

2026 UiPath Partner Awards Criteria Kit

**Accepting entries:
December 15, 2025 - March 20, 2026**

About the 2026 UiPath Partner Awards



The UiPath Partner Awards celebrate the partners who are transforming how people, robots, and AI agents work together across the UiPath Platform™. Reimagined for the next era of agentic automation, this year's program recognizes the stories, solutions, and customer outcomes that demonstrate the very best of our ecosystem.

For partners, the awards are an opportunity to showcase your most impactful work—whether you're pioneering new agentic automation use cases, driving measurable transformation for customers, or advancing innovation in your industry. With fresh categories, the 2026 program brings a unified global experience that spotlights the stories, solutions, proofs of concept, and outcomes that best embody what agentic automation makes possible.

Winning a UiPath Partner Award is more than a badge of honor. It elevates your brand, amplifies your success, and positions your team as leaders shaping the future of automation. Above all, it reflects what has always been true: our partners are the driving force behind the success of UiPath, and your stories deserve to be seen, shared, and celebrated.

2026 UiPath Partner Award categories



The UiPath Partner Awards are a single global program. Award categories are not regional; each category defines which partners are eligible to apply.*

Partner of the Year Awards

Eligibility: Global Partners (GSI)

Agentic Leadership Partner of the Year – Honors a global partner defining the future of agentic automation through enterprise-scale innovation, thought leadership, and multi-region impact.

Strategic Solution Partner of the Year – Recognizes a global partner that co-develops repeatable, vertical, or cross-industry UiPath-based solutions driving measurable customer transformation.

Partner of the Year Awards

Eligibility: Regional Partners

Agentic Transformation Partner of the Year – Recognizes partners pioneering agentic automation in their market through innovative use cases and measurable results.

Solution Excellence Partner of the Year – Honors partners delivering high-impact, repeatable, and industry-aligned UiPath solutions or accelerators.

Technical Excellence Partner of the Year – Celebrates deep technical mastery of the UiPath platform through certifications, enablement, and advanced implementations.

Breakthrough Innovation Partner of the Year Award – Honors partners pushing boundaries and experimenting with bold, forward-thinking applications of agentic automation.

Industry Impact & Automation for Good Awards

Eligibility: All Partners

Industry Impact Partner of the Year – Recognizing the most compelling Agentic Automation stories within key industries, awarded only where the quality of work merits. More than one can be awarded.

- Banking, Financial Services and Insurance
- Public Sector
- Healthcare & Life Sciences
- Manufacturing & Supply Chain
- Retail & Consumer, or Technology
- Media & Telecommunications

Automation for Good Partner of the Year – Recognizes projects that apply UiPath technology to advance societal, environmental, or human impact.

*Region and country information is collected for judging context and marketing purposes only and does not define eligibility or competition boundaries.

2026 UiPath Partner Award categories

Category	Eligible Partners	Description
Agentic Leadership	Global partners	The Agentic Leadership Partner of the Year Award recognizes a global partner that is defining the future of agentic automation across regions, industries, and enterprise customers. These partners lead with vision, deploy sophisticated agentic automation programs at scale, and influence how organizations adopt and understand next-generation UiPath capabilities. They demonstrate strong innovation, global reach, and consistent ability to deliver meaningful business transformation using people, robot, and AI agent collaboration.
Strategic Solution	Global partners	The Strategic Solution Partner of the Year Award recognizes a global partner that has co-developed a repeatable, commercially viable UiPath-based solution that drives measurable customer transformation. These solutions demonstrate technical depth, market relevance, and the ability to accelerate time to value by addressing industry or functional challenges with well-designed IP, frameworks, or accelerators aligned to UiPath's strategic priorities.

2026 UiPath Partner Award categories cont.



Category	Eligible Partners	Description
Agentic Transformation	Regional partners	The Agentic Transformation Partner of the Year Award recognizes a regional partner pioneering innovative agentic automation use cases that deliver meaningful and measurable transformation within their market. These partners help customers adopt next-generation UiPath capabilities early, showcase how people, robots, and AI agents collaborate to improve operations, and play a critical role in advancing understanding of agentic automation.
Solution Excellence	Regional partners	The Solution Excellence Partner of the Year Award honors a regional partner that delivers high-impact, repeatable, and industry-aligned solutions built on the UiPath Platform™. These partners demonstrate strong technical design, a clear understanding of customer needs, and the ability to deliver solutions that consistently provide measurable improvements in performance and business outcomes.
Technical Excellence	Regional partners	The Technical Excellence Partner of the Year Award recognizes a regional partner with exceptional engineering capability, deep platform expertise, and a consistent track record of delivering technically complex UiPath implementations. These partners demonstrate strong mastery of the UiPath Platform™, backed by advanced certifications, continuous enablement, mature delivery methodologies, and the ability to solve sophisticated automation challenges for customers.
Breakthrough Innovation	Regional partners	The Breakthrough Innovation Partner of the Year honors a regional partner that pushes boundaries and explores bold, unconventional, or experimental approaches to agentic automation. These partners embrace curiosity, test emerging UiPath capabilities early, and deliver imaginative use cases that introduce new possibilities for customers and the broader market.

2026 UiPath Partner Award categories cont.

Category	Eligible Partners	Description
Industry Impact	All partners	The Industry Impact Partner of the Year Award recognizes a partner whose agentic automation work has driven standout transformation within a specific industry, such as BFSI, Public Sector, Healthcare & Life Sciences, Manufacturing & Supply Chain, Retail & Consumer, or Technology, Media & Telecommunications. These partners demonstrate deep domain expertise and deliver use cases that address critical industry challenges with measurable, replicable outcomes.
Automation for Good	All partners	The Automation for Good Partner of the Year Award honors a partner using UiPath technology to achieve meaningful social, environmental, or humanitarian impact. These partners support mission-driven organizations, nonprofits, or community programs by applying automation to expand access, improve service quality, reduce operational barriers, or advance sustainability goals.

Why apply?

Customers know that working with a UiPath Partner Award winner means working with the best. Winners receive a comprehensive promotional toolkit and elevated visibility across the UiPath ecosystem. Your achievement is showcased through executive-level exposure, enhanced global promotion, and exclusive event experiences.

Visibility and recognition: Entries are reviewed by UiPath senior leadership and global judges, and winners receive enhanced Partner Locator visibility and dedicated spotlighting across UiPath marketing channels.

Event experience: Award winners enjoy exclusive recognition moments, elevated on-site visibility, and tailored support at UiPath events.

Celebration assets: Winners receive an official UiPath Partner Award trophy, commemorative certificate, and digital assets—including badges and ready-to-use communication templates—to promote their success across channels.

Thought leadership opportunities: Winners may gain access to select speaking engagements and thought-leadership opportunities that amplify their expertise and industry impact.

Submission guidelines

- Partners may nominate themselves for one or more award categories as they deem relevant.
- Responses must be written in English. You can start your submission, save and continue working on it later, and then submit. Please direct any questions to partnerawards@uipath.com.
- The entry submission deadline is **Friday, March 20, 2026, at 11:59 PM PT**. No exceptions.
- You may complete this award application individually or with team members who can provide the details to meet the award criteria. Contact your Partner Manager for advice, if needed.
- Awards cover products, services, and solutions implemented August 1, 2024 through December 31, 2025.
- All questions in the application must be completed and include current contact information for the partner contact.
- To be considered, partners need to be compliant under the UiPath Business Partner Program Guidelines as outlined in the Program Guide.
- Submit a separate application for each of the award categories in which you wish to compete.
- We recommend partners use as much content as possible to deliver a comprehensive, complete picture of their relevant customer success. KPI proof of success is an essential part of your application to win.
- Winners are determined by a decision committee of UiPath executive stakeholders across the business.

Agentic Leadership Partner of the Year

Global partners may apply

Agentic Leadership Partner of the Year

Award Description

The Agentic Leadership Partner of the Year Award recognizes a global partner that is defining the future of agentic automation across regions, industries, and enterprise customers. These partners lead with vision, deploy sophisticated agentic automation programs at scale, and influence how organizations adopt and understand next-generation UiPath capabilities. They demonstrate strong innovation, global reach, and consistent ability to deliver meaningful business transformation using people–robot–AI agent collaboration

Guidance and Recommendations

Successful nominations should describe how the partner has delivered enterprise-level transformation using agentic automation, including major customer programs, multi-region impact, or leadership in advancing agentic practices. Submissions should highlight measurable outcomes such as ROI, productivity, accuracy, or customer experience improvements, along with examples of thought leadership, co-innovation, or market influence. Partners should demonstrate advanced use of UiPath’s agentic capabilities and clearly show how their work sets new standards within the ecosystem.

Criteria

Enterprise Impact and Outcomes: Judges will evaluate measurable results such as ROI, efficiency gains, cost savings, or other quantifiable improvements generated through agentic automation across large customers or multi-region programs.	40%
Strategic Influence and Thought Leadership: Judges will assess the partner’s industry influence through thought leadership, advisory roles, evangelism, and contributions that shape customer or market understanding of agentic automation.	25%
Innovation and Use of Agentic Capabilities: Judges will consider the sophistication and creativity of the partner’s use of UiPath’s latest capabilities, including advanced architectures and innovative approaches that move the ecosystem forward.	20%
Scalability and Repeatability: Judges will evaluate the partner’s ability to replicate success across industries and geographies through strong methodologies, proven frameworks, and scalable delivery practices.	15%

Strategic Solution Partner of the Year

Global partners may apply

Strategic Solution Partner of the Year

Award Description

The Strategic Solution Partner of the Year Award recognizes a global partner that has co-developed a repeatable, commercially viable UiPath-based solution that drives measurable customer transformation. These solutions demonstrate technical depth, market relevance, and the ability to accelerate time to value by addressing industry or functional challenges with well-designed solutions, frameworks, or accelerators aligned to UiPath's strategic priorities.

Guidance and Recommendations

Strong nominations should describe the solution's purpose, design, and UiPath capabilities used, along with evidence of customer deployments and measurable impact. Submissions should show how the offering is repeatable, deployed across multiple customers, and supported by a clear methodology. Partners are encouraged to include results such as ROI, improved performance, or customer adoption metrics, and explain how the solution supports UiPath's roadmap or emerging agentic automation use cases.

Criteria

Solution Innovation and Differentiation: Judges will evaluate the technical creativity and uniqueness of the solution, including advanced use of UiPath capabilities and clear competitive differentiation.	35%
Customer Adoption and Proven Impact: Judges will assess real-world customer outcomes such as efficiency improvements, cost reductions, compliance gains, or other measurable results enabled by the solution.	35%
Scalability and Repeatability: Judges will consider the solution's ability to scale across customers or industries, including maturity of the methodology, ease of deployment, and demonstrated repeatability.	20%
Strategic Alignment: Judges will evaluate the solution's alignment to UiPath's strategic priorities, product direction, and relevance to advancing agentic automation.	15%

Agentic Transformation Partner of the Year

Regional partners may apply

Agentic Transformation Partner of the Year

Award Description

The Agentic Transformation Partner of the Year Award recognizes a regional partner pioneering innovative agentic automation use cases that deliver meaningful and measurable transformation within their market. These partners help customers adopt next-generation UiPath capabilities early, showcase how people, robots, and AI agents collaborate to improve operations, and play a critical role in advancing regional understanding of agentic automation.

Guidance and Recommendations

Strong nominations should describe a standout transformation story or program, explaining how agentic automation enabled improved performance, accuracy, speed, customer experience, or cost efficiency. Successful submissions clearly demonstrate measurable outcomes, practical innovation, and the partner's ability to introduce new ideas or methods within their region. Partners should show how their work demonstrates early or advanced use of UiPath's agentic capabilities and provides a model for others in the market.

Criteria

Impact and Measurable Outcomes: Judges will evaluate quantifiable results such as ROI, productivity gains, accuracy improvements, or other business value achieved through agentic automation.	40%
Innovation and Use of Agentic Capabilities: Judges will assess the creativity and sophistication of the agentic use case, including early adoption or advanced application of UiPath's latest capabilities.	30%
Regional Influence and Leadership: Judges will consider how the partner is shaping agentic adoption within their market through education, advocacy, or high-visibility customer success.	20%
Scalability Potential: Judges will evaluate whether the work can be adapted or repeated across additional customers or industries, indicating broader applicability.	10%

Solution Excellence Partner of the Year

Regional partners may apply

Solution Excellence Partner of the Year

Award Description

The Solution Excellence Partner of the Year Award honors a regional partner that delivers high-impact, repeatable, and industry-aligned solutions built on the UiPath Platform™. These partners demonstrate strong technical design, a clear understanding of customer needs, and the ability to deliver solutions that consistently provide measurable improvements in performance and business outcomes.

Guidance and Recommendations

Successful nominations should describe a well-defined solution or accelerator, including its purpose, structure, and UiPath components used. Submissions should highlight customer deployments and the measurable impact achieved. Partners are encouraged to show repeatability across multiple customers and how the solution aligns with UiPath best practices or supports a targeted industry need.

Criteria

Solution Design and Differentiation: Judges will evaluate the clarity, originality, and technical strength of the solution along with how effectively it leverages UiPath capabilities.	35%
Customer Impact and Results: Judges will assess measurable value delivered to customers including cost savings, efficiency gains, risk reduction, or improved decision-making enabled by the solution.	35%
Repeatability and Adoption: Judges will consider the solution's successful use across multiple customers and the strength of the methodology supporting consistent delivery.	20%
Strategic Fit: Judges will evaluate how well the solution aligns with UiPath's strategic focus areas or supports growth in a specific vertical or capability area.	10%

Technical Excellence Partner of the Year

Regional partners may apply

Technical Excellence Partner of the Year



Award Description

The Technical Excellence Partner of the Year Award recognizes a regional partner with exceptional engineering capability, deep platform expertise, and a consistent track record of delivering technically complex UiPath implementations. These partners demonstrate strong mastery of the UiPath Platform™, backed by advanced certifications, continuous enablement, mature delivery methodologies, and the ability to solve sophisticated automation challenges for customers.

Guidance and Recommendations

Strong nominations should highlight the partner's technical depth through advanced UiPath certifications, structured enablement investments, and sophisticated engineering capabilities demonstrated across customer implementations. Submissions should include examples of complex deployments, architectural problem-solving, or integrations that required deep platform mastery. Partners should explain how their certified and continuously enabled teams delivered measurable customer outcomes and elevated the technical maturity of customer environments.

Criteria

Technical Mastery and Innovation: Judges will evaluate the partner's depth of platform expertise, demonstrated through advanced implementations, architectural sophistication, and innovative use of UiPath capabilities.	35%
Certifications and Enablement Readiness: Judges will assess the partner's certification levels, participation in UiPath enablement programs, and the technical readiness of their team based on UiPath's certification and training records.	25%
Complex Deployment Success: Judges will review large-scale or technically challenging implementations and the measurable results achieved, using customer outcomes and delivery performance data.	25%
Methodology and Delivery Excellence: Judges will evaluate the maturity and structure of the partner's technical delivery practices, including adherence to best practices and consistent execution across projects.	10%

The Breakthrough Innovation Partner of the Year

Regional partners may apply



The Breakthrough Innovation Partner of the Year



Award Description

The Breakthrough Innovation Partner of the Year honors a regional partner that pushes boundaries and explores bold, unconventional, or experimental approaches to agentic automation. These partners embrace curiosity, test emerging UiPath capabilities early, and deliver imaginative use cases that introduce new possibilities for customers and the broader market.

Guidance and Recommendations

Strong nominations should present a creative or unconventional automation story that showcases original thinking and a willingness to explore new technologies or methods. Submissions should highlight how the work delivered meaningful value to customers despite being experimental or first-of-its-kind. Partners should demonstrate how their innovation sparked new ideas, revealed new opportunities, or influenced future solution development.

Criteria

Originality and Creativity: Judges will evaluate the uniqueness and inventiveness of the use case, including its potential to introduce new approaches to agentic automation.	40%
Impact and Customer Value: Judges will assess whether the innovative idea delivered measurable value or meaningful outcomes for the customer.	30%
Use of Emerging UiPath Capabilities: Judges will consider how the partner leveraged new or advanced UiPath features in ways not yet widely adopted.	20%
Inspiration and Ecosystem Influence: Judges will evaluate how the partner's work inspires new thinking, informs solution development, or pushes the boundaries of the UiPath ecosystem.	10%

Industry Impact Partner of the Year

Awarding impact across industries: Banking, Financial Services, and Insurance | Public Sector | Healthcare & Life Sciences | Manufacturing & Supply Chain | Retail & Consumer | Technology, Media & Telecommunications

All partners may apply.

Industry Impact Partner of the Year

Award Description

The Industry Impact Partner of the Year Award recognizes a partner whose agentic automation work has driven standout transformation within a specific industry, such as BFSI, Public Sector, Healthcare & Life Sciences, Manufacturing & Supply Chain, Retail & Consumer, or Technology, Media & Telecommunications. These partners demonstrate deep domain expertise and deliver use cases that address critical industry challenges with measurable, replicable outcomes.

Guidance and Recommendations

Strong nominations should highlight a high-impact industry use case, explaining the unique challenge addressed and why agentic automation was particularly well-suited to solve it. Submissions should include measurable outcomes tied to industry-specific KPIs and describe how the work demonstrates an understanding of regulatory, operational, or customer complexities unique to the sector. Partners should show the potential for the solution to be replicated across additional customers within the industry.

Criteria

Industry-Specific Impact and Measurable Outcomes: Judges will evaluate quantifiable business results, such as reduced processing times, increased accuracy, improved citizen or patient experiences, risk mitigation, cost savings, or compliance improvements.	45%
Domain Expertise and Problem Fit: Judges will assess the partner's understanding of industry challenges and how well the solution aligns with sector-specific needs, regulations, or operating environments.	30%
Replicability Within the Industry: Judges will consider the solution's potential to scale across similar organizations and its relevance to broader industry transformation.	15%
Strategic Relevance: Judges will evaluate how the use case supports UiPath's industry strategy and demonstrates leadership within the vertical.	10%

Automation for Good Partner of the Year

All partners may apply.

Automation for Good Partner of the Year

Award Description

The Automation for Good Partner of the Year Award honors a partner using UiPath technology to achieve meaningful social, environmental, or humanitarian impact. These partners support mission-driven organizations, nonprofits, or community programs by applying automation to expand access, improve service quality, reduce operational barriers, or advance sustainability goals.

Guidance and Recommendations

Strong nominations should highlight a compelling social-impact story that demonstrates how automation enabled improved outcomes for communities, nonprofit organizations, vulnerable populations, or environmental initiatives. Submissions should include measurable improvements where possible, such as increased service capacity, reduced cost or effort for resource-limited teams, or enhanced access to critical services. Partners should describe the broader significance and long-term value created through their work.

Criteria

Social or Environmental Impact: Judges will evaluate the measurable and qualitative improvements enabled by automation, such as increased reach, better service delivery, efficiency, or resource accessibility.	45%
Innovation and Application of UiPath Technology: Judges will assess how the partner used UiPath capabilities creatively or effectively to solve mission-driven challenges.	30%
Sustainability and Long-Term Value: Judges will consider the lasting effect of the project and its potential to improve systems beyond the initial deployment.	15%
Community or Organizational Benefit: Judges will evaluate how significantly the work improved outcomes for the organization or community served.	10%

- **Who is eligible to participate?** All current UiPath Business Partners in good standing and compliant with the current UiPath Business Partner Program competency and sales volume requirements.
- **When is the submission deadline?** Submission deadline is **Friday, March 20, 2026, at 11:59 p.m. Pacific Standard.**
- **When will the winners be selected and announced?** Winners will be judged and selected after the submission deadline. Winners will be officially notified in June and announced in September 2026.
- **What are the selection criteria and how will the winners be selected?** Selection criteria varies based on each award category. Please refer to the details in this guide for the award criteria. Winners will be evaluated and selected by UiPath executives from various areas of the business. All decisions by UiPath are final. UiPath reserves the right to modify or terminate any UiPath Awards at any time at its sole discretion.

2026 UiPath Partner Awards Rules & Regulations



This is a skill-based contest.

The object of this contest is to recognize the best solution(s). For purposes of this contest, “solution” means a product application or implementation that: (i) uses the most recent versions of UiPath technologies; and (ii) solves customer pain points or a related business problem.

Partners will be asked to describe their successful implementation of a solution for a specific customer and show how the solution added business value. For purposes of this contest, each “solution” you create will be called an “entry”. All eligible entries received will be judged using the criteria described in this guide to determine the winners of the awards described.

If your customer has any proprietary rights in and to the solution you submit, for UiPath to be able to promote your winning story, your customer must be willing and able to grant to you and UiPath the right and permission to feature and otherwise describe the solution in a case study and to use the case study for promotional, editorial, demonstration or any other related purposes. Upon the request of UiPath, you undertake to provide proof in this respect. If your customer is not willing to and/or is unable to grant such permission, UiPath will only use the data provided in your entry for evaluation purposes in consideration of this award. You bear the sole liability associated with the data you share with UiPath. UiPath disclaims any liability arising out of any claims in conjunction with such data.

You may submit more than one entry in any category, and you may be chosen as a finalist and/or winner in more than one category.

We are not responsible for entries that we do not receive for any reason, or for entries that we receive but are not decipherable for any reason.

We will automatically disqualify: any incomplete, unclear, or unverifiable entry; and any entries that we receive from you that are in excess of the entry limit described above. All entries must be submitted in English.

Thank you

For questions, email partnerawards@uipath.com.

In the bottom right corner, there is a decorative graphic consisting of several gray squares of varying sizes arranged in a pattern that suggests a staircase or a grid, mirroring the one in the top left.