







### **Stronger Together**









**UiPath** is the leader in the automation space, providing intelligent software robots to automate business processes that drive enterprise value.

Together, UiPath and AWS can scale intelligent automations and modernize enterprise productivity

### **Partnership Pillars**





Auto-scale as needs evolve

Easily scale and manage your digital workforce

Rapidly implement and scale your automations as needs evolve with pre-built auto deployment capabilities. AWS Quick Stars are available for UiPath Robots, Orchestrator and Automation Suite (entire UiPath platform).

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Easily bring Al to your workflows

Automate more and solve complex business challenges with the power of AWS AI services

With its AI integration capabilities, UiPath makes AI "real", offering a delivery mechanism for AWS AI/ML services, including SageMaker and Bedrock.



UiPath has teams worldwide to work directly with AWS and mutual customers for rapid joint solutioning and delivery, including via GSIs.

Harness the power of AWS cloud and infrastructure to empower your organization with efficient and affordable services, and intelligent process automation.

UiPath purchase is seamless, including via the AWS Marketplace.



Contact center automation

Boost customer experience and free your agents by automating the contact center with Amazon Connect and UiPath

Automate functions within the contact center, enabling more self-service, decrease average call handling times, and boost customer loyalty.





# Ui Path® + Amazon Connect

Automating tasks to improve agent contact handling

### Clarence Choi

Partner Solution Architect Amazon Connect



# Agenda

- What is Amazon Connect
- Agents are taking so LONG to finish a call
- How UiPath + Amazon Connect can help
- Architecture
- Call To Action



### **Amazon Connect differentiators**



#### ACCELERATE CX INNOVATION WITH AMAZON'S NATIVE CLOUD CONTACT CENTER



#### Pay only for what you use

Globally redundant telephony +30 providers, +85 inbound, and +230 outbound countries

Instant access to +200 fully featured AWS services





#### **CUSTOMER**

OMNICHANNEL CUSTOMER EXPERIENCE







campaigns



Conversational IVR and



Voice biometric-based realtime authentication



and messaging







AMAZON

#### **AGENT**









Knowledge and agent assist



**Unified customer** view



Case management



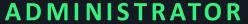
Step-by-step guides



#### **SUPERVISOR**

ANALYTICS, INSIGHTS, AND OPTIMIZATION

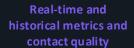






CONFIGURATION AND FLEXIBILITY







Real-time conversational analytics



Forecasting, capacity planning, and scheduling



Simple, self-service UI; make changes in minutes, not months



Secure, reliable, and scalable



Modern API and SDKs for those who want to build

app built by aws

One application. One seamless experience.

# Can we do more to help agents?

1

New or struggling agents reach proficiency faster

2

All agents adhere
to best practices
for resolving, following
up on, and
documenting issues

3

Business operations teams identify where issue resolution is stalling and drive efficiency improvements





#### CUSTOMER

OMNICHANNEL CUSTOMER EXPERIENCE







Outboun c campaigns



Conversational IVR and chatbots



Voice biometric-based rea time authentication



Web/mobile chat and messaging



Task management

#### **AGENT**









Agent workspace

Knowledge and agent assist

Unified customer view



Case management



Step-by-step guides

A M A Z O N C O N N E C T

#### Al at the heart of every interaction

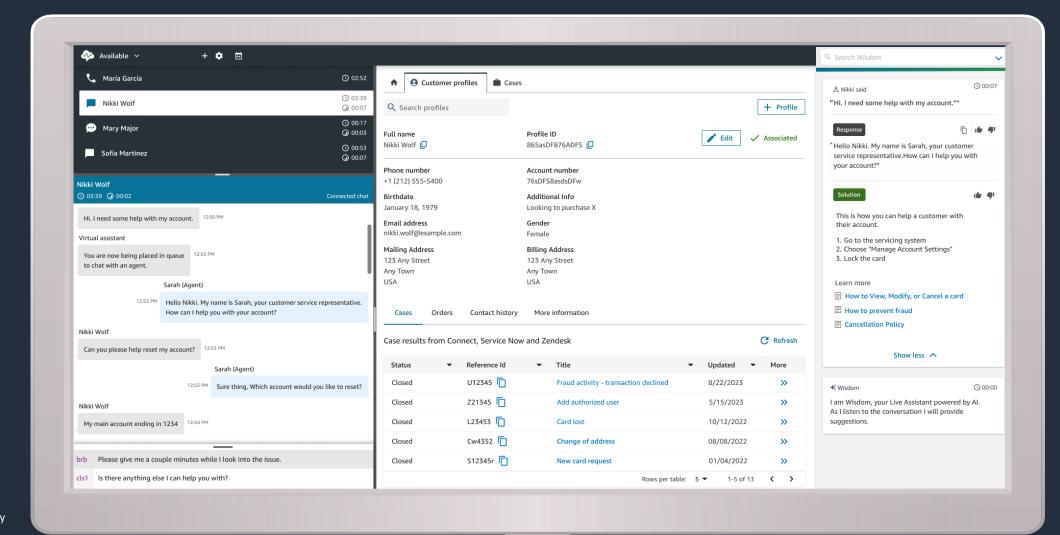
- ✓ Listen and deliver information agents need in real-time
- ✓ Automatically capture and identify key parts of the conversation



## Agent experience

#### AMAZON CONNECT AGENT WORKSPACE

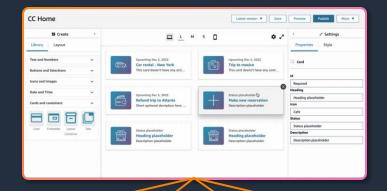




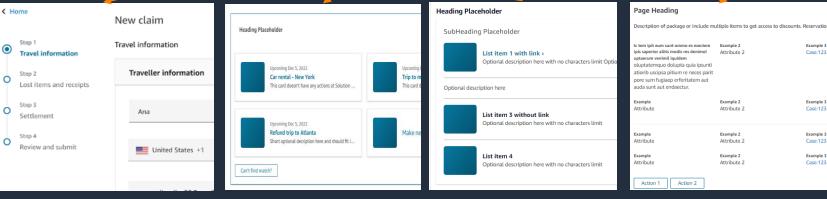


# Step-by-Step guides

NO-CODE UI BUILDER



- Quickly create custom UI pages for agents using a drag-and-drop interface
- Easily build forms to surface to agents in step-by-step guides so they can resolve customer issues
- Create interactive messages to send to end-customers via webchat to enable self-service

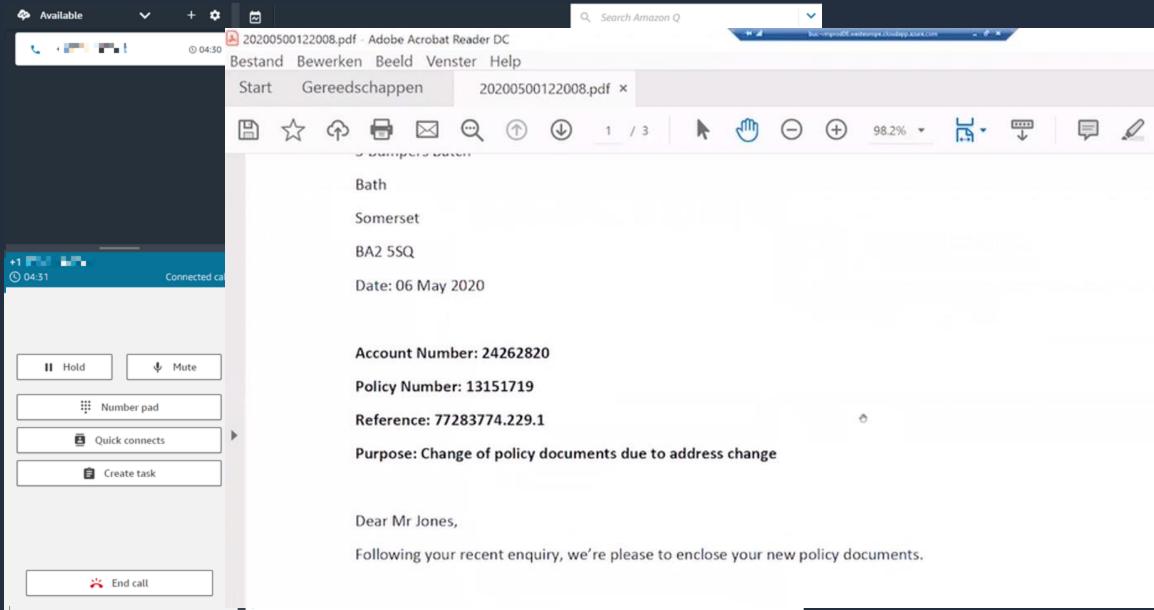


Forms Cards Lists Details



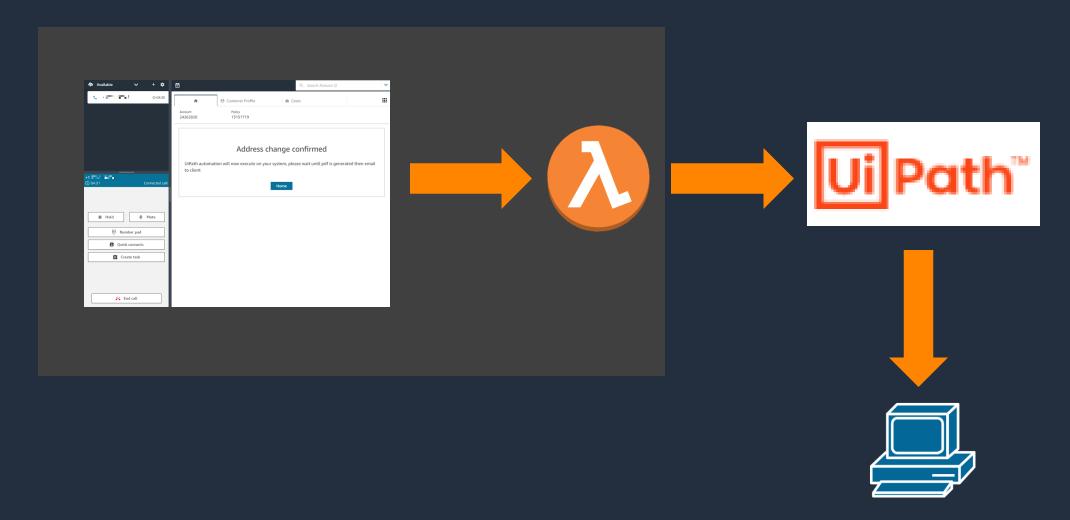
# How UiPath + Amazon Connect can help

aws



# Architecture

#### HOW STEP BY STEP GUIDE INTEGRATES WITH UIPATH

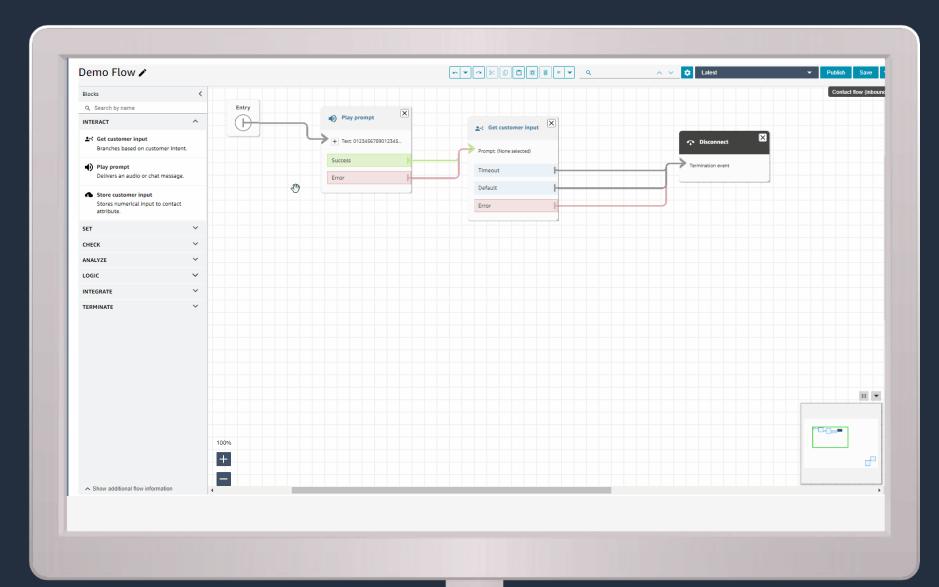




# Administrator experience



WORKFLOW BUILDER, OMNICHANNEL & SKILLS-BASED ROUTING, RULES ENGINE, AND MORE





## Next steps

#### HOW TO GET STARTED WITH AMAZON CONNECT WITH UIPATH





Define use case and timeline



Proof of concept to validate



Pilot for use case or subset of traffic



**Production** 

app built by

Amazon Connect aws.amazon.com/connect/



# Thank you!

### Learn more about UiPath and AWS contact center solutions





#### **UiPath Contact Center solutions**

See the dedicated Contact Center solution page on the UiPath website.

https://www.uipath.com/solutions/department/contact-centerautomation



### AWS and UiPath customer experience industry whitepapers

Customer experience in **Telecom** <u>E-Book</u> Customer experience in **Banking** <u>E-Book</u>

Customer experience in **Insurance** <u>E-Book</u>

Customer experience in **Healthcare** E-Book





### Customer experience in Telecom

Powering a better customer experience with AI and automation



