

# Annual General Meeting CEO Message

May 4, 2011

### Safe Harbour statement

This presentation may contain forward-looking statements that are based on current expectations or beliefs, as well as assumptions about future events. There are risk factors that could cause our actual results to differ materially from those expressed in or implied by such statements.

Spirent disclaims any intention or obligation to revise or update any forward-looking statements that may be made during this presentation regardless of whether those statements are affected as a result of new information, future events or otherwise.



## Spirent today

## A global leader in Communications Test & Measurement



Smartphones & mobile devices



IP networks & applications



Live network services



Wireless infrastructure



Cloud computing & virtualization



Global positioning



## Diversified customer base

**Network Equipment** 

Wireless & Positioning **Device Manufacturers** 

**Service Providers**  **Enterprise &** Government































SAMSUNG









































Bell























## Our focus

Wireless



**Private / Public Cloud Computing** 



**Ethernet-based infrastructure** 



**Applications** 





## Our strategy



Focus on growing and emerging markets



Invest in our people



Innovation



Evolve our solutions portfolio



'Right Solution' at the 'Right Time'



Global reach



## 2010 highlights

**\$482M** sales in 2010

**23.7%** Return on Sales<sup>(1)</sup>

**30%+** increase in Adjusted EPS (1)(2) over 2009



1300 global customers

supported by 1400

dedicated Spirent employees in

**50** countries

\$80M R&D annually in areas that matter most to our customers

Diversified solutions portfolio with 30+ market leading products

#1 or #2 in the markets we serve



## Q1'2011 highlights

#### **Financial**

#### Operational

#### 14% Revenue



Q1 2011: \$122.8M O1 2010: \$107.9M

#### 16% Operating profit (1)



Q1 2011: \$25.5M Q1 2010: \$21.9M

#### 23% Earnings per share (1)



Q1 2011: \$2.63 cents Q1 2010: \$2.14 cents

- Well positioned to capitalize on positive market trends
- Increased investment in product development by 14% to drive future growth
- Acquisition of The Fanfare Group, Inc. for a cash consideration of \$15.0 million to further focus on automation

We look forward to a continuation of the positive start to 2011 throughout the remainder of the year



