



2021 Review

including
Annual Financial Report



Starlight
Children's Foundation



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A message from the Chair



As Chair of the Starlight National Board, I am incredibly pleased to report Starlight has recorded both Program and revenue growth in 2021; and has continued to be a positive example of an organisation which, throughout this last 2 years, has looked to leverage long-term opportunities.

At the very heart of every Starlight decision is one question: "What is best for the children and young people Starlight supports?". During the past 2 years Starlight continued to make all decisions asking this same question.

Starlight is an essential service, and as "in hospital" and "in community" restrictions continued, Starlight Programs were needed more than ever. This was not only for the children and young people we support but also for the Health Professionals, who were facing unprecedented challenges. Starlight was there in any way we could to provide moments of fun and positive distraction supporting wellbeing and resilience.

A silver lining has been the fact that the pandemic provided the gift of time which enabled Starlight to fast track some innovative projects in digital program delivery and digital fundraising. These programs immediately provided much-needed support for children in hospital and at home. This fundraising has the power to scale into the future.

In 2021 Starlight Program reach more than doubled versus 2020 and our revenue was up +25% versus 2020.

Our recently established Health Professionals Advisory Board has been an incredibly valuable resource during this time to ensure Starlight remains ahead of the constantly changing model of paediatric health care. It has also been wonderful to hear from this group about the value of Starlight's positive impact on sick and hospitalised children as well as the positive impact on them personally and their teams. We thank Emeritus Professor Les White AM for his leadership of this group.

The life changing impact of Starlight can only be delivered with the support of many wonderful individuals, groups and organisations. On behalf of Starlight's National Board, I wanted to pass on a huge thank you to all Starlight supporters, volunteers, the Starlight team and our partners in health.

On behalf of the Starlight National Board, I would also like to thank Mark Sowerby who retired from the Board after more than 20 years of generous support and wise counsel. Mark was an incredible advocate and successfully raised over \$1 Million for Starlight when he undertook the English Channel Swim. We would also like to thank Suzie Gough, who also retired from our National Board. Suzie Chaired our Audit & Risk Committee during a time of much change and development and we know Suzie will not be a stranger to Starlight.

I would also like to thank all our Starlight National Board and Advisory Board members who volunteer their time and expertise to support Starlight in so many ways.

Many thanks to all,

Murray Coleman OAM

Chair
Starlight Children's Foundation Australia



...and from the CEO



We started 2021 thinking there was light at the end of the tunnel. However, disruption, lockdowns, infection control procedures, mental health challenges and social isolation was the order of the day.

This has given us all a glimpse into the world of seriously ill kids and their families as these are issues they face every day.... The moment a child is diagnosed with a serious illness, life as they know it is turned upside down. Suddenly, smiles disappear, and life is filled with hospital, treatment and pain.

Our vision at Starlight is for everyone to experience a happy childhood. Happiness in childhood is a strong determinant as to how you will perform in your education, employment and long term healthy life behaviours. Children and young people who are seriously ill have their ability to be happy significantly impacted. That's why Starlight exists. To brighten the lives of seriously ill kids... Why? Because Happiness Matters.

While Health Professionals take care of a child's medical treatment, Starlight is there to give back the fun and happiness of childhood that illness and treatment can take away.

As an essential service in our children's hospitals we made the decision to continue investing in opportunities which would make Starlight more effective and efficient post COVID-19. We have redirected our resources and fast tracked work we had already started in virtual program delivery and fundraising. We are now able to support sick children and young people in more ways and in more places than ever before.

Our Programs growth will be stronger over the next 3 years than it would have been without COVID-19, as our Programs which "Transform" and "Connect" rebuild and our new Programs which "Entertain" grow. In 2021 these combined to deliver over 1.1M positive Starlight experiences to sick and hospitalised children and young people. More than double the prior year.

Our Fundraising in 2021 was up +25% upon the prior year. However, it is still down on where we anticipated to be in our 3-year business plan. We estimate the total COVID-19 impact on Starlight's fundraising over the last 2 years has been -\$17M.

Thank you to the amazing Starlight team, which was positive, caring and resilient to a fault. I am incredibly proud to work with you every day. Your commitment to our purpose and to Safeguarding Children and Young People is incredible. And it was great to be re-accredited for this is 2021.

Thank you, to our Starlight National Board and Advisory Boards who supported us again this year when the going got tough.

And to all our volunteers and all our supporters, thank you for your being there for Starlight children and families, especially in another year which challenged us all in ways we never imagined possible.

Warmest wishes,

Louise Baxter
Chief Executive Officer
Starlight Children's Foundation Australia



Starlight's Vision
is a future where
everyone
experiences a
happy childhood



Starlight's Mission
is to
brighten the lives
of seriously ill &
hospitalised children
& young people



Why?...
because
**happiness
matters**



What happens in childhood lasts a lifetime. Early experiences affect every aspect of development and we know that a happy childhood makes the world of difference to lifelong psychological well-being, sense of self, social connections and healthy behaviours.

What we do isn't just a "nice to have" – it's a fundamental right that kids can be kids and teens can be teens, even when they are facing the unimaginable challenges of serious illness.

That's why Starlight is an integral part of care delivered in the paediatric healthcare system...because happiness matters.

Starlight Program Guidelines

- Always led by the best interests of the child or young person and respectful of their rights to be safe and to be heard.
- Founded in positive psychology to help all children, no matter what their illness or circumstances, to experience a happy childhood.
- Inclusive of family and kinship groups, recognising the role family plays in the happiness and well-being of children and young people.
- Developed and delivered in collaboration with clinicians, to help ensure the health care system achieves total care for the child or young person.
- Based on the needs of children and young people, with research and evaluation helping to ensure excellence in everything we do.



Macie playing Jenga with Captain Starlight in the Starlight Express Room

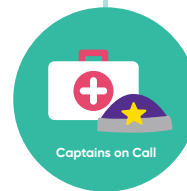
Starlight's Programs Overview

In the following areas Starlight has developed a range of Programs which meet the growing needs of seriously ill and hospitalised children and young people.



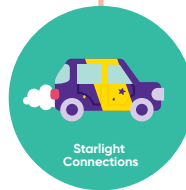
TRANSFORM

Partnering with clinicians to enable more positive healthcare experiences and support well-being and resilience so kids and teens can thrive.



CONNECT

Bringing kids, teens and families together to overcome the social isolation of serious illness so they can enjoy social connections and a sense of belonging.



ENTERTAIN

Creating moments of positive disruption which help to replace pain and boredom with joy and laughter.



Starlight Wishgranting



Starlight's original program creates tailored, individual wish experiences for children and young people inclusive of their family. All children are referred to Starlight by health professionals.



Captain Starlight



Captain Starlight is a super hero who flies from Planet Starlight every day to brighten the lives of sick kids and their families. Captain Starlight knows how to engage with the child...because happiness matters.

Starlight Moments



Supporting total care and social connection for children & families who are in, at home, palliative care.

Livewire In-Hospital



Designed to combat loneliness and isolation, Livewire connects teens and young people experiencing serious illness through creative workshops when they're in hospital.

Starlight's Healthier Futures Initiative



Captain Starlight works in partnership with clinicians to create a more positive health care experience for children and families in remote communities.

Captains on Call



Captains on Call provides a positive distraction during clinical procedures to reduce the child's stress, anxiety and pain.

Rocket Rounds



Captain Starlight provides much needed social connection for sick children in isolation wards, in the Emergency Department or waiting for outpatient appointments or surgery.

Livewire Online



Livewire.org connects teens and young people through a safe online community. It helps teens navigate life with a serious illness, support each other and most importantly, to focus on the positives of what they can do, not what they can't.

Starlight Express Rooms



Starlight Express Rooms are in every children's hospital in Australia. A medical free haven where sick kids and their families can experience a welcome break from the relentless cycle of medical treatments and procedures.

Starlight Connection



Captain Starlight provides laughter, fun and distraction and transforms the hospital experience for children in metropolitan and regional hospitals.

Starlight TV



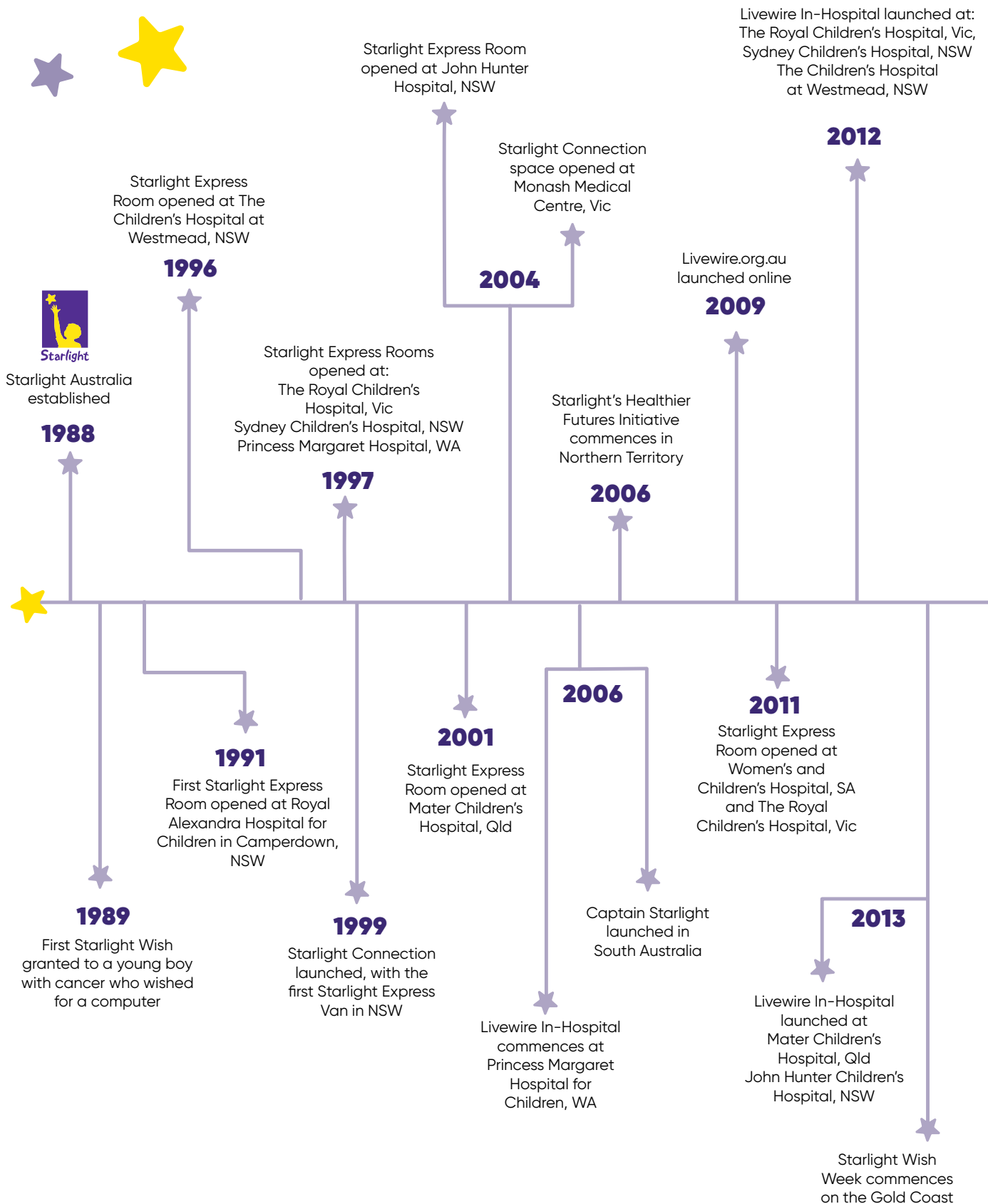
A 24/7 television channel with Captain Starlight hosting daily interactive shows to provide positive distraction and social connection for sick kids and their families.

Fun with Captain Starlight

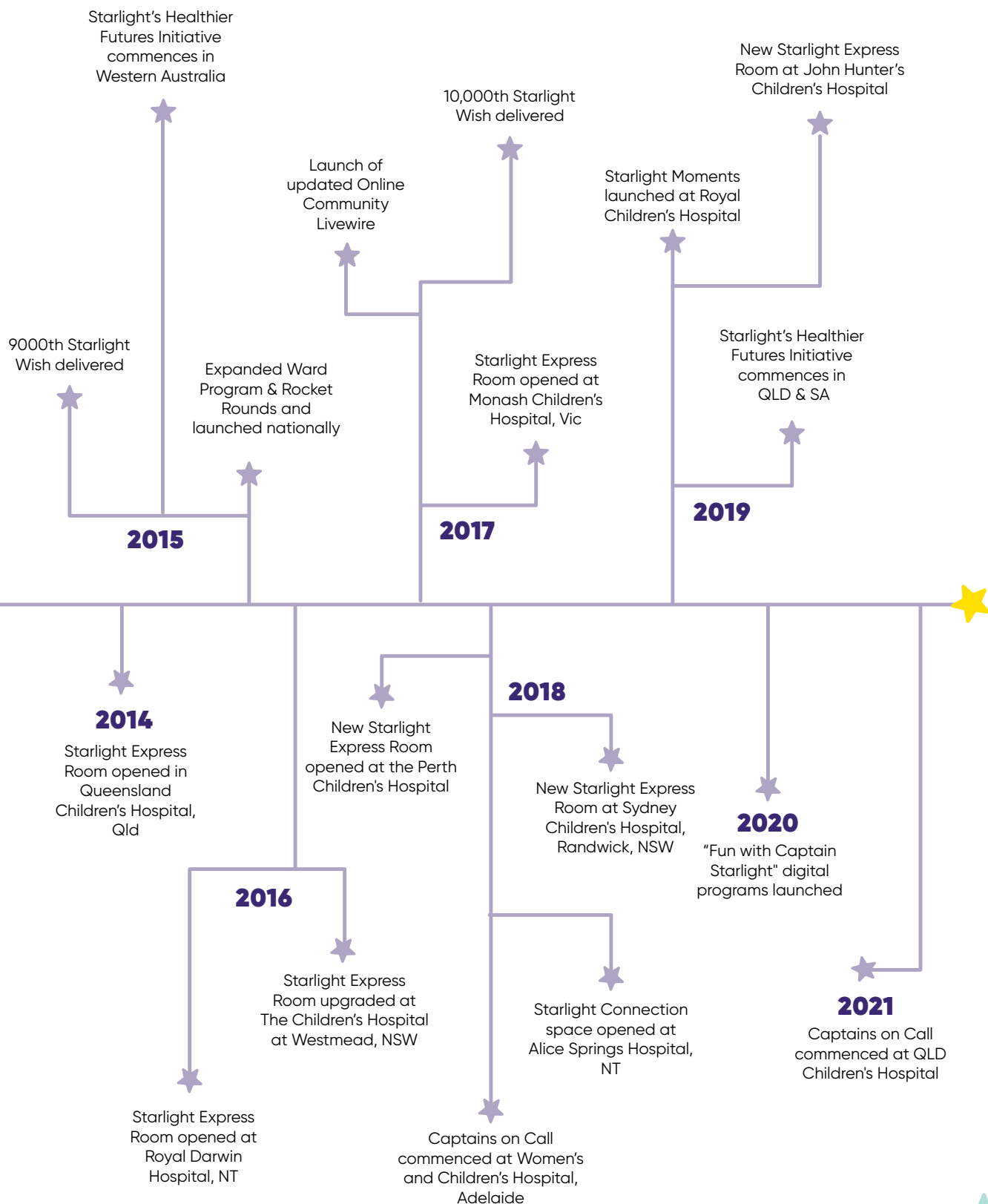


We spotted an opportunity to positively disrupt the experience of sick kids in hospital and at home, when we couldn't be there face-to-face, by creating digital experiences filled with fun and laughter.

A Timeline of Starlight Programs



Starlight 2021 Review



Starlight's Performance Measures

Starlight's key performance measures are the reach and impact of our Programs on the lives of seriously ill children, young people and their families.

Our Reach 2021

376



Starlight Wishes granted to seriously ill children and young people

62,077

Captain Starlight Rocket Rounds visits



456

Starlight Wish referrals received from health professionals



8,683

Experiences provided to children in remote communities

35,945

Logins to Livewire Online
589 new members



56,507

Visits to the Starlight Express Room



29,938

Livewire experiences created for teens in hospital



298

Trips made by Captain Starlight to remote communities

122 Remote communities visited by Captain Starlight



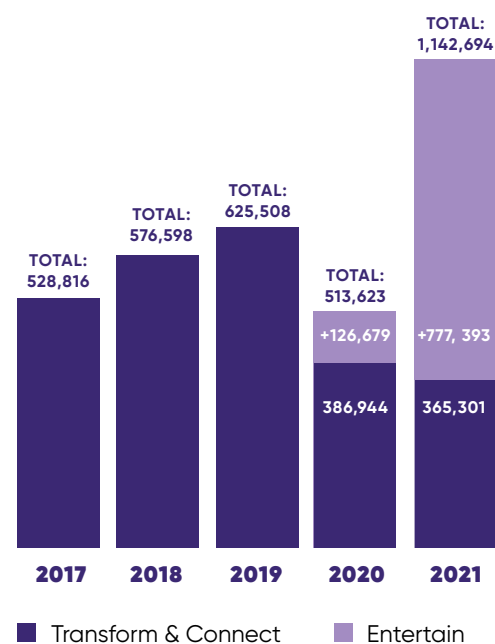
2,928

Hours of Live TV broadcast in hospital on Starlight TV

Starlight Total Programs Reach

After another year which challenged us all Starlight created over **365,000** positive Starlight experiences and more than **777,000** experiences through Fun with Captain Starlight!

Health Professionals are finding more ways Starlight can enhance the healthcare experiences help improve outcomes. To meet the growing need, we require continued increases in our fundraising.



Our Impact 2021

Amplifying our impact

We know the quality and impact of our programs is high and we continue to invest in research to ensure what we do continues to be effective and efficient.

We are also committed to understanding and improving the impact of our Starlight programs. We have completed two Social Return On Investment studies (SROI) to quantify our impact and community value.



For his Starlight Wish, Marley asked for a his very own cubby house.



We extended the reach and impact of our research in 2021, with our support of a post-doctoral project in partnership with the Lowitja Foundation, the Starlight Fellowship at Telethon Kids Institute, and the successful completion of a PhD at UTS. Starlight's Healthier Futures Initiative was the focus of a comprehensive review by Pandanus Evaluation and also, a new collaboration with the Indigenous Health team in the School of Medicine, UWS, focusing on the "Third Birthday" pilot.

It was exciting to see our research with UNSW on the impact of Starlight Express Rooms published as a peer-reviewed article in the Journal of Paediatric Nursing and a case study of the Livewire program in the Journal of Adolescent Health. Four years of research into the rights of children and young people in healthcare to be heard culminated in the launch of the "Listen Carefully" report in collaboration with Children's Healthcare Australia.

Starlight presented at:

- Australasian Society of Behavioural Health and Medicine
- Child and Adolescent Mental Health Conference
- The Combined MP4Kids and RPNSW Conference: SHAPE international symposium
- 7th International Positive Psychology Association World Congress
- Oceanic Palliative Care Conference
- Australian Association for Adolescent Health Research Showcase
- Indigenous Wellbeing Conference

* The Starlight Express Room SROI was undertaken by PWC in 2010 and, using the benefits identified in the original study, the SROI was updated in 2018 by Starlight and reviewed by PWC. The update assessed the impact of program changes (e.g. changes in program reach)

** SVA Consulting SROI Analysis Research 2013



Our Impact 2021

Starlight has
National reach
& **Local** impact

-  Starlight In-Hospital
-  Starlight Wishes & Livewire Online
-  Starlight Connections
-  Healthier Futures Initiative



"Getting to talk to people, sort of in person, is amazing. Makes me feel like I have friends."

- Livewire Member

"I think it's making the community aware, as much as anything else, of what's out there and also how we can help, but also to actually make them comfortable with those services as well."

- Health Professional in Community

"The Captains are just AMAZING. They don't take long and those kids are SO relaxed. They're amazing people, they really are. They are so talented and I want one every Wednesday for our Immunisation clinic."

- Health Professional

"Thank you so much! You bring smiles and giggles to my boy which makes us both happy."

- Parent

"It's just been an incredible, uplifting experience for everyone in our family, not just [the patient], which I think is something that's really special. Because sometimes, obviously, the focus is on the child that's unwell. And, you know, with this special Moments programs, it's really created some really special things for all of us."

- Moments Parent

"Working together with the Captains on the Healthier Future Initiative has been a really wonderful feature of working in the Northern Territory. The Captains honestly, just make the whole thing work."

- Paediatrician, Northern Territory

"It's a really positive antidote and healing experience. He was in hospital for many months last year and he went through so much. Having this really brings a lot of joy; having something like that which was born of such a difficult experience is a kind of healing."

- Musical equipment wish

"It was her first night using Livewire & she really enjoyed connecting with people her own age. With her medical condition she has lost all contact with friends so Livewire is going to bring her some social connection."

- Livewire Parent

It was such a relief, to me as a mother, as I honestly was really anxious about how I would entertain 3 young boys while waiting for our appointment. I nearly even cancelled my appointment I was so worried. This has lifted such a weight off my shoulders, thank you!"

- Parent

"The best thing was watching [wish recipient] receive the royal treatment. It was awesome. I let her make all the decisions about everything and it was all about her. She felt empowered and pampered."

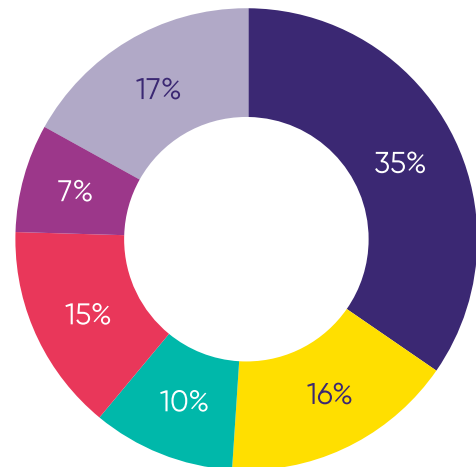
- Meeting a celebrity wish

In 2021, Starlight earned fundraising income of \$37m

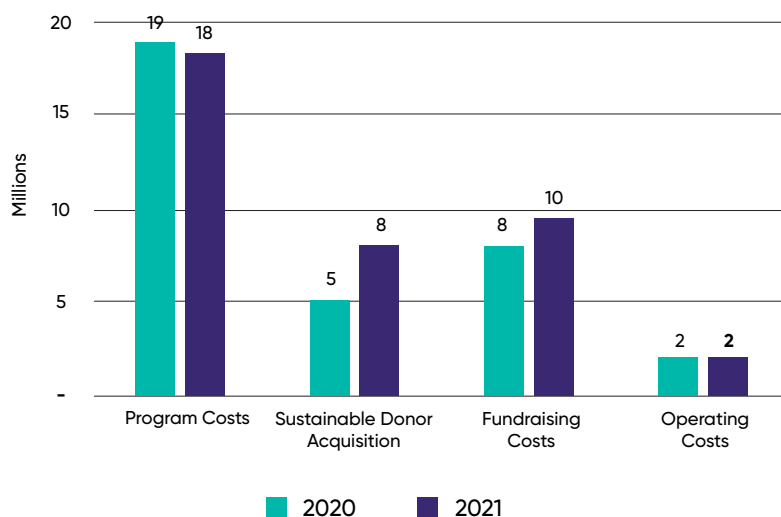
While our fundraising was down vs our 3-year plan, it has increased 25% vs 2020.

This was due to a return to some Event fundraising and a focus on on digital peer-to-peer. As a result of our Investment in Sustainable Donor Acquisition we grew our Shining Stars income.

- Individual Giving
- Philanthropy
- Events
- Partnerships
- DG&S
- Community



In 2021, Starlight's expenses were \$38m



Program spend disappointingly remained constrained by COVID restrictions across the country.

However, we were able to recommence investment in growing our recurring revenue through Sustainable Donor Acquisition and peer-to-peer fundraising.

Funding our capital projects

As new children's hospitals are built or redeveloped there is a need for Starlight to build new Starlight Express Rooms in each hospital location. These Starlight Express Rooms require capital funding, which is incremental to our annual core operational expenditure and is raised through specific capital campaigns.

We currently have capital campaigns in progress for Starlight's Connection Space at Centenary Hospital for Women and Children, and a technology update in Starlight Express Rooms.

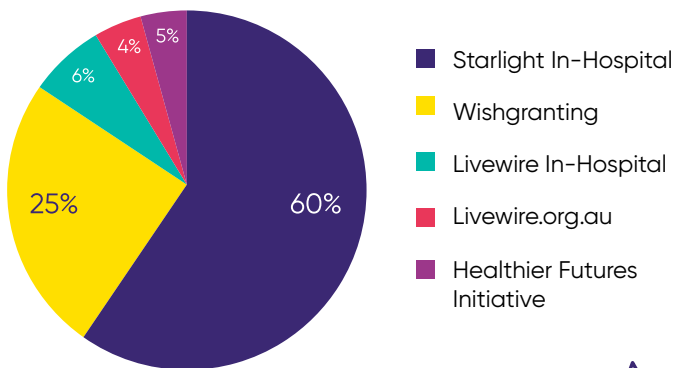


Programs Spend 2021

RESTRICTIONS CONTINUE TO AFFECT PROGRAM SPEND

With ongoing restrictions to Program delivery holding program spend at levels similar to 2020 and fundraising increasing, the % of expenditure on Programs for 2021 sits at 50.6% (57.7% 2020).

It is important to note, we finished the year with 956 children waiting for their Starlight Wish to be granted, and this equates to \$6.2M or a further 17.1%



\$179,544

is the value of volunteer hours contributed to Starlight programs for the year

Donated Goods and Services

\$2,743,067

total value of donated goods and services used in program delivery.

This includes:

- Volunteers Hours - were significantly down due to Covid-19 restrictions meaning our volunteer resource was unable to support our Program delivery.
- Toys, games from amazing partners like EB Games and art supplies for our Starlight Express Rooms & Livewire

THANK YOU TO ALL OUR VOLUNTEERS AND SUPPORTERS WHO HAVE DONATED GOODS AND SERVICES

Ranked no. 1 for innovation



Starlight was thrilled to be ranked in the top 5 most reputable charities in Australia, plus we're the number 1 most reputable children's charity in Reprtrak's 2021 Charity Reputation Index.

Trust is incredibly important to us. It's at the heart of meaningful relationships, it promotes connection and loyalty, is a key part of coaching and is strengthened by positive leadership. This acknowledgement is a testament to the Starlight team - congratulations all!

We all have the power to build brands with purpose. Living brands people trust. And storytelling plays an enormous part in this.

Our Workplace

- ★ 318 Employees across Australia
- ★ 133 Captain Starlights and
- ★ 45 Livewire Facilitators
- ★ Average tenure for permanent team members **6.1 years** (5.5 years in Dec 2019)



Congratulations to team member **Dr Eden Robertson, PhD**, who was awarded a **Fulbright Scholarship**

WOOHOO!



WE ACHIEVED SCYP ACCREDITATION FOR THE NEXT 3 YEARS



McKinsey Organisational Health Index

As measured by McKinsey, Starlight's Overall Health Index (OHI) is 89%. This places Starlight in the top decile globally of a data base of 3 million survey respondents from 800 organisations.

CAPABILITIES 93

ACCOUNTABILITY 79

DIRECTION 89

LEADERSHIP 91

MOTIVATION 92

EXTERNAL ORIENTATION 96

COORDINATION & CONTROL 82

INNOVATION & LEARNING 87

WORK ENVIRONMENT 88

★ McKinsey OHI Strengths – External Focus

- Strong external orientation
- Acquisition and development of talent
- Bringing new ideas & leveraging innovation
- Consultative & supportive leadership



STARLIGHT WAS IN THE TOP DECILE FOR 8 OF THE 9 OUTCOMES.

McKinsey OHI

Grow @Starlight

★ During 2021 we developed and launched the following key projects

- Mental Health & Wellbeing Strategy
- The Greenhouse, Starlight's Digital Learning Platform



Health Professional Advisory Board



Starlight's Health Professionals Advisory Board

We have established a Health Professionals Advisory Board to contribute specialist knowledge to support us to brighten the lives of seriously ill and hospitalised children and young people.

The Advisory Board:

- Advises Starlight on evolving opportunities and challenges around children's health care.
- Provides guidance and feedback on program strategies, plans and policies.
- Facilitates introductions and support relationships to assist program delivery and expansion.

Health Professionals Advisory Board Members:

Emeritus Professor Les White AM (President)
DSc MBBS FRACP MHA AFACHSM

Professor Michael Brydon OAM

Sara Burrett

Professor Trish Davidson PHD, MED, RN

Dr Josh Francis BAppSc (MedSc), MBBS, FRACP

Mr Clinton Griffiths BN PostBasPaedNsg Dip-BusFrontMan

Professor Harriet Hiscock MB BS, FRACP, MD

Dr Matt O'Meara MB BS, FRACP

Professor Susan Sawyer AM MBBS MD FRACP

Dr Barb Vernon BA(hons)PHD

Professor Claire Wakefield PhD (Psychology), Masters in Public Health, BPsych

Dr Simon Wood

Also joining our meetings are Starlight National Board Directors, Professor Tracey O'Brien FRACP, MBChB, MBA, LLM (Health), BSc and Frank Tracey, Health Service Chief Executive, Children's Health Queensland Hospital and Health Service.

Safeguarding Children & Young People

Safeguarding Children and Young People is our most important responsibility to ensure we continue to provide a safe environment for children and young people. Our Code of Conduct helps everyone at Starlight to be their best and deliver our programs in a child safe way.



Starlight's Directors Information

Murray Coleman OAM



Chair / Non-Executive Director

Murray joined the National Board in 2014 after 2 years on the NSW Advisory Board and became Chair in August 2016.

Murray is currently with Macquarie Capital, where he is the Head of Development Projects, having joined in 2017. He was previously with Lendlease for 30 years, working in a number of senior roles across the business both in Australia and overseas. Murray's roles included Global CEO Bovis Lend Lease, Global Head of Health and Safety and Global Group Head of Operational Risk, as well as running the Australian, Asia Pacific and UK construction businesses at various times.

In 2012, Murray was awarded the Medal of the Order of Australia (OAM) for service to the building and construction industry. He is also currently a Director at the Property Industry Foundation, and the Chair of the RICS Australasia Advisory Board.

Louise Baxter GAICD



Chief Executive Officer / Executive Director

Louise joined the Starlight Board in 2009 when she returned to Starlight as CEO. She has experience in senior marketing, business development and communication roles in the commercial and "profit for purpose" sector. Louise aspires to always being authentic and true to Starlight's single value of Shine.

Louise's focus on exceptional experiences and relationships has seen improved business metrics across all areas of Starlight. In addition Starlight has been awarded AON Hewitt Best Employer accreditation, listed in the top 20 in Australia's Great Places to Work is the #1 as the most reputable charity brand supporting children & young people and was acknowledged by AFR as the most innovative organisation in the Government, Education and NFP category for 2020.

Louise was acknowledged by CEO Magazine in 2016 as Australia's NFP Executive of the Year and in 2019 Louise was listed in Pro Bono Australia's Impact 25 which recognised the 25 most influential and inspirational people in Australia's social sector. Louise is also on the board of the Stanford Australia Foundation, The Community Council for Australia and Rippling, a new Joint Venture, which brings 4 charities together for the purpose of ethical fundraising.



Reg Weine



Chair of Remuneration and Nomination Committee / Non-Executive Director

Reg joined the National Board in March 2016 and he was previously the president of Starlight's Victorian Advisory Board from 2013–2016. Reg is Chairman of Maggie Beer Holdings (ASX:MBH), Chairman of The Pastorial Pork Company and is a Non-Executive Director of Apple & Pear Australia Limited (APAL).

Reg was the Managing Director of SPC Ardmona 2015–2019 and CEO of Bulla Dairy Foods 2010–2015. Reg has a B. Bus. from Monash University, is a graduate of the Australian Institute of Company Directors and is a Certified Practicing Marketer with the Australian Marketing Institute.

Peter Butler AM RFD



Non-Executive Director

Peter has been a Starlight Board member since 2004, was Chair from 2008 until August 2015 and returned to the role of Chair during 2015 & 2016. Peter is a member of the Audit & Risk Committee and was a member of its predecessor, the Finance & Audit Committee.

Peter is a Partner at Herbert Smith Freehills and has been its Managing Partner. Peter was the Global Chair of HSF Pro Bono and Citizenship Council until 2020. He has previously been Chair or a member of the Boards of several other not-for-profit organisations.

Lucinda Gemmell



Non-Executive Director

Lucinda Gemmell joined the Board in 2019 and is a member of the Remuneration and Nomination Committee. In 2020 Lucinda was appointed Chief People & Culture Officer with Airservices Australia. Prior to this Lucinda was the Chief People & Culture Officer for the Virgin Australia Group. Lucinda has more than 20 years of progressive HR and commercial leadership experience in Australia and Asia Pacific including Executive roles with Woolworths Ltd, Diageo Asia Pacific and Fairfax Media.

Lucinda holds a Master of Business Administration and a Bachelor of Arts degree in Psychology. Lucinda was awarded 2014 Australian HR Director of the Year at the Australian HR Awards. In 2020, Lucinda was named in Human Resources Director Global 100 List.



Katrina Rathie FAICD



Non-Executive Director

Katrina is a professional Non-Executive Director and has been a Starlight Board member since 2011. She is a member of Starlight's Nominations & Remuneration Committee. She had a distinguished 35 year legal career at global law firm King & Wood Mallesons, most recently as Partner in Charge, Sydney.

Katrina is a member of Chief Executive Women and a Fellow of the Australian Institute of Company Directors. She serves on a number of boards including as Non-Executive Director of Bubs Australia Limited (ASX:BUB) and New South Wales Rugby Union/Waratahs Rugby. She is passionate about the transformative power of education and is Vice President of Cranbrook School and the Chair of Cranbrook Foundation. Katrina was appointed as a Non-Executive Director to the Board of Special Broadcasting Service (SBS) in early 2022.

Katrina was named the Winner of the Board & Management category in the prestigious AFR 100 Women of Influence Awards in 2019.

She is NSW Patron of the Asian Australian Lawyers Association, an Alumni Leader of the University of NSW Business School, serves on the Advisory Board of University of NSW Law & Justice and the Culture Strategy Council at the University of Sydney. Katrina is a popular public speaker, an advocate for diversity and inclusion and serves on the Advisory Board of Media Diversity Australia. She holds a Bachelor of Commerce/Law degree from UNSW Sydney.

Professor Tracey O'Brien



Non-Executive Director

Professor Tracey O'Brien joined the Board in 2019. Tracey is the Director of The Kids Cancer Centre, Sydney Children's Hospital – one of the largest paediatric cancer programs in Australia. Tracey also leads the Transplant and Cellular Therapies Program at Sydney Children's Hospital and serves in leadership positions on many International and National health initiatives.

In addition to her medical qualifications, Tracey also holds a Masters in Health Law and an MBA, giving her a unique set of skills to lead large cross-functional teams, work under pressure and drive innovative change in health systems.



Courtenay Smith



Chair of Audit & Risk Committee / Non-Executive Director

Courtenay joined the Board in August 2019 and is a member of the Audit & Risk Committee. In March 2021 Courtenay joined ASX 50 company Mirvac as Chief Financial Officer (CFO) following more than 20 years at Lendlease, where she held various roles including most recently CFO, Property Australia.

Courtenay has over 20 years' experience as a finance professional with management skills across the areas of strategy, governance, risk management, finance and operations and has worked in senior finance roles within the investment, property and construction sectors in Australia, Asia the United States and the United Kingdom.

Courtenay is a member of the Chartered Accountants in Australia and New Zealand and holds a Bachelor of Accounting from the University of Technology, Sydney.

Frank Tracey



Non-Executive Director

Frank Tracey joined the Board in May 2020 and is the Chief Executive at Children's Health Queensland Hospital and Health Service.

Frank has more than 40 years' experience working in health systems. He has a clinical background in nursing and holds advanced qualifications in health, management and governance. His extensive experience in health commissioning and provision in clinical and community settings is complemented by strong managerial and leadership skills, and an applied interest in translational health research. While working in both government and non-government roles Frank has focused on delivering sustainable health strategies that serve the best interests of patients, health professionals, the broader health system and the community.



Retiring Board Members

Suzie Gough



Chair of Audit & Risk Committee / Non-Executive Director

Suzie joined the Starlight Board in May 2017 and became the Chair of the Audit & Risk Committee in 2019. Suzie retired from the Starlight Board on 30 November 2021.

Suzie is the Deloitte Asia Pacific and Deloitte Australia's Consulting Quality & Risk Leader. She is responsible for leadership of quality and risk management from a strategic, operational and client perspective and driving a quality, risk intelligent and ethical culture.

Suzie has worked in Melbourne, London, Hong Kong and across Asia Pacific. Suzie is a Member of the Chartered Accountants Australia and New Zealand and has a Bachelor of Economics from Monash University.

Mark Sowerby



Non-Executive Director

Mark joined the Starlight Board in February 2016 after being on the Queensland Advisory Board from 2012. Mark was the inaugural Queensland Chief Entrepreneur in 2017 and was the Founder of Blue Sky Alternative Investments Limited. Mark received the University of Queensland Vice-Chancellor's Alumni Excellence Award in 2015 and in 2016 was recognised as Ernst and Young Entrepreneur of the Year for Queensland.

Mark has supported Starlight as a volunteer for more than 20 years, and completed a successful, sponsored swim crossing the English Channel raising much needed funds for Starlight.



Annual Financial Report

Starlight Children's Foundation Australia

Financial Report for the year ended 31 December 2021

Directors' Report

The Directors submit their report for the twelve months ended 31 December 2021.

Directors

The Directors of Starlight Children's Foundation Australia ("Starlight") during the financial year and until the date of this report are as follows. Directors were in office for this entire year unless otherwise stated.

Mr Murray Coleman OAM	Non-Executive Director / Chair
Mr Peter Butler OAM RFD	Non-Executive Director
Ms Louise Baxter	Chief Executive, Executive Director
Ms Suzie Gough	Non-Executive Director (retired 30 November 2021)
Ms Katrina Rathie	Non-Executive Director
Mr Mark Sowerby	Non-Executive Director (retired 30 November 2021)
Mr Reg Weine	Non-Executive Director
Ms Tracey O'Brien	Non-Executive Director
Ms Courtenay Smith	Non-Executive Director
Ms Lucinda Gemmell	Non-Executive Director
Mr Frank Tracey	Non-Executive Director

Details of directors' qualifications, experience and special responsibilities can be found on pages 16 to 20 of this report.

Directors' Meetings

Details of the meetings of the Board of Directors and its Committees held during the year are given below, including attendance at these meetings. The number of meetings the director was eligible to attend is indicated in the held column.

	Board of Directors		Committee Meetings			
			Audit & Risk		Nominations & Remuneration	
	Held	Attended	Held	Attended	Held	Attended
Mr Murray Coleman OAM	8	8	4	1		
Mr Peter Butler OAM RFD	8	6	4	4		
Ms Louise Baxter	8	8	4	4	3	3
Ms Suzie Gough	8	7	4	3		
Ms Katrina Rathie	8	8			3	3
Mr Mark Sowerby	8	8				
Mr Reg Weine	8	8			3	3
Professor Tracey O'Brien	8	6				
Ms Courtenay Smith	8	6	4	4		
Ms Lucinda Gemmell	8	7			3	3
Mr Frank Tracey	8	6				



Annual Financial Report

Director's Report (continued)

Starlight's Mission and Strategy

Starlight's Mission and Strategy are outlined on page 4 of this report.

Principal Activities

Starlight provides a range of programs to transform the experience of hospitalisation and treatment for seriously ill children, young people and their families and is the only children's charity with a permanent physical presence in every major paediatric hospital in Australia. Starlight has the broadest reach of any organisation supporting children and young people with all illnesses and injury equitably across Australia both in hospital and in the community.

A detailed review of the programs Starlight provides are outlined on pages 5 and 6 of this report.

Review and Results of Operations

Starlight's net operating deficit for the financial year was \$970,440 (2020: \$4,263,133). Gross income for the financial year was \$37,036,455 (2020: \$29,551,809) excluding one-off government subsidiaries. This represents an increase of 25%, driven largely by a successful return to event fundraising as well as continuing growth in digital peer-to-peer fundraising activations such as Starlight Super Swim and Tour de Kids. Our investment in sustainable donor acquisition also saw income from Shining Stars grow almost 16% in 2021.

The total net deficit for the year was \$324,254 (2020: surplus \$4,250,267).

Total Program Spend

In 2021 total Program spend was \$18,340,975 which is a decrease of 3% on 2020, driven by COVID related restrictions on program delivery. Program spend in 2021 includes \$97,390 in relation to Starlight Express Room construction costs (2020: \$10,570).

Starlight's Performance Measures

Starlight's key performance measures are outlined on pages 9 to 14 of this report.

Environmental Regulation

Starlight's operations are not subject to any significant environmental regulations under either Commonwealth or State legislation.

Directors and Other Officers' Benefits

No Non-Executive Director has received, or became entitled to receive during or since the financial year any financial benefit from Starlight, either by way of salary, or by reason of a contract made by Starlight or a related party corporate with a director or a firm, in which the director has a substantial financial interest other than as noted in the accounts.



Annual Financial Report

Director's Report (continued)

Indemnification and Insurance of Directors and Officers

Starlight has a Management Liability Insurance policy in place indemnifying Directors and Officers against personal liability in the course of their duties. Starlight has not otherwise, during or since the financial year indemnified, or agreed to indemnify, an officer against a liability incurred.

The insurance policy prohibits the disclosure of the amount and nature of the insurance cover and the amount of the premium paid.

Members Guarantee

In accordance with the company's constitution, each member is liable to contribute \$100 in the event that the company is wound up. As at 31 December 2021 the number of members was 9 (31 December 2020: 11)

Registered office and principal place of business

Level 3
80 Chandos St
Naremburn, NSW, 2065.

Auditor's Independence

The Directors received an Independence Declaration from our auditors Ernst & Young. This declaration is included in the financial report following the Auditor's Report.

Non-audit Services

No non-audit services were provided by the entity's auditor, Ernst & Young.

Indemnification of Auditors

To the extent permitted by law, Starlight has agreed to indemnify its auditors, Ernst & Young Australia, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young Australia during or since the financial year.

Signed on behalf of the Directors.



Murray Coleman OAM

Chair

Starlight Children's Foundation Australia
26 April 2022



Statement of Income & Expenditure

Starlight Children's Foundation Australia Statement of Income and Expenditure For the year ended 31 December 2021

	Note	2021 \$	2020 \$
Income from Ordinary Activities			
Fundraising Income	4	36,908,806	29,284,485
Government Grants	4	127,649	267,324
Gross Income		37,036,455	29,551,809
Costs of Fundraising		(17,605,115)	(12,965,273)
Net Income		19,431,340	16,586,536
Expenditure			
Program Costs	5	(18,340,975)	(18,956,637)
Finance Costs	5	(51,062)	(43,628)
Loss on Joint Venture	5	(22,219)	(89,782)
Other Operating Costs		(1,987,524)	(1,759,622)
Total Expenditure		(20,401,780)	(20,849,669)
Net Operating Deficit		(970,440)	(4,263,133)
Other Income	4	646,186	8,513,400
Total Net (Deficit)/ Surplus		(324,254)	4,250,267
Other Comprehensive Income		-	-
Total Comprehensive (Loss)/ Income		(324,254)	4,250,267



Statement of Financial Position

Starlight Children's Foundation Australia Statement of Financial Position As at 31 December 2021

	Note	2021 \$	2020 \$
Current Assets			
Cash and Cash Equivalents	7	7,807,347	6,954,625
Trade and Other Receivables	9	1,109,655	2,020,069
Investments	10	7,987,323	6,591,583
Other Asset	8	-	1,000,000
Total current assets		16,904,325	16,566,277
Non-Current Assets			
Property, Plant & Equipment	11	605,590	845,952
Right-of-use Assets	12	1,745,289	2,248,650
Intangible Assets	13	112,949	231,970
Investment in associates accounted for using the equity method	14	-	22,219
Total Non-Current Assets		2,463,828	3,348,791
Total Assets		19,368,153	19,915,068
Current Liabilities			
Trade and Other Payables	15	1,196,524	1,019,785
Lease Liabilities	12	448,214	569,236
Provisions	16	1,316,905	1,239,833
Total Current Liabilities		2,961,643	2,828,854
Non-Current Liabilities			
Lease Liabilities	12	1,471,015	1,830,664
Provisions	16	592,924	588,606
Total Non-Current Liabilities		2,063,939	2,419,270
Total Liabilities		5,025,582	5,248,124
Net Assets		14,342,571	14,666,944
Equity			
Retained Surplus		6,221,206	7,992,265
Endowment Reserve		8,061,080	6,141,133
Reserve for Tagged Funds		60,285	533,546
Total Equity		14,342,571	14,666,944



Statement of Changes in Equity

Starlight Children's Foundation Australia Statement of Changes in Equity As at 31 December 2021

	2021 \$	2020 \$
Retained Surplus		
Retained surplus at the start of the year	7,992,265	699,389
Surplus/(deficit) for the year	(324,254)	4,250,267
Net transfer (to)/from endowment reserve	(1,919,947)	3,183,667
Net transfer (to)/from reserve for tagged funds	473,142	(141,058)
Retained Surplus at year end	6,221,206	7,992,265
Endowment Reserve		
Endowment reserve at the start of the year	6,141,133	9,324,800
Net transfer from/(to) retained surplus	1,919,947	(3,183,667)
Endowment Reserve at year end	8,061,080	6,141,133
Reserve for Tagged Funds		
Reserve for tagged funds at the start of the year	533,546	392,488
Net transfer from/(to) retained surplus	(473,261)	141,058
Reserve for Tagged Funds at year end	60,285	533,546

Endowment funds are accumulated to ensure Starlight: (i) has the ability to continue program delivery through times of economic uncertainty; and (ii) is able to invest in growth and infrastructure upgrades without impacting program delivery.

Tagged cash balances reflect funds received that have been "tagged" to a particular purpose that has not yet occurred. To honour the purpose for which donors have agreed to commit funds, we have ensured that funds specifically tagged to future projects are not used to fund general ongoing expenditure.



Cash Flow Statement

Starlight Children's Foundation Australia Cash Flow Statement For the year ended 31 December 2021

	Note	2021 \$	2020 \$
Cash Flows from Operating Activities			
Receipts from customers, donors and grants		38,153,172	34,109,614
Payments to suppliers and employees		(35,463,309)	(30,765,349)
Interest received		5,080	12,698
Interest paid		(93,345)	(104,651)
Dividends received		-	1,975
Net cash flows (used in)/from operating activities		2,601,598	3,254,287
Cash Flows from Investing Activities			
Purchase of property, plant & equipment		(156,864)	(110,065)
Purchase of intangibles		(180,634)	(28,422)
Purchase of investments		(818,687)	-
Proceeds from sale of investments		-	2,049,372
Net cash flows (used in)/ from investing activities		(1,156,185)	1,910,885
Cash flows used in Financing Activities			
Payment of lease liabilities		(592,691)	(531,026)
Net cash flows (used in)/ from financing activities		(592,691)	(531,026)
Net increase in cash held		852,722	4,634,146
Cash and cash equivalents at the beginning of the year		6,954,625	2,320,479
Cash and cash equivalents at year end	7	7,807,347	6,954,625



Notes to the Financial Statements

Starlight Children's Foundation Australia Notes to the Financial Statements For the year ended 31 December 2021

1. Corporate Information

The Financial Report of Starlight Children's Foundation Australia ("Starlight") for the year ended 31 December 2021 was adopted at a meeting of the directors on 26 April 2022.

Starlight is an unlisted public entity limited by guarantee and was incorporated in Australia. The nature of the operations and principal activities of Starlight are described in the Directors' Report.

2. Summary of Significant Accounting Policies

(a) Basis of preparation

This financial report has been prepared in accordance with the requirements of the Australian Charities and Not-for-Profits Commission Act 2012, Australian Accounting Standards – Simplified Disclosure Requirements and other authoritative pronouncements of the Australian Accounting Standards Board. The financial report has also been prepared on an historical cost basis, except for the financial assets at fair value through profit or loss, which have been measured at fair value.

Starlight is a not-for-profit unlisted public entity. Starlight has opted to adopt AASB 1060 General Purpose Financial Statements – Simplified Disclosures for Not-for-Profit Tier 2 Entities ahead of its mandatory effective date of 1 July 2021. Other than the change in disclosure requirements, the adoption of AASB 1060 has no significant impact on the consolidated financial statements because Starlight previous consolidated financial statements complied with Australian Accounting Standards – Reduced Disclosure Requirements.

In the current year, Starlight has adopted all the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant to its operations and effective for the current annual reporting period.

The financial report is presented in Australian dollars.

(b) Income recognition

Fundraising income and cash donations

Revenue is recognised at the fair value of the consideration received or receivable net of any charge for goods and services tax (GST). Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the amount of the revenue can be reliably measured.

Donations are generally recognised when received, but significant confirmed donations are accrued when Starlight is entitled to the donation and the amount can be measured reliably.

Government Grants

A contract liability is recognised when the grant income is received and subsequently released to the profit and loss as income to match costs incurred in delivering the programs funded.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

Donated goods and services

Donated goods and services are an important and valued supply. In respect of services, only those that would otherwise have been purchased and paid for are recognised as income and expense in the financial statements. In respect of goods, only those that are utilised in the business are recognised as income and expense. Goods that are donated for conversion into cash (e.g. auction items) are recognised as income and valued at the amount of cash raised through their sale and therefore no expense is recognised.

Interest and Dividends

Interest, or dividend, revenue is recognised upon control of the right to receive the interest, or dividend payment.

(c) Expenses

All expenses are recognised on an accruals basis and have been classified under headings that reflect the nature of the activity. Where costs cannot be directly attributed to a particular category they have been allocated on a basis consistent with the estimated use of resources. This estimate is either determined by management knowledge and experience or is based on a proportion of headcount in each department.

Costs of fundraising comprise those expenses incurred in running all fundraising activities and events, direct marketing campaigns, liaising with corporate partners and soliciting voluntary donations. Costs incurred in recruiting new supporters for our Shining Stars regular donors are expensed in full when a donor has registered to make future donations.

Programs costs are those incurred in delivering services to seriously ill and hospitalised children and their families, including wishes, family activities, all hospital and outreach based activities and the provision of the Livewire website. Program spend also includes Starlight Express Room construction costs.

Other Operating costs are incurred in managing and accounting for the various activities, providing and maintaining business systems and ensuring compliance with all relevant legal and statutory requirements.

(d) Leases

At inception of a contract, Starlight assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. For leases identified, Starlight recognises a right-of-use asset and a lease liability at the lease commencement date.

(i) Right-of-use assets

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the lease term. The lease term includes periods covered by an option to extend if the Company is reasonably certain to exercise that option.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

(ii) *Lease liability*

The lease liability is initially measured at the present value of the lease payments that are not paid as at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, Starlight uses its incremental borrowing rate as the discount rate.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or if Starlight changes its assessment of whether it will exercise an extension option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Lease payments are allocated between principal and finance cost. The finance cost is charged to the profit and loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Payments associated with short-term leases that have a lease term of 12 months or less and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

(e) Cash and cash equivalents

Cash and term deposits in the balance sheet comprise cash at bank and in hand and term deposits. For the purpose of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

(f) Trade and other receivables

Trade receivables are recognised and carried at original invoice amount less an allowance for any uncollectable amounts. An allowance for doubtful debts is made when there is objective evidence that Starlight will not be able to collect the debts. Bad debts are written off when identified.

Other debtors include donations and third party fundraising which are accrued when Starlight is entitled to the funds and the amount can be measured reliably.

For Trade and other receivables, Starlight has applied AASB 9's simplified approach to calculating expected credit losses based on lifetime expected credit losses. Starlight has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

(g) Investments

Classification and measurement

Starlight has assessed the entire investment portfolio to be part of a single business model as the assets are managed by Starlight with a consistent objective. Hence the same classification is applied across all investments held. The majority of the investments comprise of assets in managed funds, from which cash flows are not solely payments of principal and interest. Accordingly, under AASB 9, Starlight has designated all investments to be valued at fair value through profit and loss.

(h) De-recognition of financial assets and financial liabilities

(i) Financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar assets) is derecognised when:

- the rights to receive cash flows from the asset have expired.
- the right to receive cash flows from the asset is retained, but an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement is assumed; or
- the right to receive cash flows from the asset has been transferred and either (a) substantially all the risks and rewards of the asset have been transferred; or (b) all the risks and rewards of the assets have neither been transferred nor retained substantially, but control of the asset has transferred.

(ii) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

(i) Taxes

Income Tax

Starlight is a registered charity and is exempt from income tax in accordance with Division 50 section 50-5 of the Income Tax Assessment Act 1997. It is also exempt from capital gains taxes and State payroll taxes.

Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where Starlight has chosen to apply the provisions contained in section 40-160 of the GST Act, where no entitlement may be claimed on input tax credits for any acquisitions in relation to the event and GST is not required to be charged on any supplies made.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

(j) Property, plant and equipment

Acquisition

Items of property, plant and equipment are recorded at cost. Donated goods are recorded at market value when Starlight plans to retain the asset for its own use.

Depreciation

Depreciation is determined using the straight-line method of calculation. It is calculated on the cost of property, plant and equipment including construction costs and improvements to leasehold property so as to write off the asset over its estimated useful life.

Depreciation rates of property, plant and equipment for each class of asset are as follows:

- | | |
|---|-----------|
| • Leasehold Improvements | 12.5% |
| • Office Furniture and Equipment | 25 to 33% |
| • Furniture and Equipment – Starlight Express Rooms | 20 to 33% |
| • Starlight Express Van and Equipment | 20 to 33% |

Depreciation expense is recognised in the income and expenditure statement in the expense category consistent with the function of the asset.

De-recognition and disposal

An item of property, plant and equipment is de-recognised upon disposal or when no future economic benefits are expected from its use.

Any gain or loss arising from de-recognition of an asset, calculated as the difference between the net disposal proceeds and the carrying amount of the asset, is included in the profit and loss in the year the asset is de-recognised.

(k) Intangibles

Intangible assets are initially measured at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

The useful lives of intangible assets are assessed to be either finite or indefinite. The amortisation period for an intangible asset with a finite useful life is reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for prospectively by changing the amortisation period or method, as appropriate, which is a change in accounting estimate. The amortisation expense on intangible assets with finite lives is recognised as an expense in the category consistent with the function of the asset.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

(k) Intangibles (continued)

A summary of the policies applied to Starlight's intangible assets is as follows:

Software and systems
<i>Useful lives</i>
3 years
<i>Amortisation method used</i>
Amortised over the period of expected future economic benefit on a straight-line basis
<i>Internally generated or acquired</i>
Where the cost relates to software development and meets Starlight's recognition criteria
<i>Impairment testing</i>
When indicators of impairment exist or when annual impairment testing for assets is required

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss when the asset is de-recognised.

(l) Investments in associates

An associate is an entity over which Starlight has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Starlight's investment in its associate is accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in Starlight's share of net assets of the associate since the acquisition date. The statement of profit or loss reflects Starlight's share of the results of operations of the associate.

After application of the equity method, Starlight determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, Starlight determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, Starlight calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and then recognises the loss within 'Share of profit of an associate' in the statement of profit or loss.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

(m) Impairment of assets

Starlight assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or annually in the case of any intangible assets with indefinite useful lives or acquired goodwill, Starlight makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use and is determined for an individual asset.

When the carrying amount of an asset exceeds its recoverable amount, the asset is impaired and its carrying value is written down to its recoverable amount. As a not-for-profit entity, the value in use is calculated as the depreciated replacement cost of the asset where the entity would, if deprived of the asset, replace its remaining future economic benefits.

Impairment losses relating to continuing operations are recognised in those expense categories consistent with the function of the impaired asset unless the asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

(n) Employee benefits

(i) Wages, salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits if appropriate, and annual leave are recognised in the provision for employee benefits in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled.

(ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on corporate bonds with terms that match, as closely as possible, the estimated future cash outflows.

(o) Provisions

Provisions are recognised when Starlight has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.



Notes to the Financial Statements

2. Summary of Significant Accounting Policies (continued)

(o) Provisions (continued)

When Starlight expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a discount rate that reflects the current assessment of the time value of money and the risks specific to the liability.

(p) Trade and other payables

Trade payables and other payables are carried at cost. They represent liabilities for goods and services provided to Starlight prior to the end of the financial year that are unpaid and arise when Starlight becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 days of recognition.

(q) Significant accounting judgements, estimates and assumptions

The preparation of the financial report requires the making of judgements, estimates and assumptions that affect the recognised amounts of assets, liabilities, revenues and expenses and the disclosure of contingent liabilities. The judgements, estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from the judgements, estimates and assumptions.

The judgements, estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision only affects that period or the period of revision and future periods if the revision affects both current and future periods.

(r) Prior year comparatives

Certain comparative information was amended in the financial report to confirm to the current year presentation. These amendments do not have a material impact on the financial results or balance sheet.

3. Changes in accounting policies

Starlight has applied all standards and amendments, which are effective for annual periods beginning on or after 1 January 2021. Other than the early adoption of AASB 1060 to comply with Australian Accounting Standards – Simplified Disclosures (see Note 2.1), Starlight has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.



Notes to the Financial Statements

4 (a) Income from Ordinary Activities

Fundraising Income

Fundraising income	34,165,739	27,024,912
Donated goods and services	2,743,067	2,259,573
Total Fundraising Income	36,908,806	29,284,485

Revenue from Contracts with Customers

Government grants	127,649	267,324
Total Revenue from Contracts with Customers	127,649	267,324

Other Income

Bank interest	5,080	12,699
Investment income	62	1,975
Net gain/(loss) on investments	637,444	269,476
Jobkeeper wage subsidy ¹	3,600	8,129,250
Cashflow boost subsidy	-	100,000
Total Other Income	646,186	8,513,400

Total Income from Ordinary Activities

37,682,641	38,065,209
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¹ On 30 March 2020, the Federal Government announced the Jobkeeper program, a wage subsidy to help businesses keep staff employed during the COVID-19 pandemic. From 30 March 2020 to 31 December 2020, a subsidy of \$1,500 per eligible employee, was available. Starlight was eligible to receive the Commonwealth Government Jobkeeper wage subsidy. Jobkeeper has helped Starlight to mitigate the decline in revenue as a result of limitations on fundraising activities.

4 (b) Liabilities related to contracts with customers

Included in current liabilities are the following items:

Deferred government grant	-	127,649
Total current contract liabilities	-	127,649

5. Expenses

(a) Employee benefits expense:

Total employee benefits

16,379,213	18,868,125
------------	------------

Bank Charges
Investment fees

19,232	15,440
31,830	28,488

Total finance costs

51,062 43,928

Loss on share of joint venture

22,219	89,782
--------	--------

Total loss on share of joint venture

22,219	89,782
--------	--------

Programs
Other operating costs

2,743,067	2,257,537
-	2,036

Total donated goods and services

2,743,067 2,259,573



Notes to the Financial Statements

5. Expenses continued

(e) Program costs

	2021 \$	2020 \$
Gross income for the year ¹	37,679,041	29,835,959
Transfer (to)/from Endowment reserve	(1,919,947)	3,183,667
Transfer (to)/from Tagged Funds	473,142	(141,058)
Core income utilised during the year	36,232,236	32,878,568
Program costs	18,340,975	18,956,637
% of income spent on programs	50.6%	57.7%

¹ Gross income for the year ended 31 December 2020 excludes one off government subsidiaries (Jobkeeper wage subsidy and cash flow boost subsidy).

6. Income Tax

Starlight is a registered charity and is exempt from income tax in accordance with Division 50 Section 50-5 of the Income Tax Assessment Act 1997.

7. Cash and cash equivalents

	2021 \$	2020 \$
Cash at bank and on hand	2,782,947	3,954,625
Cash term deposits & credit securities	5,024,400	3,000,000
Total cash and cash equivalents	7,807,347	6,954,625



Notes to the Financial Statements

8. Other assets

	2021 \$	2020 \$
Cash term deposits	-	1,000,000
Total other assets	-	1,000,000

Term deposits are made to increase investment returns. Term deposits are invested for periods of up to 9 months to ensure that Starlight has regular maturities to provide liquidity as and when required. Term deposits with an investment term of less than 90 days are classified as cash and cash equivalents all other term deposits are classified as other assets.

9. Trade and Other Receivables

	2021 \$	2020 \$
Trade debtors	517,172	1,546,366
Other debtors and prepayments	387,093	339,660
ATO receivable	205,390	134,043
Total trade and other receivables	1,109,655	2,020,069

10. Investments

Listed credit securities	2,010,995	1,018,627
Listed real assets	1,195,050	1,975,854
Listed equities	4,220,161	3,141,137
Other	561,117	455,965
Total investments	7,987,323	6,591,583



Notes to the Financial Statements

11. Property, Plant and Equipment

Leasehold improvements

	Cost \$	Depreciation \$	WDV \$
At start of the year	748,767	(393,631)	355,136
Additions (at cost)	-	-	-
Disposals (at cost)	-	-	-
Depreciation for the year	-	(93,595)	(93,595)
At end of the year	748,767	(487,226)	261,541

Office furniture and equipment

At start of the year	560,755	(475,127)	85,628
Additions (at cost)	44,829	-	44,829
Disposals (at cost)	-	-	-
Depreciation for the year	-	(52,977)	(52,977)
At end of the year	605,584	(528,104)	77,480

Hospital furniture and equipment

At start of the year	1,089,100	(703,458)	385,642
Additions (at cost)	112,034	-	112,034
Disposals (at cost)	-	-	-
Depreciation for the year	-	(231,489)	(231,489)
At end of the year	1,201,134	(934,947)	266,187

Starlight Express Vans

At start of the year	116,068	(96,522)	19,546
Additions (at cost)	-	-	-
Disposals (at cost)	-	-	-
Depreciation for the year	-	(19,164)	(19,164)
At end of the year	116,068	(115,686)	382

At start of the year	2,514,690	(1,668,738)	845,952
Additions (at cost)	156,863	-	156,863
Disposals (at cost)	-	-	-
Depreciation for the year	-	(397,225)	(397,225)
Total property, plant and equipment	2,671,553	(2,065,963)	605,590



Notes to the Financial Statements

12. Leases

This note provides information for leases where Starlight is the lessee.

(i) *Amounts recognized on the Statement of Financial Position*

The Statement of Financial Position shows the following amounts relating to leases:

	Property \$	Equipment \$	Total \$
(a) Right-of-use assets			
Balance at 1 January	2,158,045	90,605	2,248,650
Additions (at cost)	-	86,870	86,870
Depreciation charge for the year	(540,829)	(49,402)	(590,231)
Balance at 31 December	1,617,216	128,073	1,745,289

(b) Lease Liabilities

	2021 \$	2020 \$
Balance at 1 January 2021	2,399,900	2,489,643
Additions	86,870	336,632
Accretion of interest	93,345	104,651
Payments	(660,886)	(531,026)
Balance at 31 December 2021	1,919,229	2,399,900
 Current	 448,214	 569,236
Non-Current	1,471,015	1,830,664
	1,919,229	2,399,900



Notes to the Financial Statements

Presented below is a maturity analysis of future lease payments:

	2021 \$
Not later than 1 year	448,214
Later than 1 year and not later than 5 years	1,471,015
Later than 5 years	-
	1,919,229

(ii) *Amounts recognized on the Statement of Income & Expenditure*

The Statement of Income & Expenditure shows the following amounts relating to leases:

	2021 \$	2020 \$
Depreciation charge on right-of-use assets		
Property	540,829	535,283
Equipment	49,402	49,420
	590,231	584,703
 Interest expense	 93,345	 104,651
Expense relating to short-terms leases	25,148	46,016

The total cash outflow for leases in 2021 was \$686,035 (2020: \$635,677). Starlight also had non-cash additions to the lease liabilities of \$86,870 in 2021 (\$336,632 in 2020).

13. Intangible assets

	Cost \$	Amortisation \$	WDV \$
Software and systems			
At the start of the year	1,555,310	(1,323,340)	231,970
Additions (at cost)	180,634	-	180,634
Disposals (at cost)	(1,578,446)	1,441,469	(136,977)
Amortisation for the year	-	(162,678)	(162,678)
Total intangible assets at the end of the year	157,498	(44,549)	112,949



Notes to the Financial Statements

14. Investment in associates accounted for using the equity method

Investment in associates –
Rainbow Fields Limited

Total financial assets

2021 \$	2020 \$
-	22,219
-	22,219

15. Payables

Current

Trade and other creditors

Deferred income

Accrued wages, salaries & on-
costs

Total current payables

2021 \$	2020 \$
905,055	542,017
-	213,298
291,469	264,470
1,196,524	1,019,785

16. Provisions

Current

Employee benefits

Non-current

Make good provision

Employee benefits

2021 \$	2020 \$
1,316,905	1,239,833
176,000	165,000
416,924	423,606
592,924	588,606



Notes to the Financial Statements

	Employee Provisions	Make Good Provision	Total
At 1 January 2021	1,663,439	165,000	1,828,439
Arising during the year	1,107,401	11,000	1,118,401
Utilised during the year	(1,037,011)	–	(1,037,011)
At 31 December 2021	1,733,829	176,000	1,909,829

Make Good Provision

A provision to restore lease premises to the original condition at the end of the lease term. It is expected that these costs will not be incurred until the expiration of the lease agreements.

Employee Provisions

The present value of employee entitlements not expected to be settled within 12 months of the balance sheet date have been calculated using the following discount rates:

Assumed annual rate of increase in wages and salary	1.7%	1.8%
Settlement term (years)	1 – 10	1 – 10
Discount rate	0.62 – 3.11%	0.20 – 1.97%

Number of employees

Number of employees at year end

	2021	2020
Permanent	211	206
Casual	88	125
Contractor	19	17
Total	318	348
Full-time equivalent	196	199



Notes to the Financial Statements

17. Commitments and Contingencies

Annual software licence commitments

Other future payments under contracts due:

	2021 \$	2020 \$
Not later than one year	38,954	-
Later than one but not later than 5 years	-	-
	<u>38,954</u>	<u>-</u>

Contingent liabilities

At as 31 December 2021, Starlight had no contingent liabilities (2020: \$Nil).

18. Key Management Personnel

Compensation of Key Management Personnel

Other than Non-Executive Directors the Key Management Personnel and positions during the year included:

- Mrs Louise Baxter, Chief Executive Officer & Executive Director
- Mrs Kristie Caddick, Head of Marketing and Fundraising
- Mrs Susan Henry, Head of People and Culture
- Ms Felicity McMahon, Head of Programs
- Mrs Linda Ferguson, Head of Finance and Technology & Company Secretary



Notes to the Financial Statements

Total salaries, benefits, superannuation and other associated on-costs for the Key Management Personnel included:

	2021 \$	2020 \$
Short-term employee benefits	1,210,430	1,144,782
Post-employment benefits (including salary sacrifice)	113,224	106,272
Total compensation (2021:5, 2020:5)	1,323,654	1,251,054

No remuneration payments were made to Non-Executive Directors during the year.

The Executives and Directors may transact with Starlight in a normal supplier relationship on terms and conditions no more favourable than those with which it is reasonable to expect Starlight would have adopted if dealing with an entity at arm's length.

19. Related Party Disclosures

Transactions with related parties

Donations

During the year Starlight received:

- \$51,810 (2020: \$39,850) worth of pro bono support from Herbert Smith Freehills. Mr P. Butler, a Director, is Senior Partner, Litigation, with Herbert Smith Freehills.
- \$16,226 (2020: \$16,226) worth of pro bono support from King & Wood Mallesons. Mrs K. Rathie, a Director, was Partner in Charge, Sydney, King & Wood Mallesons until March 2021.
- \$10,000 (2020: \$70,000) worth of pro bono support from Deloitte Touche Tohmatsu. Suzie Gough, a Director, is a Partner, Melbourne, Deloitte Touche Tohmatsu.

Investments

During the year, Starlight provided \$250,000 to Rainbow Fields Limited (2020: \$62,000) to fund working capital. Louise Baxter, a Director, is a Director of Rainbow Fields Limited.



Notes to the Financial Statements

20. Auditors Remuneration

The auditor of Starlight Children's Foundation is Ernst & Young Australia

Fees to Ernst & Young Australia

For the audit of the statutory financial report

Total auditor's remuneration

2021 \$
42,500
42,500

21. Events after the reporting period

As at the date of this report, there are no known adjusting or non-adjusting events after the reporting period.



Notes to the Financial Statements

22. Information on fundraising appeals

The following disclosures are made under the requirements of various pieces of state-based legislation for charitable fundraising. As a national charity, Starlight has presented this information on a national basis in the categories by which we manage fundraising.

	2021 \$	2020 \$
Fundraising income		
Individual giving	12,800,959	10,926,739
Philanthropy and bequests	6,064,959	4,319,988
Corporate support	5,441,221	6,411,298
Event fundraising	3,630,611	953,991
Community fundraising	6,227,989	4,412,896
Donated goods & services	2,743,067	2,259,573
Total fundraising income	36,908,806	29,284,485
Fundraising costs		
Individual giving	8,728,509	5,125,256
Philanthropy and bequests	16,717	7,433
Corporate support	29,816	39,762
Event fundraising	428,112	112,304
Community fundraising	880,945	438,999
General costs and credit card charges	390,672	344,017
Staff costs	4,105,704	4,268,809
Direct fundraising costs	14,580,475	10,336,580
Indirect costs	2,010,156	1,690,196
Marketing & communications	1,014,484	938,497
Total fundraising costs	17,605,115	12,965,273
Net fundraising income	19,303,691	16,319,212
Government Grants	127,649	267,324
Non-operating income	646,186	8,513,400
Net Income	20,077,526	25,099,936



Directors Declaration

Starlight Children's Foundation Australia

Directors Declaration

In the opinion of the Directors:

- (a) The financial statements and notes of Starlight Children's Foundation Australia for the financial year ended 31 December 2021 are in accordance with the Australian Charities and Not-for-Profit Commission Act 2012, including:
 - (i) Giving a true and fair view of the Starlight's financial position as at 31 December 2021 and of its performance for the year ended on that date.
 - (ii) Complying with Australian Accounting Standards – Simplified Disclosures (including the Australian Accounting Interpretations and the Australian Charities and Not-for-Profit Commission Regulations 2013).
- (b) There are reasonable grounds to believe that the Starlight will be able to pay its debts as and when they become due and payable.

For and on behalf of the Board

Murray Coleman OAM

Chair

Starlight Children's Foundation Australia

Sydney

26 April 2022



**Declaration by the Chief Executive Officer in
respect to Fundraising Appeals**

Starlight Children's Foundation Australia

Declaration by Chief Executive Officer in respect of Fundraising Appeals

I, Louise Ann Baxter, Chief Executive Officer, of Starlight Children's Foundation Australia, declare in my opinion:

- (a) the Statement of Income and Expenditure gives a true and fair view of all income and expenditure of Starlight Children's Foundation Australia with respect to fundraising appeal activities for the twelve months ended 31 December 2021;
- (b) the Statement of Financial Position gives a true and fair view of the state of affairs with respect to fundraising appeal activities as at 31 December 2021;
- (c) the provisions of the NSW Charitable Fundraising Act 1991 and the WA Charitable Collections Act (1946) and the conditions attached to the authorities have been complied with during the period from 1 January 2021 to 31 December 2021; and
- (d) the internal controls exercised by Starlight Children's Foundation Australia are appropriate and effective in accounting for all income received, and applied by Starlight, from any of its fundraising appeals.

Louise Baxter

Chief Executive Officer

Starlight Children's Foundation Australia

26 April 2022

Independent auditor's report to the members of Starlight Children's Foundation Australia

Report on the financial report

Opinion

We have audited the financial report of Starlight Children's Foundation Australia (the Company), which comprises the statement of financial position as at 31 December 2021, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- a. Giving a true and fair view of the Company's financial position as at 31 December 2021 and of its financial performance for the year ended on that date; and
- b. Complying with Australian Accounting Standards - Simplified Disclosure Requirements and the *Australian Charities and Not-for-profits Commission Regulation 2013*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report. We are independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information is the directors' report accompanying the financial report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Simplified Disclosure Requirements and the *Australian Charities and Not-for-profits Commission Act 2012* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.



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We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on the requirements of the *NSW Charitable Fundraising Act 1991* and the *NSW Charitable Fundraising Regulation 2021* and the requirements of the *WA Charitable Collections Act (1946)* and the *WA Charitable Collections Regulations (1947)*

We have audited the financial report as required by Section 24(2) of the *NSW Charitable Fundraising Act 1991* and the *WA Charitable Collections Act (1946)*. Our procedures included obtaining an understanding of the internal control structure for fundraising appeal activities and examination, on a test basis, of evidence supporting compliance with the accounting and associated record keeping requirements for fundraising appeal activities pursuant to the *NSW Charitable Fundraising Act 1991* and the *NSW Charitable Fundraising Regulation 2021* and the *WA Charitable Collections Act (1946)* and the *WA Charitable Collections Regulations (1947)*.

Because of the inherent limitations of any assurance engagement, it is possible that fraud, error or non-compliance may occur and not be detected. An audit is not designed to detect all instances of non-compliance with the requirements described in the above-mentioned Act(s) and Regulation(s) as an audit is not performed continuously throughout the period and the audit procedures performed in respect of compliance with these requirements are undertaken on a test basis. The audit opinion expressed in this report has been formed on the above basis.

Opinion

In our opinion:

- a. The financial report of Company has been properly drawn up and associated records have been properly kept during the financial year ended 31 December 2021, in all material respects, in accordance with:
 - i. Sections 20(1), 22(1-2), 24(1-3) of the *NSW Charitable Fundraising Act 1991*;
 - ii. Sections 14(2) and 17 of the *NSW Charitable Fundraising Regulation 2021*;
 - iii. The *WA Charitable Collections Act (1946)*; and
 - iv. The *WA Charitable Collections Regulations (1947)*.
- b. the money received as a result of fundraising appeals conducted by the Company during the financial year ended 31 December 2021 has been properly accounted for and applied, in all material respects, in accordance with the above-mentioned Act(s) and Regulation(s).

A handwritten signature in dark ink, appearing to read 'Ernst & Young'.

Ernst & Young

A handwritten signature in dark ink, appearing to read 'Anton Ivanyi'.

Anton Ivanyi
Partner
Sydney
26 April 2022

Auditor's independence declaration to the directors of Starlight Children's Foundation Australia

In relation to our audit of the financial report of Starlight Children's Foundation Australia for the financial year ended 31 December 2021, and in accordance with the requirements of Subdivision 60-C of the *Australian Charities and Not-for-profits Commission Act 2012*, to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of any applicable code of professional conduct; and
- b. No non-audit services provided that contravene any applicable code of professional conduct.



Ernst & Young



Anton Ivanyi
Partner
26 April 2022