JUNE 12, 2019

### WEBINAR

# Part 1: What Is Robotic Process Automation?





# An introduction to our speakers

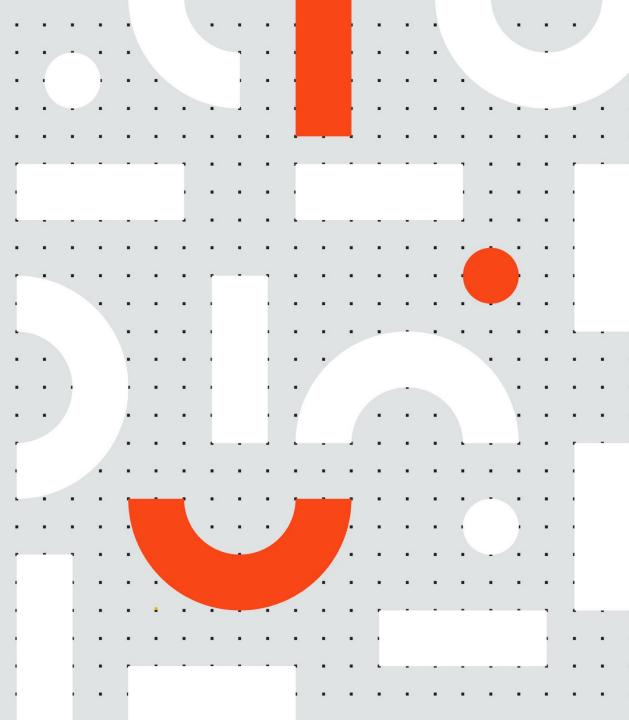
### **Dana Gardner**

Principal Analyst, Interarbor Solutions



Jay McGrath VP Sales, UiPath







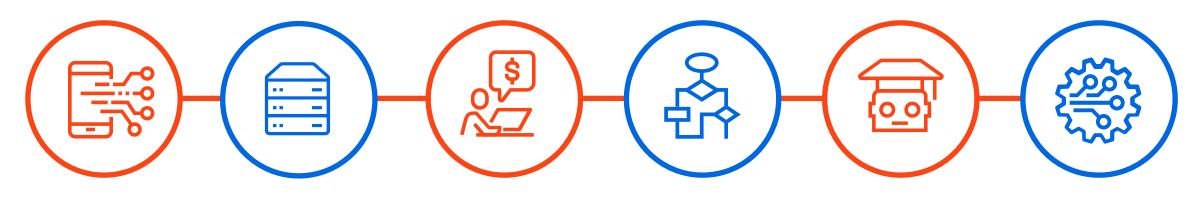
# Agenda

- What is RPA?
- Why Businesses need RPA
- How has RPA helped our customers?
- What benefits can it bring me?
- Rumor has it: common RPA myths
- RPA by the numbers





### The 4th Industrial Revolution – A Convergence of Trends



Connected Devices Big Data

Gig Economy and Changing Demographics Business Process Optimization

"Al Summer" and Robotics Digital Transformation

# What is RPA?







for A

Interact with a computer-centric process with a software User Interface providing support Configure software that will automate the activities or tasks previously performed by humans

Use a computer (aka robot) to run application software in the exact same way that a person works with that software

Replace repetitive tasks performed by humans, with a virtual workforce. Allow humans to make judgmental calls, handle exceptions and provide oversight

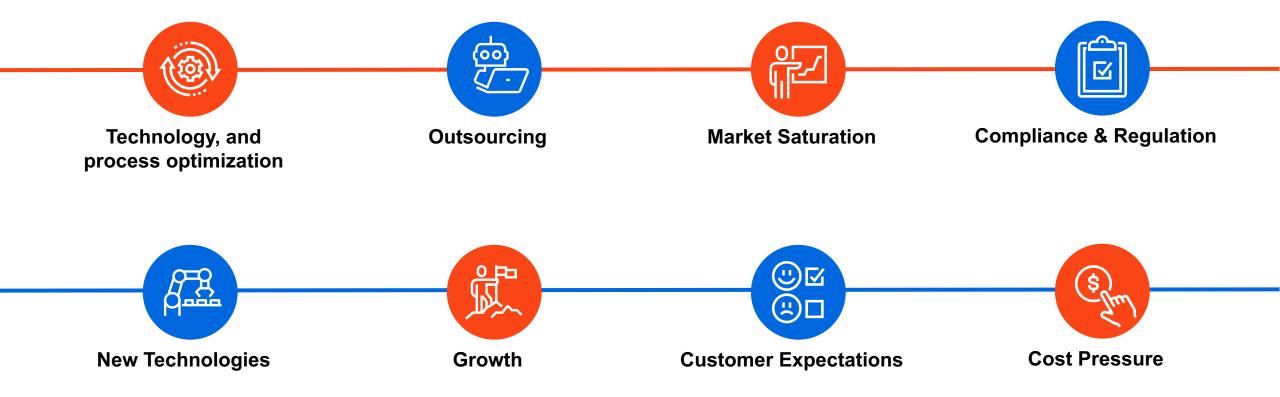
# **RPA Accelerates Digital Transformation**

RPA allows you to digitize everything with little to no disruption of business





### Why Businesses Need RPA – Automate today, here's why:



# The Case for RPA

### UiPath Ocloudworks

#### Process: Invoice automation

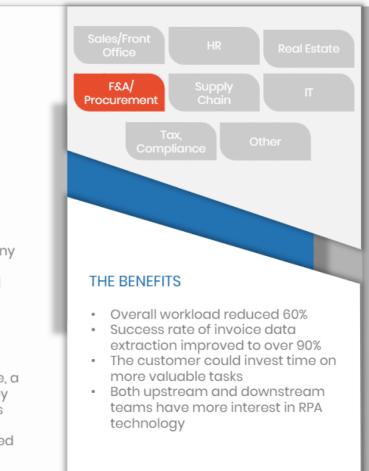
CUSTOMER: Large Utility Company

#### THE CHALLENGE

The client's Accounts Payable team must handle tens of thousands of invoices received by email and post them to their ERP system monthly. Since the company is dealing with over 2000 different vendors and each of them have their own invoice template, analysts with experience are required for invoice reading and posting. The client is looking to reduce their workload and processing time by leveraging RPA technology.

#### THE SOLUTION

The solution was delivered with a combination of UiPath and ABBYY FlexiCapture, a leading smart OCR technology provider that is fully integrated and supported by UiPath. A pre-trained machine learning model was used to improve the success rate of invoice data extraction to over 90 percent. Moreover, the UiPath Robot automated the invoice posting process by populating all fields with the extracted data in their ERP system and managed to handle all business logic, such as sending follow-up emails and archiving invoice to a repository.



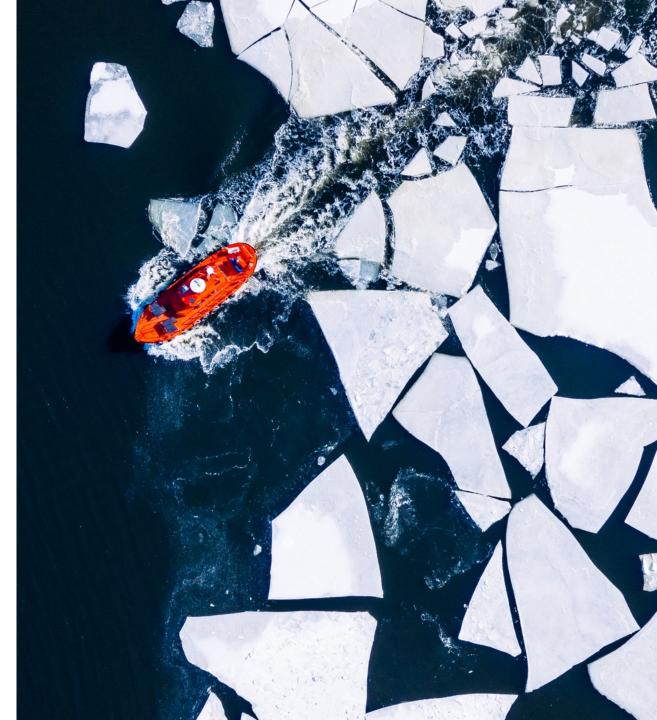
PCA001

# What could l automate?

Essentially, any high-volume, business-rules-driven, repeatable process qualifies for automation. RPA is already being used to automate processes for:

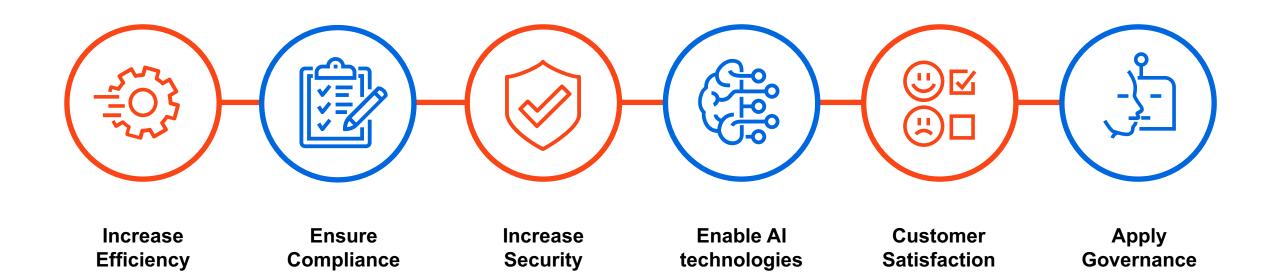
- Human Resources
- Finance and Accounting
- Healthcare
- Banking

- Call Centers
- Insurance
- Retail
- Government
- And more





## **Benefits of RPA**



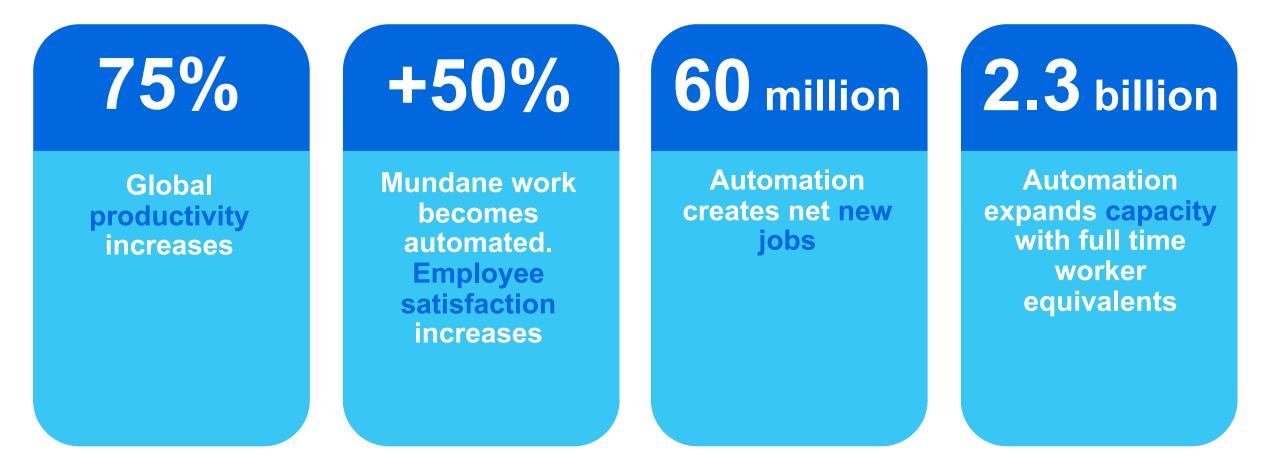
# What RPA is NOT: Common Misconceptions

- Robots will take people's jobs
- RPA is mainly driven by costs savings
- The virtual and human workforce will continue to co-exist
- RPA will deploy perfect robots, with 0% error rates

The robotic workforce will become an extension of the human workforce.



### The RPA numbers speak for themselves



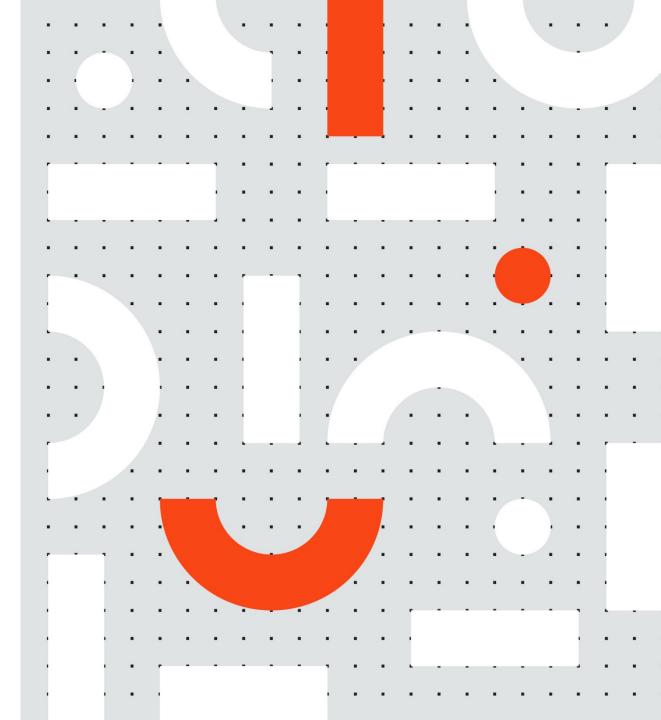
# The Last Word.

RPA has tactical benefit. RPA also has strategic benefit.





# Q&A

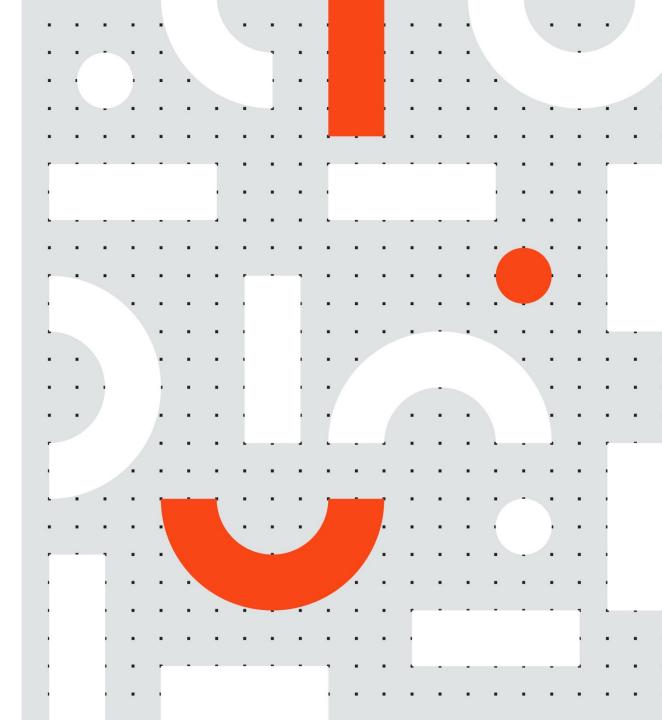




# **Thank You**

Now that you've got the essentials of RPA down, you can join the rest of our RPA Webinar Series. No need to register, we'll automatically sign you up, and if you can't make it, we'll email you a recording, too!

- July 17: Pt 2 RPA Challenges & Journey
- August 14: Pt 3 UiPath's Approach to RPA





# Learn More About UiPath



https://www.uipath.com/platform-trial

https://academy.uipath.com/learn



### **Jay McGrath**

VP Sales, UiPath jay.mcgrath@uipath.com

