

# Can UiPath robots really streamline operations and free people for higher-value work?

Just ask UiPath Finance.

## UiPath Finance has put UiPath robots to work, and we couldn't be happier (or more productive)

Work life has changed so much for the better since we've added digital workers into the UiPath Finance function.

Our robots are now doing many of the things that used to cut into our productivity and make our days stressful (all that detail!) and uninteresting (all that repetition!).

They work side-by-side with us, every day, tirelessly taking on tasks and getting things done quickly and accurately.

They're part of the UiPath family—so much so, that we've named each one.

Come meet them and learn what they do—and how much they've done for us.

119  
robots (and counting!)

43,802  
hours automated

14%  
of finance workforce  
is now digital

### Sir Paste-a-Lot

When a contract is signed, Finance needs to create a sales order in our billing system so we can invoice the customer and get paid. We used to do this manually—but no more!

Sir Paste-a-Lot now goes into Salesforce to find new contracts, verifies details

and billing requirements, and then moves over to NetSuite to generate a sales order.

**Sir Paste-a-Lot has helped us handle big growth in orders without adding more people:**



“An amazing robot that helps us bill faster, make our customers happy, and allow the team to focus on more complex areas of billing.”

Mihaela Nedelcu, UiPath Finance Contract and Billing Lead

### Billy & The Mailman

These two unattended robots work in tandem to generate invoices and send them to customers.

Billy finds sales orders in NetSuite that are ready to be billed and creates and stores a PDF invoice.

The Mailman sends the invoice the way the customers want it: by email, directly to their procurement portal, or even by regular mail.

100%  
of invoicing automated

★★★★★  
5 stars employee satisfaction

50%  
of billing team now focused  
on more complex activities



### 606 Gang

When the Accounting Board issued new rules in 2018 (ASC 606 standard), we had to quickly change the way we recognized revenues for almost 20,000 transactions.

This required looking through each contract, pulling out performance

obligations and prices, and determining how much revenue could be recognized under the new rules.

Our custom-built attended robots transformed what was going to be a months-long slog into an hours-long sprint.

“The 606 Gang turned 3 months of ‘people work’ into 10 hours of ‘robot work.’”

Jerry Walling—Director, UiPath Revenue Policy and Compliance

### Country Pack

Our Controllers used to spend hundreds of hours each year downloading and processing reports to use for reviewing country and regional financial performance.

Today, Country Pack does it for them, creating reports based on real-time data in a matter of minutes.

Now controllers can spend less time on data wrangling and more time on high-value analysis and insight-generation.

🕒 3,000+  
hours saved per year

