

UiPath® on Tour

AI at Work



# LONDON





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UiPath

 **UiPath® on Tour**

**AI at Work**

# **Opening keynote: AI at Work**

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# AI will transform work and create significant value

**94%** of business leaders agree:  
'AI will transform my industry with 5 years' <sup>1</sup>

**50%** of today's work activities could be automated between 2030 and 2060, with a midpoint in 2045 <sup>2</sup>

AI will potentially impact **80%** of jobs over the next decade <sup>3</sup>

By 2030, Analytic AI and Gen AI will add **\$15.7 trillion** annually to global GDP <sup>4</sup>

"AI innovators" have **25%** faster employment growth and **40%** faster revenue growth <sup>5</sup>

Productivity up for **89%** of daily GenAI users <sup>6</sup>

Impact in companies using AI:

- **GenAI**
  - lower costs, **39%** of firms
  - higher revenues, **44%**
- **Analytic AI**
  - lower costs, **35%**
  - higher revenues, **58%** <sup>7</sup>

1. Deloitte, State of AI in the Enterprise, 5th Edition  
2. McKinsey, The Economic Potential of Generative AI  
3. OpenAI: "GPTs are GPTs"  
4. PwC, "Sizing the Prize" report  
5. American Economic Association, "Quantifying the Impact of AI on Productivity and Labor Demand"  
6. Asana/Antropic, "The State of AI at Work"  
7. McKinsey, "The State of AI in Early 2024"

# But today, there's a big gap between intention and execution

## Barriers



Intention



Execution

**1/3** of companies with meaningful Gen AI deployments <sup>1</sup>

Only **50%** of AI initiatives make it into production <sup>2</sup>

1. Gartner  
2. McKinsey, The Economic Potential of Generative AI

# UiPath can help bridge the gap



## Enablers

Execution

Intelligent  
Automation  
Platform

AI, Automation, Data....

Operating  
Model

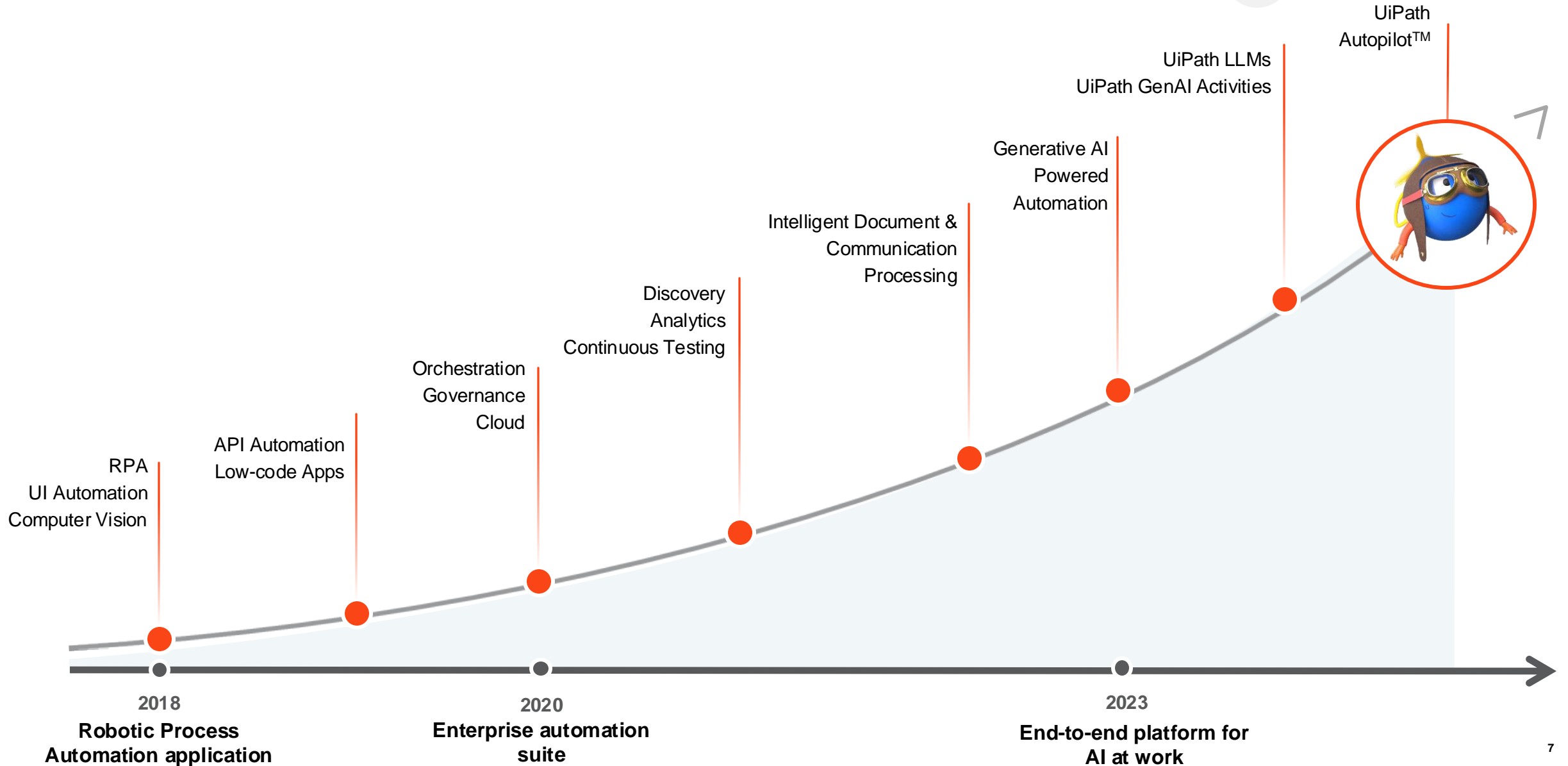
Next Generation COE

Change  
Management

Ecosystem approach

Intention

# Our Journey to AI-powered Automation



## Discover

Identify the highest-ROI opportunities for continuous process optimization and automation using the power of AI



PROCESS MINING

TASK MINING

COMMUNICATIONS MINING

IDEA CAPTURE & MANAGEMENT

## Automate

Rapidly build AI-powered automation that seamlessly collaborates with people and systems to transform every facet of work



UI + API  
AUTOMATION

LOW-CODE  
DEVELOPMENT

GENERATIVE AI  
& EXPERIENCES

INTELLIGENT DOCUMENT  
PROCESSING & SPECIALIZED AI

PROCESS  
ORCHESTRATION

## Operate

Establish an enterprise-grade foundation to run and optimize a mission-critical automation program at high scale



REAL-TIME & TREND  
ANALYTICS

CONTINUOUS TESTING

UNIFIED MANAGEMENT  
& GOVERNANCE

CLOUD-FIRST FLEXIBILITY

Your  
People

Your Applications

Systems of record | Communications and collaboration | Personal productivity

Your  
Processes



# There are 5 required elements for a next-gen Business Automation Platform

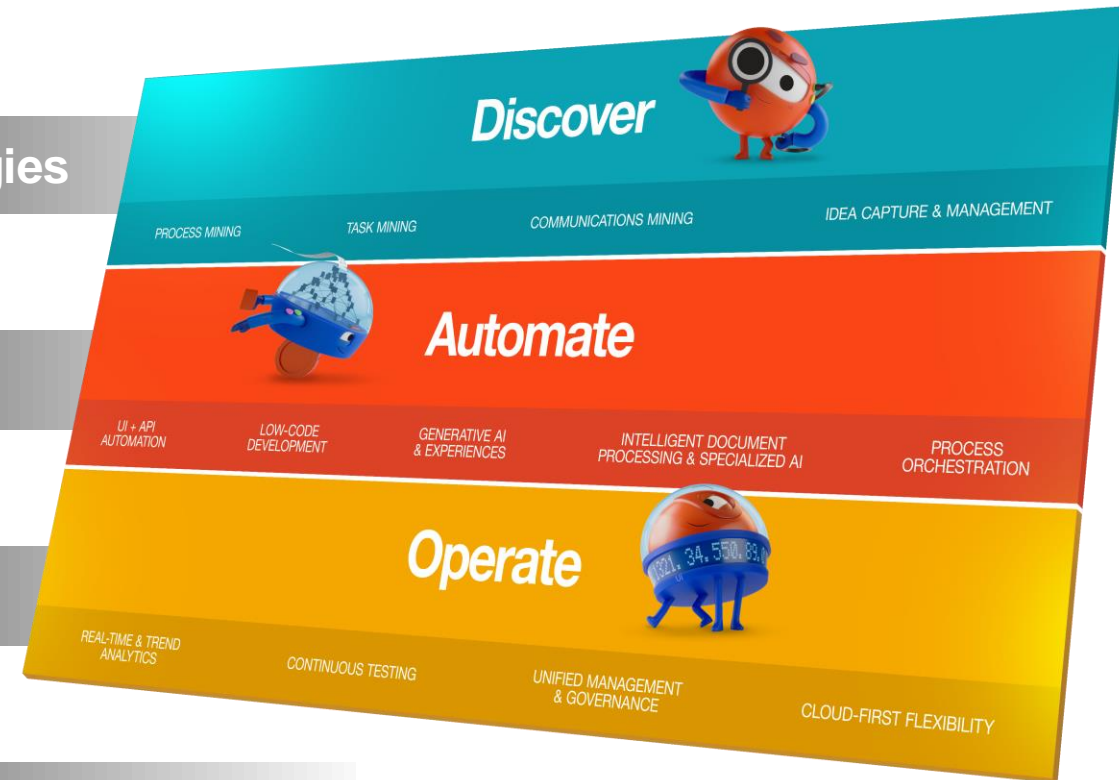
1 End-to-end process automation

2 Seamless orchestration of automation technologies

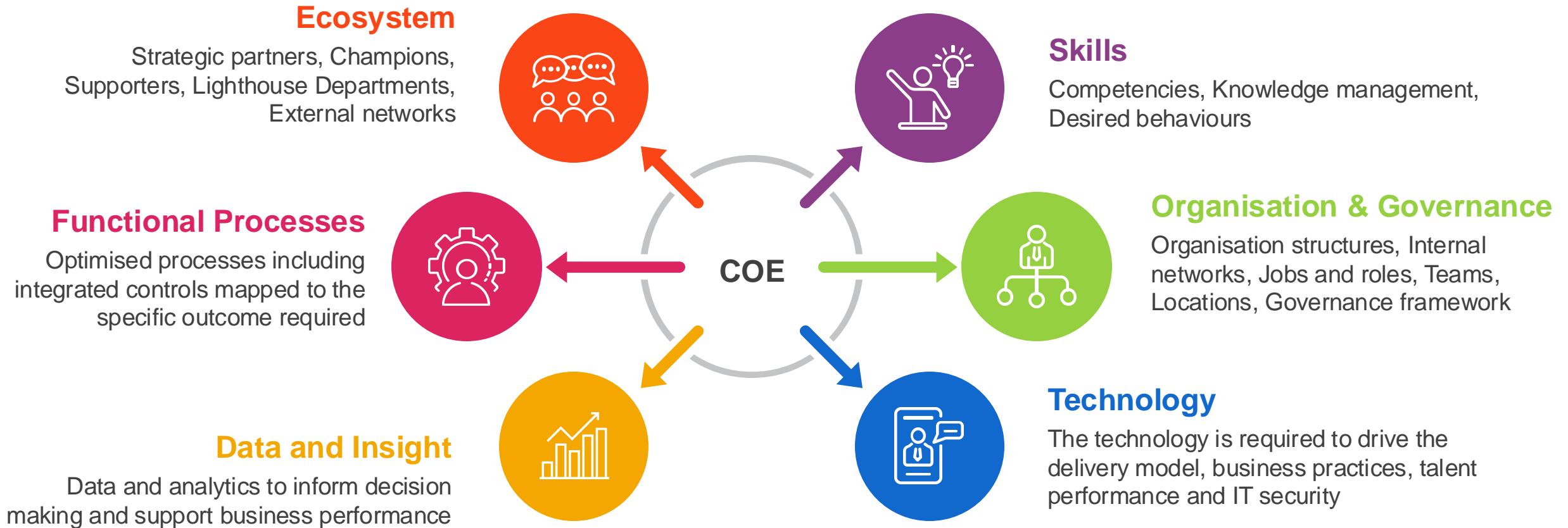
3 AI-powered automation

4 Democratization of automation

5 Value-driven automation planning & business observability



# Evolution of COE and TOM for AI + Automation



# UiPath POV – 8 Steps AI/Automation Transformation



	Key Steps	Key Deliverables
1	Understand Business' strategic problem statements	Strategic Intelligent Automation Vision document
2	Identify the top-line value at stake	NorthStar Value At Stake model
3	Verify the inside-out value potential	Business Case by Function
4	Define the software & data reference architecture	Enterprise reference architecture
5	Envision the future of AI-powered automation	Persona based Assets
6	Scale up and down the value chain	Future of work Change Plan
7	Operationalize AI	Operating Model Design
8	Build holistic investment case on TCO & AI potential	Strategic Transformation Plan
Strategic Multi-Year Partnership		



*Link to whitepaper*

# Eco System approach to Change Management



# Announcing the UiPath AI CoE – Sept 24'

UiPath AI  
Research  
Centre



UCL CENTRE FOR  
ARTIFICIAL INTELLIGENCE

# AI and automation at work

70% of Invoices

Redefining  
knowledge work

Back office  
transformation  
delivering \$250M  
Savings

£70M Productivity  
improvement

Uber



 Department  
for Work &  
Pensions

Enhanced  
customer  
Experience

7,000+  
employees  
trained

Scaling to  
Pharma,  
Clinical, Supply,  
Contact Centre

Transforming  
services to UK  
citizens

# UiPath on Tour: customer speakers



**Adrian Varma**  
Head of Business  
Transformation, LNER

**Fran Thompson**  
CIO, Health Service  
Executive Ireland

**Luis Huerta**  
Head of Intelligent  
Automation, IAG

**Stephen Durnin**  
Head of Operational  
Excellence & Automation,  
Close Brothers

**Stuart Brown**  
Group Enterprise  
Technology Director,  
SKY