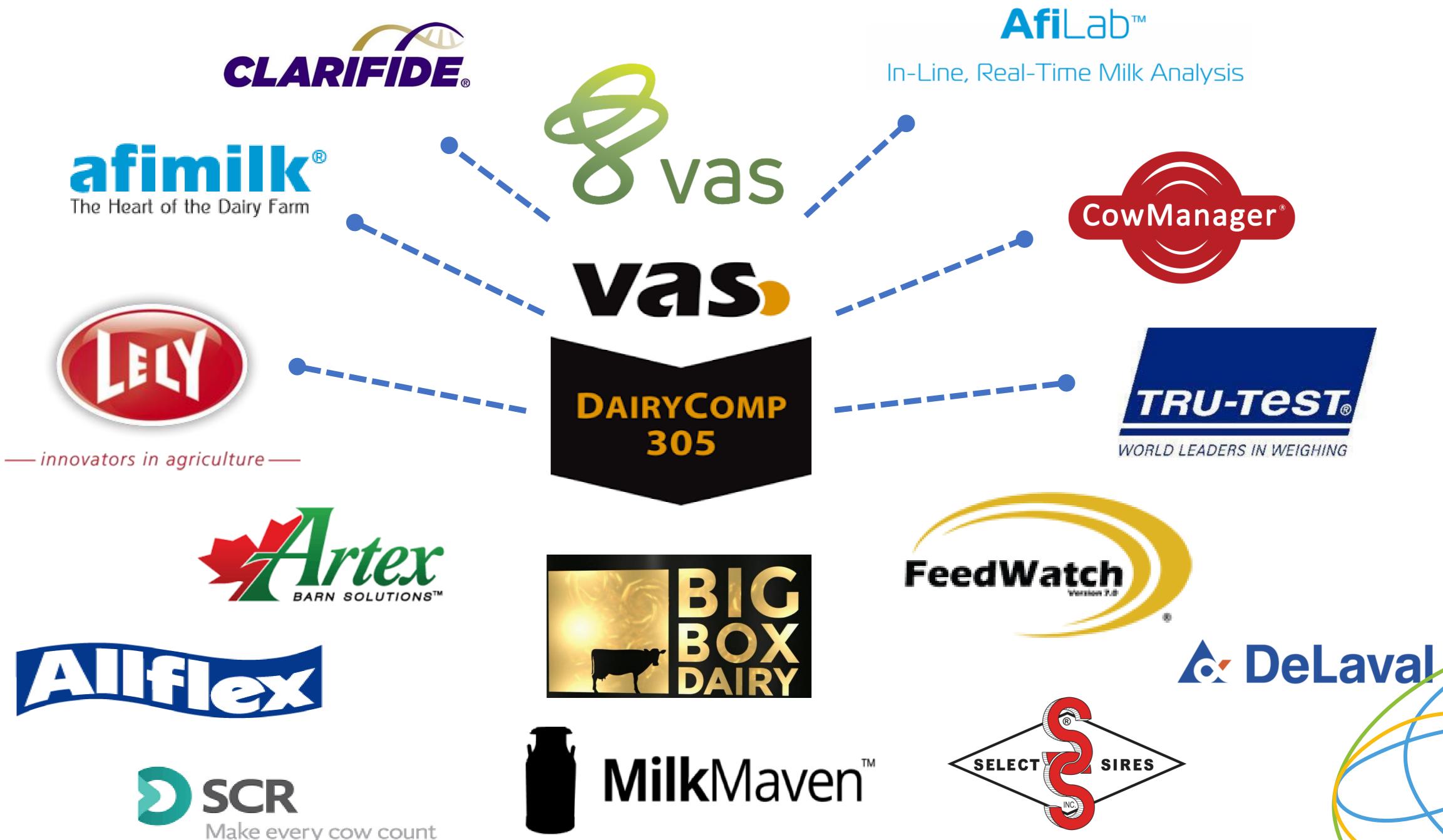
Technology alone is not enough. Steve Jobs - quoterancy

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"It's not about the tool, it's about the problem it's solving."

Matt Heinz Heinz Marketing



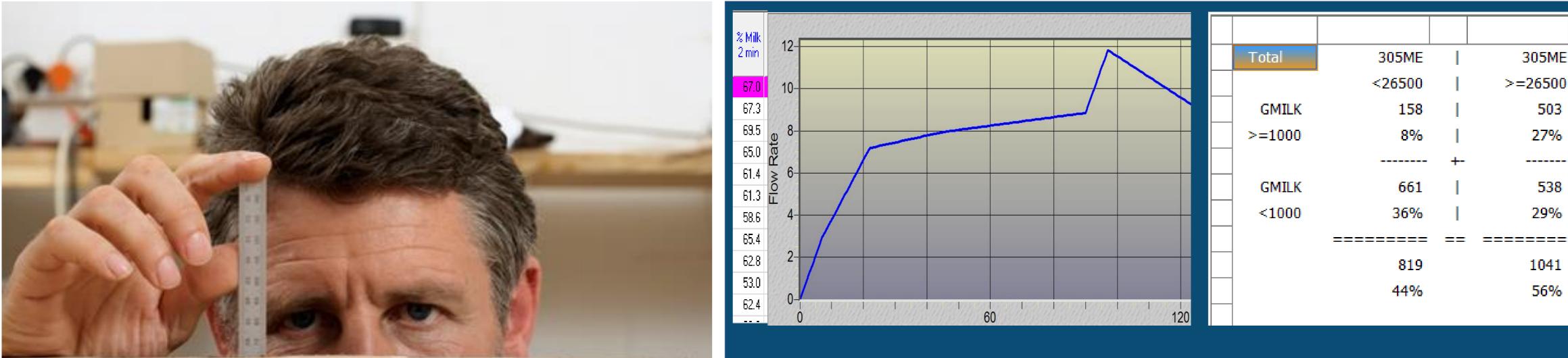








Why is Data Important?



"What gets measured, gets managed." Peter Drucker

(c) Digital Vision / Thinkstock

Data allows for better management decisions and <u>COWSISTENCY!</u>

Milking procedure report

Genetic comparison of milk



Why Robots?



Labor

- No one wants to milk cows
- Harder to find and keep
- Cost more, 5 years from now?

What is best for the cow?

- Not putting the cow in the holding pen
- Giving them more freedom
- Significant cow behavior change

Consumer Friendly

- Cow deciding what she wants to do
- Consistency
- Safer product



Why Autofeeders?

Before Building

- Environmental change required
- Labor efficiency
- Maybe better growth?

2 Years Later

- Labor efficiency
- 30% increase in growth
- Consumer friendly

Current Protocol

- Calves go in day 1 after colostrum
- Dehorn day 1
- Up to 24 Liters milk per day for 30 days
- Added 30 % Protein 5 % Fat milk balancer
- 54 60 calves per pen 2 nipples







What is in the future?

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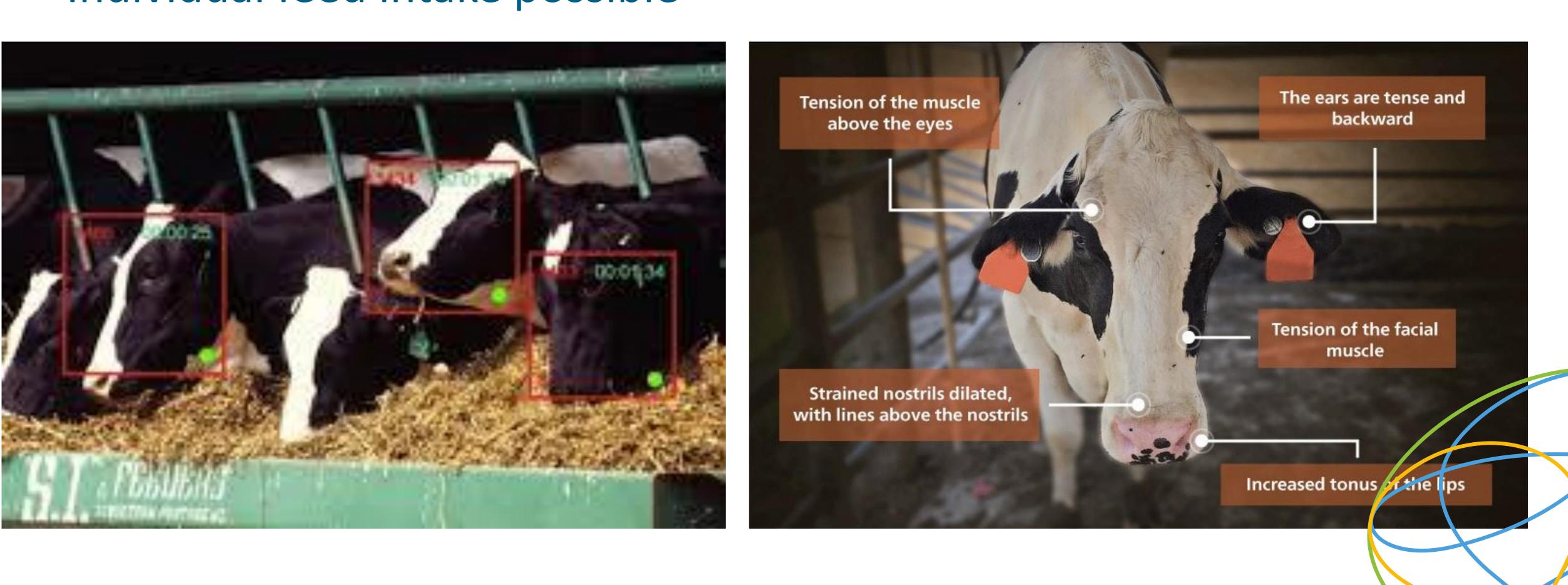
Automated Feeding

- Labor savings
- More consistent
- Cost savings
 - 40 50 % of Gross sales



Facial Recognition

- No need for wearable technology
- Cow locator
- Individual feed intake possible

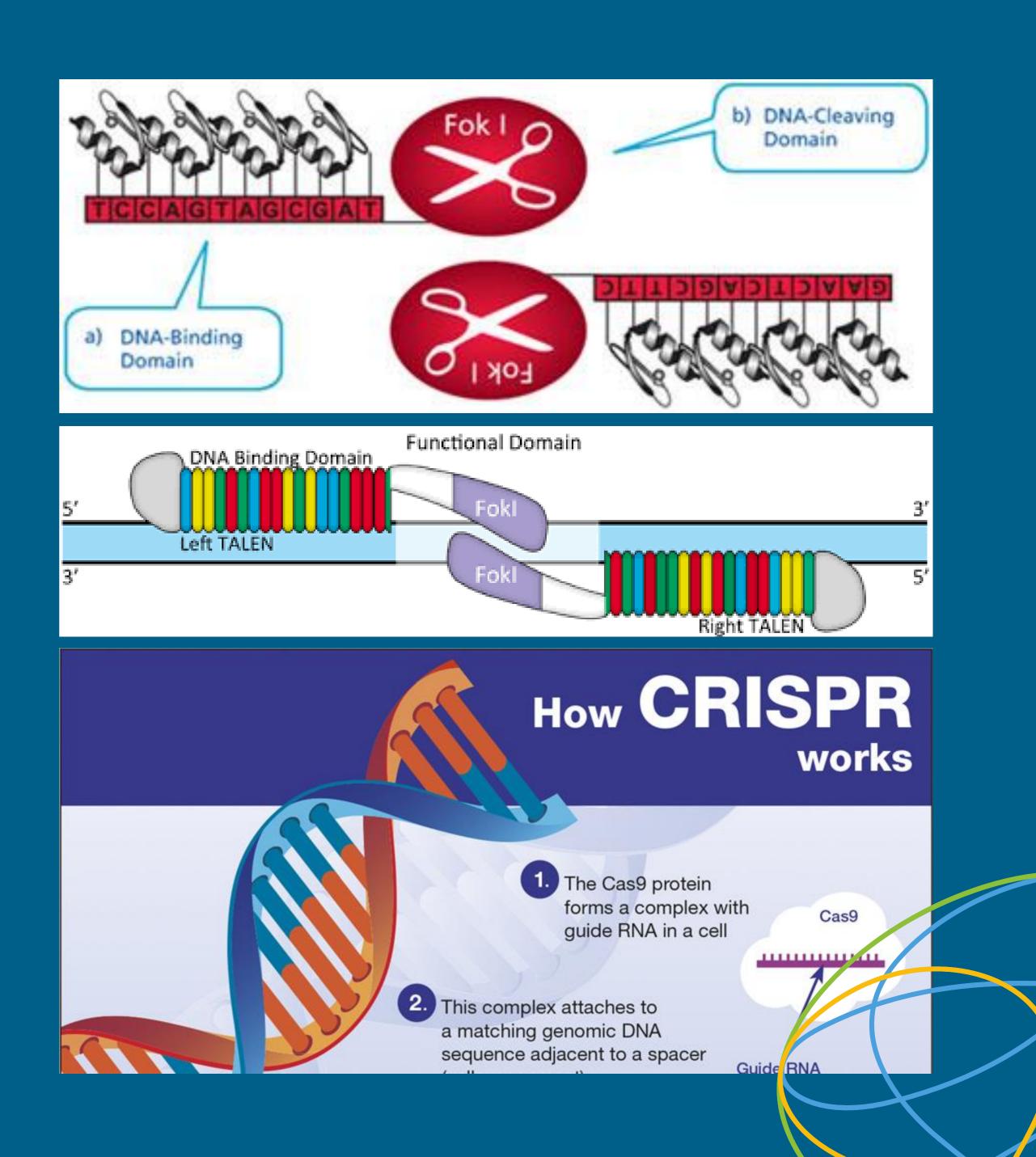


Lameness scoring

Endless possibilities

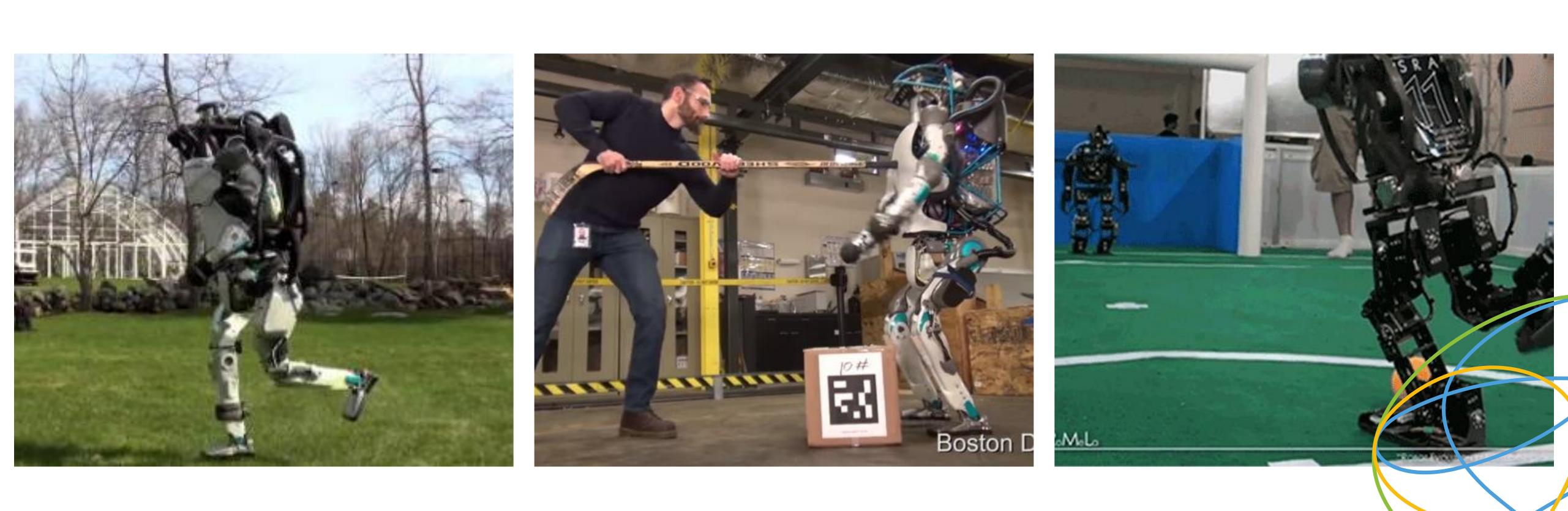
Gene Editing

- **ZFN** Zinc Finger Nuclease
- **TALEN** transcription activator-like effector nuclease
- CRISPR Clustered regulatory interspersed short palindromic repeat
- Polled Gene Eliminate the need for Dehorning
- Epigenetics Modification of gene expression rather than alteration of the genetic code
- Healthier Cows More disease resistant
- How far can we go? How will FDA and consumers react?



Workers of the Future?

- Fetch Cows in robot barns with facial recognition
- Cow pusher in conventional barns
- *Maybe* just future World Cup All-Stars



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Our mission is to supply the highest quality agricultural products in a sustainable way, while creating a positive impact for cows, business, and community.

Thank you! | brian@homesteaddairy.com

