



SALES SUPPORT ENGINEER – INSTALLED SOUND

Genelec is the global leader in designing and manufacturing active loudspeaker systems for high quality studios, audiovisual installations and residential applications. Founded in Finland in 1978, our customers include the world's finest recording studios, broadcasters and premium venues, complemented by a rapidly growing community of customers creating and enjoying music at home. We are a company driven by purpose, innovation and passion, with high standards and a total commitment to quality and sustainability.

We are now looking to strengthen our team with the addition of a **Sales Support Engineer**, who will form a key part of our highly focused International Sales and Installed Sound development team. With a growing family of Installed Sound solutions – including our hugely popular Smart IP range of networked loudspeakers and subwoofers – this is a unique opportunity to bring your skills to a globally respected audio company with an ever-increasing profile in the world of Installed Sound.

As **Sales Support Engineer** you will be responsible for helping to strengthen and develop the Genelec Installed Sound brand internationally, with a particular focus on service delivery, ensuring that our customers can succeed, and get the very best performance from our products.

You will have advanced knowledge and previous experience of audiovisual system design, integration, installation and fulfilling customer demands, with an understanding of IP network-based solutions and a good knowledge of the Installed Sound market and industry network.

You will need to be an outgoing, articulate and proactive team player with a technical hands-on approach to solving customer challenges. You will also have experience in training, actively creating opportunities, and building customer and partner relationships.

In return we will offer you a meaningful and satisfying job in a forward-looking, international, dynamic and inspiring working environment. Your colleagues will be passionate, professional and performance-orientated, and the position will provide an excellent opportunity to develop and grow.

Key job responsibilities:

- *Delivering sales success and support activities for audiovisual consultants, system integrators and installers representing the Installed Sound segment and product portfolio*
- *Providing sales and technical support, system design and depending on experience; control system programming, system integration, design and simulation software, etc.*
- *Providing Genelec Installed Sound Help Desk support*
- *Participating in Installed Sound product and technology research and development, testing and finding solutions*
- *Creating training material, and executing training globally*
- *Participating in and setting up promotional marketing activities and creating content for our global marketing*

Location: The primary workplace is your home address or the nearest Genelec premises locally, if appropriate. Occasional work at the Genetec's various premises globally may occur. The position will require extensive international travel.

Please send your application – with CV and salary expectations – by 22nd of September 2024 to our International Sales Director Ole Jensen (ole.jensen@genelec.com) who can also provide further information about this role if required. Please use 'Sales Support Engineer' as the email subject.