

CUSTOMER SUCCESS STORY

Ken starts healthy habits. And inspires others with Cigna's Weight Management Program

Meet Ken

- 59 years old



His risk factors

- Obesity
- High blood pressure
- Type 2 diabetes

In midlife, and in the middle of a rut

Ken was overweight for most of his adult life. He developed weight-related health problems. He knew he needed to make a change, but life and work seemed to always get in the way.

After going through a divorce, Ken thought about his lifestyle and his choices. He decided that he needed to make positive changes. Starting with losing weight and lowering his blood pressure. Ken felt very alone, but he wasn't. Cigna's Stress Management Program was there for him. For every step of his journey.

Help was just a call away

Ken contacted Cigna's Weight Management Program and talked with a wellness coach. On the first call, Ken's coach assessed the situation and made a customized action plan that included:

- Healthy eating
- Recommendations from the American Diabetes Association
- A starter kit with a pedometer
- Walking goals – with activity tracking to see his progress

After taking an Eating Healthy Survey, Ken saw he needed to eat more fruits and vegetables. And pay closer attention to his insulin levels. His coach suggested that he keep a food diary. For the first time, Ken saw what he was eating – daily and weekly. His coach helped him see where extra calories were coming from. And what was causing his spikes / drops in blood sugar.

Together, all the way.®



Offered by: Cigna Health and Life Insurance Company, Connecticut General Life Insurance Company or their affiliates.

876318 b 03/17

Creative solutions

Ken started paying closer attention to his eating habits. He saw that he wasn't eating healthy when he was with friends. And while he was at work. Ken's coach suggested he get his friends and coworkers involved. Ken opened up about his goals and:



Shared his Cigna kit with his friends



Encouraged his friends to take the *Eating Healthy Survey*.



Invited his friends to walk with him



Talked with his managers about the high cost of diabetes



Got his managers to offer healthy eating options at work

The winner's circle

After completing the coaching program, Ken lost over 60 pounds and reached a healthy weight. He lowered his blood pressure to 128/70 and stabilized his blood sugar levels. But Ken's numbers are only part of the story. Ken inspired his friends and coworkers and helped them make healthy changes too.

To learn more, call 800-900-3791.

This scenario is based upon a true customer experience. The customer's name, photo and some minor details have been changed to protect the identity and confidentiality of the customer. Individual participant results will vary.



All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna Health and Life Insurance Company (CHLIC), Connecticut General Life Insurance Company (CGLIC), Cigna Behavioral Health, Inc., Cigna Health Management, Inc., and HMO or service company subsidiaries of Cigna Health Corporation, including Cigna HealthCare of Arizona, Inc., Cigna HealthCare of California, Inc., Cigna HealthCare of Colorado, Inc., Cigna HealthCare of Connecticut, Inc., Cigna HealthCare of Florida, Inc., Cigna HealthCare of Georgia, Inc., Cigna HealthCare of Illinois, Inc., Cigna HealthCare of Indiana, Inc., Cigna HealthCare of St. Louis, Inc., Cigna HealthCare of North Carolina, Inc., Cigna HealthCare of New Jersey, Inc., Cigna HealthCare of South Carolina, Inc., Cigna HealthCare of Tennessee, Inc., and Cigna HealthCare of Texas, Inc. OK policy forms: HP-APP-1 et al (CHLIC), GM6000 C1 et al (CGLIC). The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.