# ||||||||||||||||||||||||||||| SMU 

> SMU S.A. AND SUBSIDIARIES
> INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2017

## SMU S.A. AND SUBSIDIARIES

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## SMU S.A. AND SUBSIDIARIES

INTERIM CONSOLIDATED CLASSIFIED STATEMENTS OF FINANCIAL POSITION
AS OF SEPTEMBER 30, 2017 AND DECEMBER 31, 2016
(In thousands of Chilean pesos - ThCh\$)

|  | Note | 09.30.2017 | 12.31.2016 |
| :---: | :---: | :---: | :---: |
| ASSETS | No. | ThCh\$ | ThCh\$ |
| Current assets: |  |  |  |
| Cash and cash equivalents | 6 | 45,618,832 | 48,496,912 |
| Other current financial assets |  | 80,178 | 79,262 |
| Other current non-financial assets | 8 | 23,505,047 | 12,120,995 |
| Trade and other receivables, current | 9 | 71,980,623 | 82,560,200 |
| Trade receivables due from related parties, current | 10 | 13,336,971 | 7,204,962 |
| Inventories | 11 | 215,524,909 | 214,025,653 |
| Current tax assets | 12 | 6,467,062 | 6,904,584 |
| Total current assets |  | 376,513,622 | 371,392,568 |
| Non-current assets: |  |  |  |
| Other non-current financial assets |  | 191,438 | 191,438 |
| Other non-financial assets, non-current | 8 | 20,997,481 | 21,575,688 |
| Receivables, non-current | 9 | 1,800,368 | 1,835,365 |
| Intangible assets other than goodwill | 16 | 78,730,971 | 77,198,492 |
| Goodwill | 15 | 474,408,263 | 474,522,222 |
| Property, plant and equipment, net | 17 | 422,990,816 | 441,848,082 |
| Deferred tax assets | 12 | 422,489,238 | 418,167,415 |
| Total non-current assets |  | 1,421,608,575 | 1,435,338,702 |
| TOTAL ASSETS |  | 1,798,122,197 | 1,806,731,270 |

The accompanying notes are an integral part of these interim consolidated financial statements.

## SMU S.A. AND SUBSIDIARIES

INTERIM CONSOLIDATED CLASSIFIED STATEMENTS OF FINANCIAL POSITION, CONTINUED AS OF SEPTEMBER 30, 2017 AND DECEMBER 31, 2016
(In thousands of Chilean pesos - ThCh\$)

|  | Note | 09.30.2017 | 12.31.2016 |
| :---: | :---: | :---: | :---: |
| LIABILITIES AND EQUITY | No. | ThCh\$ | ThCh\$ |
| Current liabilities: |  |  |  |
| Other current financial liabilities | 18 | 78,093,183 | 126,173,596 |
| Trade and other payables | 19 | 436,627,939 | 456,080,911 |
| Trade payables due to related parties, current | 10 | 2,490,763 | 17,438,903 |
| Other current provisions | 20 | 1,226,669 | 1,360,232 |
| Current tax liabilities | 12 |  | 12,465 |
| Employee benefits, current | 21 | 17,411,637 | 23,960,283 |
| Other current non-financial liabilities | 22 | 3,537,875 | 5,181,019 |
| Total current liabilities |  | 539,388,066 | 630,207,409 |
| Non-current liabilities: |  |  |  |
| Other financial liabilities, non-current | 18 | 762,479,588 | 735,874,753 |
| Non-current trade payables | 19 | 191,797 | 148,478 |
| Trade payables due to related parties, non-current | 10 |  | 79,053,834 |
| Deferred tax liabilities | 12 | 61,681 | 68,779 |
| Employee benefits, non-current | 21 | 1,927,923 | 108,167 |
| Other non-financial liabilities | 22 | 11,660,381 | 11,261,847 |
| Total non-current liabilities |  | 776,321,370 | 826,515,858 |
| Equity: |  |  |  |
| Share capital | 24 | 1,100,290,045 | 970,340,045 |
| Accumulated deficit |  | $(758,408,163)$ | $(767,704,911)$ |
| Other reserves | 24-25 | 140,530,888 | 147,372,878 |
| Equity attributable to the owners of the Parent |  | 482,412,770 | 350,008,012 |
| Non-controlling interests | 27 | (9) | (9) |
| Total equity |  | 482,412,761 | 350,008,003 |
| TOTAL LIABILITIES AND EQUITY |  | 1,798,122,197 | 1,806,731,270 |

The accompanying notes are an integral part of these interim consolidated financial statements.

## SMU S.A. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME BY FUNCTION
FOR THE NINE-MONTH AND THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2017 AND 2016 (In thousands of Chilean pesos - ThCh\$)

## Statement of comprehensive income

Revenue
Cost of sales
Gross profit

Distribution costs
Administrative expenses
Other gain (losses)
Finance income
Finance costs
Share of loss on associates and joint ventures using the equity method
Foreign currency translation difference
Gain (loss) from assets and liabilities in Unidad de Fomento

## Profit (loss) before taxes

Income tax benefit

Profit (loss) from continuing operations
Profit (loss) from discontinued operations
Profit (loss) for the year
Profit (loss) attributable to:
Profit (loss) attributable to the owners of the Parent
Non controlling interests
Profit (loss) for the year
Earnings per share
Basic earnings per share:
Basic earnings (losses) per share
Basic earnings (losses) per share from continuing operations
Basic earning per share from discontinued operations
Diluted earnings (losses) per share:
Diluted earnings (losses) per share
Diluted earnings (losses) per share from continuing operations
Diluted earnings per share from discontinued operations

## Statement of comprehensive income

Profit (loss) for the year

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
| Note | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
| No. | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 29 | 1,845,019,566 | 1,810,253,330 | 629,047,751 | 620,841,920 |
| 11 | (1,345,282,622) | (1,332,024,408) | $(460,666,109)$ | $(456,790,302)$ |
|  | 499,736,944 | 478,228,922 | 168,381,642 | 164,051,618 |
| 30 | $(18,058,369)$ | $(16,514,920)$ | $(6,222,807)$ | $(5,592,746)$ |
| 30 | $(417,933,233)$ | $(405,950,918)$ | $(138,945,361)$ | $(136,831,536)$ |
| 32 | 996,094 | $(4,403,611)$ | 659,009 | $(1,789,077)$ |
| 33 | 692,659 | 1,157,884 | 156,975 | 343,881 |
| 33 | $(51,723,572)$ | $(54,343,493)$ | $(17,447,144)$ | $(18,516,897)$ |
| 14-22 | $(1,307,597)$ | $(1,161,538)$ | $(503,441)$ | $(409,148)$ |
| 34 | 2,070,159 | 21,729,131 | 491,678 | 1,406,375 |
| 35 | $(7,074,782)$ | $(15,180,364)$ | 248,889 | $(4,034,048)$ |
|  | 7,398,303 | 3,561,093 | 6,819,440 | $(1,371,578)$ |
| 12 | 1,898,445 | 7,248,298 | $(3,121,205)$ | 1,847,428 |
|  | 9,296,748 | 10,809,391 | 3,698,235 | 475,850 |
|  | - | - | - | - |
|  | 9,296,748 | 10,809,391 | 3,698,235 | 475,850 |
| 28 | 9,296,748 | 10,809,391 | 3,698,235 | 475,850 |
| 28 | - | - | - | - |
|  | 9,296,748 | 10,809,391 | 3,698,235 | 475,850 |
| 28 | 0.00198 | 0.00296 | 0.00077 | 0.00013 |
|  | 0.00198 | 0.00296 | 0.00077 | 0.00013 |
|  | - | - | - | - |
| 28 | 0.00198 | 0.00296 | 0.00077 | 0.00013 |
|  | 0.00198 | 0.00296 | 0.00077 | 0.00013 |
|  | - | - | - | - |
|  | 9,296,748 | 10,809,391 | 3,698,235 | 475,850 |
| 24 | 196,541 | $(1,638,852)$ | $(724,419)$ | $(578,444)$ |
|  | $(3,933,380)$ | - | $(238,726)$ | ( |
|  | $(3,736,839)$ | $(1,638,852)$ | $(963,145)$ | $(578,444)$ |

the year, before tax
Income tax related to components of Other Comprehensive Income that will be reclassified to profit or loss for the year

Income tax related to cash flow hedges in other comprehensive income


Accumulated income taxes related to components of other comprehensive income that will be reclassified to profit or loss for the period

Other comprehensive income (loss)
Total comprehensive income (loss)
Comprehensive income attributable to:
Comprehensive income (loss) attributable to the owners of the Parent
Comprehensive income (loss) attributable to the owners of non-controlling interest

## Total comprehensive income (loss)

The accompanying notes are an integral part of these interim consolidated financial statements.

## SMU S.A. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUTY
FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2017 AND 2016
(in thousands of Chilean pesos - ThCh\$)
pening balance as of January 1,201
Comprehensive income
Gain for the year
Other comprehensive income (loss)
Total comprehensive income (loss)
uance of shares
ncrease (decrease) for transfers and other changes
Closing balance as of September 30, 2017

Opening balance as of January 1, 2016
Comprehensive income (loss)
Profit for the year
Other comprehensive income (loss)
Total comprehensive income (loss)
suance of shares
hcrease (decrease) for transfers and other changes
Closing balance as of September 30, 2016

| Note | Share capital ThCh\$ | Changes in other reserves |  |  |  | $\begin{aligned} & \text { Accumulated } \\ & \text { earnings } \\ & \text { (deficit) } \\ & \text { ThCh\$ } \end{aligned}$ | Equity attributable to the owners of the parent ThCh\$ | Non-controlling interests ThCh\$ | Total net equity <br> ThCh\$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Translation reserves ThCh\$ | Cash flow hedge reserves | Miscellaneous reserves ThCh\$ | $\begin{gathered} \text { Total } \\ \text { other } \\ \text { reserves } \end{gathered}$ |  |  |  |  |
| 24 | 970,340,045 | 2,559,631 | - | 144,813,247 | 147,372,878 | $(767,704,911)$ | 350,008,012 | (9) | 350,008,003 |
|  | - | - | - |  | - | 9,296,748 | 9,296,748 |  | 9,296,748 |
| 24 | - | 196,541 | $(2,871,368)$ | - | $(2,674,827)$ |  | $(2,674,827)$ | - | ( $2,674,827)$ |
|  |  | 196,541 | $(2,871,368)$ | - | $(2,674,827)$ | 9,296,748 | 6,621,921 |  | 6,621,921 |
|  | 129,950,000 | - | - | $(4,167,163)$ | $(4,167,163)$ | - | 125,782,837 |  | 125,782,837 |
| 24 | - | - | - | - | - |  | - |  |  |
| 24 | $\underline{\underline{1,100,290,045}}$ | 2,756,172 | ( $2,871,368$ ) | 140,646,084 | 140,530,888 | (758,408,163) | 482,412,770 | (9) | 482,412,761 |
|  |  |  | nges in other | eserves |  |  |  |  |  |
|  | Share capital ThCh\$ | Translation reserves ThCh\$ | Cash flow hedge reserves ThCh\$ | Miscellaneous reserves ThCh\$ | Total other reserves ThCh\$ | Accumulated earnings (deficit) ThCh\$ | Equity attributable to the owners of the parent ThCh\$ | Non-controlling interests ThCh\$ | Total net equity ThCh\$ |
| 24 | 970,340,045 | 3,732,544 | - | 144,813,247 | 148,545,791 | $(779,914,462)$ | 338,971,374 | (9) | 338,971,365 |
|  | - | - | - |  | - | 10,809,391 | 10,809,391 | - | 10,809,391 |
| 24 | - | $(1,638,852)$ | - | - | $(1,638,852)$ | - | $(1,638,852)$ | - | $(1,638,852)$ |
|  | - | $(1,638,852)$ |  |  | $(1,638,852)$ | 10,809,391 | 9,170,539 | - | 9,170,539 |
| 24 | - | - | - | - | - | - | - | - | - |
| 24 | 970,340,045 | 2,093,692 | $\checkmark$ | 144,813,247 | 146,906,939 | $(769,105,071)$ | 348,141,913 | (9) | 348,141,904 |

The accompanying notes are an integral part of these interim consolidated financial statements.

## SMU S.A. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS - DIRECT METHOD
FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2017 AND 2016
(In thousands of Chilean pesos - ThCh\$)

| Statement of Cash Flow - Direct Method | $\begin{gathered} 01.01 .2017 \\ 09.30 .2017 \\ \text { ThCh\$\$ } \end{gathered}$ | $\begin{gathered} 01.01 .2016 \\ 09.30 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: |
| Cash flows from (used in) operating activities |  |  |
| Classes of cash receipts from operating activities |  |  |
| Cash receipts from sale of goods and rendering of services | 2,189,848,739 | 2,160,711,871 |
| Classes of payments |  |  |
| Payments to suppliers for goods and services | (1,871,134,717) | $(1,844,239,933)$ |
| Payments to and on behalf of employees | $(182,434,768)$ | $(169,549,655)$ |
| Other payments for operating activities | $(76,056,678)$ | $(70,439,134)$ |
| Cash flows generated from operating activities | 60,222,576 | 76,483,149 |
| Interest received, classified as operating activities | 445,550 | 552,240 |
| Income taxes paid (reimbursed), classified as operating activities | 2,410,524 | (1,877,672) |
| Cash flows from operating activities | 63,078,650 | 75,157,717 |
| Cash flows from (used in) investing activities |  |  |
| Cash flows from the loss of control of subsidiaries or other businesses, classified as investing activities | 56,757 | - |
| Cash flows used for the acquisition of non-controlling interest | - | $(456,000)$ |
| Loans granted to related parties | $(1,937,109)$ | $(690,315)$ |
| Proceeds from sale of property, plant and equipment, classified as investing activities | 79,404 | 694,603 |
| Acquisition of property, plant and equipment, classified as investing activities | $(11,629,197)$ | $(12,270,342)$ |
| Acquisition of intangible assets, classified as investing activities | $(7,625,980)$ | $(5,758,824)$ |
| Cash flows used in investing activities | (21,056,125) | $(18,480,878)$ |
| Cash flows from (used in) financing activities |  |  |
| Proceeds from the issue of shares | 129,950,000 | - |
| Proceeds from loans | 130,469,659 | 70,467,364 |
| Loans from related entities | - | 42,204,000 |
| Repayment of bank borrowings, classified as financing activities | $(151,603,034)$ | $(114,628,847)$ |
| Cash payments for liabilities under finance lease agreements, classified as financing activities | $(9,489,263)$ | $(8,930,649)$ |
| Repayment of borrowings to related entities | $(93,566,650)$ | $(5,196,890)$ |
| Interest paid, classified as financing activities | $(50,661,317)$ | $(50,794,368)$ |
| Cash flows used in financing activities | (44,900,605) | $(66,879,390)$ |
| Decrease in cash and cash equivalents before the effect of changes in exchange rate | $(2,878,080)$ | $(10,202,551)$ |
| Effects of changes in exchange rate on cash and cash equivalents |  |  |
| Decrease in cash and cash equivalents | (2,878,080) | $(10,202,551)$ |
| Cash and cash equivalents at January 1 | 48,496,912 | 50,923,706 |
| Cash and cash equivalents at September 30 | 45,618,832 | 40,721,155 |

The accompanying notes are an integral part of these interim consolidated financial statements.

## SMU S.A. AND SUBSIDIARIES

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2017.
(In thousands of Chilean pesos - ThCh\$)

1. GENERAL INFORMATION

SMU S.A., TAX ID 76.012.676-4 (hereinafter also the "Parent Company", the "Company", the "Group", the "SMU Group" or "SMU" or SMU and Subsidiaries) was incorporated as a publicly-held shareholders' corporation (unlisted) on February 22, 2008. The Company is engaged in the investment in movable and immovable property on its own or on behalf of third parties, the management of such assets, rendering of management services, organization and management of companies and provision of financial, business, economic, organizational, tax, legal and marketing advisory services. The address of the Company's registered office is Cerro el Plomo 5680, floor 10, comuna de Las Condes, Santiago, Chile.

The Company is registered under No. 1076 with the Securities Register of the Superintendence of Securities and Insurance of Chile.

The SMU Group is controlled by the following companies: Inversiones SMU Matriz Ltda., CorpGroup Holding Inversiones Ltda., Inversiones SAMS SpA, Inversiones SAMS III SpA, Fondo de Inversión Privado Gamma, Fondo de Inversión Privado Épsilon, Inversiones Épsilon II S.A. and Fondo de Inversión Privado Alpha with total ownership interest of 64.93\%.

The controlling shareholder of the SMU Group is the Saieh family through ownership interest of $56.798 \%$ through investments in the following companies: Inversiones SMU Matriz Ltda., CorpGroup Holding Inversiones Ltda., Inversiones SAMS SpA, Inversiones SAMS III SpA, Fondo de Inversión Privado Gamma, Fondo de Inversión Privado Épsilon, Inversiones Épsilon II S.A. and Fondo de Inversión Privado Alpha.

Since its inception, the SMU Group has acquired and integrated more than 58 supermarket chains, achieving as of June 30, 2017 a market share of $21.8 \%$ in the supermarket industry, considering the last 12 months.

The SMU Group started at the end of 2007 when the Saieh family, an economic group with presence in the financial, hotel, and mass media industries who control the CorpGroup, after conducting an study of the industry, acquired the Unimarc supermarket chain, which had domestic coverage through 41 supermarkets. Subsequently, on November 28, 2007, the shareholders of Rendic Hermanos S.A., a company engaged in the operation of a regional supermarket chain through 23 supermarkets under the "Deca" brand, located in the city of Coquimbo, agreed to a merger with SMU Comercial S.A., the latter owned and controlled by the Saieh family. Through this transaction, SMU acquired control of Rendic Hermanos S.A.

The newly formed supermarket group began a rapid expansion through the acquisition of several regional supermarket chains; e.g., Supermercados El Pilar, Euromarket, Ribeiro, Puerto Cristo, Súper 10, Bryc, Abu Gosch, La Bandera Azul, Ofermax and Vegamercado, among others.

During 2010, simultaneous to the acquisition of the regional chains, SMU entered into the convenience stores and web-based sales markets with the acquisition of OK Market S.A. and Telemercados Europa S.A., respectively.

During 2011, the SMU Group started its expansion into other lines of business and foreign markets. During January 2011, the Company entered into the construction supplies business through the acquisition of the Construmart chain, operating 31 stores under the Construmart brand and 69 associated stores operating as franchise under the Ferrexperto Brand. The SMU Group also entered the Peruvian market through the acquisition of Alvi Supermercados Mayoristas S.A., a company operating in Peru under the Mayorsa brand. Such an expansion both in the Peruvian market and the construction product business, continued with the integration in 2011 of the Maxi Bodega and Don Vitto Peruvian chains, as well as the acquisition of minor hardware stores such as Ferreterías Camarena, Ferretería Toral and Ferretería Rodríguez.

On September 17, 2011, SMU S.A. merged with Supermercados del Sur S.A. adding 110 new stores to its supermarket chain, thereby consolidating to become one of the most significant players in the industry.

On January 29, 2015, the Rendic family sold to Corp Group Holding Inversiones Limitada ("Corp Group"), a related entity of the current Parent, all its ownership in SMU S.A., equivalent to $13.88 \%$. By virtue of this disposal, Corp Group, jointly with other vehicles controlled by the Group, now owns $78.59 \%$ of the shares issued by SMU S.A.

SMU S.A. and its subsidiaries operate supermarkets in Chile under the brands Unimarc, Mayorista 10, OK Market, Telemercados, and Alvi.

The SMU Group operates through 2 business segments: the supermarkets, which includes retailers, wholesalers, convenience stores and web-based sales, and a business segment which comprises sales of construction supplies.

Through these segments, SMU operates in every region of Chile and has the most extensive coverage and number of stores totaling 559 local stores as of September 30, 2017, which include 24 stores in Peru.

At this date, total employees in the supermarket segment amounted to 33,471 employees, whereas the average number of employees during period ended September 30, 2017 amounted to 34,301 employees.

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### 1.1 DESCRIPTION OF BUSINESS

## Segment information

The SMU Group presents segment information based on the financial information made available to the key decision makers (Directors), related to matters such as measurement of profitability and assignment of investments, in accordance with IFRS 8 "Operating Segments."

## (i) Supermarket segment:

## - Supermercados Unimarc

Unimarc has a neighborhood supermarket approach: providing a comfortable, quick store mainly with a food-based product mix, providing good services and quality.

As of September 30, 2017, Unimarc has 289 stores, all of them are leased.

- Mayorista 10 and Alvi

Mayorista 10, and Alvi are wholesale supermarkets, focused on offering the best price-quantity ratio in the market. They stand out for its cross-cutting target market, where Mayorista 10 is focused on offering low prices to end consumers and Alvi focused on small traders and institutions offering a full mix of products and a price-quality alternative. They have a specialized mix, mainly based on groceries. As of September 30, 2017, Mayorista 10, and Alvi have 100 stores, all of them are leased.

- Mayorsa and Maxi Ahorro (Peru)

Mayorsa S.A. has 24 stores (4 owned and 20 leased) located in Lima, Peru, under the brands Mayorsa (7), and Maxi Ahorro (17), in the wholesale supermarket format, for the sale of groceries and related products.

- OK Market

As the leader of the convenience store format in Chile, OK Market improves the ease of buying, providing quick service, comfortable locations that are close to homes and work places, has extensive open hours and a mix of items that meet the needs of its customers. It also has a wide variety of pre-prepared meals, snacks, beverage, bakery and pastry, in a modern service environment.

Since it was acquired by the Group in January 2010, it has opened new stores and achieved 111 total stores; all of them are leased as of September 30, 2017.

## - Telemercados

Telemercados was acquired in November 2010 and operates using a web-based sales system and a call-center that allows successfully serving over 100,000 annual orders through its own distribution center, and has become the leading delivery segment supermarket in Chile, mainly due to the constant innovation in the product delivery systems, achieving an excellence service level.

## (ii) Construction supply segment:

In the integration and diversification process of its retail chain, SMU incorporated in 2011 the Construmart S.A. construction supply chain, incorporating its network of 35 stores with nationwide coverage, and floor space in an average of 5,500 square meters, and the Ferrexperto franchise network of 51 stores, as of September 30, 2017.

## 2. BASIS OF PRESENTATION AND CONSOLIDATION

Basis of the presentation and preparation of the interim consolidated financial statements.

The interim consolidated financial statements of the SMU S.A. and its subsidiaries as of September 30, 2017 and December 31, 2016, have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the IASB International Accounting Standards Board (IASB). These financial statements were approved for issuance by the Board of Directors on November 28, 2017.

The interim consolidated financial statements of SMU S.A. and its subsidiaries as of September 30, 2017 and December 31, 2016 are presented in thousands of Chilean pesos.

The interim consolidated financial statements have been prepared based on the accounting records maintained by the Company and its subsidiaries.

## Periods covered by the Interim Consolidated Financial Statements

The interim consolidated financial statements of SMU S.A. and its subsidiaries comprise the interim consolidated statements of financial position as of September 30, 2017 and December 31, 2016, and the interim consolidated statements of comprehensive income for the nine and three-month periods ended September 30, 2017 and 2016, and the interim consolidated statements of changes in equity and cash flows for the nine-month periods ended September 30, 2017 and 2016.

## Comparative Information

The interim consolidated financial statements as of September 30, 2017 are presented with their comparative information as of December 31, 2016. The interim consolidated of comprehensive income, changes in equity and cash flows for the nine-month periods ended September 30, 2017 are presented with their comparative information as of September 30, 2016.

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## Classification of the consolidated statements of financial position

Balances in the interim consolidated statement of financial position of SMU S.A. and its subsidiaries are classified on the basis of their maturities - i.e., balances maturing within twelve months or less are classified as current; whereas balances maturing in periods exceeding twelve months are classified as non-current. Any obligations maturing within less than twelve months, but whose long-term refinancing is guaranteed at the SMU Group's discretion through unconditionally available loan contracts considering maturities at long-term could be classified as non-current liabilities.

## Statements of comprehensive income

SMU and its subsidiaries have opted to present their interim consolidated statements of comprehensive income classified by function.

## Statements of cash flows

SMU S.A. and its subsidiaries present their interim consolidated statements of cash flows using the direct method.

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## Basis of consolidation

## (i) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date - i.e. when control is transferred to the Group. The consideration transferred in the acquisition and net identifiable assets acquired are generally measured at fair value. Any resulting goodwill is tested for impairment on an annual basis.

When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss. Transactions costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

The consideration transferred does not include amounts related to the settlement of preexisting relationships. Such amounts are generally recognized in profit or loss.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

If share-based payment awards (replacement awards) are required to be exchanged for awards held by the acquiree's employees (acquiree's awards), then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared to the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past service prior to the business combination.

## (ii) Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

## (iii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

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## (iv) Loss of control

On the date of loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognized in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost.

## (v) Investments in associates and jointly controlled entities (equity-accounted investees)

The Group's interests in equity-accounted investees include interests in associates and joint ventures.

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. Jointly controlled entities are those entities over whose activities the Group has joint control by way of an agreement that gives the right to the net assets of the investee and gives no rights for its assets and obligations for its liabilities.

Investments in associates and jointly controlled entities are accounted for under the equity method. They are initially recognized at cost, which includes transaction costs.

Subsequent to initial recognition, the consolidated financial statements include the Group's share of profit or loss and comprehensive income (loss) of equity-accounted investees until the date in which the significant influence or joint control cease.

## (vi) Transactions eliminated in consolidation

Intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions, are eliminated. Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

## Consolidated Group

Companies included in the interim consolidated financial statements of SMU S.A. and subsidiaries are as follows:

(*) On May 3, 2017, Corp Fidelidad S.A. was renamed as Unidata S.A.

## Functional and presentation currency

The financial statements of each of the companies included in these interim consolidated financial statements are presented using the currency of the primary economic environment in which the entity operates (the "functional currency").

The functional currency of the Company is the Chilean peso whereas the functional currency of Peruvian subsidiaries is the Peruvian Nuevo Sol.

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For purposes of the interim consolidated financial statements, the statements of comprehensive income and statements of financial position of each company is stated in thousands of Chilean pesos, which is the functional currency of SMU S.A. and the presentation currency for the interim consolidated financial statements.

For purposes of presentation of the interim consolidated financial statements, the interim financial statements of the subsidiaries whose functional currencies are other than the Chilean peso have been translated to Chilean pesos in accordance with IAS 21, through the translation of assets and liabilities, at the exchange rate prevailing at each period-end, and revenue and expenses at the average exchange rate of each month (see Basis of translation). Foreign currency translation gains and losses from the conversion to Chilean pesos of the interim financial statements of subsidiaries whose functional currencies are different from Chilean pesos are classified in the caption "Translation reserves."

## Basis of translation

Assets and liabilities in United States dollars (US\$), Peruvian Nuevos Soles (PEN) and Unidades de Fomento (UF) (inflation-adjusted units) have been translated to Chilean pesos (Ch\$) at the exchange rates prevailing at each period-end, as follows:

| Period | USD (1) | UF (2) | Peruvian <br> nuevo sol <br> (PEN) |
| :--- | :---: | :---: | :---: |
|  | $\$$ | $\$$ | $\$$ |
| 09.30 .2017 | 637.93 | $26,656.79$ | 195.45 |
| 12.09 .2016 | 669.47 | $26,347.98$ | 199.69 |

(1) The variation of dollar exchange rate applied above the balances with financing entities, obligations with the public and trade payables due to related parties, is recorded in the interim consolidated statement of comprehensive income in the caption "Foreign currency translation difference".
(2) The variation in the exchange rate for "Unidades de Fomento" (UF) applied on the balances with financial institutions, bonds payable and promissory notes, trade payables due to related parties, finance leases and obligations under finance lease arrangements is recorded in the interim consolidated statement of comprehensive income in the caption "Income (expenses) from inflation adjusted units."

## Offsetting of balances and transactions

Generally, in the financial statements, there is no offsetting of assets and liabilities or revenue and expenses, except for those cases where such offsetting is required or permitted by any IFRS and such presentation is the reflection of the substance of the transaction.

Revenues and expenses generated by transactions which contractually or mandatorily because of a law contemplate the possibility of offsetting in SMU and its subsidiaries and where SMU has the intent of settling its net amount or realizing the asset and pay the liability simultaneously are recorded as net amounts in profit or loss for the period.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently in all periods presented in these interim consolidated financial statements, and have been applied consistently by Group entities.
a. Items of property, plant and equipment are presented at their costs less accumulated depreciation and impairment losses.

The cost of items of property, plant and equipment comprises their acquisition cost plus any other costs directly attributable to bringing the assets to a working condition for their intended use as foreseen by Management and the initial estimate of the costs of dismantling and removing the items and restoring the site on which they are located.

The cost of self-constructed assets includes the cost of materials and direct labor; any other costs directly attributable to bringing the assets to a working condition for their intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

Additionally, such cost includes borrowing costs incurred for the construction of property, plant and equipment in use. Such costs are capitalized when the assets are brought to working condition for their intended use, in accordance with IAS 23 "Borrowing costs" and relates to the interest rate of associated borrowings.

Repair, preservation and maintenance expenses are expensed in profit or loss in the period in which they incurred. Certain assets of property, plant and equipment of SMU S.A. and subsidiaries require periodic maintenance. In these cases, the items that require replacement are recognized separately from the other assets and with a degree of disaggregation that allows them to be depreciated in the period between the current and subsequent repairs.

Expansion, modernization and improvement costs that represent an increase in productivity, capacity or efficiency, or an increase in the useful life, are capitalized by increasing the value of the assets and/or store fixtures.

The gain or loss from selling or retirement of an asset is calculated as the difference between the price obtained from the sale and the carrying amount in the accounting records with a debit or credit to profit or loss for the year.

Items of property, plant and equipment are depreciated using the straight-line method by distributing the acquisition cost of the assets less their estimated residual value over the estimated useful lives of assets. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Leased assets whose contracts meet the definitions and requirements of IAS 17 "Leases" to be treated as finance leases are depreciated over the shorter of the useful life of the asset or the term of the contract. Improvements made by the Group on leased assets are depreciated over the shorter of the useful life of the related improvement or the term of the lease contract.

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The main categories of property, plant and equipment are presented and their related useful lives are shown below:

## Useful life

| Buildings | $20-50$ |
| :--- | :---: |
| Plant and equipment | $3-15$ |
| Information technology equipment | $3-6$ |
| Fixtures and fittings | 20 |
| Motor vehicles | 7 |
| Leased assets | $5-30$ |
|  |  |
| Improvements of leased assets: | $10-20$ |

The residual value and useful life of an asset is reviewed and adjusted periodically and depreciation starts when assets are brought to working condition for their intended use.

Land is recognized separately from the buildings or facilities that may be constructed on them, and have an indefinite life and accordingly, is not depreciated.

During the year and at least at each reporting date, the Company and its subsidiaries assess whether there is objective evidence that an asset is impaired. Any reversal of the impairment loss is recognized in profit or loss or equity, where applicable.
b. Goodwill - Goodwill generated in a business combination represents the excess of cost of an acquisition over the fair value of SMU S.A. and its subsidiaries' share of the assets and liabilities, including identifiable contingent liabilities of the acquiree at the date of acquisition. The measurement of assets and liabilities acquired is performed on a provisional basis at the date in which the control of the acquiree is assumed reviewing this over a maximum term of one year from the acquisition date. Until the final determination of the fair value of assets and liabilities, the difference between the acquisition price and the carrying amount of the acquiree is recognized provisionally as goodwill.

In the event that the final determination of goodwill is performed in the financial statements of the year following the acquisition of the share in the acquiree, the captions of the prior year presented for comparative purposes are modified to include the amounts of assets and liabilities acquired and final goodwill from the date of acquisition of the interest.

Goodwill is not subject to amortization. Instead, once a year (as of September) or when any indication of impairment exists, the Company estimates whether such impairment exists decreases its recoverable amount to a sum lower than the net cost recorded through impairment on a timely basis.
c. Intangible assets other than goodwill - Intangible assets acquired separately are measured at cost at initial recognition. The cost of intangible assets acquired in business combinations is their fair value at the date of acquisition. Subsequent to initial recognition, intangible assets are recorded at cost less any accumulated amortization (for intangible assets with finite useful lives) and any accumulated impairment loss.

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The useful lives of intangible assets are stated as definite or indefinite. Intangible assets with indefinite useful lives are tested annually or when any indication of impairment is identified, either individually or at the cash-generating unit level ("CGU"). SMU does not amortize those intangible assets with indefinite useful life in accordance with IAS 38 "Intangible assets".

Intangible assets with definite lives are amortized over their useful lives and their impairment is assessed whenever there are indicators that an intangible asset could be impaired. The amortization period and amortization method for an intangible asset with a finite useful life are reviewed at least at each year-end. Expected changes in the useful life or the expected pattern of consumption of the future economic benefits included in the asset are recognized by changing the amortization period or method, as applicable, and treated as changes in accounting estimates. The amortization expense of intangible assets with finite useful lives is recognized in the statement of income in the expense category that is consistent with the intangible asset function.

- Ceded contracts - Ceded contracts acquired in business combinations are recognized at fair value at the date of acquisition. Such assets are classified as intangible assets with definite useful lives, which are amortized according to their useful lives as estimated by Management, and are subject to annual impairment testing or when factors indicate a possible impairment loss.
- Trademarks - Trademarks acquired in business combinations are recognized at fair value at the date of acquisition. Trademarks are intangible assets with indefinite useful lives.
- Customer relationships - Customer relationships acquired in business combinations are recorded at fair value at the date of acquisition. Such assets are classified as intangible assets with definite useful lives, which are amortized according to their useful lives as estimated by Management, and are subject to annual impairment testing or when factors indicate a possible impairment loss.
- IT software - Licenses acquired for IT software recognized at costs incurred to acquire them and prepare software for specific use. Such costs are amortized over their estimated useful lives.
IT software maintenance and development costs are expensed in the period in which they are incurred.
- Research and development expenses - Expenditures on activities are recognized as an expense when incurred.

Development costs are capitalized if an entity can demonstrate the technical feasibility of completing the product or process so that it will be available for use or sale; the intangible asset will generate probable future economic benefits; the Group has adequate technical, financial and other resources to complete the development and to use or sell the intangible asset. If this cannot be demonstrated, costs are expensed when incurred.

Subsequent to initial recognition, development costs are measured at cost less accumulated amortization and impairment losses.

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## d. Impairment of assets - SMU uses the following criteria to assess impairment, if any.

## d. 1 Financial assets:

A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably.

An impairment loss with relation to any financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate.

An impairment loss with respect to an available-for-sale financial asset is calculated with respect to their fair value.

All individually significant assets are assessed for specific impairment. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics. Collective assessment is carried out by grouping together assets with similar risk characteristics. In assessing collective impairment, the Group uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

All impairment losses are recognized in profit or loss. Any accumulated loss involving an available-for-sale financial asset, which has been previously recognized in equity, is transferred to profit or loss when indications of impairment exist.

An impairment loss is reversed only if it can be objectively associated with an event occurring after its recognition. For financial assets recognized at amortized cost and available-for-sale debt securities the reversal is recognized in profit or loss. For equity securities, the reversal is recognized directly in equity.

## d. 2 Non-financial assets:

At least on an annual basis, the Company and its subsidiaries assess whether there is objective evidence that an asset is impaired. If such indicators exist or when an asset is annually tested for impairment, the recoverable amount is estimated for the individual asset. The recoverable amount of an asset or cash generating unit (CGU) or groups of CGUs is the greater of its value in use and its fair value less costs to sell. If it is not possible to estimate the recoverable amount of the individual asset, an entity shall determine the recoverable amount of the cash-generating unit to which the asset belongs. When the carrying amount of an asset exceeds its recoverable amount, the asset is considered to be impaired and the amount recognized reduces it its recoverable amount.

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In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. To determine the fair value less cost to sell, the Group uses an appropriate valuation model. Such calculations are confirmed by valuation multiples, quoted share prices for the subsidiaries quoted in an active market or other available fair value indicators.

Assets other than goodwill are assessed at each period-end to determine whether there are indications that previously recognized impairment may no longer exist or may have decreased. If any such indication exists, the Company and its subsidiaries estimate the recoverable value. A previously recognized impairment loss is only reversed if there has been a change in the estimates used to determine the recoverable value of the asset, since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable value. This increased amount may not exceed the carrying value that would have been determined, net of depreciation, if an impairment loss had not been recognized in prior years. Any such reversal is recognized in the statement of income unless an asset is recorded at the revalued amount, in which case the reversal is treated as a revaluation increase.

The following criteria are also applied in evaluating the impairment of specific assets:
(i) Goodwill - Goodwill generated in a business combination represents the excess of cost of an acquisition over the fair value of the Group's share of the assets and liabilities, including identifiable contingent liabilities of the acquiree at the date of acquisition. The measurement of assets and liabilities acquired is performed on a provisional basis at the date in which the control of the acquiree is assumed reviewing this over a maximum term of one year from the acquisition date. Until the final determination of the fair value of assets and liabilities, the difference between the acquisition price and the carrying amount of the acquiree is recognized provisionally as goodwill.

In the event that the final determination of goodwill is performed in the financial statements of the year following the acquisition of the share in the acquiree, the captions of the prior year presented for comparative purposes are modified to include the amounts of assets and liabilities acquired and final goodwill from the date of acquisition of the interest.

Goodwill is not subject to amortization but is subject, at least on an annual basis, or when any indication of impairment exists, to an estimate of whether its recoverable amount has decreased.
(ii) Intangible assets other than goodwill - Impairment of intangible assets are tested annually either individually or at the cash-generating unit level, as applicable.
(iii) Investments in associates - Upon application of the equity method, the Company determines whether on additional impairment loss must be recognized with respect to investments in associates. At each reporting date, the Company and its subsidiaries determine whether there is any objective evidence that the investment in the associate may be impaired. If this is the case, the Group calculates the amount of the impairment as the difference between the recoverable amount of the associate and its carrying amount and recognizes the impairment in the consolidated statement of comprehensive income.

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e. Inventories - Inventories are measured at the lower of acquisition cost and net realizable value.

The cost of inventories includes all costs involved in the acquisition, transfer, distribution and any other costs required to be incurred to bring them to their working condition and location in the respective stores and warehouses. The calculation of the unit cost is based on the "weighted average cost".

The net realizable value of the cost of inventories is subject to adjustment against profit or loss in those cases where their cost exceeds their net realizable value. Net realizable value is defined as the estimated sales price in the ordinary course of business less all the estimated costs that will be incurred in the trading, sales, distribution and other processes.
f. Revenue recognition - Revenue is recognized when it is likely that the Group will receive the economic benefits associated with the transaction and these can be measured reliably. The specific recognition criteria indicated below must be met prior to recognizing revenue.
i. Sale of goods - Revenue from the sale of goods is recognized when the significant risks and rewards from the ownership of the goods have been transferred to the buyer, which usually occurs when the goods are shipped or sold at the point of sale.
ii. Revenue from services rendered - Revenue from services rendered is recognized according to the degree of completion of the services provided at the reporting date, provided that the revenue from the transaction can be estimated reliably.
iii. Revenue from real estate - Revenue from subleasing space after cashier's desks within stores is recognized when the related lease has been accrued.
iv. Deferred revenue - Deferred revenue/income mainly correspond to prepayments received for the sublease of space in the sales location for the operation of automated teller machines and is recognized in profit or loss when earned.
g. Agreements with suppliers - The Company has commercial agreements with its suppliers that allow it to receive benefit mainly of:

- Volume rebates, which are determined based on reaching purchase goals, which have been previously agreed with the suppliers.
- Promotional discounts, which correspond to an additional reduction in the price of purchased inventory, to incentive commercial initiatives; and
- Shared advertisement, which corresponds to the involvement of suppliers in advertisement campaigns and promotional magazines.

Volume rebates, promotional discounts, fixed rebates and contributions made for shared advertising are recognized as a reduction in the cost of sale of products sold and in the value of inventories. The contributions for shared advertisement are recognized when the Company has developed the activities agreed to with the supplier.

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The Company recognizes the benefits of agreements with suppliers, only when there is formal evidence of compliance with such agreement and when the amount of the benefit can be estimated reliably and is likely to be received.

## h. Financial instruments

h.1. The Group classifies non-derivative financial assets into the following categories: financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables and available-for-sale financial assets.

The Group classifies non-derivative financial liabilities under Other financial liabilities.
(i) Non-derivative financial assets and financial liabilities

SMU initially recognizes loans and receivables and debt securities issued on the date they are originated. All other financial assets and financial liabilities are recognized initially on the trade date.

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or does not substantially transfers or retains all the risk and rewards of ownership and does not hold control on the assets transferred. Any interest in such transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

SMU and its subsidiaries derecognize a financial liability when its contractual obligations are discharged, cancelled or expired.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has the legal right to offset the amounts and intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.
(ii) Non-derivative financial assets

Financial assets at fair value through profit or loss
A financial asset is recorded at fair value through adjustments recorded in profit or loss if it is classified as held-for-trading or is designated as such upon initial recognition. Directly attributable transaction costs are recognized in profit or loss as incurred. Financial assets recorded at fair value through adjustments in profit or loss are measured at fair value and changes therein, including any interest or dividend income, are recognized in profit or loss.

Held-to maturity financial assets
These assets are initially recognized at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

Loans and receivables
These assets are initially recognized at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

Cash and cash equivalents
In the statement of cash flows, cash and cash equivalents include bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.
(iii) Non-derivative financial liabilities

Non-derivative financial liabilities are initially recognized at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortized cost using the effective interest method.
(iv) Derivative financial assets and financial liabilities

The Group uses derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives, if any, are separated from the host contract and accounted for separately if certain criteria are met.

Derivatives are initially recognized at fair value; any directly attributable transaction costs are recognized in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes in the fair value, are generally recognized in profit or loss.

- Embedded derivatives

The SMU Group assesses the existence of embedded derivatives in financial instrument contracts to determine whether its features and risks are closely related to the host contract, provided the set is not accounted for at fair value. If not closely related, they are separately accounting for and the fluctuations in fair value are recorded in profit or loss. As of September 30, 2017 and December 31, 2016, SMU had concluded that no separable embedded derivatives exist in its contracts.

- Derivatives and hedge transactions

Derivatives held by the Company correspond to transactions engaged to hedge foreign currency and interest rate risks and significantly offset such hedged risks. SMU S.A. uses derivative instruments such as forwards, currency and interest rate swaps.

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Derivative financial instruments are initially recognized at fair value from the date they are engaged. Fair value is obtained from market quotes, discounted cash flow models. Financial instruments are stated as an asset when their fair value is positive and as a liability when it is negative, within the caption "other financial assets" and "other financial liabilities", accordingly.

At the date of entering into a derivative contract, this is to be designated by the Company as hedge accounting.

Derivative instruments held for trading:
Changes in the fair value of derivative instruments designated as held for trading are recognized under "Finance Expenses" in the Consolidated Statement of Comprehensive Income.

Certain derivative transactions that do not qualify for being accounted for as hedging derivatives are treated and reported as trading derivatives, even though they provide effective hedge for the management of risk positions.

Cash flow hedges:
When a derivative hedges exposure to changes in cash flows from existing assets or liabilities or expected transactions, the effective portion of changes in the fair value with respect to the risk hedged is recognized in equity. Any ineffective portion is directly recognized in profit or loss for the year.

Hedged risk could have an impact on profit or loss or the structure of the entity's cash flows. The effectiveness is verified both prospectively and retrospectively. For the hedge to be effective, changes in fair value or cash flows of the hedged item attributable to hedged risk should be offset for the changes in the fair value or cash flows of hedging instruments ranging from $80 \%$ and $125 \%$.

Hedge accounting is interrupted prospectively if the hedged transaction is no longer highly probable, the hedging instrument expires or is sold, resolved or exercised, the hedged item is sold, settled or disposed of by other means; or the hedge is no longer highly effective.

Amounts recognized directly in equity are recorded in profit or loss in the same periods in which the hedged assets or liabilities affect comprehensive income.
i. Trade and other payables - Trade and other payables are recognized at its fair value.
j. Prepayments - The prepaid cost of leased stores is amortized over the term of the contract. Advertising and insurance expenses are recognized as expense in the period in which the appropriate service is accrued.

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k. Provisions - The present legal or constructive obligation existing at the reporting date, as a result of a past event, that can arise from an outflow of economic benefits required to settle the obligation, which amount and payment date are uncertain, are recognized in the statement of financial position as provisions for the most likely amount the SMU Group estimates it will have to pay to settle the obligation.

Provisions are quantified considering the best information available at the reporting date, on the consequences of the event the Company is provisioning and they are estimated at each period-end.

## - Contingent assets and liabilities

A contingent asset or liability is a benefit obligation arising from past events whose existence will be confirmed only if one or more future uncertain events happen that are not under the control of the SMU Group.

## - Provision for restructuring

A provision for restructuring is recognized when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. No provisions are recognized for losses arising from these future operations.

- Onerous contracts

A provision for onerous contracts is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract.

Before a provision is established, the Group recognizes any impairment loss on the assets associated with that contract.

## I. Employee benefits

(i) Short-term employee benefits

Short-term employee benefit obligations are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

## (ii) Severance indemnity payments

The Group grants severance indemnity payments at all events to a limited number of employees as agreed through collective bargaining agreements by the employees and the different Group companies. This benefit is that one, two or even three employees appointed for each year in which the collective agreement is in force have the right to receive severance indemnity payments at all events, which corresponds to one month per year of service up to the legal cap. Employees are selected by each labor union, according to such criteria as health conditions, seniority, economic situation, etc.

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The Company records a provision at current value based on employees' average salaries in each labor union, the number of annual beneficiaries included in the collective agreement and the terms of the agreement to cover such obligation.

## (iii) Termination benefits

Termination benefits are recognized as an expense when the Group cannot withdraw from the offer related to the benefits and when the Group recognizes certain restructuring costs. If benefits are not expected to be paid within 12 months after the reporting date, they are recognized at their present value.

## m. Statements of cash flows

For the preparation of the statement of cash flows, SMU and its subsidiaries use the following definitions:

Cash and cash equivalents comprise cash on hand, term deposits in credit institutions and other highly liquid short-term investment with original maturities of 90 days or less that are subject to an insignificant risk of changes in their valuation. Bank overdrafts are classified as third-party resources under current liabilities in the statement of financial position.

- Operating activities: are the principal revenue-producing activities usually conducted by the SMU Group and other activities that are not investing or financing activities.
- Investing activities: correspond to acquisition, disposal or sale activities by other means of long term assets and other investments not included in cash and cash equivalents.
- Financing activities: activities that generate changes in the size and composition of net equity and financial liabilities.


## n. Income tax

On September 29, 2014, Law No. 20.780 (the Tax Reform Act) was enacted, which, among other aspects, defines the by default tax system applicable to the Company, the corporate income tax rate that will be gradually applied to companies between 2014 and 2018 and allows that companies may opt for one of two tax systems established therein the attributed income system or the partially-integrated system, which results in entities being subject to different tax rates starting from 2017.

Note that, in accordance with the Tax Reform established by Laws Nos.20.780, and 20.899 the latter simplifying the former, companies could have been, by default or choice, subject to one of these tax systems or regimes established by the new tax regulation. The attributed-income system implies that the companies must pay a corporate tax rate of $25 \%$ for 2017 . The partially-integrated system, implies that the Company must pay a corporate tax rate of $25.5 \%$ for 2017 and $27 \%$ for 2018 and thereafter. The tax system applicable to Group entities is the Partially-Integrated system.

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Accordingly and depending on the regime opted or defined by default, the Company or Group companies will disclose the income tax and deferred tax rates, considering the tax rate effective at the date of the reversal of temporary differences.

Because of the tax system applicable to the Group companies for the 2017 period, the current income tax rate is $25.5 \%$ for 2017 and $27 \%$ for 2018 and thereafter.
o. Dividend distribution - Distribution of dividends to Company's shareholders is recognized as a liability in the consolidated financial statements of the Group, in the period in which dividends are approved by the Company's shareholders, or when the corresponding obligation is established based on the legal provisions or policies set by the Board of Directors.
p. Finance and operating leases - The SMU Group received rental payments for certain stores and buildings under operating and finance lease agreements.

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of an asset in accordance with IAS 17 "Leases." For agreements that are classified as finance lease, assets and liabilities at equivalent amounts are recognized at the commencement of the lease term, which corresponds to the lower between: a) the fair value of the leased property or b) the present value of future lease payments plus the purchase option. Subsequently, future lease payments are recognized between the finance cost and the reduction of the obligation in order to obtain a constant interest rate on the balance of the obligation.

Finance expense arising from the financial update of recorded liabilities is recognized in the caption "Finance costs" in the consolidated statement of comprehensive income.

Lease agreements that do not classify as finance leases, are classified as operating leases and the corresponding lease payments are expensed when incurred and recognized in the caption "Administrative Expenses" in the consolidated statement of comprehensive income.
Lease payments for stores are determined based on a percentage over sales for the period, with a minimum amount guaranteed.
q. Cost of sales - Cost of sales include the acquisition cost of sold products and other costs incurred to leave inventories in the locations and conditions necessary to be sold. These costs include acquisition costs, net of rebates, non-recoverable importing expenses and taxes, costs of storing and transporting products to the stores or Distribution Center.
r. Earnings per share - Basic earnings per share are calculated as the quotient of the net profit (loss) for the period attributable to the Company and the weighted average number of ordinary shares outstanding during that period, without including the average number of Company shares held by a subsidiary, if such were the case. SMU S.A. and subsidiaries have not performed any kind of operation with a potentially dilutive effect that presupposes diluted earnings (loss) per share, other than the basic earnings (loss) per share.

### 3.1 NEW ACCOUNTING PRONOUNCEMENTS

a) New standards, amendments to standards and interpretations exist that are mandatory for the first time for periods beginning on or after January 1, 2017.

| Amendments to IFRS |  |
| :--- | :--- |
| IAS 7: Disclosure Initiative, amendments to IAS 7. | Annual periods beginning on or after January 1, 2017. <br> Early adoption is permitted. |
| IAS 12, Income Tax: Recognition of Deferred Tax Assets for <br> Unrealized Losses (Amendments to IAS 12). | Annual periods beginning on or after January 1, 2017. <br> Early adoption is permitted. |
| $2014-2016$ Annual Improvements Cycle to IFRSs. <br> Amendments to IFRS 12. | Annual periods beginning on or after January 1, 2017. <br> Early adoption is permitted. |

b) The following new standards, amendments and interpretations have been issued but are not yet effective:

| New IFRS | Mandatory for |
| :---: | :---: |
| IFRS 9, Financial Instruments | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |
| IFRS 15 Revenue from Contracts with Customers | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |
| IFRS 16: Leases | Annual periods beginning on or after January 1, 2019. Early adoption is permitted for entities that apply IFRS 15 on or before that date. |
| IFRS 17: Insurance Contracts | Annual periods beginning on or after January 1, 2021. Early adoption is permitted for entities that apply IFRS 9 and IFRS 15 on or before that date. |
| New Interpretations |  |
| IFRIC 22: Foreign Currency Transactions and Advance Consideration | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |
| IFRIC 23: Uncertainty over Income Tax Treatments | Annual periods beginning on or after January 1, 2019. Early adoption is permitted. |
| Amendments to IFRS |  |
| IAS 28: Long-term Interests in Associates and Joint Ventures | Annual periods beginning on or after January 1, 2019. Early adoption is permitted. |
| IAS 40: Transfers of Investment Property (Amendments to IAS 40, Investment Property). | Annual periods beginning on or after January 1, 2018. |
| IFRS 2, Share-based Payments: Clarifies the accounting for of certain types of share-based payments transactions. | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |
| IFRS 9: Prepayment features with negative compensation | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |
| IFRS 10, Consolidated Financial Statements, and IAS 28, Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture. | Mandatory date deferred indefinitely. |
| IFRS 15, Revenue from Contracts with Customers: Amendment clarifying requirements and providing additional transition relief for entities implementing the new standard. | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |
| 2014-2016 Annual Improvements Cycle to IFRSs. Amendments to IFRS 1 and IAS 28. | Annual periods beginning on or after January 1, 2018. Early adoption is permitted. |

Management of the Company and its subsidiaries is assessing the impact of the application of these new standards.

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## 4. FINANCIAL RISK MANAGEMENT AT SMU

SMU is exposed to different operating, financial, reputational and other risks resulting from the performance of its business activities within a high competitive and demanding environment. Such risks directly affect the compliance with the Company's strategic objectives. In order to minimize such risks, the Company has a Risk Management Policy and has developed and implemented a sound and systematic Risk Management Model which allows identifying and assessing the main risks which might significantly affect the compliance with its objectives.

All management areas are involved in this process where they conduct an annual identification of the main risks to which the Company is exposed, in order to assess such risks in terms of their potential impact and establish the related mitigating actions.
Additionally, the Company has an Audit Committee composed of Directors that meet on a regular basis and monitor the Company's risk management process and its internal control status. Controls and mitigating actions are overseen on an annual basis through the internal and external audit plans currently in force and monitoring the related action plans approved
The Company maintains a Risk Map where records its main risks conducting the related assessments which are updated on a regular basis. Priorities are duly established for such risks and they are presented together with the related mitigating actions and evolution throughout time, for consideration to the Company's Board of Directors.
The internal audit work team, which directly reports to the Company's Board of Directors, regularly audits the main processes and situations which they perceive as posing a risk for the Company to allow the consistent identification and evaluation of risks, and the audits of processes and activities representing greater risk levels

A brief description of the Company's main risks, which in addition to the operational risks include financial risks which may have a significant effect on the economic value of its cash flows, assets and results. Despite the fact that these are not all risks to which the Company is exposed, they represent a significant portion of such risks.

## Market risk

The Company's main market risk exposure in the retail industry relates to economic contraction periods, which related to lower consumption periods.

However, this risk is mitigated by the following factors:

- The products sold by the Company are largely basic commodities (food), which due to their nature have stable demand, regardless of changes that may arise in the economic environment.
- The Company does not depend on any particular supplier, or on any group of suppliers, and it has a wide supply process.
- The Company has a variety of formats and products intended for customers in the different socio-economic segments distributed throughout Chile. Accordingly, changes in the economy that may affect any formats are offset by changes in other formats.


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## Legal and regulatory compliance risk

Several changes in labor, tax, commercial and other laws that have been passed recently, have imposed new obligations on the Company and also restrictions and operating limitations which finally have an impact on costs. In order to mitigate such risks, the Company has a compliance policy in charge of a Compliance Manager, who oversees the permanent training of collaborators and regularly monitors the different areas subject to any type of regulation, specifically Free Competition, Defense of Suppliers and Criminal Liability of Legal Entities (Law No. 20.393).

## Logistic risk

Because of the extensive geographical coverage of our stores in Chile, the Company is exposed to the risk of not properly fulfilling all of our customers' requirements due to lack of supplies and/or operating disruption whether of internal or external services. In order to mitigate such risk, the Company has several distribution centers throughout Chile and it constantly monitors the key indicators in the stores, including monitoring the "in-stock" and "service at gondola shelving level" indicators, among others. Such monitoring is reinforced by an efficient and effective diversified logistic system to ensure that all our stores are duly supplied and remain available to satisfy our customers' needs on a timely basis.

## IT security risk

Our Company is highly transactional and accordingly, it is dependent on efficient and safe IT and communication systems. In this sense, data generated from transactions represent a significant asset for the Company that must be protected to ensure the Company's operating continuity and their completeness and accuracy.

For such purposes, the Company has an information security program which includes initiatives to mitigate such risks. As of to-date, we have simultaneous processing capacity in a different locations which allows mitigating the risk of discontinuance of technological services.

## Financial Risk

During the normal course of business and financing activities, the Company is exposed to different financial risks that may have a significant effect on the economic value of its cash flows and assets and, consequently, its profit or loss. The risk management policies are approved and reviewed regularly by the Senior Management of SMU S.A.

Management is responsible for obtaining the Company's financing and managing the currency, interest rate, liquidity, inflation, market, and credit risks. This function operates within a framework of policies and procedures that is regularly reviewed to manage financial risk from business needs.

In accordance with financial risk management policies, the Group uses derivative instruments to hedge exposures to currency and interest rate risks from the Company's transactions and its sources of financing. The Company does not acquire derivative instruments for speculative purposes.

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The definition of the Group's exposure to different financial risks is provided below together with risk characteristics and quantification, as well as a description of actions currently taken to mitigate those risks.

## (i) Credit risk

SMU has preventive and corrective mechanisms to control and hedge against the risk of doubtful accounts. Sales performed using checks are verified and guaranteed by third parties, whereas sales on credit terms are in their majority hedged through credit insurance policies through which customers are assessed assuring the ongoing monitoring of the customer portfolio. In the event of a loss, the unpaid amount is hedged up to $90 \%$. In addition, internal evaluations and procedures are performed and supported by external scoring services, commercial reports and external collection services, which minimizes doubtful accounts and premiums for check and invoice guarantees.

The risk of impairment of trade receivables is established when there is objective evidence that SMU S.A. will be unable to collect all the amounts owed to it under the original terms of those receivables.

To hedge against such exposure, the Company has a risk policy in force for its customer portfolio and periodically recognizes the allowances required to maintain and record in its financial statements the effects of such impairment.

The allowance for doubtful accounts is composed of trade receivables on credit terms, other trade receivables and trade receivables for items sold using checks. The credit card business Unimarc is managed by the affiliate SMU Corp S.A., which the Company directly and indirectly owns 49\%.

The allowance for doubtful accounts loss is based on a prudent estimate of the estimated loss in receivables that will not be collected. This model is built on the basis of market background information, internal historic behavior and an individual analysis of each customer.

Factor matrixes consider the following variables to determine risk segments: format (supermarket or construction supply chain); type of debt (invoice, rejected checks or legal collection); aging of debt (in month tranches between 0 and 12); and credit insurance (with or without insurance).

For the supermarket segment, percentages applied to the allowance model are calculated based on a roll-over technique, grouping the history considering the default tranches and closing dates for each month, determining the allowance percentage using a transfer rate.

For invoices on credit terms, impairment is recognized starting on the 61st day after the amount is past due. Subsequent to this period, an allowance for doubtful accounts is recorded, beginning with a factor from $10 \%$ for the 61 to 90 -day tranche. This percentage increases on a straight-line basis with the aging of the debt up to 12 months when $100 \%$ of receivables are included in the allowance account for all risk segments.

For notes in portfolio (checks), the first indication of impairment loss is when a check is rejected, making an allowance for default risk of $50 \%$ from day 1, an allowance of $70 \%$ after the second month, $90 \%$ after the third month and $100 \%$ when the amount is past due over 91 days.
For the construction supply segment, the calculation of the allowance is also based on the historical behavior of the debt by type of note. This is calculated in accordance with the historical recovery of the different receivables by expiration tranche and considering whether balances relate to the portfolio with renegotiated terms or the portfolio without renegotiated terms. Tranches are established for each 30-day expiration period and depending on the recovery percentage of each tranche, the recovery for the previous tranche is established.

## Obligations of the counterparties in derivative contracts

Obligations of counterparties in derivative contracts relates to the market value in favor of the Company of outstanding derivative contracts entered into with financial institutions. To mitigate this risk, the Company has derivative product management policies that specify credit quality parameters that must be met by financial institutions to be eligible as counterparties.

## (ii) Liquidity risk

This risk is associated with the Company's ability: (i) to repay or refinance their financial commitments assumed at reasonable market prices, and (ii) to implement their business plans with stable financing sources.
Management monitors its cash position on a daily basis and continually develops cash projections, to repay, prepay, refinance and/or assume new borrowings, according to the Company's capacity to generate cash flows.

As of September 30, 2017, the detail of bank borrowings, including accrued interests, bonds and promissory notes payable, and liabilities under finance lease agreements is as follows:

|  | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \\ & \text { ThCh\$ } \end{aligned}$ | 90 days to 1 <br> year <br> ThCh\$ | $1-2$ years ThCh\$ | $2-3$ years ThCh\$ | $3-4$ years ThCh\$ | 4-5 year <br> ThCh\$ | More than 5 years ThCh\$ | Total <br> ThCh\$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank borrowings | 15,669,477 | 38,897,219 | 48,960,213 | 59,978,646 | 77, - |  | - - | 163,505,555 |
| Obligations with the public | 1,553,930 | 2,276,246 | 26,561,693 | 189,070,108 | 77,408,318 | 7,011,223 | 96,896,484 | 400,778,002 |
| Obligaciones por arrendamientos financieros | 582,503 | 2,069,889 | 2,229,430 | 756,791 | 410,438 | 214,853 | 914,727 | 7,178,631 |
| Lease liabilities qualifying as finance leases | 2,701,542 | 14,342,377 | 11,541,137 | 12,344,929 | 13,281,192 | 14,151,765 | 186,101,469 | 254,464,411 |
| Derivative | - |  | - | 14,646,172 | - | - | - | 14,646,172 |
| Total | 20,507,452 | 57,585,731 | 89,292,473 | 276,796,646 | 91,099,948 | 21,377,841 | 283,912,680 | 840,572,771 |
| Accrued interests (*) | 3,484,717 | 2,276,246 | - | - | - | - | - | 5,760,963 |

(*) Accrued interests are included in total reported
The Company believes the cash flows it generates are sufficient to meet such bank borrowings, and to minimize its liquidity risk, maintains a mix of short and long-term borrowings in its financing structure, which is diversified by type of creditor and market, refinancing its obligations in advance.
The Company has short-term revolving credit facilities to cover possible cash deficit, as well as the possibility to place the remaining shares available after the capital increase performed in January 2017.

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Cash and cash equivalents
Cash and cash equivalents are composed of the balances of cash and cash equivalents, time deposits, mutual fund deposits and agreements in general. The Company's ability to recover such funds at their scheduled maturities depends on the solvency of the counterparty where they have been deposited.

To mitigate this risk, the SMU Group has a financial policy that specifies credit quality parameters that must be met by the financial institutions to be considered eligible to receive deposits of the abovementioned products, as well as maximum concentration limits by institution. These financial assets are exposed to low risk.

## (iii) Interest rate risk

The Company's financing structure includes a mix of funding sources, subject to fixed and variable interest rates. The financing portion subject to variable interest rates usually involves the floating UF TAB (Active Bank Rate) rate for 90 days, ICP, LIBOR in USD plus a margin.

As of September 30, 2017, the Company's consolidated debt and liabilities under finance lease agreements are summarized in the table below, detailed by debt at fixed rate and debt at variable rate, including accrued interests:

|  | Fixed rate ThCh\$ | Variable rate ThCh\$ | Total ThCh\$ |
| :---: | :---: | :---: | :---: |
| Bank borrowings | 123,526,868 | 39,978,687 | 163,505,555 |
| Obligations with the public | 400,778,002 | - | 400,778,002 |
| Obligaciones por arrendamientos financieros | 7,178,631 | - | 7,178,631 |
| Lease liabilities qualifying as finance leases | 254,464,411 | - | 254,464,411 |
| Derivative balances | 14,646,172 | - | 14,646,172 |
| Total | 800,594,084 | 39,978,687 | 840,572,771 |

As of September 30, 2017 SMU has an interest rate swap to hedge the risk associated with a variable interest rate loan with Banco Santander. The fair value of this derivative instrument amounts to ThCh\$1,088,097, and its variation is reflected in the statement of income, as it does not meet the conditions to be treated as hedging derivative.

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Sensitivity analysis at variable rate
For liabilities at variable rate, the risk of an interest rate variation of $1 \%$ would generate the following effect in profit or loss:

| Rate variation \% | Effect on profit <br> or loss ThCh\$ |
| :---: | :---: |
| 1.00 | $(378,806)$ |
| $(1.00)$ | 378,806 |

## (iv) Currency risk (CLP / USD)

The Chilean peso is subject to variations with respect to the value of U.S. dollar and other international currencies. Certain products offered for sale in our stores are acquired abroad and accordingly, during the period in which the payment of such import operations is pending, the Company is exposed to fluctuations in the exchange rate.

In addition, certain relevant items in the financial statements are denominated in U.S. dollar; e.g., bank borrowings exposed to changes in their amount in Chilean pesos resulting from changes in the related exchange rates.

The Company's policy is to hedge currency risk resulting from change in the exchange rates and the value on the position of net liabilities through market instruments designed to hedge such exposures.

As of September 30, 2017, SMU has currency hedging swap instruments to hedge the total currency risk associated with the International Bond, from US dollar +7.75 to Chilean peso + $9.78 \%$. The fair value of these instruments amounts to ThCh\$ ( $13,558,075$ ), of which ThCh\$ $(9,624,695)$ are reflected in the statement of comprehensive income and ThCh\$ $(3,933,380)$ in equity.

In accordance with the net liability position in U.S. dollars, as of September 30, 2017, for each increase of one Chilean peso in the value of U.S. dollar the effect is a foreign currency translation loss of ThCh\$6,465.

## (v) Inflation risk

Inflation risk mainly results from the Company's sources of financing expressed in Unidades de Fomento (UF).

As of September 30, 2017, the Company has bank borrowings of UF13,283,931 and liabilities under finance lease agreements of UF9,522,575, in addition to receivables recorded in assets of UF45,443.

For each increase of one Chilean peso in the value of UF the net effect is a loss from indexadjusted units of ThCh\$22,761.

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Debt composition, according to the currency of origin is the following:

| Original currency | Debt in original currency | Debt in currency after derivatives | Debt in Chilean pesos ThCh\$ | Composition of debt | Impact of the increase of 1 Chilean peso by currency ThCh\$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Thousand of Chilean pesos (Ch\$) (*) | 22,577,539 | 213,854,377 | 213,854,377 | 25.89\% | - |
| Unidades de fomento (UF) | 22,806,505 | 22,806,505 | 607,948,223 | 73.61\% | 22,807 |
| Thousand of U.S. dollars (USD) (*) | 306,305 | 6,465 | 4,123,999 | 0.50\% | 6,465 |
| Total |  |  | 825,926,599 | 100.00\% |  |

${ }^{(*)}$ On March 13, 2017, the Company performed a currency hedging of $100 \%$ of the International Bond (USD 300 million, through Cross Currency Swap contracts.

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## 5. DISCLOSURE OF MANAGEMENT'S JUDGMENTS IN APPLYING THE ENTITY'S ACCOUNTING POLICIES

The application of the Group's accounting policies described in Note 3 requires management to make judgments and estimates with respect to the future on the carrying amounts of assets and liabilities. Estimates and judgments are based on historical experience and other factors considered to be relevant. Actual results may differ from these estimates.

Management necessarily makes judgments and estimates that have a significant effect on the amounts recorded in the financial statements. Changes in the assumptions and estimates could have a significant impact on the financial statements. Critical estimates and judgments made by management are detailed below.
a) Impairment of non-financial assets - at least once a year or at any date as deemed necessary, the value of the asset is assessed to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated to determine the required adjustment amount. For identifiable assets that do not generate cash flows independently, recovery of the cash-generating unit (CGU) of the asset is estimated.

As of September 30 each year, the Company performs annual impairment testing on its two segments: supermarkets and construction supplies.

In addition, the Company follows up on the critical variables affecting the measurement of its assets, and accordingly, has performed other impairment tests on different dates. Because of the operating improvements over the last few years, the discount rate calculated has shown a downward trend, which has increased the existing space in impairment tests.

The discount rates used in the last impairment tests are as follows:

| Segments | Dec-12 | Jun-13 | Sep-13 | Dec-13 | Sep-14 | Sep-15 | Sep-16 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supermarkets | $10.18 \%$ | $11.26 \%$ | $12.51 \%$ | $13.40 \%$ | $12.36 \%$ | $11.22 \%$ | $10.15 \%$ |
| Construction supplies | $10.78 \%$ | $11.22 \%$ | $12.75 \%$ | $13.10 \%$ | $11.85 \%$ | $12.71 \%$ | $11.70 \%$ |

To estimate the value in use, the SMU Group prepares its estimate of future pre-tax cash flows based on the most recent budgets approved by Management. These budgets include the best estimates available on the income and costs of the cash-generating units, using best estimates such as experience and future expectations.

The calculation of value in use is sensitive to changes in key assumptions as EBITDA margin (EBITDA/sale, EBITDA as defined in note 23 e , contingencies, lawsuits and restrictions), working capital, capital expenditures, and others. Any decrease with respect to the assumptions incorporated by Management in determining the value in use, could have a significant impact on the impairment test.

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The most sensitive, key assumptions to calculate the recoverable amount of the cashgenerating units in the Company are as follows:

- Revenue: the Company's sales projections, without considering the opening of new stores.
- EBITDA margin
- Discount rate
- Capex: investment future flows, where the maintenance Capex are considered
- Collection days
- Payment days
- Inventory days

These assumptions are based on past experience and also compared to the market. The definition of each of these variables is as follows:

- Revenue: projection based on the Company's Same Store Sale (SSS) growth and compared with growth in the industry.
- EBITDA margin: estimate based on the plans defined by management, without including new stores, but only improvements in management.
- Capex: projection made on the basis of maintenance Capex.
- Working Capital Days (Collection, Payment and Inventory): considers the present situation as the starting point and adjusts it until fair values according to market behavior are reached.
b) Useful lives of property, plant and equipment and intangible assets other than goodwill - SMU S.A. and its subsidiaries determine the estimated useful lives and related depreciation charges on property, plant and equipment and intangible assets other than goodwill. This estimate is based on the lifecycles of its operations according to the historical experience and industry environment. Useful lives assigned to these assets are reviewed periodically and, at least, at each year-end.
c) Provisions for litigation and other contingencies - SMU S.A. regularly evaluates the possibility of loss from litigation and contingencies according to the estimates made by Management and its legal advisors.

The Company makes provisions for litigation when Management and its legal advisors deem the outcome will result in a probable loss and such amount can be quantified. No provisions have been made for those cases where, in Management and its legal advisors' opinion the Group will obtain a favorable outcome or whose outcomes are uncertain and lawsuits are in process.

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d) Deferred tax assets - The right measurement of income tax expense depends on several factors, including estimates of the timing and realization of deferred tax assets and periodic income tax payments. Present collections and payments may differ significantly from these estimates as a result of changes in tax standards (see note 3 n ), and also because of unforeseen future transactions that may affect the Group's tax balances.
e) Provision for the net realizable value (NRV) and inventory obsolescence - SMU S.A. has determined the provision for inventory impairment on the basis of the turnover of goods, inventory costs, estimated sales prices and additional distribution costs.
6. CASH AND CASH EQUIVALENTS

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

|  | Currency | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 12.31 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Cash and bank balances | Ch\$ | 42,549,421 | 47,703,011 |
| Cash and bank balances | US\$ | 607,116 | 246,919 |
| Cash and bank balances | PEN | 462,295 | 546,982 |
| Short-term mutual funds (1) | Ch\$ | 2,000,000 | - |
| Total |  | 45,618,832 | 48,496,912 |

(1) Relates to fixed income mutual fund deposits which are recognized at the related deposit value at the reporting date.

Cash and cash equivalents are available and can be used freely.

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7. FINANCIAL ASSETS AND FINANCIAL LIABILITIES, CURRENT AND NON-CURRENT

### 7.1 Classification of accounts and fair value

As of September 30, 2017, financial instruments and fair value classified by nature and category are detailed as follows:

| September 30, 2017 |  | Carrying amounts |  |  |  |  |  |  |  | Fair value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | Held-fortrading | Measured at fair value | Fair value of hedging instruments | Held-tomaturity | Loans and receivables | Available-for-sale | Other financial liabilities | Total | Level 1 | Level 2 | Level 3 | Total |
| Financial assets not measured at fair value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | 6 | - | - | - | - | 45,618,832 | - | - | 45,618,832 | - | - | - | - |
| Other current financial assets | 7 | - | - | - | - | 80,178 | - | - | 80,178 | - | - | - | - |
| Trade and other receivables, current | 9 | - | - | - | - | 71,980,623 | - | - | 71,980,623 | - | - | - | - |
| Trade receivables due from related parties | 10 | - | - | - | - | 13,336,971 | - | - | 13,336,971 | - | - | - | - |
| Other non-current financial assets | 7 | - | - | - | - | 191,438 | - | - | 191,438 |  |  |  |  |
| Receivables, non-current | 9 | - | - | - | - | 1,800,368 | - | - | 1,800,368 | - | - | - | - |
|  |  | - | - | - | - | 133,008,410 | - | - | 133,008,410 |  |  |  |  |
| Financial liabilities measured at fair value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other non-current financial liabilities | 18 | - | $(1,088,097)$ | $(13,558,075)$ | - | - | - | - | (14,646,172) | - | (14,646,172) | - | (14,646,172) |
|  |  | - | $(1,088,097)$ | $(13,558,075)$ | - | - | - | - | (14,646,172) |  |  |  |  |
| Financial liabilities not measured at fair value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other current financial liabilities | 18 | - | - | - | - | - | - | (78,093,183) | (78,093,183) | - | (78,594,493) | - | (78,594,493) |
| Trade and other payables | 19 | - | - | - | - | - | - | (436,627,939) | $(436,627,939)$ | - | - | - | - |
| Trade payables due to related parties, current | 10 | - | - | - | - | - | - | $(2,490,763)$ | $(2,490,763)$ | - | - | - | - |
| Other non-current financial liabilities | 18 | - | - | - | - | - | - | $(747,833,416)$ | $(747,833,416)$ | - | (758,295,130) | - | (758,295,130) |
| Non-current liabilities | 19 | - | - | - | . | - | - | $(191,797)$ | $(191,797)$ | - | - | - |  |
|  |  | - | - | - | - | - | - | $(1,265,237,098)$ | $(1,265,237,098)$ |  |  |  |  |

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7. FINANCIAL ASSETS AND FINANCIAL LIABILITIES, CURRENT AND NON-CURRENT

### 7.1. Classification of accounts and fair value

As of December 31, 2016, financial instruments and fair value classified by nature and category are detailed as follows:

| As of December 31, 2016 | Carrying amounts |  |  |  |  |  |  |  |  | Fair value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | Held-fortrading | Measured at fair value | Fair value of hedging instruments | Held-tomaturity | Loans and receivables | Available-for-sale | Other financial liabilities | Total | Level 1 | Level 2 | Level 3 | Total |
| Financial assets not measured at fair value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | 6 | - | - | - | - | 48,496,912 | - | - | 48,496,912 | - | - | - | - |
| Other current financial assets | 7 | - | - | - | - | 79,262 | - | - | 79,262 | - | - | - | - |
| Trade and other receivables, current | 9 | - | - | - | - | 82,560,200 | - | - | 82,560,200 | - | - |  | - |
| Trade receivables due from related parties | 10 | - | - | - | - | 7,204,962 | - | - | 7,204,962 | - | - | - | - |
| Other non-current financial assets | 7 | - | - | - | - | 191,438 | - | - | 191,438 | - | - | - | - |
| Trade and other receivables, non current | 9 | - | - | - | - | 1,835,365 | - | - | 1,835,365 | - | - | - | - |
|  |  | - | - | - | - | 140,368,139 | - | - | 140,368,139 |  |  |  |  |
| Financial liabilities measured at fair value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other non-current financial liabilities | 18 | - | $(1,405,866)$ | - | - | - | - | - | $(1,405,866)$ | - | $(1,405,866)$ | - | $(1,405,866)$ |
|  |  | - | $(1,405,866)$ | - | $\cdot$ | - | - | - | $(1,405,866)$ |  |  |  |  |
| Financial liabilities not measured at fair value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other current financial liabilities | 18 | - | - | - | - | - | - | $(126,173,596)$ | (126,173,596) | - | $(126,471,187)$ | - | $(126,471,187)$ |
| Trade and other payables | 19 | - | - | - | - | - | - | (456,080,911) | $(456,080,911)$ | - | - | - | - |
| Trade payables due to related parties, current | 10 | - | - | - | - | - | - | $(17,438,903)$ | $(17,438,903)$ | - | - | - | - |
| Other non-current financial liabilities | 18 | - | - | - | - | - | - | $(734,468,887)$ | $(734,468,887)$ | - | $(709,790,102)$ | - | $(709,790,102)$ |
| Non-current liabilities | 19 | - | - | - | - | - | - | $(148,478)$ | $(148,478)$ | - | - | - | - |
| Trade payables due to related parties, non-current | 10 | - | - | - | - | - | - | $(79,053,834)$ | $(79,053,834)$ | - | - | - | - |

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### 7.2 Fair value measurements

Financial instruments measured at fair value

| Type | Valuation technique | Significant non- <br> observable <br> inputs | Interrelation between <br> significant non- <br> observable inputs and <br> fair value measurement |
| :---: | :--- | :--- | :---: |
| Derivative (FW: <br> Forward, IRS: Interest <br> Rate Swap and CCS: <br> Cross Currency Swap). <br> Comparable market technique: Fair values <br> are based on negotiations made by brokers. <br> Similar contracts are traded in an active <br> market and negotiations reflect actual <br> transactions in similar instruments. | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |  |

Financial instruments not measured at fair value

| Type | Valuation technique | Significant non-observable inputs |
| :--- | :--- | :--- |
| Debt instruments | Discounted cash flows | N/A |
| Other financial liabilities | Discounted cash flows | N/A |

### 7.3 Derivative Instruments

As of September 30, 2017 and December 31, 2016, derivative contracts and items are detailed as follows:

September 30, 2017
Swap- (note 18)

| Number of contract | Instrument | Counterparty (Bank) | Currency | Receiving rate | Paying rate | Fair Value ThCh\$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5659266.24 | IRS | Banco Santander | Ch\$/Ch\$ | Variable rate | Fixed rate | $(1,088,097)$ |
|  |  |  |  | Subtotal Derivative |  | $(1,088,097)$ |
| 154 | CCS | Euroamerica | US\$/Ch\$ | Fixed rate | Fixed rate | $(2,270,530)$ |
| 155 | CCS | Euroamerica | US\$/Ch\$ | Fixed rate | Fixed rate | $(2,358,385)$ |
| 615170 | CCS | Banco de Chile | US\$/Ch\$ | Fixed rate | Fixed rate | $(2,066,727)$ |
| SDBB7MM3333H3NP39E | CCS | Goldman Sachs | US\$/Ch\$ | Fixed rate | Fixed rate | $(6,862,433)$ |
|  |  |  |  |  | Subtotal hedging instruments | $(13,558,075)$ |
|  |  |  |  |  | Total derivative instruments | $(14,646,172)$ |
| As of December 31, 2016 |  |  |  |  |  |  |

Swap- (note 18)

| Number <br> of <br> contract | Instrument | Counterparty <br> (Bank) | Currency Receiving rate | Paying rate | Fair <br> Value |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 5659266.24 |  |  | Banco Santander | Ch $\$ / C h \$$ | Variable rate | Fixed rate |

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Additional information:

| Information to be disclose about hedges | Cash flow hedges: 09/30/2017 |
| :--- | :--- |
| Description of hedge type | Foreign currency translation difference |
| Description of financial instruments as hedging instruments | Cross Currency Swap |
| Financial instruments designated as hedging instruments, at fair value ThCh\$ |  |
| Description of risks being hedged | Hedging exchange difference of <br> International Bond |

### 7.4 Subleases

Within the Company's plan to financially strengthen and improve competitiveness, as well as the application of the regulations issued by the Free Competition Tribunal, stores have been subleased during 2016.

## General description of the main terms and conditions of the sublease agreements:

- Termination, renewals and amendments:

In relation to the agreements, their lives generally range between 15 and 20 years. In relation to renewals, the sublessor or sublessee should give advanced notice of contract termination; otherwise, it will be understood that the contract will be automatically renewed.

Amendments are generally performed on a monthly basis, given minimum leases are agreed in UF and adjusted at the payment date, according to the changes of this indicator.

Sublessees commit to use the subleased properties for operations related to their line-ofbusiness, and is required to keep them insured against all risk of fire and earthquake, including additional coverage for stoppages. Also, the Sublessee may not levy mortgages or encumbrances on such real estate during the lessor of the respective contracts.

- Percentage of sales, contingent rents:

In general, the recognition of the amount was determined by carrying the stipulated guaranteed minimum value at present value over the term of the contract, using as the limit the option of early termination as stipulated in each one. The contracts also state a variable rent of $2 \%$ and $3 \%$ of the stores' net sales.

## Contingent rents recognized as income

During 2017 and 2016, the Company has recognized no income in profit or loss for the year related to contingent rents for variable sublease payments.

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## Operating subleases:

The main operating subleases contracted by the Company are for an indefinite term and correspond to the sublease of stores.

The composition of future minimum operating lease payments is as follows:

| Term | 09.30.2017 | 12.31.2016 |
| :---: | :---: | :---: |
|  | Committed amount | Committed amount |
|  | ThCh\$ | ThCh\$ |
| 0 to 1 year | 12,851,912 | 8,925,369 |
| 1 to 5 years | 19,302,932 | 18,346,948 |
| Over 5 years | 13,081,987 | 9,827,542 |
| Total | 45,236,831 | 37,099,859 |

8. OTHER NON-FINANCIAL ASSETS

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

|  | Current |  | Non-current |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Prepaid insurance | 3,267,309 | 604,323 | - | - |
| Prepaid lease (*) | 1,199,853 | 1,518,056 | 19,289,334 | 19,036,272 |
| Value-added tax fiscal credit | 11,597,409 | 9,190,494 | - | - |
| Performance bond | 118,936 | 153,626 | - | - |
| Advances to Foreign Suppliers | 5,629,549 | - | - | - |
| Other non-financial assets | 1,691,991 | 654,496 | 1,708,147 | 2,539,416 |
| Total | 23,505,047 | 12,120,995 | 20,997,481 | 21,575,688 |

$\left.{ }^{*}\right)$ Corresponds to prepayments made when entering into the lease contracts, when this is established, and which is amortized on a straight-line basis during the term of the related contract.

## 

## 9. TRADE AND OTHER RECEIVABLES, NET

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

|  | 09.30.2017 |  | 12.31.2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current ThCh\$ | Non-current ThCh\$ | Current ThCh\$ | Non-current ThCh\$ |
| Trade receivables | 69,698,059 |  | 77,359,823 |  |
| Other receivables (1) Impairment (2) | $\begin{array}{r} 8,729,956 \\ (6,447,392) \\ \hline \end{array}$ | $1,800,368$ | $\begin{array}{r} 9,079,136 \\ (3,878,759) \end{array}$ | $\begin{gathered} 4,581,512 \\ (2,746,147) \\ \hline \end{gathered}$ |
| Total | 71,980,623 | 1,800,368 | 82,560,200 | 1,835,365 |

(1) Mainly relates to short-term and long-term receivables for the sale of stores of TDLC to Network Retail S.p.A., insurance pending recovery, receivables from employees related to salary advances and loans.
(2) Mainly corresponds to the allowance for $100 \%$ of accounts receivable from Bigger S.p.A. and its Parent Network Retail S.p.A, related to subleases of stores and the balance of the selling price of Bigger S.p.A. which amounts to ThCh\$4,226,432.

The criterion for the impairment of the portfolio is described in notes 3 and 4(i).
Future maturities of trade and other receivables, before the allowance for doubtful accounts, are detailed as follows:


Balances of trade receivables indicated in the tables above relate to receivables associated with sales on supermarkets, supplies for construction, sales using credit cards, retail companies and sublease of stores.

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As of September 30, 2017 and December 31, 2016, changes in allowance accounts for impairment losses are as follows:

|  | 09.30 .2017 | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ |
| :--- | :---: | :---: |
|  | ThCh\$ | ThCh\$ |
| Opening balance | $6,624,906$ | $4,717,596$ |
| Increase in the allowance $\left(^{*}\right)$ | 250,858 | $4,761,046$ |
| Use of the allowance $\left(^{* *}\right)$ | $(428,372)$ |  |
|  |  |  |
| Total | $6,853,736)$ |  |

${ }^{(*)}$ As of December 31, 2016, includes the balance of ThCh\$4,259,855 from Bigger S.p.A and Network Retail SpA., in liquidation process.
${ }^{(* *)}$ During the nine-month period ended September 30, 2017, the Company recognized write-offs of receivables, net of recovery of receivables of ThCh\$428,372 (ThCh\$2,853,736 in 2016). All amounts written-off were included by $100 \%$ in the allowance for doubtful accounts.

Movements in the balance of the allowance for doubtful accounts for the nine and three-month periods ended September 30, 2017 and 2016 are detailed as follows:

|  | Nine months ended |  | Three months |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | $\mathbf{0 9 . 3 0 . 2 0 1 6}$ | July-September | July-September |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
|  |  |  |  |  |
| Allowance, regular portfolio with no renegotiated terms | 210,029 | $4,654,930$ | $(79,875)$ | $(226,034)$ |
| Allowance, portfolio with renegotiated terms | 40,829 | 23,198 | 16 | 34,064 |
| Write-offs for the period | $(436,854)$ | $(2,271,284)$ | $(105,623)$ | $(311,267)$ |
| Recovery of amount written-off for the period | 8,482 | 5,848 | 2,196 | 998 |

As of September 30, 2017, the detail of trade receivables by invoices and checks, aging tranche and allowance for doubtful accounts associated with each segment is as follows:

|  | Supermarkets |  |  | Construction supplies |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Delinquency tranche | Customers ThCh\$ | Checks ThCh\$ | Total ThCh\$ | Customers ThCh\$ | Checks ThCh\$ | Total ThCh\$ | Overall total ThCh\$ |
| Current | 28,199,053 | 277,569 | 28,476,622 | 24,475,132 | 5,267,062 | 29,742,194 | 58,218,816 |
| Tranche 1 (1-30 days) | 1,832,702 | 103,263 | 1,935,965 | 5,138,171 | 74,626 | 5,212,797 | 7,148,762 |
| Tranche 2 (31-60 days) | 314,580 | 34,263 | 348,843 | 601,580 | 18,505 | 620,085 | 968,928 |
| Tranche 3 (61-90 days) | 111,559 | 36,858 | 148,417 | 303,512 | 32,723 | 336,235 | 484,652 |
| Tranche 4 (91-120 days) | 71,336 | 12,992 | 84,328 | 49,218 | 7,724 | 56,942 | 141,270 |
| Tranche 5 (121-150 days) | 15,235 | 24,812 | 40,047 | 51,249 | 24,362 | 75,611 | 115,658 |
| Tranche 6 (151-180 days) | 21,769 | 19,178 | 40,947 | 39,520 | 31,929 | 71,449 | 112,396 |
| Tranche 7 (181-210 days) | 32,596 | 16,602 | 49,198 | 44,906 | 7,391 | 52,297 | 101,495 |
| Tranche 8 (211-250 days) | 84,302 | 40,026 | 124,328 | 22,452 | 9,765 | 32,217 | 156,545 |
| Tranche 9 (Over 250 days) | 1,547,514 | 309,829 | 1,857,343 | 204,639 | 187,555 | 392,194 | 2,249,537 |
| Total | 32,230,646 | 875,392 | 33,106,038 | 30,930,379 | 5,661,642 | 36,592,021 | 69,698,059 |

Allowance for impairment of trade receivable portfolio as of September 30, 2017:

|  | Supermarkets |  |  | Construction supplies |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Delinquency tranche | Customers ThCh\$ | Checks ThCh\$ | Total ThCh\$ | Customers ThCh\$ | Checks ThCh\$ | Total ThCh\$ | Overall total ThCh\$ |
| Current | - | 175,763 | 175,763 | 1,622 | 183 | 1,805 | 177,568 |
| Tranche 1 (1-30 days) | 167 | 39,361 | 39,528 | 3,532 | 41 | 3,573 | 43,101 |
| Tranche 2 (31-60 days) | 45 | 23,346 | 23,391 | 3,036 | 90 | 3,126 | 26,517 |
| Tranche 3 (61-90 days) | 8,832 | 33,172 | 42,004 | 16,475 | 673 | 17,148 | 59,152 |
| Tranche 4 (91-120 days) | 8,556 | 12,991 | 21,547 | 4,502 | 891 | 5,393 | 26,940 |
| Tranche 5 (121-150 days) | 1,685 | 24,812 | 26,497 | 9,174 | 4,517 | 13,691 | 40,188 |
| Tranche 6 (151-180 days) | 5,376 | 19,178 | 24,554 | 10,957 | 5,609 | 16,566 | 41,120 |
| Tranche 7 (181-210 days) | 11,570 | 16,602 | 28,172 | 9,401 | 3,453 | 12,854 | 41,026 |
| Tranche 8 (211-250 days) | 38,943 | 40,026 | 78,969 | 14,078 | 5,865 | 19,943 | 98,912 |
| Tranche 9 (Over 250 days) (*) | 1,387,537 | 309,829 | 1,697,366 | 194,617 | 174,334 | 368,951 | 2,066,317 |
| Total | 1,462,711 | 695,080 | 2,157,791 | 267,394 | 195,656 | 463,050 | 2,620,841 |



## 

The detail of the portfolio by aging and maturity date is as follows:

| As of September 30, 2017 | Delinquency in days |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trade receivables and other accounts receivable | Current ThCh\$ | $\begin{gathered} \text { 1-30 } \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 31-60 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \mathbf{6 1 - 9 0} \\ \text { ThCh\$ } \end{gathered}$ | 91-120 <br> ThCh\$ | 121-150 <br> ThCh\$ | 151-180 <br> ThCh\$ | 181-210 <br> ThCh\$ | 211-250 <br> ThCh\$ | Over 250 ThCh\$ | Total ThCh\$ |
| Trade receivables, gross | 58,218,816 | 7,148,762 | 968,928 | 484,652 | 141,270 | 115,658 | 112,396 | 101,495 | 156,545 | 2,249,537 | 69,698,059 |
| Allowance account for impairment | $(177,568)$ | $(43,101)$ | $(26,517)$ | $(59,152)$ | $(26,940)$ | $(40,188)$ | $(41,120)$ | $(41,026)$ | $(98,912)$ | $(2,066,317)$ | $(2,620,841)$ |
| Other receivables, gross (1) | 9,331,236 | 8,908 | 40,647 | 44,337 | 137,173 | 114,002 | 57,565 | 99,446 | 57,939 | 639,071 | 10,530,324 |
| Allowance account for impairment | $(3,137,331)$ | $(1,336)$ | $(6,097)$ | $(6,663)$ | $(20,976)$ | $(18,729)$ | $(9,938)$ | $(33,472)$ | $(33,218)$ | $(558,791)$ | $(3,826,551)$ |
| Total gross | 67,550,052 | 7,157,670 | 1,009,575 | 528,989 | 278,443 | 229,660 | 169,961 | 200,941 | 214,484 | 2,888,608 | 80,228,383 |
| Total provision | $(3,314,899)$ | $(44,437)$ | $(32,614)$ | $(65,815)$ | $(47,916)$ | $(58,917)$ | $(51,058)$ | $(74,498)$ | $(132,130)$ | $(2,625,108)$ | $(6,447,392)$ |

(1) Includes mainly receivables for the sale of Bigger stores amounting to ThCh $\$ 3,137,331$, which is $100 \%$ accrued; insurance receivables amounting to ThCh $\$ 455,478$ and receivables from employees amount to ThCh $\$ 3,082,222$.

| As of December 31, 2016 | Delinquency in days |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trade receivables and other accounts receivable | Current ThCh\$ | $\begin{gathered} \text { 1-30 } \\ \text { ThCh\$ } \end{gathered}$ | 31-60 <br> ThCh\$ | $\begin{gathered} \mathbf{6 1 - 9 0} \\ \text { ThCh\$ } \\ \hline \hline \end{gathered}$ | $\begin{aligned} & 91-120 \\ & \text { ThCh\$ } \\ & \hline \end{aligned}$ | 121-150 <br> ThCh\$ | 151-180 <br> ThCh\$ | 181-210 <br> ThCh\$ | 211-250 <br> ThCh\$ | Over 250 ThCh\$ | Total <br> ThCh\$ |
| Trade receivables, gross <br> Allowance account for impairment <br> Other receivables, gross (2) <br> Allowance account for impairment | $\begin{gathered} 65,240,172 \\ (104,172) \\ 12,297,551 \\ (3,006,676) \\ \hline \end{gathered}$ | $\begin{gathered} 8,005,696 \\ (119,902) \\ 41,370 \\ (6,206) \\ \hline \end{gathered}$ | $\begin{gathered} 990,625 \\ (52,029) \\ 80,595 \\ (10,745) \\ \hline \end{gathered}$ | $\begin{gathered} 276,431 \\ (43,664) \\ 74,718 \\ (9,285) \\ \hline \end{gathered}$ | $\begin{gathered} 238,305 \\ (40,237) \\ 36,782 \\ (6,284) \end{gathered}$ | $\begin{gathered} 74,721 \\ (20,898) \\ 83,446 \\ (14,402) \\ \hline \end{gathered}$ | $\begin{gathered} 62,934 \\ (23,904) \\ 204,756 \\ (145,821) \\ \hline \end{gathered}$ | $\begin{gathered} 72,040 \\ (32,503) \\ 55,592 \\ (16,703) \\ \hline \end{gathered}$ | $\begin{gathered} 506,564 \\ (465,266) \\ 7,447 \\ (4,774) \\ \hline \end{gathered}$ | $\begin{gathered} 1,892,335 \\ (1,736,769) \\ 778,391 \\ (764,666) \\ \hline \end{gathered}$ | $\begin{gathered} 77,359,823 \\ (2,639,344) \\ 13,660,648 \\ (3,985,562) \\ \hline \end{gathered}$ |
| Total gross <br> Total provision | $\begin{gathered} 77,537,723 \\ (3,110,848) \\ \hline \hline \end{gathered}$ | $\begin{array}{r} 8,047,066 \\ (126,108) \\ \hline \hline \end{array}$ | $\begin{array}{r} 1,071,220 \\ (62,774) \\ \hline \hline \end{array}$ | $\begin{array}{r} 351,149 \\ (52,949) \\ \hline \hline \end{array}$ | $\begin{gathered} 275,087 \\ (46,521) \\ \hline \hline \end{gathered}$ | $\begin{gathered} 158,167 \\ (35,300) \\ \hline \hline \end{gathered}$ | $\begin{array}{r} 267,690 \\ (169,725) \\ \hline \hline \end{array}$ | $\begin{gathered} 127,632 \\ (49,206) \\ \hline \hline \end{gathered}$ | $\begin{gathered} 514,011 \\ (470,040) \\ \hline \hline \end{gathered}$ | $\begin{gathered} 2,670,726 \\ (2,501,435) \\ \hline \end{gathered}$ | $\begin{gathered} 91,020,471 \\ (6,624,906) \\ \hline \hline \end{gathered}$ |

(2) Includes mainly receivables for the sale of Bigger stores amounting to ThCh $\$ 3,015,923$, insurance receivables amounting to $\operatorname{ThCh} \$ 4,043,813$ and receivables from employees amount to ThCh $\$ 3,904,106$.

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Information related to accounts with renegotiated terms and regular customers is as follows:

|  | Balance as of September 30, 2017 |  |  |  |  |  | Balance as of December 31, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Regular portfolio |  | With negotiated terms |  | Total gross portfolio |  | Regular portfolio |  | With negotiated terms |  | Total gross portfolio |  |
| Delinquency tranches in days | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { customers } \end{gathered}$ | Gross amount ThCh\$ | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { customers } \end{aligned}$ | Gross amount ThCh\$ | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { customers } \end{aligned}$ | $\begin{gathered} \text { Gross amount } \\ \text { ThCh\$ } \\ \hline \hline \end{gathered}$ | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { customers } \end{gathered}$ | Gross amount ThCh\$ | Number of customers | Gross amount <br> ThCh\$ | $\begin{gathered} \hline \text { Number } \\ \text { of } \\ \text { custom } \\ \text { ers } \\ \hline \hline \end{gathered}$ | Gross amount <br> ThCh\$ |
| Current (*) | 3,167 | 58,218,816 | - | - | 3,167 | 58,218,816 | 3,491 | 65,240,172 | - | - | 3,491 | 65,240,172 |
| 1-30 days | 4,977 | 7,147,012 | 1 | 1,750 | 4,978 | 7,148,762 | 4,039 | 8,003,929 | 2 | 1,767 | 4,041 | 8,005,696 |
| 31-60 days | 1,122 | 933,552 | 5 | 35,376 | 1,127 | 968,928 | 1,195 | 979,453 | 5 | 11,172 | 1,200 | 990,625 |
| 61-90 days | 553 | 304,919 | 6 | 179,733 | 559 | 484,652 | 503 | 203,931 | 5 | 72,500 | 508 | 276,431 |
| 91-120 days | 388 | 126,816 | 4 | 14,454 | 392 | 141,270 | 544 | 176,609 | 3 | 61,696 | 547 | 238,305 |
| 121-150 days | 353 | 94,326 | 3 | 21,332 | 356 | 115,658 | 389 | 72,603 | 1 | 2,118 | 390 | 74,721 |
| 151-180 days | 366 | 86,734 | 3 | 25,662 | 369 | 112,396 | 348 | 61,739 | 2 | 1,195 | 350 | 62,934 |
| 181-210 days | 328 | 62,780 | 2 | 38,715 | 330 | 101,495 | 221 | 70,720 | 1 | 1,320 | 222 | 72,040 |
| 211-250 days | 337 | 156,545 | - | - | 337 | 156,545 | 190 | 506,564 | - | - | 190 | 506,564 |
| Over 250 days | 1,774 | 2,218,922 | 2 | 30,615 | 1,776 | 2,249,537 | 621 | 1,884,311 | 3 | 8,024 | 624 | 1,892,335 |
| Total | 13,365 | 69,350,422 | 26 | 347,637 | 13,391 | 69,698,059 | 11,541 | 77,200,031 | 22 | 159,792 | 11,563 | 77,359,823 |

(*) The current tranche includes credit card receivables of ThCh\$27,395,533 (ThCh\$32,645,607 as of December 31, 2016)
The portfolio with disputed amounts and amounts in legal collection is detailed as follows:

| Balance as of September 30, 2017 |  | Balance as of December 31, 2016 |  |
| :---: | :---: | :---: | :---: |
| Number of customers | Amount ThCh\$ | Number of customers | Amount ThCh\$ |
| 1,254 | 909,534 | 1,125 | 658,466 |
| 60 | 478,856 | 110 | 369,166 |
| 1,314 | 1,388,390 | 1,235 | 1,027,632 |

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As of September 30, 2017 and December 31, 2016, the allowance for doubtful accounts and amounts written off are detailed as follows:

| 09.30 .2017 | 12.31 .2016 |
| :---: | :---: |
| ThCh\$ | ThCh\$ |
| 250,858 | $4,761,046$ |
| $(428,372)$ | $(2,853,736)$ |

(*) Write-offs are recognized net of recoveries
Factors for the allowance for doubtful accounts, separated by invoices and checks, per the default tranches and segment, are detailed as follows:

|  | Supermarkets |  |  | Construction supplies |  |  | Overall total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Customers | Checks | Total | Customers | Checks | Total |  |
| Delinquency tranche |  |  |  |  |  |  |  |
| Current | 0.00\% | 63.32\% | 0.62\% | 0.01\% | 0.00\% | 0.01\% | 0.31\% |
| Tranche 1 (1-30 days) | 0.01\% | 38.12\% | 2.04\% | 0.07\% | 0.05\% | 0.07\% | 0.60\% |
| Tranche 2 (31-60 days) | 0.01\% | 68.14\% | 6.71\% | 0.50\% | 0.49\% | 0.50\% | 2.74\% |
| Tranche 3 (61-90 days) | 7.92\% | 90.00\% | 28.30\% | 5.43\% | 2.06\% | 5.10\% | 12.21\% |
| Tranche 4 (91-120 days) | 11.99\% | 99.99\% | 25.55\% | 9.15\% | 11.54\% | 9.47\% | 19.07\% |
| Tranche 5 (121-150 days) | 11.06\% | 100.00\% | 66.16\% | 17.90\% | 18.54\% | 18.11\% | 34.75\% |
| Tranche 6 (151-180 days) | 24.70\% | 100.00\% | 59.97\% | 27.73\% | 17.57\% | 23.19\% | 36.58\% |
| Tranche 7 (181-210 days) | 35.50\% | 100.00\% | 57.26\% | 20.93\% | 46.72\% | 24.58\% | 40.42\% |
| Tranche 8 (211-250 days) | 46.19\% | 100.00\% | 63.52\% | 62.70\% | 60.06\% | 61.90\% | 63.18\% |
| Tranche 9 (Over 250 days) | 89.66\% | 100.00\% | 91.39\% | 95.10\% | 92.95\% | 94.07\% | 91.86\% |
| Weighted average total | 4.54\% | 79.40\% | 6.52\% | 0.86\% | 3.46\% | 1.27\% | 3.76\% |

The allowance rates for the portfolio with renegotiated terms and the regular portfolio, including average loss rates by tranche are as follows:

| Delinquency tranche | Regular <br> portfolio | Portfolio <br> with <br> negotiated <br> terms |
| :--- | ---: | ---: |
| Current | $0.31 \%$ | $0.00 \%$ |
| 1 to 30 days | $0.60 \%$ | $0.00 \%$ |
| 31 to 60 days | $2.83 \%$ | $0.21 \%$ |
| 61 to 90 days | $18.81 \%$ | $0.99 \%$ |
| 91 to 120 days | $20.99 \%$ | $2.25 \%$ |
| 121 to 150 days | $41.47 \%$ | $5.03 \%$ |
| 151 to 180 days | $45.43 \%$ | $6.68 \%$ |
| 181 to 210 days | $57.00 \%$ | $13.53 \%$ |
| 211 to 250 days | $63.18 \%$ | $0.00 \%$ |
| more than 250 | $91.74 \%$ | $100.00 \%$ |
| Weighted average total | $3.72 \%$ | $11.74 \%$ |

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As of September 30, 2017 and December 31, 2016, allowance account/portfolio risk ratios are as follows:

| Risk Index | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ |  |
| :---: | :---: | :---: | :---: |
| Allowance / Portfolio | $=$ | $3.76 \%$ | $3.41 \%$ |
| Write-off / Portfolio | $=$ | $0.61 \%$ | $3.69 \%$ |

Doubtful account risk factor matrixes used by the Group considers the following variables:
Class : Supermarket / construction supplies
Type of document
: Invoice or Checks
Aging of debt : Performing portfolio and monthly aging tranches
Credit insurance : With and without credit insurance
The Group is involved in the retail credit card financial business both directly and indirectly through Unicard S.A. (49\% of ownership). Renegotiated terms are not a part of the Group's collection strategy as it is hedged through credit insurance policies for certain notes. Nonperforming customers are included in an insurance claim.

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10. BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Transactions among Group companies correspond to ordinary transactions performed during the normal course of business with respect to transaction objectives and conditions.

Such transactions have been eliminated in consolidation and are not detailed in this note.

## Balances and transactions with related parties

As of September 30, 2017 and December 31, 2016, trade receivables due from and payables due to related parties not consolidated are detailed as follows:
a.

## Trade receivables due from related parties

| Tax ID No. | Company | Relationship | Country | Currency | Current |  | Non-current |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \hline 12.31 .2016 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \hline 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \hline 12.31 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| 65.078.221-6 | Fundación Educacional Ven Aprender | Related to parent | Chile | Ch\$ | 252 | - | - | - |
| 76.058.352-9 | Vivo Corp SpA. (2) | Common parent | Chile | Ch\$ | 289,762 | 277,714 | - | - |
| 76.002.124-5 | SR Inmobiliaria S.A. | Common parent | Chile | Ch\$ | 722 | 722 | - | - |
| 76.013.953-K | Betazeta Networks S.A. | Related to parent | Chile | Ch\$ | 1,034 | 1,034 | - | - |
| 76.040.617-1 | Inmobiliaria Boulevard Nueva Costanera S.A. | Common parent | Chile | Ch\$ | - | 120 | - | - |
| 76.058.347-2 | HPV S.A. | Common parent | Chile | Ch\$ | - | 1,157 | - | - |
| 76.063.653-3 | Unired S.A. (1) | Associate | Chile | Ch\$ | 7,330,009 | 4,775,948 | - | - |
| 76.086.272-K | Unicard S.A. (3) | Associate | Chile | Ch\$ | 1,470,322 | 18 | - | - |
| 76.139.841-5 | Inmobiliaria SMU S.A. | Common parent | Chile | Ch\$ | 4,230,103 | 2,111,802 | - | - |
| 76.170.725-6 | Copesa S.A. | Common parent | Chile | Ch\$ | - | 6,219 | - | - |
| 76.208.961-0 | Inversiones Monserrat S.A. | Common parent | Chile | Ch\$ | 714 | - | - | - |
| 76.423.368-9 | Formación y capacitación descubreme | Related to parent | Chile | Ch\$ | 195 | - | - | - |
| 76.454.856-6 | Unimarc Corredores De Seguros Ltda. | Related to parent | Chile | Ch\$ | 40 | - | - | - |
| 76.806.960-3 | Good Foods S.A. | Related to a director | Chile | Ch\$ | - | 321 |  |  |
| 96.541.340-5 | Hotel Corporation of Chile S.A. | Common parent | Chile | Ch\$ | 6,731 | 23,196 | - | - |
| 96.646.430-5 | Distribución y Servicios Meta S.A. | Common parent | Chile | Ch\$ | 6,068 | 6,068 | - | - |
| 96.758.830-K | CorpGroup Interhold SpA | Common parent | Chile | Ch\$ | 825 | 454 | - | - |
| 99.522.360-0 | Inmobiliaria Edificio Corp Group S.A. | Common parent | Chile | Ch\$ | 194 | 189 | - | - |
|  | Total |  |  |  | 13,336,971 | 7,204,962 | - | - |

(1) Unired S.A., associate incorporated to collect utility receivables from customers, which can be paid in supermarket cashier's desks Debt is expressed in UF and accrues annual interest of $5.3 \%$
(2) On December 28, 2016, the related companies Corp Group Activos Inmobiliarios SpA and CAI Gestión Immobiliaria S.A. merged incorporating Vivo Corp SpA., which is the legal successor.
(3) On May 3, 2017, SMU Corp SA changed its name to Unicard S.A.

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b. Trade payables due to related parties

| Tax ID No. | Company | Relationship | Country | Currency | Current |  | Non-current |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
|  |  |  |  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 65.034.895-8 | Fundacion Descúbreme | Related to parent | Chile | Ch\$ | 13,838 | 17,814 | - | - |
| 76.001.408-7 | Retail Holding S.A. (1) (8) | Common parent | Chile | UF | - | 3,175,529 | - | 16,821,619 |
| 76.025.301-4 | Gestora Omega Ltda. Holding y CPA (1) (8) | Common shareholder/parent | Chile | UF | - | 203,886 | - | 1,081,480 |
| 76.054.952-5 | Corp Group Inversiones Ltda. (2) | Common parent | Chile | UF | - | 13,361,000 | - | - |
| 76.058.352-9 | Vivo Corp SpA. (7) | Common parent | Chile | Ch\$ | 177,528 | 143,598 | - | - |
| 76.063.653-3 | Unired S.A. | Associate | Chile | Ch\$ | 2,164,268 | - | - | - |
| 76.086.272-K | Unicard S.A. (9) | Associate | Chile | Ch\$ | 37,151 | - | - | - |
| 76.094.904-3 | Funky Films S.A. | Related to parent | Chile | Ch\$ | - | 33,844 | - | - |
| 76.353.132-5 | Centro Cultural CorpGroup SpA. | Related to parent | Chile | Ch\$ | 1,317 | - | - | - |
| 76.118.395-8 | Corp Imagen y Diseño S.A. | Common parent | Chile | Ch\$ | 1,599 | 14,256 | - | - |
| 76.170.725-6 | Copesa S.A. | Common parent | Chile | Ch\$ | 34,282 | - | - | - |
| 76.199.415-8 | Retail Holding III S.p.A. (3) (8) | Common parent | Chile | UF | - | 295,598 | - | 1,492,470 |
| 76.483.633-2 | Inversiones SAMS SpA (4) (8) | Common parent | Chile | US\$ | - | - | - | 55,913,620 |
| 88.202.600-0 | Cía. Inmobiliaria y de Inversiones SAGA SpA (6) (8) | Common parent | Chile | UF | - | 162,523 | - | 866,143 |
| 88.202.600-0 | Cía. Inmobiliaria y de Inversiones SAGA SpA (5) (8) | Common parent | Chile | US\$ | - | 4,787 | - | 2,878,502 |
| 96.646.430-5 | Distribución y Servicios Meta S.A. | Common parent | Chile | Ch\$ | 41,868 | 26,068 | - | - |
| 96.763.040-3 | Inmobiliaria Rio Lluta S.A. | Common parent | Chile | Ch\$ | 18,912 | - | - | - |
|  | Total |  |  |  | 2,490,763 | 17,438,903 | - | 79,053,834 |

(1) This debt was generated in September 2014 due to the transfer of certain bank amounts from the syndicated loan, and is expressed in UF and accrues annual interest of TAB UF 90 days $+1.60 \%$, \% paid on a quarterly basis, with annual repayment maturing in June 2020, unsecured.
(2) Debt is expressed in UF and accrues annual interest of $10.60 \%$ paid on a quarterly basis, with maturities in September 2016 and May 2017 , which can be extended for an additional year. This debt can be prepaid and is unsecured. This debt was paid during the second quarter of 2017
(3) The debt was assumed in December 2013 and was initially part of the syndicated loan, and is expressed in UF and accrues annual interest of TAB UF 90 days +1.60 for ThCh $\$ 467,776$ and the balance of ThCh $\$ 1,320,292$ is expressed in UF and accrues a fixed annual interest rate of $4.81 \%$ Payment of quarterly interest and annual repayment per the syndicated loan schedule maturing in June 2020. Unsecured.
(4) This debt was assumed in November 2015, and is expressed in U.S. dollars and accrues a fixed annual rate of $11.6 \%$ subordinated in principal owed and interest on the syndicated loan maturing in June 2020. Unsecured.
(5) This debt was assumed in May 2016, and is expressed in U.S. dollars and accrues a fixed annual rate of 11.6\% paid semi-annually maturing in December 2018. Such debt can be prepaid. Unsecured.
6) This debt was generated in February 2015 due to the transfer of certain bank amounts from the syndicated loan, is expressed in UF and accrues annual interest of TAB UF 90 days $+1.60 \%$, \% paid on a quarterly basis, with repayment subordinated to the loan with Banco Bice maturing in June 2020, unsecured.
(7) On December 28, 2016, the related companies Corp Group Activos Inmobiliarios SpA and CAI Gestión Immobiliaria S.A. merged incorporating Vivo Corp SpA., which is the legal successor.
(8) Paid during January 2017. (See Note 38)
9) On May 3, 2017, SMU Corp SA changed its name to Unicard S.A.

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Subsequent to the restructuring of the financial debt which included the syndication of all bank borrowings, unrelated short-term sources of financing have been limited to loans with investment funds and factoring companies, the funding cost of which is greater than the cost in the banking industry, which has resulted in performing annual financing transactions showing an average of $12 \%$. In addition, the reference is the range required by the market from the international bond (yield), which for transactions for the year 2015 showed an average of $12 \%$, which is similar to that recorded during the first few months of 2016. The rate required from the international bond can be compared to that of other similar bonds in terms of rating and term and does not differ from that required from the remaining part of the market from similar risk profile companies (mainly B-and CCC+).

The background information indicated in the preceding paragraph makes us consider that rates of loans assumed with the Parent in December 2015 and during 2016 were established at market price in addition to the fact that the loan of November 2015 is subordinated both in principal owed and interest up to June 2020.

As of September 30, 2017, all credits with related parties were already paid with funds provided by the capital increase

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## c. Most significant transactions with non-group related companies and their effects on comprehensive income

The Company discloses transactions with related parties not included in consolidation the amount of which for the period exceeded ThCh\$5,000.

For the nine-month period ended September 30, 2017 and 2016, the effect of such transactions on the statement of comprehensive income is detailed as follows:

| Tax ID No. | Company |
| :--- | :--- |
| 65.034.895-8 | Fundación Descúbreme |
| 76.001.408-7 | Retail Holding S.A. |
| $76.002 .124-5$ | SR Inmobiliaria S.A. |
| $76.014 .444-4$ | Inmobiliaria SRW S.A. |
| $76.014 .448-7$ | Inmobiliaria SRR S.A. |
| $76.014 .452-5$ | Inmobiliaria SRB S.A. |
| $76.018 .824-7$ | Empresa Periodistica Diario de Concepcion S. A. |
| $76.025 .301-4$ | Gestora Omega Ltda. Holding y CPA |
| $76.046 .651-4$ | Inmobiliaria Puente Ltda. |
| $76.050 .151-4$ | Inmobiliaria Punta Arenas S.A. |
| $76.054 .952-5$ | Corp Group Inversiones Ltda. |
| $76.058 .352-9$ | Vivo Corp SpA (*) |


| Relationship | Transaction description |
| :--- | :--- |
| Related to parent | Collection |
| Common parent | Interests and adjustments |
| Common parent | Lease of assets <br> Shared expenses |
| Common parent | Lease of assets <br> Shared expenses <br> Common parent |
| Common parent assets |  |
| Common parent | Lease of assets |
| Common shareholder/parent | Interests and adjustments |
| Common parent | Lease of assets <br> Shared expenses |
| Common parent | Lease of assets |
| Common parent | Interests and adjustments |
| Common parent | Lease of assets <br> Shared expenses |
| Income from lease of assets |  |
| Services |  |


| $\begin{gathered} \text { Accumulated } \\ 01.01 .2017 \\ 09.30 .2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Accumulated } \\ 01.01 .2016 \\ 09.30 .2016 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Amount of the transaction | Effect on profit o loss (debit) credit | Amount of the transaction | Effect on profit o loss (debit) credit |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 139,009 | - | 139,240 | - |
| 47,044 | $(47,044)$ | 935,932 | $(935,932)$ |
| 9,190,066 | $(7,722,744)$ | 8,931,686 | $(7,505,618)$ |
| 390,330 | $(328,008)$ | 290,048 | $(243,738)$ |
| 219,187 | $(184,191)$ | 214,682 | $(180,405)$ |
| 59,839 | $(50,285)$ | 58,287 | $(48,981)$ |
| 365,669 | $(307,285)$ | 311,919 | $(262,117)$ |
| 27,075 | $(22,752)$ | 16,865 | $(14,172)$ |
| 559,023 | $(469,767)$ | 138,322 | $(116,237)$ |
| - | - | 30,107 | $(25,300)$ |
| - | - | 63,591 | $(63,591)$ |
| 1,225,424 | $(1,029,768)$ | 1,200,388 | $(1,008,729)$ |
| 146,853 | $(123,405)$ | 143,195 | $(120,332)$ |
| 94,414 | $(79,339)$ | 91,807 | $(77,149)$ |
| 584,270 | $(584,270)$ | 1,737,632 | $(1,737,632)$ |
| 373,172 | $(313,590)$ | 606,680 | $(509,815)$ |
| 653,799 | $(549,411)$ | 589,358 | $(495,259)$ |
| 44,390 | 37,302 | 35,806 | 30,089 |
| 60,265 | $(50,643)$ | 24,156 | $(20,299)$ |

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| Tax ID No. | Sociedad | Relationship | Transaction description | 09.30.2017 |  | 09.30.2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount of the transaction ThChs | Effect on profit o loss (debit) credit ThChs | Amount of <br> the transaction <br> ThCh\$ | Effect onprofit o loss <br> (debit) credit <br> ThCh $\$$ |
| 76.063.653-3 | Unired S.A. | Associate | Current account | 467,180 |  | 692,186 |  |
|  |  |  | Other income | 293,979 | 247,041 | 362,413 | 304,549 |
|  |  |  | Adjustment of interest in current accounts | 318,818 | 318,818 | 377,189 | 377,189 |
|  |  |  | Collection of payment of service bills | 257,676,056 |  | 266,483,580 |  |
|  |  |  | Transfer of funds | 255,876,522 |  | 265,826,624 |  |
|  |  |  | Comissions on coupons | 7,298 | $(6,133)$ | 14,835 | $(12,466)$ |
| 76.086.272-K | Unicard S.A (**) | Associate | Current account | 760,896 | - | - |  |
|  |  |  | Service commission and fees | 95,974 | $(83,063)$ | 101,332 | $(87,329)$ |
|  |  |  | Other income |  |  | 6,613 | 5,557 |
|  |  |  | Capital increase |  | - | 456,000 | - |
|  |  |  | Sales of Unimarc cards | 7,970,407 | - | 8,376,022 | - |
|  |  |  | Borrowing | 1,469,929 | - | - | - |
| 76.094.904-3 | Funky Films S.A | Related to parent | Media production | 641,703 | $(539,247)$ | 332,083 | $(279,061)$ |
| 76.116.213-6 | Desarrollos Comerciales S.A. | Related to parent | Lease of assets | 1,309,892 | (1,100,750) | 1,177,562 | $(989,548)$ |
|  |  |  | Shared expenses | 576,600 | $(484,538)$ | 858,793 | $(721,674)$ |
| 76.118.061-4 | Inmobiliaria Paseo Peñalolen S.A. | Common parent | Lease of assets | - | - | 198,298 | $(166,637)$ |
| 76.118.395-8 | Corp Imagen y Diseño S.A. | Common parent | Advisory services | 37,206 | $(37,206)$ | 75,061 | $(75,061)$ |
| 76.139.841-5 | Inmobiliaria SMU S.A. | Common parent | Lease of assets | 1,621,979 | $(1,363,007)$ | 1,586,538 | $(1,333,225)$ |
| 76.170.725-6 | Copesa S.A. | Common parent | Advertising | 458,252 | $(385,086)$ | 462,170 | $(388,378)$ |
| 76.199.415-8 | Retail Holding III SpA | Common parent | Interests and adjustments | 8,356 | $(8,356)$ | 103,292 | $(103,292)$ |
| 76.396.210-5 | Asesorias e Inversiones Turate Limitada | Related to a director | Advisory services | - | - | 206,546 | $(206,546)$ |
| 76.483.633-2 | Inversiones SAMS SpA | Common parent | Interests and Exchange Differences | 1,169,588 | 1,169,588 | 551,338 | $(551,338)$ |
| 88.202.600-0 | Compañía Inmobiliaria y de inversiones SAGA SpA | Common parent | Interests, adjustments and Exchange Differences Borrowing | 38,556 | 38,556 | $\begin{array}{r} 325,060 \\ 37,000,000 \end{array}$ | 325,060 |
| 96.541.340-5 | Hotel Corporation of Chile S.A. | Common parent | Goods sold Other services | $\begin{array}{r} 25,001 \\ 8,584 \end{array}$ | $\begin{aligned} & 21,010 \\ & (7,214) \end{aligned}$ | 18,759 | 15,764 |
| 96.646.430-5 | Distribución y Servicios Meta S.A. | Common parent | Pouch distribution services | 118,410 | $(99,505)$ | 100,562 | $(84,507)$ |
|  |  |  | Business agreement | 123,802 | 104,035 | 141,661 | 119,043 |
|  |  |  | Purchase of products | 194,891 | $(163,774)$ | 268,006 | $(225,215)$ |
| 96.758.830-K | Inversiones Corp Group Interhold Ltda. | Common parent | Goods sold | 5,335 | 4,483 | 6,259 | 5,260 |
| 96.763.040-3 | Inmobiliaria Rio Lluta S.A. | Common parent | Lease of assets | 171,054 | $(143,743)$ | 165,387 | $(138,980)$ |
| 97.023.000-9 | Banco Itau CorpBanca | Related to parent | Commission for lease of space behind cashier's desks | $2,380,374$ | 2,380,374 | $\begin{gathered} 2,299,075 \\ 29.202 \end{gathered}$ | $\begin{array}{r} 2,299,075 \\ (24.539) \end{array}$ |
|  |  |  | Commission <br> Other expenses | $\begin{array}{r} 424,987 \\ 10,328 \end{array}$ | $\begin{array}{r} (357,132) \\ (10,328) \end{array}$ | 29,202 | $(24,539)$ |
| (*) | On December 28, 2016, the related companies Corp Group Activos Inmobiliarios SpA and CAI Gestión Immobiliaria S.A. merged incorporating Vivo Corp SpA., which is the legal successor. |  |  |  |  |  |  |
| (**) | n May 3, 2017, SMU Corp SA chan | d its name to U | S.A. |  |  |  |  |

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## d. Key management personnel and senior management

Members of senior management and other individuals that are considered management of the SMU Group, as well as the shareholders or natural persons or legal entities they represent have entered into no unusual transactions as of As of September 30, 2017 and December 31, 2016.

The Company is administered by the Board of Directors that is composed of 9 members, who remain in their duties for a 3 -year period and may be re-elected. The detail of the members of the Board of Directors as of September 30, 2017, is as follows:

- Mr. Álvaro Saieh Bendeck; Chairman of the Board;
- Mrs. Pilar Dañobeitía Estades, Vice - President of the Board;
- Mr. Alejandro Álvarez Aravena, Director;
- Mr. Abel Bouchon Silva, Director;
- Mr. Pedro Pablo Cuevas Larraín, Director;
- Mr. Fernando del Solar Concha, Director;
- Mr. Juan Andrés Olivos Bambach,Independent Director;
- Mr. Raúl Sotomayor Valenzuela, Director and;
- Mr. José Francisco Sánchez Figueroa (*), Director.
(*) On May 30, 2017, Mr. Horacio Salamanca Uboldi resigned to his position as Director, and was replaced by Mr. José Sanchez Figueroa.


## Board of Directors' Committee

As of September 30, 2017, the Board of Directors' Committee was composed of the following members:

Mr. Juan Andrés Olivos Bambach, President of the Board of Directors' Committee
Mr. Alejandro Álvarez Aravena, and
Mr. Raúl Sotomayor Valenzuela

## e. Key management personnel and executive compensation

During the nine-month periods ended September 30, 2017 and 2016, key management personnel and executive compensation amounted to ThCh\$6,451,825 and ThCh\$2,807,454, respectively and distributed in 13 executives. These amounts include the payment of the annual bonus to the executives for the prior year and for the first six months of 2017 and also includes the payment of a three-year performance bonus for goal compliance (2014-2016).

Executives have two variable income systems:

- Short term system; consisting of an annual bonus paid for goal compliance. These goals are defined and approved by the Board of Directors. At each assessment period they are delivered and communicated to each executive.


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- A long-term system consisting of a goal compliance bonus considering a period of three years (2017-2019). Such goals are defined and approved by the Board of Directors and include a retention component and another goal compliance component.


## f. Directors' fees

At the Ordinary Shareholders' Meeting held on April 28, 2017, the shareholders set the monthly compensation for the directors, who will receive an amount of UF 400 for the Chairman, UF 250 for the Vice President and UF 150 for each director. Additionally, it was agreed to establish the following monthly compensation system for the members of the following committees: Board of Directors' Committee: UF 100; Investment Committee UF 50; Human Resources Committee: UF 50; and Audit Committee:Audit Committee: UF 50.

The detail of the Directors that received fees for the nine-month periods ended September 30, 2017 and 2016 is as follows:

| Name | Position | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ <br> ThCh\$ | $\mathbf{0 9 . 3 0 . 2 0 1 6}$ <br> ThCh\$ |
| :--- | :--- | ---: | ---: |
| Pilar Dañobeitía Estades | Vice-President | 83,251 | 67,500 |
| Alejandro Álvarez Aravena | Director | 60,067 | 60,300 |
| Pedro Pablo Cuevas Larraín | Director | 46,612 | 45,000 |
| Fernando Del Solar Concha | Director | 46,621 | 45,000 |
| Horacio Salamanca Uboldi (*) | Director | 25,318 | 45,000 |
| Abel Bouchon Silva | Director | 46,620 | 45,000 |
| Juan Andrés Olivos B. | Director | 73,374 | 60,300 |
| José Francisco Sánchez Figueroa | Director | 15,974 | - |

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## 11. INVENTORIES

a. As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

|  | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ <br> ThCh\$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ ThCh\$ |
| :--- | ---: | ---: |
|  |  |  |
| Goods | $211,820,022$ | $206,735,447$ |
| Raw materials | $1,645,275$ | $1,474,565$ |
| Supplies | $2,586,461$ | $2,246,041$ |
| Imports-in-transit | $3,330,802$ | $7,305,652$ |
| Allowance for obsolescence | $(3,857,651)$ | $(3,736,052)$ |
|  |  |  |
| Total | $\underline{215,524,909}$ | $\underline{214,025,653}$ |

b. Amounts of inventories expended

The Company records the total cost of inventories in the caption cost of sales in the statement of comprehensive income.
c. Allowance and impairment estimates

The net realizable value of the cost of inventories is subject to adjustment against profit or loss in those cases where their cost exceeds their net realizable value. For these purposes, net realizable value is understood as the estimated price to sale in the normal course of business, less all estimated costs that will be incurred in performing the sale.

Net realizable value (NRV)
During the nine-month period ended September 30, 2017, the amount expensed was ThCh $\$ 838,992$ recorded as an increase to the allowance, and during the same period through the sale of inventory, ThCh\$679,565 of the allowance has been released.

As of September 30, 2017 and December 31, 2016, the carrying amount of inventories adjusted at net realizable value is as follows:

|  | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ <br> ThCh\$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ <br> ThCh\$ |
| :--- | :---: | :---: |
|  |  |  |
| Carrying amount | $2,710,145$ | $1,536,307$ |
| Adjustments to net realizable value | $(310,699)$ <br> Net realizable value | $1,381,272)$ <br> $2,399,446$ |

## ||||||||||||||||||||||||||||| SMU

## Obsolescence

The Company conducts a regular analysis of the quality of inventories and determines an allowance for obsolescence based on different factors, which include turnover, quality and condition of the product held for sale.

As of September 30, 2017 and December 31, 2016, this caption is as follows:

| 09.30 .2017 | 12.31 .2016 |
| :---: | :---: |
| ThCh\$ | ThCh\$ |

Opening balance
3,736,052 3,437,373
Increase in the allowance
4,744,214 6,925,287
Use of the allowance
$(4,622,615) \quad(6,626,608)$
Total
$3,857,651 \Longrightarrow \xlongequal{3,736,052}$
d. Inventories pledged as collateral.

At each period-end, there were no inventories subject to guarantees, pledges or restrictions of any kind.
e. During the nine-month periods ended September 30, 2017 and 2016, inventory consumptions recognized as costs were as follows:

|  | 01.01.2017 | 01.01.2016 | 01.07.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Costs of inventories recognized for the period | $(1,296,700,917)$ | (1,285,137,261) | $(444,360,609)$ | $(440,415,382)$ |
| Other costs of inventories | $(48,581,705)$ | $(46,887,147)$ | $(16,305,500)$ | $(16,374,920)$ |
| Total | $(1,345,282,622)$ | $(1,332,024,408)$ | $(460,666,109)$ | $(456,790,302)$ |

## |||||||||||||||||||||||||||||| SMU

## 12. INCOME TAXES

a. As of September 30, 2017 and 2016, income tax recorded in the interim consolidated statements of comprehensive income is as follows:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
| Income tax benefit | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Current tax expense (*) | $(1,580,387)$ | $(1,308,352)$ | $(322,792)$ | $(573,106)$ |
| Other current tax benefit | 586,369 | 247,819 | $(100,416)$ | 186,455 |
| Total current income tax benefit (provision), net | $(994,018)$ | $(1,060,533)$ | $(423,208)$ | $(386,651)$ |
| Deferred taxes related to the generation and reversal of of temporary differences associated with current taxes | 2,892,463 | 8,308,831 | $(2,697,997)$ | 2,234,079 |
| Total deferred income tax benefit, net | 2,892,463 | 8,308,831 | $(2,697,997)$ | 2,234,079 |
| Total | 1,898,445 | 7,248,298 | $(3,121,205)$ | 1,847,428 |

(*) As of September 30, 2017, the provision for corporate income tax is presented net of monthly provisional income tax payments (see letter c).
b. The total credit for the period reconciled to the profit or loss for accounting purposes, is as follows:

|  | $\begin{gathered} \text { 01.01.2017 } \\ \text { 09.30.2017 } \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 01.01 .2016 \\ 09.30 .2016 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \text { 01.07.2017 } \\ \text { 09.30.2017 } \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 07.01 .2016 \\ 09.30 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Profit (loss) before tax | 7,398,303 | 3,561,093 | 6,819,440 | $(1,371,578)$ |
| Expected tax benefit (loss) | $(1,886,567)$ | $(854,662)$ | $(1,738,957)$ | 329,179 |
| Adjustment to income tax benefit (provision) used at the legal rate: |  |  |  |  |
| Permanent differences | 4,093,312 | 7,060,049 | $(1,412,611)$ | 1,334,313 |
| Change in tax rate applied to deferred taxes | $(439,327)$ | 835,278 | $(13,498)$ | 91,173 |
| Additional rate applied to foreign subsidiaries | 131,027 | 207,633 | 43,861 | 92,763 |
| Total adjustments to income taxes using the legal rate | 3,785,012 | 8,102,960 | $(1,382,248)$ | 1,518,249 |
| Tax benefit using the effective rate | 1,898,445 | 7,248,298 | $(3,121,205)$ | 1,847,428 |

Tax rates used for reconciliations of the periods presented correspond to the tax rates in force both in Chile and Peru.

On September 29, 2014, Law No. 20.780 (the Tax Reform Act) was enacted, which, among other aspects, defines the by default tax system applicable to the Company, the corporate income tax rate that will be gradually applied to companies between 2014 and 2018 and allows that companies may opt for one of two tax systems established therein the attributed income system or the partially-integrated system, which results in entities being subject to different tax rates starting from 2017.

## ||||||||||||||||||||||||||||| SMU

Note that, in accordance with the Tax Reform established by Laws Nos.20.780, and 20.899 the latter simplifying the former, companies could have been, by default or choice, subject to one of these tax systems or regimes established by the new tax regulation. The attributed-income system implies that the companies must pay a corporate tax rate of $25 \%$ for 2017 . The partially-integrated system, implies that the Company must pay a corporate tax rate of $25.5 \%$ for 2017 and $27 \%$ for 2018 and thereafter. The tax system applicable to Group entities is the Partially-Integrated system.

Accordingly and depending on the regime opted or defined by default, the Company or Group companies will disclose the income tax and deferred tax rates, considering the tax rate effective at the date of the reversal of temporary differences.

Because of the tax system applicable to the Group companies for the 2016 period, the current income tax rate is $24 \%, 25.5 \%$ for 2017 and $27 \%$ for 2018 and thereafter.
c. As of September 30, 2017 and December 31, 2016, the detail of current tax assets and liabilities is as follows:

|  | Assets |  | Liabilities |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Income tax expenses | - | - | - | $(12,465)$ |
| Monthly provisional income tax payments | 519,785 | 432,635 | - | - |
| Sence credit for training expenses | 1,432,577 | 1,954,731 | - | - |
| Prior year recoverable taxes | 4,477,701 | 4,480,227 | - | - |
| Other | 36,999 | 36,991 | - | - |
| Total | 6,467,062 | 6,904,584 | - | $(12,465)$ |

## |||||||||||||||||||||||||||||| SMU

d. Tax earnings

As of September 30, 2017 and December 31, 2016, the retained tax earnings generated in prior years mainly relate to the subsidiary Alvi Supermercados Mayorista S.A., detailed as follows:

| Item | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ <br> ThCh\$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ <br> ThCh\$ |  |
| :--- | ---: | ---: | ---: |
|  | 267,113 | $2,519,980$ |  |
| Without credit | 49,746 | 49,059 |  |
| With credit 17\% | 226,855 | 223,723 |  |
| With credit 20\% | - | 25,158 |  |
| With credit 21\% | $5,152,463$ | $6,929,259$ |  |
| With credit 22.5\% | $5,305,759$ | $7,209,639$ |  |
| With credit 24\% | 225,823 | - |  |
| With credit 25.5\% |  | $11,227,759$ |  |
|  |  |  |  |
| Total |  |  |  |

## |||||||||||||||||||||||||||||| SMU

e. Detail of tax earnings (losses) by the Company:

As of September 30, 2017 and December 31, 2016, accumulated tax losses mainly relate to the Parent SMU S.A. and its subsidiaries Rendic Hermanos S.A., Supermercados del Sur Ltda.. Súper 10 S.A., Inversiones del Sur S.A., OK Market S.A., Comercializadora del Sur Uno Ltda., Servicios Logísticos Santiago S.A., Construmart S.A., Comercializadora del Sur Cinco Ltda., Comercializadora del Sur Seis Ltda., among others.

## Company

Rendic Hermanos S.A.
Servicios Logísticos La Serena S.A.
Servicios Logísticos Santiago S.A.
SMU S.A.
OK Market S.A.
Telemercados Europa S.A.
Alvi Servicios Logísticos S.A.
Servi 2000 S.A.
Red de Apoyo S.A.
Inversiones SMU Ltda.
Construmart S.A.
Chile Tools S.A.
Ferco Emprendimiento S.A.
Inversiones Omega Ltda.
Omicron SpA
Inversiones del Sur S.A.
Supermercados del Sur Ltda.
Mayoristas del Sur Ltda.
Supermercados Chile S.A.
Comercializadora del Sur Uno Ltda.
Comercializadora del Sur Dos Ltda.
Comercializadora del Sur Tres Ltda.
Comercializadora del Sur Cuatro Ltda.
Comercializadora del Sur Cinco Ltda.
Comercializadora del Sur Seis Ltda.
Alvi Supermercados Mayoristas S.A.
Chiloé S.A.
Puerto Varas S.A.
Súper 10 S.A.
Unidata S.A.
Escuela de Capacitacion y Oficios Super Ltda.
Other companies

| 09.30.2017 | 12.31 .2016 |
| ---: | ---: |
| ThCh\$ | ThCh\$ |
| $(751,750,303)$ | $(807,740,802)$ |
| $(11,727,269)$ | $(11,634,305)$ |
| $(26,101,477)$ | $(25,936,180)$ |
| $(310,129,627)$ | $(257,759,453)$ |
| $(41,195,408)$ | $(39,809,742)$ |
| $(4,138,407)$ | $(3,832,772)$ |
| $(3,844,933)$ | $(3,794,643)$ |
| $(151,129)$ | $(149,043)$ |
| $(1,692,513)$ | $(1,669,821)$ |
| $(15,734,652)$ | $(15,301,448)$ |
| $(21,434,106)$ | $(22,391,409)$ |
| $(1,193,354)$ | $(1,144,671)$ |
| $(880,271)$ | $(868,766)$ |
| $(2,734,493)$ | $(2,242,529)$ |
| $(2,012)$ | $(1,984)$ |
| $(82,178,107)$ | $(82,453,760)$ |
| $(163,095,133)$ | $(151,611,542)$ |
| $(13,782,527)$ | $(13,653,095)$ |
| $(364,635)$ | $(661,184)$ |
| $(41,867,514)$ | $(32,044,923)$ |
| $(6,289,841)$ | $(6,084,065)$ |
| $(2,425,822)$ | $(2,353,694)$ |
| $(6,495,109)$ | $(6,430,756)$ |
| $(19,816,403)$ | $(19,943,234)$ |
| $(17,385,278)$ | $(17,231,222)$ |
| $5,848,115$ | $6,836,116$ |
| $(22,001)$ | $(20,702)$ |
| $(6,927)$ | $(6,542)$ |
| $(96,642,082)$ | $(88,003,978)$ |
| $(7,212,329)$ | $(5,555,082)$ |
| 349,479 | 437,609 |
| $(122,866)$ | $(116,784)$ |

## 

f. As of September 30, 2017 and December 31, 2016, deferred tax assets and liabilities are as follows:

| Deferred tax assets, recognized | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 12.31 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: |
| Deferred income/revenue | 3,345,279 | 3,563,338 |
| Provisions | 11,151,047 | 12,289,781 |
| Tax losses | 350,788,673 | 338,033,595 |
| Intangible assets | 1,880,515 | - |
| Intangible assets subject to amortization for tax purposes | 79,468,588 | 87,746,721 |
| Other | 24,054 | 17,889 |
| Deferred tax assets | 446,658,156 | 441,651,324 |
| Deferred tax liabilities, recognized | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ |
| Property, plant and equipment | 23,048,466 | 21,021,356 |
| Intangible assets | - | 1,256,650 |
| Other goodwill | 777,578 | 845,179 |
| Tax credit difference | 34,592 | 34,592 |
| Other financial assets | 313,484 | 313,484 |
| Other | 56,479 | 81,427 |
| Deferred tax liabilities | 24,230,599 | 23,552,688 |
| Net deferred tax, recognized: | 422,427,557 | 418,098,636 |

g. Change in estimates

As of September 30, 2017, the Company records no change in estimates.

## |||||||||||||||||||||||||||||| SMU

h. Deferred tax balances

As of September 30, 2017 and December 31, 2016, net deferred tax assets relate to the following movements:

|  | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \text { 12.31.2016 } \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: |
| Opening balance of deferred taxes, net | 418,098,636 | 408,006,530 |
| Changes in deferred tax assets and liabilities that affect equity (*) | 1,062,012 |  |
| Changes in deferred tax assets and liabilities that affect profit or loss | 2,892,463 | 10,336,067 |
| Variance in exchange rate of foreign subsidiary | 374,446 | $(243,961)$ |
| Closing balance of deferred taxes, net | 422,427,557 | 418,098,636 |

(*) Generated from derivative instruments treated as hedge accounting.
The effect on deferred tax assets for the nine-month period ended September 30, 2017 and 2016 relates to the following:

## Item

| 01.01 .2017 | 01.01 .2016 |
| :---: | :---: |
| 09.30 .2017 | 09.30 .2016 |
| ThCh\$ | ThCh\$ |

Deferred income/revenue
Provisions
Tax losses
Intangible assets subject to amortization for tax purposes
Prepaid expenses
$(218,058)$
55,595
$(1,138,734)$
1,063,947
11,318,620
14,457,773

Property, plant and equipment
Deferred tax liabilities related to intangible assets
$(6,391,453)$
$(6,566,610)$ 923,874
(2,027,110)
$(1,805,079)$
Deferred tax liabilities related to other
1,256,650
688,856
Other goodwill
24,949
97,731
Deferred tax for hedging derivatives
67,599

Total effect on profit or loss
3,954,475
8,308,830
Effect on deferred tax translation differences, Peru
374,446
$(321,747)$
Total variation of deferred taxes
4,328,921
7,987,083

## |||||||||||||||||||||||||||||| SMU

Variance in deferred taxes related to tax losses relates to the following:

|  | $\mathbf{0 1 . 0 1 . 2 0 1 7}$ | $\mathbf{0 1 . 0 1 . 2 0 1 6}$ |  |
| :--- | :---: | :---: | :---: |
| Item | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | 30.09.2016 |  |
|  | ThCh\$ | ThCh\$ |  |
| Consolidated profit or loss | $(1,886,567)$ | $(794,789)$ |  |
| Price-level adjustment, loss | $4,623,907$ | $8,259,041$ |  |
| Price-level adjustment, permanent differences | $1,613,023$ | $1,733,505$ |  |
| Expenses associated with capital increase | $1,062,626$ | - |  |
| Expenses associated with derivatives | $1,062,012$ | - |  |
| Adjustments for variation of tax result | $6,280,077$ | $4,938,269$ |  |
| Total | $\underline{12,755,078}$ |  | $14,136,026$ |

## 

## 13. INVESTMENTS IN SUBSIDIARIES

The consolidated financial statements include the financial statements of the Parent and controlled companies (see Note 2). The detailed information of direct subsidiaries as of September 30, 2017 and December 31, 2016 is included below:

| 09.30.2017 |  |  |  |  |  | Amount of net profit (loss) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current assets | Non-current assets | Current liabilities | Non-current liabilities | Revenue |  |
| Company | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Inversiones SMU Ltda. | 436,066,291 | 1,055,728,050 | 717,939,121 | 273,431,750 | 1,844,937,912 | 47,775,604 |
| Inversiones SMU SpA | 17,092 | 17,360 | 29,768 | - | - | (55) |
| Omicron SpA | - | 547 | 1,660 | - | - | 7 |
| Inversiones Omega Ltda. | 11,417,054 | 149,708,436 | 362,232,470 | - | 2,428,409 | $(15,474,745)$ |
| Unidata S.A (*) | 783,358 | 5,731,856 | 10,478,716 | 678,567 | 81,654 | $(795,268)$ |
| 12.31.2016 |  |  |  |  |  | Amount of net |
|  | Current | Non-current | Current | Non-current |  |  |
| Company | assets | assets | liabilities | liabilities | Revenue | profit (loss) |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Inversiones SMU Ltda. | 441,400,419 | 1,087,101,247 | 733,415,011 | 339,562,674 | 2,465,298,572 | 41,325,402 |
| Inversiones SMU SpA | 17,091 | 17,368 | 29,721 | - | - | (43) |
| Omicron SpA | - | 539 | 1,660 | - | - | 14 |
| Inversiones Omega Ltda. | 12,579,895 | 151,645,917 | 349,858,046 | - | 5,499,080 | $(18,630,867)$ |
| Unidata S.A (*) | 760,953 | 4,707,278 | 9,315,032 | - | 773,731 | $(776,724)$ |

(*) On May 3, 2017, the direct subsidiary Corp Fidelidad S.A. changed its name to Unidata S.A.

## 14. EQUITY ACCOUNTED INVESTMENTS IN ASSOCIATES

The provision for negative equity of investments in associates as of September 30, 2017 and December 31, 2016, is presented in Note 22.

The detailed information of associates as of September 30, 2017 and December 31, 2016 is included below:

| 09.30.2017 | Date <br> of information | Current <br> assets <br> ThCh\$ | Non-current <br> assets | Current <br> Tiabilities | Non-current <br> liabilities | Revenue | Amount of <br> net loss |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company |  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |  |
| Unicard S.A. $\left(^{*}\right)$ | 09.30 .2017 | $6,825,568$ | $8,868,817$ | $12,492,445$ | - | $2,054,144$ | $(2,087,757)$ |
| Unired S.A. | 09.30 .2017 | $5,720,525$ | $4,043,623$ | $18,948,712$ | 67,950 | $1,503,623$ | $(834,186)$ |


| 12.31.2016 | Date <br> of information | Current <br> assets <br> ThCh\$ | Non-current <br> assets <br> ThCh\$ | Current <br> liabilities <br> ThCh\$ | Non-current <br> liabilities <br> ThCh\$ | Revenue | Amount of <br> net loss |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company |  |  |  |  |  | ThCh\$ |  |

[^1]15. GOODWILL
a. As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

| Company | Goodwill |  |
| :---: | :---: | :---: |
|  | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ |
| Supermercados El Pilar Linares S.A. | 3,981,708 | 3,981,708 |
| Supermercados Euromarket S.A. | 5,488,779 | 5,488,779 |
| Comercial Split S.A. | 23,252,245 | 23,252,245 |
| Los Naranjos Dos S.A. | 4,114,220 | 4,114,220 |
| Puerto Saavedra S.A. | 11,364,886 | 11,364,886 |
| Comercial Limache S.A. | 3,593,336 | 3,593,336 |
| Ribeiro Dos S.A. | 3,201,790 | 3,201,790 |
| Puerto Cristo S.A. | 10,508,494 | 10,508,494 |
| Supermercados Hipermás S.A. | 8,601,028 | 8,601,028 |
| Supermercados Palmira Iquique S.A. | 5,855,950 | 5,855,950 |
| Supermercados Gracia Olano S.A. | 2,564,578 | 2,564,578 |
| Supermercados Rossi S.A. | 3,351,543 | 3,351,543 |
| Sociedad Operadora Gutierrez Zepeda S.A. | 6,005,979 | 6,005,979 |
| Supermercados Sawy S.A. | 2,838,441 | 2,838,441 |
| Multimayor 10 S.A. | 2,115,848 | 2,115,848 |
| Unimarc S.A. | 49,807,768 | 49,807,768 |
| Distribuidora y Mayorista San Fernando S.A. | 2,490,534 | 2,490,534 |
| Mayorista Talca S.A. | 7,303,833 | 7,303,833 |
| Distribuidora Súper 10 S.A. | 12,882,821 | 12,882,821 |
| Supermercados Bryc S.A. | 30,939,188 | 30,939,188 |
| Supermercados El Loro S.A. | 5,367,533 | 5,367,533 |
| Supermercados Santo Domingo S.A. | 3,490,662 | 3,490,662 |
| Operadora Supermercados Tocopilla S.A. | 1,503,744 | 1,503,744 |
| Comercial Itihue S.A. | 645,269 | 645,269 |
| Compañía Frigorífico de Magallanes Dos S.A. | 5,591,829 | 5,591,829 |
| Abu.Gosch y Cía. Ltda. | 8,738,761 | 8,738,761 |
| Nuevo Arauco S.A. | 11,886,442 | 11,886,442 |
| Huilliches S.A. | 252,675 | 252,675 |
| El Inca S.A. | 1,575,222 | 1,575,222 |
| Supermercados La Bandera Azul Dos S.A. | 1,344,721 | 1,344,721 |
| Operadora Chillan S.A. | 3,631,859 | 3,631,859 |
| Comercial Costasol S.A. | 633,034 | 633,034 |
| Operadora Supermercados Lascar S.A. | 843,526 | 843,526 |
| Supermercado Castro S.A. | 2,437,280 | 2,437,280 |
| Operadora Amigo S.A. | 1,251,100 | 1,251,100 |
| OK Market S.A. | 4,010,019 | 4,010,019 |
| Supermercados Mayorista de la Calera S.A. | 1,920,830 | 1,920,830 |
| Supermercados Don Kiko S.A. | 977,719 | 977,719 |
| Operadora Beckna S.A. | 3,531,512 | 3,531,512 |
| Operadora La Italiana Dos S.A. | 5,656,927 | 5,656,927 |
| Los Delfines S.A. | 333,823 | 333,823 |
| Comercial Costasol S.A. | 215,462 | 215,462 |
| Todo Market S.A. | 510,393 | 510,393 |
| Comercial La Lica S.A. | 776,661 | 776,661 |
| Comercial Hinojosa S.A. | 1,072,142 | 1,072,142 |
| Convento Nuevo S.A. | 579,973 | 579,973 |
| Supermercado Praga S.A. | 685,364 | 685,364 |
| Supermercados Linderos S.A. | 862,990 | 862,990 |

## |||||||||||||||||||||||||||||| SMU

| Marycarla S.A. | $2,360,250$ | $2,360,250$ |
| :--- | ---: | ---: |
| Supermercado Mayorista La Calera Dos S.A. | 110,520 | 110,520 |
| Vegamercado S.A. | $22,211,250$ | $22,211,250$ |
| Operadora Lubba S.A. | $1,789,073$ | $1,789,073$ |
| Telemercados Europa S.A. | $9,561,681$ | $9,561,681$ |
| San Rosendo Dos S.A. | $4,937,168$ | $4,937,168$ |
| Comercializadora y Distribuidora Oso Polar S.A. | $3,173,293$ | $3,173,293$ |
| Cadena Ofermax (Bayyad \& Georgos) | 316,657 | 316,657 |
| Maxi Bodega y Don Vitto (*) | $1,868,726$ | $1,982,685$ |
| Construmart S.A. | $6,301,768$ | $6,301,768$ |
| Sociedad Inversiones P\&P S.A. | 874,516 | 874,516 |
| Comercial Melipilla S.A. | $3,259,680$ | $3,259,680$ |
| Ferretería Toral S.A. | $2,375,408$ | $2,375,408$ |
| Ferretería la Operadora S.A. | $1,589,286$ | $1,589,286$ |
| M Dos S.A. | $1,810,062$ | $1,810,062$ |
| Supermercados del Sur S.A. | $342,894,556$ | $342,894,556$ |
|  |  |  |
| Total goodwill | $676,024,335$ | $676,138,294$ |

(*) Balance variation relates to exchange rate differences.

## b. Main aspects considered for business combinations:

The process of successive acquisitions is part of the SMU Group's business plan intended to increase market share together with extending the presence of the chain in other regions of Chile, to become one of the main players in the domestic market and offer more competitive, higher quality and best prices to customers. This was based on achieving synergies through increasing purchase volume and distribution by integrating lower chains, which could be achieved by obtaining better prices for inventory purchases by trading greater volumes and improving competitivity.

Each acquisition met the definition in IFRS 3 to be treated as a business combination, as the acquisition model used for each transaction was the acquisition of business units, which, for operating purposes, were assigned a new legal entity (Company). These entities represented a going concern, which generated positive EBITDA from the time control commences.

## |||||||||||||||||||||||||||||| SMU

## Description of the acquisition process performed by the Company:

In most of the business acquisitions made by SMU the Group opted not to acquire the existing company given the implicit risk of contingencies this could bring.

For this reason, the Company structured an acquisition process that focused on the acquisition of business units with their assets acquired separately (principally inventories and property, plant and equipment). This was performed by acquiring the real estate properties through real estate companies, using as a formula the average of appraisal prices performed by third parties, which resulted in assets being acquired and recorded from inception at their market value not giving rise to any subsequent adjustments for such concept. In addition, the stock of inventories at the date of entering the contract was acquired separately, setting the price on the basis of a pervasive inventory taking and measurement at replacement cost used by the buyer or seller depending on each particular negotiation. Accordingly, these assets are acquired and recorded at market value at their acquisition date. Also, a business unit represented by a new legal entity (Company) was acquired whose only assets were the movable assets required for operating stores, as well as the trademark rights, software, licenses and other intangible assets.

Companies acquired using the structure indicated in the preceding paragraph by applying the business combination method for accounting recognition purposes mainly owned one relevant identifiable intangible asset, which was the trademark used by each chain. In this regard, only the "Unimarc" and "Mayorista" trademarks were recorded as separate identifiable intangible assets, because according to the business plan, the other trademarks would not be used by the SMU Group and, therefore, they were part of the goodwill acquired. Because of the structure of the acquisition, no liabilities that should be assumed were identified as a result of the combination.

For those purchases where the acquisition was made through the purchase of whole companies (Alvi Supermercados Mayoristas S.A., Construmart S.A. and Supermercados del Sur S.A.) the identification of identifiable assets resulted in the recognition of the Construmart S.A. and Mayorsa brands, as well as customer lists or portfolios.

## Factors resulting in goodwill:

Goodwill recognized mainly represents the synergies generated when integrating each new business unit. This is obtained by achieving efficiency in purchasing costs, as the combined Company has more purchasing power, better distribution channels and has presence in multiple regions. The Company's analysis of future cash flows that will be obtained after incorporating an additional chain results in amounts higher than those achieved individually by the separate sum of each company prior to the acquisition, generating an significant factor for determining payment of a higher amount than the asset value; which is represented by the goodwill recognized. Additionally, such goodwill incorporates the value paid for the trademarks (except for the Unimarc, Mayorista, Construmart, Telemercados, Comer and Alvi trademarks, which were recorded separately), and software, among other minor intangible assets not used and, accordingly, not recorded separately as provided by IFRS 3.

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## Amounts of revenue and profit or loss of acquired and combined entity:

As indicated in the preceding paragraphs, the Company has acquired assets separately that generate a business unit and accordingly, it is impracticable to determine the amount of revenue and profit or loss of the acquiree from the acquisition date or from January 1 of the year of acquisition as required by IFRS 3.B64 q).

Reconciliation of carrying amount of goodwill:

Opening balance as of January 1, 2017
Exchange rate differences arising for the year
Closing balance as of September 30, 2017

Opening balance as of January 1, 2016
Exchange rate differences arising for the year
Closing balance as of December 31, 2016
474,522,222

## ||||||||||||||||||||||||||||| SMU

## 16. INTANGIBLE ASSETS OTHER THAN GOODWILL

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

## a. Components of intangible assets

09.30 .2017
Concepts
Software
Lease transfers
Unimarc brand
Mayorista 10 brand
Telemercados brand
Comer brand
Maxiahorro brand
Alvi brand
Customer relationship Telemercados
Customer relationship Construmart
Customer relationship Alvi
Other (*)

Intangible assets

| Gross | Accumulated | Impairment of receivables | Total |
| :---: | :---: | :---: | :---: |
| Values | Amortization | Accumulated | net |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |


| $77,390,064$ | $(54,265,554)$ | $(1,011,464)$ | $22,113,046$ |
| ---: | ---: | :---: | ---: |
| $9,354,663$ | $(7,052,226)$ | - | $2,302,437$ |
| $6,425,042$ | $(1,564,927)$ | - | $4,860,115$ |
| $1,622,292$ | $(359,128)$ | - | $1,263,164$ |
| 967,000 | $(507,003)$ | - | 459,997 |
| 902,000 | $(902,000)$ | - | - |
| 714,000 | $(34,000)$ | - | 680,000 |
| $25,848,481$ | $(587,329)$ | $(13,830,000)$ | $11,431,152$ |
| $12,147,000$ | $(3,717,019)$ | $(8,124,000)$ | 305,981 |
| $21,922,000$ | $(5,842,756)$ | $(15,269,078)$ | 810,166 |
| $67,854,000$ | $(14,709,721)$ | $(32,396,000)$ | $20,748,279$ |
| $15,322,308$ | $(1,565,674)$ | - | $13,756,634$ |

12.31.2016
Concepts
Software
Lease transfers
Unimarc brand
Mayorista 10 brand
Telemercados brand
Comer brand
Maxiahorro brand
Alvi brand
Customer relationship Telemercados
Customer relationship Construmart
Customer relationship Alvi
Other (*)

## Intangible assets

Gross
Values
ThCh\$

| $76,037,150$ | $(49,320,377)$ | $(1,011,464)$ | $25,705,309$ |
| ---: | ---: | :---: | ---: |
| $9,354,663$ | $(6,685,388)$ | - | $2,669,275$ |
| $6,425,044$ | $(1,442,133)$ | - | $4,982,911$ |
| $1,622,292$ | $(327,878)$ | - | $1,294,414$ |
| 967,000 | $(496,931)$ | - | 470,069 |
| 902,000 | $(902,000)$ | - | - |
| 714,000 | $(19,429)$ | - | 694,571 |
| $25,848,481$ | $(335,848)$ | $(13,830,000)$ | $11,682,633$ |
| $12,147,000$ | $(3,646,407)$ | $(8,124,000)$ | 376,593 |
| $21,922,000$ | $(5,663,354)$ | $(15,269,078)$ | 989,568 |
| $67,854,000$ | $(13,617,706)$ | $(32,396,000)$ | $21,840,294$ |
| $8,004,372$ | $(1,511,517)$ | - | $6,492,855$ |

(*) This relates to the Operating and Business Efficiency Project (CIMA) for a net balance of ThCh\$12,560,537 as of September 30, 2017 (ThCh\$5,252,311 as of December 31, 2016) and such other trademarks as Tucapel, Mayorsa, Bryc, Puerto Cristo, Flash Market, among others, for a net balance of ThCh\$1,196,097 as of September 30, 2017 (ThCh\$1,240,544 as of December 31, 2016).

## ||||||||||||||||||||||||||||| SMU

The Company defined software, customer relationship, assignment of contracts and trademarks as intangible assets with finite useful lives. The useful lives of these assets have been determined on the basis of the period in which these assets are expected to generate benefits. For trademarks with definite useful life, this was assigned on the basis of the longterm business plan, setting a useful life of 40 years for most of these assets. The amortization period was determined considering the condition of these intangibles at the date of acquisition, prior to the implementation of the change in corporate image currently in process, which will affect the performance of the trademarks when said process has been normalized. Considering this, the Company will review the development and strengthening of these trademarks on a regular basis and, based on such review, it may, as stated by IAS 38, expand, maintain or reduce the amortization period, and even change the classification from an intangible asset subject to amortization to an intangible asset with an infinite useful life, if the period of return is more than 40 years or becomes indefinite. The trademarks "Telemercados", "Comer" and "Alvi" are recorded at their fair values, which were determined in studies performed by third parties.

## b. Useful lives assigned

|  | Amortization <br> method | Average <br> useful life |
| :--- | :---: | :---: |
| Software | Straight-line | 8 years |
| Lease transfers | Straight-line | 15 years |
| Trademarks | Straight-line | 40 years |
| Customer list | Straight-line | 20 years |

## c. Amortization

The amortization expense recorded in the caption Administrative expenses amounted to ThCh $\$ 7,124,172$ (ThCh $\$ 7,585,475$ as of September 30, 2016).

## ||||||||||||||||||||||||||| SMU

d. Movements in intangible assets:

|  | $\begin{gathered} \text { Balance as of } \\ 01.01 .2017 \end{gathered}$ | Increases | Reclassifications | Decreases | Amortization for the period | Total intangible assets as of 09.30.2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Software | 25,705,309 | 1,501,756 | $(177,332)$ | $(14,633)$ | $(4,902,054)$ | 22,113,046 |
| Lease transfers | 2,669,275 | - | - | - | $(366,838)$ | 2,302,437 |
| Unimarc brand | 4,982,911 | - | - | - | $(122,796)$ | 4,860,115 |
| Mayorista brand | 1,294,414 | - | - | - | $(31,250)$ | 1,263,164 |
| Customer relationship Telemercados | 376,593 | - | - | - | $(70,612)$ | 305,981 |
| Customer relationship Construmart | 989,568 | - | - | - | $(179,402)$ | 810,166 |
| Telemercado brand | 470,069 | - | - | - | $(10,072)$ | 459,997 |
| Maxiahorro brand | 694,571 | - | - | - | $(14,571)$ | 680,000 |
| Alvi brand | 11,682,633 | - | - | - | $(251,481)$ | 11,431,152 |
| Customer relationship Alvi | 21,840,294 | - | - | - | $(1,092,015)$ | 20,748,279 |
| Other | 6,492,855 | 7,183,356 | 177,332 | $(13,828)$ | $(83,081)$ | 13,756,634 |
| Final balance of intangible assets | 77,198,492 | 8,685,112 | - | $(28,461)$ | $(7,124,172)$ | 78,730,971 |
|  | $\begin{gathered} \text { Balance as of } \\ 01.01 .2017 \end{gathered}$ | Increases ThCh\$ | Reclassifications <br> ThCh\$ | Decreases <br> ThCh\$ | Amortization for the year ThCh\$ | Total intanbigle assets as of 12.31.2016 ThCh\$ |
| Software | 31,494,008 | 1,613,886 | - | $(209,136)$ | $(7,193,449)$ | 25,705,309 |
| Lease transfers | 3,306,906 | - | - | $(140,847)$ | $(496,784)$ | 2,669,275 |
| Unimarc brand | 5,115,679 | 29,719 | - | - | $(162,487)$ | 4,982,911 |
| Mayorista brand | 1,330,530 | 5,164 | - | - | $(41,280)$ | 1,294,414 |
| Customer relationship Telemercados | 470,741 | - | - | - | $(94,148)$ | 376,593 |
| Customer relationship Construmart | 1,228,763 | - | - | - | $(239,195)$ | 989,568 |
| Telemercado brand | 483,500 | - | - | - | $(13,431)$ | 470,069 |
| Maxiahorro brand | 714,000 | - | - | - | $(19,429)$ | 694,571 |
| Alvi brand | 12,006,707 | 10,097 | - | - | $(334,171)$ | 11,682,633 |
| Customer relationship Alvi | 23,296,312 | - | - | - | $(1,456,018)$ | 21,840,294 |
| Other | 1,308,081 | 5,426,752 | - | $(130,935)$ | $(111,043)$ | 6,492,855 |
| Final balance of intangible assets | 80,755,227 | 7,085,618 | - | $(480,918)$ | $(10,161,435)$ | 77,198,492 |

## 

## 17. PROPERTY, PLANT AND EQUIPMENT

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

## a. Detail:

| Property, plant and equipment, net: | 09.30.2017 | 12.31.2016 |
| :---: | :---: | :---: |
|  | ThCh\$ | ThCh\$ |
| Work in progress | 10,165,059 | 2,718,955 |
| Land | 623,078 | 628,474 |
| Buildings | 87,102,441 | 90,147,608 |
| Plant and equipment | 36,673,266 | 43,658,800 |
| 1 T equipment | 2,001,490 | 2,523,858 |
| Fixture and fittings | 95,205,550 | 100,531,994 |
| Vehicles | 242,340 | 330,961 |
| Other property, plant and equipment | 7,073,362 | 8,177,937 |
| Leased assets | 183,904,230 | 193,129,495 |
| Total property, plant and equipment, net | 422,990,816 | 441,848,082 |
| Property, plant and equipment, gross: | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ |
| Work in progress | 10,165,059 | 2,718,955 |
| Land | 623,078 | 628,474 |
| Buildings | 111,021,778 | 111,346,411 |
| Plant and equipment | 130,562,157 | 129,684,389 |
| $1 T$ equipment | 18,099,487 | 17,846,138 |
| Fixture and fittings | 169,056,052 | 168,466,753 |
| Vehicles | 1,526,287 | 1,654,357 |
| Other property, plant and equipment | 32,946,252 | 32,903,144 |
| Leased assets | 287,803,834 | 286,005,167 |
| Total property, plant and equipment, gross | 761,803,984 | 751,253,788 |
| Accumulated depreciation: | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ |
| Buildings | $(23,919,337)$ | $(21,198,803)$ |
| Plant and equipment | $(93,888,891)$ | $(86,025,589)$ |
| $1 T$ equipment | $(16,097,997)$ | $(15,322,280)$ |
| Fixture and fittings | $(73,850,502)$ | $(67,934,759)$ |
| Vehicles | $(1,283,947)$ | $(1,323,396)$ |
| Other property, plant and equipment | $(25,872,890)$ | $(24,725,207)$ |
| Leased assets | (103,899,604) | $(92,875,672)$ |
| Total accumulated depreciation | $(338,813,168)$ | (309,405,706) |

## ||||||||||||||||||||||||||| SMU

## b. Movements:

Movements for the nine-month period ended September 30, 2017 and the year ended December 31, 2016, are as follows:

## Assets

Net balance as of January 1, 2017
Additions
Disposals and derecognition
Depreciation expense
Reclassifications
Other increases (decreases)
Sales
Net balance as of September 30, 2017

## Assets

Net balance as of January 1, 2016
Additions
Disposals and derecognition
Depreciation expense
Reclassifications
Other increases (decreases)
Sales
Net balance as of December 31, 2016

| Work in progress | Lands | Buildings | Plant and Equipment | IT <br> Equipment la información | Fixture and fittings | Vehicles | Other Property, plant and equipment | Leased leasing | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 2,718,955 | 628,474 | 90,147,608 | 43,658,800 | 2,523,858 | 100,531,994 | 330,961 | 8,177,937 | 193,129,495 | 441,848,082 |
| 8,684,680 | - | 107,861 | 2,384,030 | 295,416 | 146,284 | 13,530 | 334,420 | 7,036,939 | 19,003,160 |
| $(15,496)$ | - | $(318,610)$ | $(334,488)$ | $(4,519)$ | $(410,413)$ | - | $(16,994)$ | $(5,008,559)$ | $(6,109,079)$ |
| - | - | $(2,425,924)$ | $(9,405,761)$ | $(870,444)$ | $(5,570,223)$ | $(88,357)$ | $(1,733,159)$ | $(11,253,645)$ | $(31,347,513)$ |
| $(1,168,376)$ | - | 1,485 | 590,459 | 58,737 | 509,578 | - | 8,117 | - | - |
| $(54,704)$ | $(5,396)$ | $(409,979)$ | $(45,892)$ | $(1,558)$ | - | (166) | 326,332 | - | $(191,363)$ |
| - | - | - | $(173,882)$ | - | $(1,670)$ | $(13,628)$ | $(23,291)$ | - | $(212,471)$ |
| 10,165,059 | 623,078 | 87,102,441 | 36,673,266 | 2,001,490 | 95,205,550 | 242,340 | 7,073,362 | 183,904,230 | 422,990,816 |


| Work <br> in progress | Lands | Buildings | Plant and Equipment | IT <br> Equipment la información | Fixture and fittings | Vehicles | Otras Property, plant and equipment | Leased leasing | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 6,875,234 | 377,054 | 91,680,873 | 50,668,485 | 2,465,417 | 101,595,992 | 592,604 | 11,401,058 | 194,927,687 | 460,584,404 |
| 2,028,274 | - | 457,375 | 5,581,218 | 1,140,932 | 4,626,236 | 2,622 | 550,676 | 15,371,408 | 29,758,741 |
| $(442,149)$ | $(2,639)$ | $(93,798)$ | $(557,077)$ | $(1,389)$ | $(498,529)$ | $(14,958)$ | $(18,015)$ | $(2,287,623)$ | $(3,916,177)$ |
| - | - | $(3,155,872)$ | $(14,057,512)$ | $(1,380,982)$ | $(7,334,321)$ | $(214,968)$ | $(3,042,411)$ | $(14,831,419)$ | $(44,017,485)$ |
| $(5,769,915)$ | 256,034 | 1,213,129 | 2,295,463 | 298,378 | 2,159,608 | 17,353 | $(420,631)$ | $(49,419)$ | - |
| 27,511 | $(1,975)$ | 52,475 | 453,549 | 7,536 | 669 | 31,051 | $(213,789)$ | - | 357,027 |
| - | - | $(6,574)$ | $(725,326)$ | $(6,034)$ | $(17,661)$ | $(82,743)$ | $(78,951)$ | $(1,139)$ | $(918,428)$ |
| 2,718,955 | 628,474 | 90,147,608 | 43,658,800 | 2,523,858 | 100,531,994 | 330,961 | 8,177,937 | 193,129,495 | 441,848,082 |

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## c. Additional information of property, plant and equipment

## i. Depreciation expense:

The depreciation charge to profit or loss is presented in the caption administrative expenses during the current period, amounts to ThCh\$31,347,513 (ThCh\$33,659,101 as of September 30, 2016).
ii. Other property, plant and equipment:

Other property, plant and equipment include facilities attached to such tangible assets as furniture for retail and offices the carrying amounts of which as of September 30, 2017 and December 31, 2016 are as follows:

| Description | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ <br> ThCh\$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ <br> ThCh\$ |
| :--- | ---: | ---: |
| Supermarket furniture | $6,679,153$ | $7,763,013$ |
| Office furniture | 254,850 | 277,114 |
| Other | 139,359 | 137,810 |
| Total, net | $7,073,362$ | $8,177,937$ |

## iii. Assets under finance lease agreements

As of September 30, 2017 and December 31, 2016, the net amounts of assets acquired under finance lease agreements presented at each caption correspond to:

|  | $09 . \mathbf{3 0 . 2 0 1 7}$ | 12.31.2016 |
| :--- | ---: | ---: |
|  | ThCh\$ | ThCh\$ |
| Lands | 327,562 | 327,562 |
| Buildings and Fixture | $2,032,485$ | $2,132,979$ |
| Plant and equipment | 488,565 | 747,538 |
| IT equipment | $4,080,510$ | $4,061,082$ |
| Store leases (1) | $176,975,108$ | $185,860,334$ |
| Total, net |  |  |
| $183,904,230$ | $193,129,495$ |  |

(1) These correspond lease of stores, which, according to the analysis performed by the Company, in accordance with IAS 17 "Leases", have been recorded as finance leases. (See details of the liabilities generated by these contracts in Note 18 d).

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In general, the average term for lease agreements for plant and equipment, IT equipment, other property, plant and equipment and vehicles, is 48 payments with a purchase option on the next payment.

For store leases, the average term is 20 years, with unilateral termination options by SMU in an average of 10 years and some of them including extension clauses for the same original terms.

## iv. Insurance

The Group has taken out insurance policies to cover potential risks to which the different items of property, plant and equipment are subject, and claims that might be filed against the Company due to its activity. These insurance policies sufficiently cover all potential risks.

## v. Interest costs

The SMU Group has capitalized interest of ThCh\$449,418 and ThCh\$304,138 for the nine-month periods ended September 30, 2017 and 2016, respectively.

## vi. Dismantling, removal and restoration costs

As of September 30, 2017 and December 31, 2016, the Company has no contractual obligation for removal, dismantling and restoration.

## vii. Temporarily out of service assets

As of September 30, 2017 and December 31, 2016, the Company has no significant property, plant and equipment that are temporarily out of service.

## viii. Depreciated assets in use

As of September 30, 2017 and December 31, 2016, the Company maintains no property, plant and equipment fully depreciated and in use.

## ||||||||||||||||||||||||||||| SMU

18. OTHER FINANCIAL LIABILITIES, CURRENT AND NON-CURRENT

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

|  | 09.30.2017 |  | 12.31.2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current ThCh\$ | Non-current ThCh\$ | Current <br> ThCh\$ | Non-current ThCh\$ |
| Bank borrowings (*) | 54,566,696 | 108,938,859 | 53,612,361 | 179,066,123 |
| Obligations with the public | 3,830,176 | 396,947,826 | 59,865,719 | 300,492,580 |
| Obligaciones por arrendamientos financieros | 2,652,392 | 4,526,239 | 1,880,729 | 4,774,105 |
| Lease agreements classified as finance leases | 17,043,919 | 237,420,492 | 10,814,787 | 250,136,079 |
| Derivatives (note 7.3) | - | 14,646,172 | - | 1,405,866 |
| Total | 78,093,183 | 762,479,588 | 126,173,596 | 735,874,753 |

(*) Current bank borrowings as of September 30, 2017 of ThCh\$54,566,696 (ThCh\$53,612,361 as of December 31, 2016), include short-term revolving credit facilities and letters of credit of ThCh $\$ 2,219,377$ (ThCh\$925,118 as of December 31, 2016), the renewal of which is usual practice in the industry.

Bank borrowings
On January 30, 2014, the Company entered into, with its creditors Banco de Crédito e Inversiones, Banco de Chile; Banco Santander-Chile; Banco Bilbao Vizcaya Argentaria, Chile; BancoEstado; Banco Security; Scotiabank Chile; Corpbanca; Banco Itaú Chile; Rabobank Chile; and Retail Holding III SpA a rescheduling, several guarantee and co-debt agreement with such creditors, by virtue of which all financial liabilities with the creditors indicated above and as of such date, have been amended and rescheduled under the terms and conditions below.

Tranche I: consisting of a rescheduling of long-term borrowings outstanding that the debtors maintained with BCI, Banco de Chile, Santander, BBVA, Banco Estado, Security, Scotiabank, Itaú, Corpbanca, Rabobank and Retail Holding III S.p.A., (the "Tranche I"), of: (i) 4,751,419.15 Unidades de Fomento ("UF"), that will accrue quarterly interests at a fixed rate of $4.81 \%$ and (ii) Ch $\$ 13,853,145,141$, with respect to Santander only, that will accrue interest at a variable rate equal to the result of adding the Average Chamber of Commerce Index (ICP) rate plus an annual spread of $3.22 \%$, with risk hedged under a derivative contract with Santander. Principal owed for Tranche I would be repaid as follows: 5\% on December 30, 2015, 5\% on September 30, 2016, 15\% on September 30, 2017, 20\% on June 30, 2018, 25\% on June 30, 2019 and $30 \%$ on June 30, 2020.

Tranche II: consisting of a rescheduling of long-term borrowings outstanding of UF1,139,266.88 ("Tranche II") that the debtors maintained with BCI, Banco de Chile, Santander, BBVA, BancoEstado, Security, Scotiabank, Itaú, Corpbanca, Rabobank and Corp Retail. Principal owed for Tranche II accrues interest quarterly: (i) at a variable rate that is equal to the result of adding the TAB UF rate for transactions at 90 days plus an annual spread of $1.60 \%$ (the "Applicable Spread"); and (ii) solely with respect to Rabobank, at an annual fixed rate equivalent to $4.81 \%$. Principal owed for Tranche II will be repaid as follows: 5\% on December 30, 2015, 5\% on September 30, 2016, 15\% on September 30, 2017, 20\% on June 30, 2018, 25\% on June 30, 2019 and 30\% on June 30, 2020.

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Tranche III: consisting of the renegotiation of medium-term borrowings outstanding that the Debtors maintained with BCI, Banco de Chile, Santander, BBVA, BancoEstado, Security, Scotiabank, Itaú, Corpbanca and Retail Holding III S.p.A. of UF 2,900,500.38 ("Tranche III"). Principal owed of Tranche III accrues interest quarterly at a variable rate that will be equal to the result of adding the TAB UF Rate for transactions at 90 days plus the Applicable Spread. Principal owed for Tranche III was repaid in two partial payments the first of which matured on April 30, 2014 and was postponed until July 30, 2014 and the last matures on May 30, 2015.

Tranche IV: related to a revolving credit facility for foreign trade granted to the Debtors by BCI, Banco de Chile, BancoEstado and Itaú ("Tranche IV") of Ch\$5,000,000,000 (the "Assumed Amount"). Tranche IV was charged with Debtors' Outstanding Borrowings for the total Assumed Amount. Principal owed under Tranche IV: (i) denominated and payable in United States dollars accrues interest at a rate resulting from adding the LIBOR USD rate applicable plus the costs of funds (borrowing costs) reported by the Scheduled Creditor plus the Applicable Spread; and (ii) denominated in Chilean pesos or Euros, will accrue the interest rate agreed by the related Debtor and Scheduled Creditor. The Assumed Amount will be repaid per the following percentages on the following dates: 95\% starting from December 30, 2015, 90\% starting from June 30, 2016, 75\% starting from September 30, 2017, 55\% starting from June 30, 2018 and 30\% beginning from June 2019 and will be repaid in full on June 30, 2020.

In addition, on January 30, 2014, the Company entered into with Banco BICE a Renegotiation and Several Guarantee and Co-Debt Contract by virtue of which all financial liabilities were amended and renegotiated that the Debtor maintained with BICE under the terms and conditions included below:

Tranche I: consisting of a renegotiation of long-term Borrowings Outstanding of UF 222,551.83 ("Tranche I"), which accrues interest quarterly at a fixed rate of 4.81\%. Principal owed for Tranche I will be repaid as follows: 5\% on December 30, 2015, 5\% on September 30, 2016, 15\% on September 30, 2017, 20\% on June 30, 2018, 25\% on June 30, 2019 and $30 \%$ on June 30, 2020.

Tranche II: consisting of the renegotiation of long-term Borrowings Outstanding of UF45,634.36 ("Tranche II"). Principal owed of Tranche II accrues interest quarterly at a variable rate that will be equal to the result of adding the TAB UF Rate for transactions at 90 days plus an annual spread of $1.60 \%$ (the "Applicable Spread"). Principal owed for Tranche II will be repaid as follows: 5\% on December 30, 2015, 5\% on September 30, 2016, 15\% on September 30, 2017, 20\% on June 30, 2018, 25\% on June 30, 2019 and 30\% on June 30, 2020.

Tranche III: consisting of the renegotiation of medium-term Borrowings Outstanding of UF106,838.03 ("Tranche III"). Principal owed of Tranche III accrues interest quarterly at a variable rate that will be equal to the result of adding the TAB UF Rate for transactions at 90 days plus the Applicable Spread. Principal owed for Tranche III was repaid in two partial payments the first of which matured on April 30, 2014 and was postponed until July 30, 2014 and the last matures on May 30, 2015.

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The Company has committed to pay to its creditor banks the first partial payment of Tranche III of the rescheduling entered into on January 30, 2014 for UF1,707,519 which matures on July 30, 2014. Such payment will depend on the sale of the subsidiary Construmart S.A.

New rescheduling with banks:
On September 30, 2014, the Company entered into the following agreements with its creditors:

1. Amendment of the Syndicated Rescheduling Agreement.
a. The related companies of Retail Holdings S.A. ("Retail") and Gestora Omega Limitada Holding y Compañía en Comandita por Acciones ("Omega"), acquired the credits in Tranche III of the Syndicated Rescheduling Agreement of UF362,462.46 and UF51,307.47, respectively, from the Scheduled Creditors. Such credits were subordinated and pledged in favor of the Scheduled Creditors (the "Subordination and Pledge");
b. Tranche III of the Syndicated Rescheduling Agreement was consolidated for payment, eliminating in the amortization schedule of Tranche III and the distinction between the first and second partial payment so that thereafter the principal amount of Tranche III will be paid in a single partial payment maturing on June 1, 2015 ("Tranche III Maturity Date"), which can be extended up to December 1, 2015 and subsequently rescheduled as long-term through June 30, 2020, regardless of whether the Company sells or does not sell its direct or indirect interest in Construmart S.A. recorded in assets available for sale, as indicated in No. 2 below; and
c. Amendment of the financial ratios established in the Syndicated Rescheduling Agreement.
2. In addition, Super 10, Retail, Omega and the Scheduled Creditors entered into an Agreement to Postpone Tranche III of the Rescheduling, Joint Guarantee and Co-debt Agreement via public deed notarized in the office of the Public Notary of Santiago, Mr. Eduardo Avello Concha by virtue of which the following was agreed:
a. Maintaining the disposal of the Company's direct or indirect interest in the Assets held for sale as causes for compulsory prepayment of principal owed under the Syndicated Rescheduling Agreement;
b. Postponing the Maturity Date of Tranche III of the Syndicated Rescheduling Agreement to December 1, 2015 (the "Tranche III New Maturity Date"), subject to compliance with certain conditions, including: (i) that the Company has no amounts payable to Banco BICE under Tranche III of the BICE Rescheduling Agreement; (ii) that significant efforts are actively made and maintained to dispose of the Assets Held-for-sale; (iii) that the Company maintains the Subordination and Pledge; (iv) that the appropriate postponement documentation is prepared $(\mathrm{v})$ that accrued interest related to the Syndicated Rescheduling Agreement has been paid; and (vi) that the Debtors and Super Diez comply with their obligations and no cause for accelerated payment exists;

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c. Establishing that the Tranche III New Maturity Date can be postponed and principal owed from Tranche III of the Syndicated Rescheduling Agreement can be rescheduled at long-term (the "Rescheduling of Tranche III at the Long-term") in accordance with the following schedule of repayment: an amount equivalent to $5 \%$ of Tranche III on September 30, 2016, an amount equivalent to $15 \%$ of Tranche III on September 30, 2017, an amount equivalent to $20 \%$ of Tranche III on June 30, 2018, an amount equivalent to $25 \%$ of Tranche III on June 30, 2019, an amount equivalent to $35 \%$ of Tranche III amount on June 30, 2020; and
d. The Rescheduling of Tranche III the long-term is subject to compliance with certain covenants, including: (i) that significant efforts are actively made and maintained to dispose of the Assets Held-for-sale; (ii) that in November 2015, principal owed under the Company's debt issue agreements, which mature in that date, is repaid using funds provided by the Parent; (iii) that the Subordination and Pledge are maintained; (iv) that the appropriate postponement documentation has been entered into (v) that if Assets Held-for-sale have not been disposed of or the aggregate funds derived from their disposal is lower than the principal owed of Tranche III of the Syndicated Rescheduling Agreement at that date: (x) $50 \%$ of Tranche III principal owed to that date (considering in such calculation the sum of UF413,769.93 indicated in No.1(a) above) will be paid using funds provided by the Company's Parent, in order to maintain the Tranche III principal owed to the Scheduled Creditors less than UF1,333,611.61, and (y) the remaining balance will be subject to the Rescheduling of Tranche III at Long-term; (vi) that accrued interest of the Syndicated Rescheduling Agreement has been paid; and (vii) that the Debtors and Super Diez comply with their obligations and no cause for accelerated payment exists.
3. Amendment of the BICE Rescheduling Agreement.
a. As of September 30, 2014, Retail has paid Banco Bice UF65,746.48, which is the total amount of the first principal partial payment of Tranche III of the BICE Rescheduling Agreement, subrogating in all the rights of Banco Bice for the amount paid and legally by virtue of Article 1610 No. 5 of the Civil Code, and subordinating and constituting a pledge on such rights in favor of Banco BICE.
b. In relation to the BICE Rescheduling Agreement, at the same date via public deed notarized in the notary office of the Public Notary of Santiago, Mr. Eduardo Avello Concha, among others, the following was agreed: (a) that the disposal of the Company's direct or indirect interest in the Assets held for sale is maintained as cause for mandatory prepayment of the principal owed under the BICE Rescheduling Agreement; (b) that the financial ratios established in the BICE Rescheduling Agreement are amended under the same terms contained in the Syndicated Rescheduling Agreement; and (c) that an entity not included in SMU's consolidated balance sheet and appointed by the Company's Parent for such purposes, makes the second partial payment of Tranche III of the BICE Rescheduling Agreement of UF $41,091.55$ at its maturity date, subrogating in the rights of Banco Bice and constituting a pledge on such rights in favor of Banco BICE.

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Prepayment of Tranche III:
On December 19, 2014, through a significant event, the Company reported that it sold through the subsidiary Rendic Hermanos S.A. all its shares on Montserrat, Montserrat Dos S.A., and Inmobiliaria Santander S.A, to the investment company Fontibre S.A. The sale amounted to 1,100,000 Unidades de Fomento.

As a result of the above, and as stated in the Amendment to the Syndicated rescheduling Agreement of September 30, 2014, the cash from the disposal of the direct and indirect interest in available-for-sale assets, was completely used to prepay Tranche III of the Syndicated Loan.
Additionally, as stated in the Amendment to the Rescheduling Agreement with Banco Bice, a related entity of SMU designated by the Company's majority shareholder, should pay the second installment of Tranche II of BICE Rescheduling Agreement, amounting to 41,091.55 Unidades de Fomento. Consequently, on February 3, 2015, the related entity Compañía Inmobiliaria y de Inversiones SAGA SpA, paid the amount owed to Banco Bice.

The Company has formalized with the Scheduled Creditors the postponement of the payment date of UF1,076,580.73 related to the remaining balance of Tranche III of the Syndicated Rescheduling Agreement, the original amount of which was UF2,697,188.69 and which was repaid by the Company using UF1,100,000 from the sale of Supermercados Montserrat S.A.C. and Inmobiliaria Santander S.A. on February 3, 2015 and for the assignment of credits, mainly to the Parent for UF520,607.96.
Accordingly, the obligation to pay Tranche III of the Syndicated Scheduling Agreement is established in one single payment maturing on June 1, 2015 (the "Tranche III Maturity Date"), which can be postponed as of December 1, 2015, and subsequently rescheduled to the longterm through June 30, 2020, regardless of whether the Company sells or does not sell its direct or indirect interest in Construmart S.A. (the "Assets Held-for-sale").

Such agreed postponement is applicable after full compliance by the Company of a number of conditions established previously, among others:
a. that significant efforts are actively made and maintained to dispose of the Assets Held-for-sale;
b. that the Company has no amounts payable to Banco BICE under Tranche III of the BICE Rescheduling Agreement;
c. that the Company has made the mandatory prepayments referred to the sale of Supermercados Montserrat S.A.C. and Inmobiliaria Santander S.A.;
d. having postponed Construmart S.A.'s lease contracts with Banco de Chile;
e. having postponed the debt obligations with Tanner and HSBC;
f. that the Company maintains the Subordination and Pledge;
g. that the appropriate postponement documentation is prepared;
h. that accrued interest related to the Syndicated Rescheduling Agreement has been paid; and
i. that the Debtors and Super Diez comply with their obligations and no cause for accelerated payment exists.

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Postponement of Tranche III:
On June 1, 2015, UF1,076,580.73 was postponed, which related to the remaining balance of Tranche III of the Syndicated Rescheduling Agreement, establishing its maturity as December 1, 2015, and it can be rescheduled to a longer-term, through June 30, 2020, provided that the abovementioned conditions are met.

On December 1, 2015, the Company used the option to postpone Tranche III of the syndicated loan to a longer term. Prior to the postponement to a longer term, a portion of rescheduled loans of Tranche III were sold and assigned by the Scheduled Creditors to Retail Holding S.A. a company related to the controlling shareholder and a payment was made for the assignment and subordination of the Ioan. Likewise, loans under Tranche III, including those assigned to third parties and loans under Tranche III were rescheduled via public deed establishing the obligation for the payment of the remaining balance of Tranche III of the Syndicated Rescheduling Agreement in five partial payments, establishing the last maturity on June 30, 2020 (the "Maturity Date of Tranche III").
The postponement agreed is applicable after full compliance by the Company of a number of conditions previously agreed in the Syndicated Rescheduling Agreement on September 30, 2014.

The related companies of Retail Holdings S.A. ("Retail") acquired from the Scheduled Creditors Tranche III of the syndicated Rescheduling Agreement, loans amounting to UF369,841.68, which were subordinated and pledged in favor of the Scheduled Creditors. In addition to the previous payments for assignment made by the companies related to Retail Holdings S.A. ("Retail") and Gestora Omega Limitada Holding y Compañía en Comandita por Acciones ("Omega"), which on September 30, 2014 acquired from the Scheduled Creditors loans of Tranche III of the Syndicated Rescheduling Agreement amounting to UF362,462.46 and UF51,307.47, respectively. Accordingly, the current debt with the Scheduled Creditors of Tranche III of the Syndicated Rescheduling Agreement amounts to UF783,611.61 and total debt of the same Tranche with the related companies to Retail Holdings S.A. ("Retail") and Gestora Omega Limitada Holding y Compañía en Comandita por Acciones ("Omega") totals UF783,611.61. The original amount was UF2,697,188.69.

On December 1, 2015, Construmart paid all its obligations with Banco de Chile arising from the lease contracts, which were a part of Tranche III and exercised the purchase option on such assets, becoming the owner and title holder, pending the registration of such title to its name in the relevant property records.

On December 1, 2015, the Company paid in full its debt with HSBC Bank (Chile) of UF81,913.152.

The Company held a debt of US $\$ 6,857,988.97$ payable to Tanner Servicios Financieros S.A. whose maturity date was December 15, 2015, which was postponed to December 15, 2016, with the previous payment of US\$1,809,617.04 made on December 1, 2015. The remaining balance of such debt is US $\$ 5,048,371.93$. On December 15, 2016, it is renewed until December 15, 2017, with the previous payment of USD 1,680,040, with a remaining balance of USD3,365,000 and payments of interests on a quarterly basis.

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On January 26, 2017, SMU S.A and its subsidiaries repaid the total debt in each tranche maintained with the related parties Retail Holdings S.A., Gestora Omega Limitada Holding and Compañía en Comandita por Acciones, Cía. Inmobiliaria y de Inversiones SAGA SpA. and Retail Holding III SpA,. creditors of the Syndicated Rescheduling and Joint Guarantee and Codebt Agreement.

On June 15, 2017, the Company fully paid its debt with Tanner Servicios Financieros S.A. related to the principal and interest.

On June 30, 2017, the Company has performed the second partial payment of the Syndicated Loan (UF193,368 from a total of UF1,067,805) as well as the second partial payment of the loan with Banco BICE (UF7,241 from a total of UF40,228). The remaining balance of such partial payment (UF874,437 for scheduled creditors and UF32,987 for Banco BICE) has been extended for 30 days (subsequently for an additional 30 day period through August 30, 2017), as a result of the fact that the scheduled creditors and Banco BICE will evaluate the refinancing proposal received on June 22 from BanChile Asesoría Financiera S.A and BCI Asesoría Financiera S.A., which have an underwriting of $50 \%$ and which had to be approved by all creditors within such period including the amendments in the schedule such as decreases in the spread. Finally, this refinancing proposal was not approved by all creditors. Consequently, the remaining partial payment will be paid on the date agreed.

On September 29, 2017, the Company prepaid the remaining balance (50\%) of the structured debt assumed in 2016 with the Investment Fund Larraín Vial Structured Debt I, Investment Fund Larraín Vial Deuda Return Absoluto and Compass Latam High Yield Investment Fund whose amount owed was US\$24,637,500, US\$1,125,000 and US\$1,375,000, respectively totaling US\$27,137,500 in terms of principal, fully prepaid together with accrued interest.

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a) The detail of bank borrowings by bank and currency is as follows:

September 30, 2017

$\times 10 \mathrm{No}$. editor<br>Bank or Financial Institution<br>



| $\begin{gathered} \text { Currency } \\ \text { or adjustment } \\ \text { index } \end{gathered}$ |
| :---: |
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|  |  |  | Amount of liabilities ex |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{gathered} 90 \text { days } \\ \text { to } \\ \text { year } \end{gathered}$ | $\begin{aligned} & \text { Total } \\ & \text { Current } \end{aligned}$ | $\begin{gathered} \text { Over } 1 \\ \text { to } \\ \text { to } \\ \text { years } \end{gathered}$ | $\begin{aligned} & \text { Over 2 years } \\ & \text { to } \\ & \text { years } \end{aligned}$ |
| Thchs | ThChs | ThChs | ThChs | ThChs |
| 56,227 | 1,180,663 | 1,236,890 | 1,480,046 | 1,778,29 |
| 9,598 | 242,128 | 251,726 | 303,497 | 364,64 |
| 26,210 | 550,637 | 576,847 | 690,250 | 829,347 |
| 7.112 | 179,395 | 186,507 | 224,864 | 270,171 |
| 5,057 | 123,986 | 129,043 | 154,982 | 216,97 |
| 18,213 | 382,524 | 400,737 | 479,518 | 576,147 |
| 3,742 | 78,433 | 82,175 | 98,328 | 118,140 |
| 2,211 | 54,217 | 56,428 | 67,771 | 94,880 |
| 66,956 | 1,405,861 | 1,472,817 | 1,762,352 | 2,117,483 |
| 8,949 | 225,740 | 234,689 | 282,955 |  |
| 3,109 | 78,501 | 81,610 | 98,394 | 118,22 |
| 16,550 | 405,765 | 422,315 | 507,206 | 710,08 |
| 130,811 | . | 130,811 | . |  |
| ${ }^{33,128}$ | - | ${ }^{33,128}$ | . |  |
| 42,792 | - | 42,792 |  |  |
| 95,632 | - | 95,632 |  |  |
| 48,793 |  | 48,793 |  |  |
| 49,150 |  | 49,150 |  |  |
| 51,400 | - | 51,400 |  |  |
| 49,696 | - | 49,696 |  |  |
| 15,482 | - | 15,482 |  |  |
| 127,773 | - | ${ }^{127,773}$ |  |  |
| 15,471 | - | ${ }^{15,471}$ |  |  |
| 15,456 |  | 15,456 |  |  |
| 111,369 |  | 111,369 |  |  |
| 15,439 |  | 15,439 |  |  |
| 15,436 | - | 15,436 |  |  |
| 164,541 | - | 164,541 | - |  |
| 4,501,755 |  | 4,501,755 |  |  |
| 16,218 | 281,190 | 297,408 | 359,600 | 436,273 |
| 464,486 | 9,561,674 | 10,026,160 | 12,009,709 | 14,443,397 |
| 79,665 | 1,962,639 | 2,042,304 | 2,464,918 | 2,964,297 |
| 56,273 | 1,379,698 | 1,435,971 | 1,724,622 | 2,414,472 |
| 219,941 | 4,130,370 | 4,350,311 | 5,236,913 | 6,326,399 |
| 40,602 | 900,009 | 940,611 | 1,140,892 | 1,378,008 |
| 2,033 | 49,847 | 51,880 | 62,308 | 87,23 |
| 196,082 | 4,004,200 | 4,200,282 | 5,033,385 | 6,055,680 |
| 33,845 25,616 | 886,210 628053 | 860,055 65369 | $1,038,455$ 785066 | 1,249, ${ }^{1}$ |
| ${ }_{\text {136,411 }}$ | - $\begin{array}{r}62885,001\end{array}$ | - $\begin{array}{r}653,669 \\ \text { 3,001,412 }\end{array}$ | +785,066 | ${ }_{4,315}^{1,09,}$ |

## ||||||||||||||||||||||||||| SMU

| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company | $\begin{gathered} \text { currency } \\ \text { or adiustment } \\ \text { index } \end{gathered}$ | Amount of liabilites exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  |  |  | Nominal amoun per | Nominal rate per |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{gathered} 90 \text { days } \\ \text { to } \\ \text { year } \end{gathered}$ | $\begin{gathered} \text { Total } \\ \text { Current } \end{gathered}$ | $\begin{gathered} \text { Over } 1 \\ \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \text { Over 2 years } \\ & \text { to ears } \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over 3 years } \\ & \text { to ears } \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over 4 years } \\ & \text { to 5ars } \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { years } \end{aligned}$ | $\begin{gathered} \text { Total } \\ \text { Non-current } \end{gathered}$ | $\begin{gathered} \text { Type of } \\ \text { repayment } \end{gathered}$ | $\begin{aligned} & \text { Effective } \\ & \text { rate } \end{aligned}$ |  |  |
|  |  |  |  | ThChs | ThChs | ThChs | ThChs | Thchs | Thchs | Thchs | Thchs | Thchs |  | \% | ontract | contract |
| $97018000-1$ | Scotiabank | smu s.a. | UF | 23,291 | 587,545 | ${ }^{610,836}$ | ${ }^{736,462}$ | 8848488 |  |  |  | 1,621,310 | Annual | 4.10\% | 2,232,146 | 3.99\% |
| 97018000-1 | Scotiabank | smus.a. | UF | 16,562 | 406,071 | 422,633 | 507,588 | 710,624 |  |  |  | 1,218,212 | Annual | 3.99\% | 1,640,845 | 3.99\% |
| $97036000-\mathrm{K}$ | Banco Santander | smus.a. | UF | 31,160 | 618,785 | 649,945 | 792,797 | 962,307 |  |  |  | 1,755,104 | Annual | 4.99\% | 2,405,049 | 3.99\% |
| ${ }^{977365000-K}$ | Banco Santander | Smus.a. | UF | 18,132 | 444,555 | ${ }^{462,687}$ | 555,693 | 777,971 |  |  |  | 1,333,664 | Annual | 3.99\% | ${ }^{1,796,351}$ | ${ }^{3.999 \%}$ |
| $97053000-2$ | Security | SMU S.A. | UF | ${ }^{39,647}$ | 833,256 | 871,903 | 1,043,304 | 1,253,538 |  |  |  | 2,296,842 | Annual | 4.92\% | ${ }^{3,168,745}$ | ${ }^{4.87 \%}$ |
| 97036000-K | Banco Santander | Smus.a. | chs | 89,937 | 982,644 | 1,072,581 | 1,316, 228 | 1,631,491 |  |  |  | 2,947,719 | Annual | 8.62\% | 4,020,300 | 5.72\% |
| $97032000-8$ | BBVA | Smus.a. | chs | 90,969 | 1,659,518 | 1,750,487 | 2,074,397 | 2,489,277 |  |  |  | 4,563,674 | Annual | 5.72\% | 6,344,161 | 5.72\% |
| $76389992-6$ | ST Capital S.A. | Smus.a. | chs | 2,019,800 |  | 2,019,800 |  |  |  |  |  |  | Upon maturity | 10.80\% | 2,019,800 | 10.80\% |
| $76389992-6$ | ST Capital S.A. | Smu S.a. | Chs | 2,000,567 | - | 2,000,567 | . | - |  |  |  | . | Upon maturity | 10.20\% | 2,000,567 | 10.20\% |
| 76389992 -6 | ST Capital S.A. | Smu S.A. | Chs | 1,001,417 | . | 1,001,417 | - |  |  |  |  |  | Upon maturity | 10.20\% | 1,001,417 | 10.20\% |
| 99500410-0 | Banco Consorcio | Smus.a. | chs | 1,507,190 |  | 1,507,190 |  |  |  |  |  |  | Upon maturity | 6.68\% | 1,507,190 | 5.88\% |
| $97004000 \cdot 5$ | Banco de Chile | Abu Gosh y Cía. Ltda | UF | 7,298 | 178,946 | 186,244 | 223,682 | 313,155 |  |  |  | 536,837 | Annual | 3.99\% | ${ }^{723,081}$ | 3.99\% |
| $97006000 \cdot 6$ | BCI | Abu Goshy Cia. Ltda | UF | 1,030 | 26,924 | 27,954 | 33,655 | 40,386 |  |  |  | 74,041 | Annual | 3.99\% | 101,995 | 3.99\% |
| $97004000-5$ | Banco de Chile | Abu Gosh y Cia. Ltda | US\$ | 27,650 | - | 27,650 | . |  |  |  |  |  | Upon maturity | 0.00\% | 27,650 | ${ }^{0.00 \%}$ |
| $97006000-6$ | BCI | Abu Goshy Cia. Ltda | US\$ | 117,386 | : | $\begin{array}{r}117,386 \\ \text { 1,053 } \\ \text { 1 } \\ \hline\end{array}$ | : | : |  |  |  | $:$ | Upon maturity |  | 117,386 10,053 | $6.95 \%$ $250 \%$ |
| ${ }_{9}^{970060000-6}$ | BCI | Abu Gosh y Cia. Ltda Abu Gosh y Cia. Ltda | Us\$ USs | $\xrightarrow{10,053}$ | : | $c10053969$ | : | : | $:$ | : |  | : | Upon maturity | 6.82\% | 10,053 9,697 | 2.5.8\%\% |
| $97006000-6$ | BCI | Abu Gosh y Cia. Ltda | uss | 43,492 | - | 43,492 |  |  |  |  |  |  | Upon maturity | 6.82\% | 43,492 | ${ }_{6.82 \%}^{6.82 \%}$ |
| $97006000 \cdot 6$ | BCI | Abu Gosh y Cia. Ltda | uss | 19,090 | - | 19,090 |  |  |  |  |  |  | Upon maturity | 6.84\% | 19,090 | 6.84\% |
| $97023000 \cdot 9$ | Banco ttau CorpBanca (*) | Abu Goshy Cía. Ltda | uss | 170,800 | . | 170,800 |  |  |  |  |  |  | Upon maturity | 7.40\% | 170,800 | 7.40\% |
| $97723000 \cdot 9$ | Banco tau CorpBanca (") | Abu Gosh y Cia. Ltda | US\$ | 161,061 |  | 161,061 |  |  |  |  |  |  | Upon maturity | 7.41\% | 161,061 | 7.41\% |
| 97023000.9 | Banco tau CorpBanca (") | Abu Gosh y Cia. Ltda | US\$ | 18,518 | - | 18,518 |  |  |  |  |  |  | Upon maturity | 7.46\% | 18,518 | 7.46\% |
| ${ }_{9}^{970230230000-9}$ | Banco tau CorpBanca ( ") Banco tau CorpBanca (") | Abu Goshy Cia. Ltda Abu Goshy Cia. Ltda | US\$ | 14,835 11,308 | : | 14,835 11,308 | . | - | : | : |  | : | Upon maturity | 7.57\% | 14,835 11,308 | 7.57\% |
| 97023000-9 | Banco tau CorpBanca (*) | Abu Gosh y Cia. Ltda | uss | 51,720 | - | 51,720 |  |  |  |  |  |  | Upon maturity | 7.42\% | 51,720 | 7.42\% |
| 97023000-9 | Banco itau CorpBanca (*) | Construmart S.A. | UF | 7.549 | 62,802 | 70,351 | 78,497 | 94,215 |  |  |  | 172,712 | Annual | 3.99\% | 243,063 | 3.99\% |
| ${ }^{97723030009}$ | Banco itau CorpBanca (") | Construmart S.A. | UF | 8,215 | 199,261 | ${ }^{207,476}$ | 249,076 289923 | 348,707 | - |  |  | 597,783 6924800 | Annual | 3.99\% | 805,259 86341 |  |
| $97032000-8$ $97032000-8$ | ${ }_{\text {BBVA }}^{\text {BBVA }}$ | Construmart S.A.A. Construmart | UF | $\underset{\substack{11,490 \\ 3,843}}{ }$ | 227,181 106,774 | 238,671 110,617 | 283,923 133,468 | 340,877 160,161 |  |  |  | 624,800 293,629 | ${ }_{\text {Annual }}^{\text {Annual }}$ | ${ }_{\text {4.81\% }}{ }_{\text {3.99\% }}$ | 863,471 404,246 | ${ }_{\text {4.819\% }}$ |
| $97032000-8$ | bbVA | Construmart S.A. | UF | 3,028 | 73,442 | 76,470 | ${ }_{91,802}$ | 128,523 |  |  |  | ${ }_{220,325}$ | Annual | 3.99\% | 296,795 | 3.99\% |
| $97053000-2$ | Security | Construmart S.A. | UF | 10,315 | 522,845 | 533,160 | 653,432 | 784,516 |  |  |  | 1,437,948 | Annual | 4.81\% | 1,971,108 | 4.81\% |
| $97753000 \cdot 2$ | Security | Construmart S.A. | UF | ${ }^{3,093}$ | ${ }^{279,016}$ | 282,109 | 348,770 | ${ }^{418,524}$ | . |  |  | 767,294 575738 | Annual | 3.99\% | 1,049,403 | 3.99\% |
| ${ }_{9}^{97055535800-2}$ | Security | Construmart S.A. | UF | 2,721 | 191,913 | 194,634 | 239,892 | 335,846 |  |  |  | 575,738 | Annual Upon maturity | ${ }_{5}^{3.99 \%}$ | 770,372 | $3.99 \%$ $5.64 \%$ 3 |
| $97030000-7$ | Banco Estado | Construmart S. A . | US\$ | 584,359 | . | 584,359 | . | - | - | - | - | - | Upon maturity | 3.47\% | 584,359 | (5.44\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total bank loans |  |  |  | 15,669,477 | 38,897,219 | 54,566,696 | 48,960,213 | 59,978,646 |  |  |  | 108,938,859 |  |  | 163,505,555 |  |

(*) Related company of SMU Group, through common Parent.

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December 31， 2016

Tax ID No．
Creditor
Bank or Financial Institution

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BICE
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$9702300-9$ Banco Itau CorpBanca（＂）
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$97730000-7$ Banco Estado
$9700400-5$
Banco de Chile
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$7896730-7$
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$9723000-7$
Banco Estado
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$76592482-0$ Fondo de Inversion Larrain Vial Deuda Estructurada 1
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BBVA
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| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company | $\begin{aligned} & \text { Currency } \\ & \text { or adjustment } \\ & \text { index } \end{aligned}$ | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { Amount of } \\ & \text { nominal value } \\ & \text { per } \end{aligned}$ | $\underset{\text { per }}{\text { Nominal rate }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{gathered} \hline \text { Over 90 days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | $\begin{aligned} & \text { Total } \\ & \text { Current } \end{aligned}$ | $\begin{aligned} & \hline \text { Over } 1 \\ & \text { to } 2 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } 2 \text { years } \\ & \text { to } 3 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } 3 \text { years } \\ & \text { to } 4 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } 4 \text { years } \\ & \text { to } 5 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } 5 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Total No } \\ & \text { Current } \end{aligned}$ | $\begin{gathered} \hline \begin{array}{c} \text { Type of } \\ \text { repayment } \end{array} \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Effective } \\ & \text { rate } \end{aligned}$ |  |  |
|  |  |  |  | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs |  | \% | contract | contract |
| 970040005 | Banco de Chile | smus.a. | uF | 27 | 36,952 | 36,979 | 49,269 | 61,586 | 86,221 | - | - | 197,076 | Annual | 4.23 | 234,055 | 4.23 |
| $97030000-7$ | Banco Estado | smus.a. | UF | 2,507 | 2,962,731 | 2,965,238 | 3,968,592 | 4,977,205 | 5,988,673 | - | - | 14,934,470 | Annual | 5.04 | 17,899,708 | 4.81 |
| $97030000-7$ | Banco Estado | smus.a. | UF | 457 | 611,316 | 611,773 | 818,811 | 1,026,849 | 1,235,447 | - |  | 3,081,107 | Annual | 4.46 | 3,692,880 | 4.23 |
| $97030000-7$ | Banco Estado | smus.a. | UF | 346 | 465,583 | 465,929 | 620,777 | 775,971 | 1,086,359 | - | - | 2,483,107 | Annual | 4.23 | 2,949,036 | 4.23 |
| $97018000-1$ | Scotiabank | SMU S.A. | UF | 1,748 | 2,121,976 | 2,123,724 | 2,835,757 | 3,550,504 | 4,266,251 | - | - | 10,652,512 | Annual | 4.93 | 12,776,236 | 4.81 |
| $97018000-1$ | Scotiabank | smus.a. | UF | 316 | 435,159 | 435,475 | 581,518 | 728,067 | 874,811 | - | - | 2,184,396 | Annual | 4.34 | 2,619,871 | 4.23 |
| $97018000-1$ | Scotiabank | smus.a. | UF | 224 | 301,025 | 301,249 | 401,366 | 501,708 | 702,391 | - | - | 1,605,465 | Annual | 4.23 | 1,906,714 | 4.23 |
| $97036000-\mathrm{K}$ | Banco Santander | smus.a. | UF | 410 | 454,673 | 455,083 | 618,948 | 785,157 | 953,378 | - | - | 2,357,483 | Annual | 5.25 | 2,812,566 | 4.23 |
| $97036000-\mathrm{K}$ | Banco Santander | smus.a. | UF | 245 | 329,553 | 329,798 | 439,405 | 549,256 | 768,958 | - |  | 1,757,619 | Annual | 4.23 | 2,087,417 | 4.23 |
| $97053000-2$ | Security | smus.a. | uF | 508 | 616,422 | 616,930 | 823,771 | 1,031,401 | 1,239,321 |  | - | 3,099,493 | Annual | 4.93 | 3,711,423 | 4.81 |
| 97036000-K | Banco Santander | smu S.A. | chs | 140,785 | 1,966,345 | 2,107,130 | 2,676,145 | 3,397,263 | 4,131,023 | - | - | 10,204,431 | Annual | 12.25 | 12,311,561 | 11.02 |
| 96667560-8 | Tanner Sericios Financiero S.A. | SMUS.A. | US\$ | 11,414 | 2,252,767 | 2,264,181 | . |  | . | - | . |  | Upon maturity | 11.40 | 2,264,181 | 11.40 |
| 76389992-6 | ST Capital S.A. | SMU S.A. | chs | 2,002,667 | - | 2,002,667 | - | - | - | - | - | - | Upon maturity | 12.00 | 2,002,667 | 12.00 |
| 76389992-6 | ST Capital S.A. | smu S.A. | chs | 2,021,333 | - | 2,021,333 | . | - | - | . | . |  | Upon maturity | 12.00 | 2,021,333 | 12.00 |
| $76389992-6$ $9700900-5$ | ST Capital S.A. | SMUS.A. | chs | 1,012,000 |  | 1,012,000 |  |  |  |  | $:$ |  | Upon maturity | 12.00 4.23 | 1,012,000 | 12.00 4.23 |
| 97004000-5 97006000-6 | Banco de Chile BCI | Abu Gosh y Cía. Ltda Abu Gosh y Cia. Ltda | $\stackrel{\text { UF }}{\text { UF }}$ | : | 132,655 19,959 | 132,655 19,959 | 176,872 26,615 | 221,091 33,265 | 309,527 39,919 | $:$ | $:$ | 707,490 99,799 | Annual Annual | 4.23 4.23 | 840,145 119,758 | 4.23 4.23 |
| $97004000-5$ | Banco de Chile | Abu Goshy Cía. Ldda | us\$ | 43,247 |  | 43,247 | , | , | , | . | . | , | Upon maturity | 0.00 | 43,247 | 0.00 |
| 970040005 | Banco de Chile | Abu Goshy Cía. Lida | US\$ |  | 93,946 | 93,946 | - |  | - |  |  | - | Upon maturity | 3.82 | 93,946 | 3.82 |
| $97004000-5$ | Banco de Chile | Abu Gosh y Cía. Ltda | US\$ | 93,230 | - | 93,230 | - | - | - | - | - | - | Upon maturity | 0.00 | 93,230 | 0.00 |
| $97006000-6$ | BCI | Abu Gosh y Cia. Ltda | US\$ | 13,890 | - | 13,890 | - | - | - | - | - | - | Upon maturity | 6.82 | 13,890 | 6.82 |
| $97006000-6$ | BCI | Abu Gosh y Cía. Ltda | US\$ | 62,643 | - | 62,643 | - | - | - | - | - | - | Upon maturity | 6.50 | 62,643 | ${ }^{6.50}$ |
| $97023000-9$ | Banco Itau CorrBanca (*) | Abu Goshy Cía. Ltda | USS |  | 6,693 | 6,693 | - |  | - |  |  |  |  | 7.35 7.35 | 6,693 | 7.35 735 |
| 97023000.9 97023000.9 | Banco Itau CorpBanca (*) Banco tau CorpBanca (") | Abu Gosh y Cía. Ltda Abu Goshy Cia. Ltda | US\$ US\$ | $\vdots$ | ${ }_{21,902}^{20,035}$ | 20,035 21,902 | : | $:$ | : | $:$ | $:$ | - | Upon maturity | 7.35 7.35 | ${ }_{21,902}^{20,035}$ | 7.35 7.35 |
| $97023000-9$ | Banco Itau CorpBanca (*) | Abu Gosh y Cía Ltda | US\$ | 21,649 | . | 21,649 | - | - | - | - | - |  | Upon maturity | 7.20 | 21,649 | 7.20 |
| $97023000-9$ | Banco Itau CorpBanca (*) | Construmart S.A. | UF |  | 46,627 | 46,627 | ${ }^{61,953}$ | 77,586 | 93,217 | - | - | 232,756 | Annual | 4.34 | 279,383 | 4.23 |
| $97023000-9$ $97032000-8$ | Banco Itau CorpBanca (*) BBVA | Construmart S.A.A. Construmart S.A. | $\mathrm{UF}_{\text {UF }}^{\text {UF }}$ | : | 1477,934 168,730 | 147,934 168,730 | ${ }_{224,331}^{196,953}$ | 246,191 280.624 | 344,667 336.918 | - | : | ${ }_{841,873}^{7878}$ | Annual Annual | 4.23 4.93 | 935,745 1.010,603 | 4.23 4.81 |
| $97032000-8$ | BBVA | Construmart S.A. | UF | . | 79,265 | 79,265 | 105,537 | 131,922 | 158,306 | . | . | 395,765 | Annual | 4.34 | -475,030 | ${ }_{4.23}$ |
| 970320008 | bbVa | Construmart S.A. | UF | - | 54,524 | 54,524 | 72,591 | 90,738 | 127,034 | - | - | 290,363 | Annual | 4.23 | 344,887 | 4.23 |
| $97053000-2$ | Security | Construmart S.A. | UF | - | 388,326 | 388,326 | 516,273 | 645,839 | 775,405 | - | - | 1,937,517 | Annual | 4.93 | 2,325,843 | 4.81 |
| $97053000-2$ | Security | Construmart S.A. | UF | - | 207,129 | 207,129 | 275,784 | 344,729 | 413,675 | - | - | 1,034,188 | Annual | 4.34 | 1,241,317 | 4.23 |
| $97053000-2$ | Security | Construmart S.A. | UF | - | 142,479 | 142,479 | 189,690 | 237,112 | 331,957 | - | - | 758,759 | Annual | 4.23 | 901,238 | 4.23 |
|  | Total bank loans |  |  | 22,373,756 | 31,238,605 | 53,612,361 | 71,237,992 | 48,458,071 | 59,370,060 |  |  | 179,066,123 |  |  | $\xrightarrow{232,678,484}$ |  |

(*) Related company of SMU Group, through common Parent.

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b) As of September 30, 2017 and December 31, 2016, the detail of promissory notes and bonds payable by currency and years to maturity is as follows:


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Bonds payable and promissory notes:

- On May 26, 2011, a series of bonds with a 10-year maturity for UF 7,000,000 was registered in the Securities Registry of the Superintendence of Securities and Insurance under number 667 and a series of bonds with a 30-year maturity for UF 7,000,000 was registered under number 668. Notwithstanding the above, the Issuer can only place bonds for a total nominal value of UF $7,000,000$, including the bonds issued with charge to the line registered under number 667 and 668.
- On June 1, 2011, bonds were placed for UF 2,000,000 with charge to line No. 667 , BCSMU-A series, which will accrue a fixed annual interest rate of $3.40 \%$ and will accrue interest bi-annually and principal at maturity on June 1, 2016, where such series was paid.
- On June 1, 2011, bonds were placed for UF 3,000,000 with charge to line No. 668 , BCSMU-A series, which will accrue a fixed annual interest rate of $3.80 \%$ and will accrue interest bi-annually and biannual repayments of principal owed starting from December 1, 2021 up to June 1, 2032.
- On May 2, 2012, bonds were placed for UF 2,000,000 with a charge to line No. 667 , BCSMU-C series, which will accrue a fixed annual interest rate of $5.20 \%$ and involve repayment of interest on a bi-annual basis and payment of principal owed at the maturity date of May 2, 2017, date in which this series was paid.
- As a result of the merger by incorporation of Supermercados del Sur S.A., SMU acquired the obligations with third-parties for the BSDSU-A and BSDSU-D bonds series, with the following main characteristics:
- On December 20, 2010, a line of bonds with a 5-year maturity for UF 2,000,000 was registered in the Securities Registry of the Superintendence of Securities and Insurance under number 649 (BSDSU-A series). These bonds will accrue interest at a 4.10\% fixed annual interest rate and will accrue interest bi-annually and principal at maturity on November 10, 2015, which is the date in which they were paid.
- On December 20, 2010, a line of bonds with a 18-year maturity for UF 1,000,000 was registered in the Securities Registry of the Superintendence of Securities and Insurance under number 650 (BSDSU-D series). These bonds will accrue interest at a $4.70 \%$ fixed annual interest rate and will accrue interest bi-annually and principal at maturity on November 10, 2028.
- At the Extraordinary Bondholders Meeting of SMU S.A. held on November 3, 2011, it was agreed to amend the clause number 8 of the tenth clause of the indenture of the series A and B, referred to obligations, limitations and prohibitions on the level of net financial expense hedging.


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- At the Extraordinary Bondholders Meeting of Supermercados del Sur S.A. (SdS) held on November 3, 2011, it was agreed to provide consistent presentation for the characteristics of the Series $A$ and $D$ bonds issued by SdS, to those issued by SMU S.A. and the transitory loosening of certain covenants for a maximum period of two years.
- On February 8, 2013, the Company placed bonds in international markets, for a total amount of US $\$ 300,000,000$, in conformity with the standards of Rule 144-A and Regulation S, both included in the U.S. Securities Act of 1933). Such bonds have a 7 -year maturity and an interest rate of $7.75 \%$.
- On October 7, 2016, at the meeting of bondholders of Series B and Series D, it was agreed, among other matters, the following amendments to the Issue Contracts: i) modifying the covenant related to the Indebtedness Level, establishing its measurement starting from December 2019; and (ii) modifying the covenant related to the Net Financial Expense Hedging, establishing that the issue should maintain a level of Net Financial Expense Hedging over or equal to: /One/ 1.5 times from December 31, 2016 and up to December 31, 2017; /Two/ 2 times from December 31, 2017 and up to December 31, 2019; and /Three/ 2.5 times from December 31, 2019 and for the rest of the life of the Issue Contract.
- In addition, as the Meeting of Bondholders of Series C held on October 7, 2016, it was agreed, among other matters, the following: (i) modifying the Issue Contract to eliminate the covenant on Indebtedness level, and (ii) modifying the covenant related to Net Financial Expense Coverage, establishing that the issue should maintain a level of Net Financial Expense Coverage over or equal to 1.5 times from December 31, 2016 and for the remaining term of the Issue Contract.
- On October 7, 2016, at the Company's offices, the Bondholders' meetings were held considering Series B bonds issued and charged to the line of bonds registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance under number 649; and for Series D bonds charged to the line of bonds registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance under number 650. At the respective meetings, the Bondholders agreed to amend the interest rates applicable to such Bonds:
a) For Series $B$ increasing such interest rates from the current rate of UF $+3.8 \%$ to UF+3.967\%, which will become effective automatically and without conducting any particular procedure starting from December 2017, should the Issuer not conduct any initial public offering at the Santiago Stock Exchange (first time stock is offered to the public) prior to May 30, 2017; and


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b) For Series $D$ increasing such interest rates from the current rate of UF $+4.7 \%$ to UF $+4.865 \%$, which would become effective automatically without conducting any particular procedure from November 2017, in case of the Issuer does not conduct any initial public offering in Santiago Stock Exchange (first time the stock is offered to the public) prior to May 30, 2017.

Increases in rates for Series B and D mentioned above were voided as a result of the public offering conducted on January 24, 2017.

- On April 24, 2017, bonds were placed for UF1,500,000 with a charge to line No. 667, BCSMU-G series, which will accrue a fixed annual interest rate of $4.5 \%$ and will accrue interest bi-annually and principal at maturity on March 25, 2021.
- On April 24, 2017, bonds were placed for UF1,500,000 with a charge to line No. 667 , BCSMU-K series, which will accrue a fixed annual interest rate of $4.5 \%$ and will accrue interest bi-annually and principal at maturity on March 25, 2021.
- The proceeds from the placement of the Series G Bonds were fully allocated to the refinancing of unrelated short- and medium-term financial debt and to the refinancing of short-term debt with related parties.
- On May 23, 2017, at the Company's offices, the Bondholders' meetings were held considering Series $G$ and $K$ bonds issued and charged to the line of bonds registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance under number 667.
- At the meeting of the bondholders of Series $G$ and Series K , the bondholders agreed, among other matters, the following amendments to the Line Issuance Contract: (i) including a covenant consisting of maintaining in its quarterly financial statements a level of Net Financial Indebtedness of less than or equal to 1.3 times, establishing its measurement from December 2019; and (ii) modifying the covenant on Coverage of Net Financial Expenses, which must be greater than or equal to: /a/ 1.5 times from December 31, 2016 through September 30, 2017; /b/ 2 times from December 31, 2017 through September 30, 2018; and /c/ 2 times from December 31, 2018 through September 30, 2019; and /d/ 2.5 times from December 31, 2019 for the remaining term of the Line Issuance Contract.
- Accordingly, the covenants on the Line will remain under the same terms as the covenants in this matter contained in the SMU bond lines registered with the Securities Registry maintained by such Superintendence under numbers 650 and 668.
- On September 28, 2017, bonds were placed for UF1,000,000 with charge to line No. 667, BCSMU-P series, which will accrue a fixed annual interest rate of $3.0 \%$ and will accrue interest bi-annually and principal at maturity on September 25 , 2019.


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c) As of September 30, 2017 and December 31, 2016, the detail of obligations under finance lease arrangements payable by currency and years to maturity is as follows:

September 30, 2017

| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company | Currency or adjustment index | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of repayment | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \end{aligned}$ | $\begin{gathered} \text { Over } 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | Total Current | Over 1 to 2 years | Over 2 years to 3 years | Over 3 years to 4 years | $\begin{gathered} \text { Over } 4 \text { years } \\ \text { to } 5 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { years } \end{aligned}$ | $\begin{gathered} \hline \text { Total } \\ \text { Non-current } \end{gathered}$ |  |  |  |  |
|  |  |  |  | Thchs | ThCh\$ | ThCh\$ | ThCh\$ | Thch\$ | ThCh\$ | Thch\$ | ThCh\$ | ThCh\$ |  | \% | Thch\$ | \% |
| 76575002-4 | IBM Global Financing de Chile SpA | Rendic Hermanos S.A. | US\$ | 56,107 | 281,460 | 337,567 | 339,800 | 113,781 | - | . | . | 453,581 | Monthly | 0.66 | 791,148 | 0.66 |
| 76575002-4 | IBM Global Financing de Chile SpA | Rendic Hermanos S.A. | US\$ | 21,642 | 117,284 | 138,926 | 162,979 | 60,580 | - | - | - | 223,559 | Monthly | 16.07 | 362,485 | 16.07 |
| 92040000-0 | IBM de Chile S.A.C. | Rendic Hermanos S.A. | UF | 59,254 | 72,297 | 131,551 | 87,555 | 88,435 | 81,845 |  |  | 257,835 | Monthly | 1.00 | 389,386 | 1.00 |
| 96993140-0 | Ingenieria de Proyectos y Capacitación S.A. | Rendic Hermanos S.A. | UF | 1,148 | 1,158 | 2,306 | - | - | . | . | - | - | Monthly | 7.53 | 2,306 | 7.53 |
| $76349271-0$ | Rentas San Pedro S.A | Rendic Hermanos S.A. | UF | 10,028 | 52,06 | 62,634 | 68,904 | 27,575 | - | - | - | 96,479 | Monthly | 9.58 | 159,113 | 9.58 |
| 96730520-0 | Inmobiliaria e Inversiones Centro Nacional de Bodegaje S.A. | Rendic Hermanos S.A. | UF | 8,175 | 42,883 | 51,058 | 56,169 | 32,711 | - | . | - | 88,880 | Monthly | 9.58 | 139,938 | 9.58 |
| 96554490-9 | Compass Sericios S.A. | Rendic Hermanos S.A. | ch\$ | 641 | 3,406 | 4,047 | 2,979 | . | - | - | - | 2,979 | Monthly | 12.00 | 7,026 | 12.00 |
| 96554490-9 | Compass Sericios S.A. | Rendic Hermanos S.A. | Ch\$ | 2,662 | 14,133 | 16,795 | 12,364 | . | . | . | - | 12,364 | Monthly | 12.00 | 29,159 | 12.00 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 1,484 | 4,616 | 6,100 | 537 | . | . | - | . | 537 | Monthly | 11.21 | 6,637 | 11.21 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 995 | 3,086 | 4,081 | 720 | . | - | . | . | 720 | Monthly | 10.65 | 4,801 | 10.65 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 995 | 3,086 | 4,081 | 720 | - | . | . | - | 720 | Monthly | 10.65 | 4,801 | 10.65 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 995 | 3,086 | 4,081 | 720 | - | - | . | . | 720 | Monthly | 10.65 | 4,801 | 10.65 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 995 | 3,086 | 4,081 | 720 | . | - | . | . | 720 | Monthly | 10.65 | 4,801 | 10.65 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 995 | 3,086 | 4,081 | 720 | - | - | . | - | 720 | Monthly | 10.65 | 4,801 | 10.65 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 995 | 3,086 | 4,081 | 720 | . | - | . | - | 720 | Monthly | 10.65 | 4,801 | 10.65 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 885 | 2,725 | 3,610 | 948 | . | . |  | - | 948 | Monthly | 8.50 | 4,558 | 8.50 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 987 | 3,059 | 4,046 | 1,075 | - | - | - | . | 1,075 | Monthly | 10.66 | 5,121 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 782 | 2,390 | 3,172 | 820 | - | - | . | . | 820 | Monthly | 5.79 | 3,992 | 5.79 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 890 | 2,735 | 3,625 | 948 | - | - | - | - | 948 | Monthly | 7.94 | 4,573 | 7.94 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 987 | 3,059 | 4,046 | 1,075 | - | - | - | - | 1,075 | Monthly | 10.66 | 5,121 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 890 | 2,735 | 3,625 | 948 | - | - | - | - | 948 | Monthly | 7.94 | 4,573 | 7.94 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 953 | 2,984 | 3,937 | 1,068 | - | - | - | - | 1,068 | Monthly | 14.44 | 5,005 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 987 | 3,059 | 4,046 | 1,075 | - | - | - | - | 1,075 | Monthly | 10.66 | 5,121 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 953 | 2,984 | 3,937 | 1,068 | . | - | . | - | 1,068 | Monthly | 14.44 | 5,005 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 759 | 2,340 | 3,099 | 816 | - | - | . | - | 816 | Monthly | 8.99 | 3,915 | 8.99 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 953 | 2,984 | 3,937 | 1,068 | - | - | - | - | 1,068 | Monthly | 14.44 | 5,005 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 944 | 3,309 | 4,253 | 1,056 | - | - | - | - | 1,056 | Monthly | 14.44 | 5,309 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 876 | 3,014 | 3,890 | 940 | - | - | - | - | 940 | Monthly | 8.99 | 4,830 | 8.99 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | . | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 944 | 3,309 | 4,253 | 1,056 | - | - | . | - | 1,056 | Monthly | 14.44 | 5,309 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 885 | 3,035 | 3,920 | 942 | - | - | . | - | 942 | Monthly | 7.94 | 4,862 | 7.94 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 983 | 3,398 | 4,381 | 1,066 | - | - | . | - | 1,066 | Monthly | 10.44 | 5,447 | 10.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 944 | 3,309 | 4,253 | 1,056 | - | - | - | - | 1,056 | Monthly | 14.44 | 5,309 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 981 | 3,393 | 4,374 | 1,066 | - | - | - | - | 1,066 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | - | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 981 | 3,393 | 4,374 | 1,066 | - | - | - | - | 1,066 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 946 | 3,314 | 4,260 | 1,056 | - | - | - | - | 1,056 | Monthly | 14.20 | 5,316 | 14.20 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 981 | 3,393 | 4,374 | 1,065 | - | - | - | - | 1,065 | Monthly | 10.66 | 5,439 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 944 | 3,309 | 4,253 | 1,056 | - | - | - | - | 1,056 | Monthly | 14.44 | 5,309 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 981 | 3,393 | 4,374 | 1,065 | - | - | . | - | 1,065 | Monthly | 10.66 | 5,439 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 981 | 3,393 | 4,374 | 1,065 | . | - | - | - | 1,065 | Monthly | 10.66 | 5,439 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | - | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |

## |||||||||||||||||||||||||||||| SMU

| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company | Currency or adjustment index | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of repayment | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \hline \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{aligned} & \text { Over } 90 \text { days } \\ & \text { to } 1 \\ & \text { year } \end{aligned}$ | Total Current | $\begin{gathered} \hline \text { Over 1 } \\ \text { to } 2 \\ \text { years } \end{gathered}$ | Over 2 years to 3 years | Over 3 years to 4 <br> years | Over 4 years to 5 <br> years | Over 5 years | Total Non-current |  |  |  |  |
|  |  |  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |  | \% | ThCh\$ | \% |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | - | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | - | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | - | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 976 | 3,383 | 4,359 | 1,064 | - | - | - | - | 1,064 | Monthly | 11.11 | 5,423 | 11.11 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 976 | 3,383 | 4,359 | 1,064 | $\cdot$ | - | - |  | 1,064 | Monthly | 11.11 | 5,423 | 11.11 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 940 | 3,298 | 4,238 | 1,054 | - | - | - | - | 1,054 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 944 | 3,309 | 4,253 | 1,056 | - | $\cdot$ | - | - | 1,056 | Monthly | 14.44 | 5,309 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 775 | 2,643 | 3,418 | 815 | $\cdot$ | $\cdot$ | - | - | 815 | Monthly | 6.32 | 4,233 | 6.32 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | - | - | - | - | 1,759 | Monthly | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | $\cdot$ | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | $\cdot$ | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | - | . | - | - | 1,759 | Monthly | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 969 | 2,994 | 3,963 | 1,774 | - | - | $\cdot$ | - | 1,774 | Monthly | 11.11 | 5,737 | 11.11 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | $\cdot$ | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 969 | 2,994 | 3,963 | 1,774 | - | . | - | - | 1,774 | Monthly | 11.11 | 5,737 | 11.11 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | $\cdot$ | $\cdot$ | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | $\cdot$ | $\cdot$ | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Moonthy | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | . | - | - | - | 1,759 | Moonthly | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | $\cdot$ | - | - | - | 1,759 | Monthly | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | . | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | - | - | - | - | 1,759 | Moonthy | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | . | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | . | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | - | - | - | - | 1,759 | Monthly | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 935 | 2,913 | 3,848 | 1,759 | - | - | - | - | 1,759 | Monthly | 14.44 | 5,607 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Moorthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | $\cdot$ | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 930 | 2,902 | 3,832 | 1,757 | - | - | - | - | 1,757 | Monthly | 14.92 | 5,589 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 925 | 2,879 | 3,804 | 2,099 | - | - | - | - | 2,099 | Monthly | 14.44 | 5,903 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 967 | 2,978 | 3,945 | 2,122 | - | - | . | - | 2,122 | Monthly | 10.66 | 6,067 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 925 | 2,879 | 3,804 | 2,099 | - | - | - | . | 2,099 | Monthly | 14.44 | 5,903 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 921 | 2,866 | 3,787 | 2,096 | . | . | . | - | 2,096 | Monthly | 14.92 | 5,883 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 925 | 2,879 | 3,804 | 2,099 | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | 2,099 | Monthly | 14.44 | 5,903 | 14.44 |

## |||||||||||||||||||||||||||||| SMU

| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company | Currency or adjustment index | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of repayment | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \end{aligned}$ | $\begin{gathered} \text { Over } 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | Total Current | $\begin{aligned} & \text { Over } 1 \\ & \text { to } 2 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } 2 \text { years } \\ & \text { to } 3 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } 3 \text { years } \\ & \text { to } 4 \\ & \text { years } \end{aligned}$ | $\begin{gathered} \text { Over } 4 \text { years } \\ \text { to } 5 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { years } \end{aligned}$ | $\begin{gathered} \text { Total } \\ \text { Non-current } \end{gathered}$ |  |  |  |  |
|  |  |  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |  | \% | ThCh\$ | \% |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 882 | 2,686 | 3,568 | 2,501 | - | - | - | - | 2,501 | Monthly | 6.54 | 6,069 | 6.54 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 867 | 2,662 | 3,529 | 4,042 | - | - | - | - | 4,042 | Monthly | 14.92 | 7,571 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 867 | 2,662 | 3,529 | 4,042 | - | - | . | - | 4,042 | Monthly | 14.92 | 7,571 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 867 | 2,662 | 3,529 | 4,042 | - | - | - | - | 4,042 | Monthly | 14.92 | 7,571 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 1,097 | 3,320 | 4,417 | 4,680 | 809 | - | - | - | 5,489 | Monthly | 6.36 | 9,906 | 6.36 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 1,068 | 3,242 | 4,310 | 4,630 | 808 | - | - | - | 5,438 | Monthly | 7.88 | 9,748 | 7.88 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 925 | 2,803 | 3,728 | 4,044 | 1,432 | - | - | . | 5,476 | Monthly | 9.07 | 9,204 | 9.07 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 883 | 2,681 | 3,564 | 3,957 | 1,424 | - | - | - | 5,381 | Monthly | 11.64 | 8,945 | 11.64 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 1,016 | 3,064 | 4,080 | 4,228 | 1,447 | - | . | - | 5,675 | Monthly | 3.94 | 9,755 | 3.94 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 841 | 2,554 | 3,395 | 3,863 | 1,416 | - | - | - | 5,279 | Monthly | 14.44 | 8,674 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 889 | 2,699 | 3,588 | 3,970 | 1,425 | $\cdot$ | - | - | 5,395 | Monthly | 11.25 | 8,983 | 11.25 |
| 77164280-2 | Tanner Leasing Vendor Ltda. | Rendic Hermanos S.A. | UF | 3,528 | 10,808 | 14,336 | 11,397 | - | - | - | - | 11,397 | Monthly | 7.00 | 25,733 | 7.00 |
| 77164280-2 | Tanner Leasing Vendor Ltda. | Rendic Hermanos S.A. | UF | 4,953 | 15,159 | 20,112 | 17,816 | - | - | - | - | 17,816 | Monthly | 7.03 | 37,928 | 7.03 |
| 77164280-2 | Tanner Leasing Vendor Ltda. | Rendic Hermanos S.A. | UF | 2,434 | 7,434 | 9,868 | 11,456 | - | - | . | - | 11,456 | Monthly | 7.01 | 21,324 | 7.01 |
| 76046651-4 | Inmobiliaria Puente Ltda | Rendic Hermanos S.A. | UF | 12,294 | 38,791 | 51,085 | 56,489 | 62,465 | 69,073 | 76,380 | 913,165 | 1,177,572 | Monthly | 10.10 | 1,228,657 | 10.10 |
| 76111742-4 | Inversiones Isla Kent SpA. | Rendic Hermanos S.A. | UF | 67,251 | 209,739 | 276,990 | 196,933 | - | . | . | . | 196,933 | Monthly | 7.76 | 473,923 | 7.76 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 1,007 | 3,121 | 4,128 | 362 | - | - | - | - | 362 | Monthly | 10.15 | 4,490 | 10.15 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 996 | 3,086 | 4,082 | 720 | - | - | - | - | 720 | Monthly | 10.65 | 4,802 | 10.65 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 996 | 3,086 | 4,082 | 720 | - | - | - | - | 720 | Monthly | 10.65 | 4,802 | 10.65 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 892 | 2,744 | 3,636 | 634 | - | - | - | - | 634 | Monthly | 8.49 | 4,270 | 8.49 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 996 | 3,086 | 4,082 | 720 | - | - | - | - | 720 | Monthly | 10.65 | 4,802 | 10.65 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | - | - | . | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | - | - | . | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | - | - | - | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | - | - | . | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | - | - | . | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 954 | 2,984 | 3,938 | 1,068 | - | - | - | . | 1,068 | Monthly | 14.44 | 5,006 | 14.44 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | . | - | - | - | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | . | . | - | - | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | . | - | - | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 954 | 2,984 | 3,938 | 1,068 | - | - | - | - | 1,068 | Monthly | 14.44 | 5,006 | 14.44 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 988 | 3,059 | 4,047 | 1,075 | - | - | - | - | 1,075 | Monthly | 10.66 | 5,122 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 940 | 2,938 | 3,878 | 1,414 | - | - | - | . | 1,414 | Monthly | 14.92 | 5,292 | 14.92 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 981 | 3,031 | 4,012 | 1,427 | - | - | - | . | 1,427 | Morthly | 10.66 | 5,439 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 976 | 3,022 | 3,998 | 1,425 | - | - | - | - | 1,425 | Monthly | 11.11 | 5,423 | 11.11 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 981 | 3,032 | 4,013 | 1,427 | - | - | - | - | 1,427 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 981 | 3,032 | 4,013 | 1,427 | - | - | - | . | 1,427 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 981 | 3,032 | 4,013 | 1,427 | - | - | - | . | 1,427 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 981 | 3,032 | 4,013 | 1,427 | - | - | . | . | 1,427 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 981 | 3,032 | 4,013 | 1,427 | - | - | - | . | 1,427 | Monthly | 10.66 | 5,440 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 785 | 2,388 | 3,173 | 1,092 | - | - | - | . | 1,092 | Monthly | 8.50 | 4,265 | 8.50 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 976 | 3,022 | 3,998 | 1,425 | . | - | - | - | 1,425 | Monthly | 11.11 | 5,423 | 11.11 |

## ||||||||||||||||||||||||||| SMU

| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company |
| :---: | :---: | :---: |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. |
| 77620570-2 | HP Financial Serices (Chile) Limitada | SMUS.A. |
| 77620570-2 | HP Financial Serices (Chile) Limitada | SMU S.A. |
| 97032000-8 | BBVA | Telemercados Europa S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 99512120-4 | Securitas S.A. | ALVI Supermercados Mayoristas S.A. |
| 92040000-0 | IBM de Chile S.A.C. | ALVI Supermercados Mayoristas S.A. |
| 76575002-4 | IBM Global Financing de Chile SpA | UNDATA S.A. |
| 92040000-0 | IBM de Chile S.A.C. | UNDATA S.A. |
| 76575002-4 | IBM Global Financing de Chile SpA | UNIDATA S.A. |
| 76575002-4 | IBM Global Financing de Chile SpA | UNIDATA S.A. |
| 76238714-K | Gama Sericios Financieros S.A. | Construmart S.A. |
| 76238714-K | Gama Sericios Financieros S.A. | Construmart S.A. |
| 76389992-6 | ST Capital S.A. | Construmart S.A. |
| 96861280-8 | Eurocapital S.A. | Construmart S.A. |

Total finace leases

| Currency or adjustment index | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of repayment | Effective rate | Nominal value | Nominal rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Up to 90 | Over 9 | Stotal | Over 1 | Over 2 years | Over 3 years | Over 4 years | Over 5 |  |  |  |  |  |
|  | days | to 1 | Current | to 2 | to 3 | to 4 |  | years | Non-current |  |  | per contract | per contract |
|  |  | year |  | years | years | years | years |  |  |  |  |  |  |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThChS | ThCh\$ | ThCh\$ | ThCh\$ |  | \% | ThChS | \% |





| 976 | 3,022 | 3,998 |
| ---: | ---: | ---: |
| 936 | 2,913 | 3,849 |
| 931 | 2,901 | 3,832 |
| 876 | 2,686 | 3,562 |
| 926 | 2,879 | 3,805 |
| 962 | 2,966 | 3,928 |
| 912 | 2,831 | 3,743 |
| 1,023 | 3,106 | 4,129 |
| 926 | 2,839 | 3,765 |
| 1,073 | 3,255 | 4,328 |
| 8,998 | 46,359 | 55,357 |
| 15,258 | 78,622 | 93,880 |
| 11,375 | 34,615 | 45,990 |
| 917 | 2,804 | 3,721 |
| 995 | 3,086 | 4,081 |
| 987 | 3,059 | 4,046 |
| 987 | 3,059 | 4,046 |
| 953 | 2,984 | 3,937 |
| 953 | 2,984 | 3,937 |
| 987 | 3,059 | 4,046 |
| 940 | 2,938 | 3,878 |
| 944 | 2,948 | 3,892 |
| 944 | 2,948 | 3,892 |
| 976 | 3,022 | 3,998 |
| 969 | 2,994 | 3,963 |
| 930 | 2,902 | 3,832 |
| 935 | 2,913 | 3,848 |
| 969 | 2,994 | 3,963 |
| 934 | 2,914 | 3,848 |
| 929 | 2,902 | 3,831 |
| 967 | 2,978 | 3,945 |
| 24,658 | 24,256 | 48,914 |
| 2,541 | 12,996 | 15,537 |
| - | 2057119 | 205,719 |
| 39,507 | 71,544 | 1111,051 |
| 22,262 | 73,052 | 95,314 |
| 1,503 | 4,724 | 6,227 |
| 16,826 | 52,800 | 69,626 |
| 40,136 | 125,949 | 166,085 |
| 15,265 | 48,139 | 63,404 |
|  |  |  |



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| 807 |
| 62,397 |




| 582,503 | $2,069,889$ | $2,652,392$ | $2,229,430$ | 756,791 | 410,438 | 214,853 | 914,727 | $4,52,239$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 82,503 | $2,069,889$ | $2,652,392$ | $2,229,430$ | 756,791 | 410,438 | 214,853 | 914,727 | $4,526,239$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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14.44
$11.11 \quad 5.423$
$11.11 \quad 5,423$
14.12
5

## |||||||||||||||||||||||||| SMU

December 31, 2016

| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company |
| :---: | :---: | :---: |
| 76575002-4 | IBM Global Financing de Chile SpA | Rendic Hermanos S.A. |
| 76575002-4 | IBM Global Financing de Chile SpA | Rendic Hermanos S.A. |
| 92040000-0 | IBM de Chile S.A.C. | Rendic Hermanos S.A. |
| 96993140-0 | Ingenieria de Proyectos y Capacitación S.A. | Rendic Hermanos S.A. |
| 76349271-0 | Rentas San Pedro S.A | Rendic Hermanos S.A. |
| 96730520-0 | Inmobiliaria e Inversiones Centro Nacional de Bodegaje S.A. | Rendic Hermanos S.A. |
| 96554490-9 | Compass Sericios S.A. | Rendic Hermanos S.A. |
| 96554490-9 | Compass Sericios S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. |


| Currency or inflation-adjustment unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \end{aligned}$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | Total Current | $\begin{gathered} 1 \text { year } \\ \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{aligned} & 2 \text { years } \\ & \text { to } 3 \\ & \text { years } \end{aligned}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \end{gathered}$ | $\begin{aligned} & 4 \text { years } \\ & \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Total Noncurrent |  |  |  |  |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |  | \% | ThCh\$ | \% |
| US\$ | 58,590 | 293,919 | 352,509 | 354,841 | 387,077 | - | - | - | 741,918 | Monthly | 0.66 | 1,094,427 | 0.66 |
| US\$ | 20,148 | 109,191 | 129,339 | 151,732 | 194,378 | - | - | - | 346,110 | Monthly | 16.07 | 475,449 | 16.07 |
| UF | 14,114 | 70,926 | 85,040 | 85,895 | 86,757 | 87,629 | 58,908 | . | 319,189 | Monthly | 1.00 | 404,229 | 1.00 |
| UF | 1,072 | 5,566 | 6,638 | 576 | - | - | . | $\cdot$ | 576 | Monthly | 7.53 | 7,214 | 7.53 |
| UF | 9,228 | 48,406 | 57,634 | 63,402 | 69,750 | 9,190 | . | - | 142,342 | Monthly | 9.58 | 199,976 | 9.58 |
| UF | 7,523 | 39,459 | 46,982 | 51,685 | 56,858 | 17,605 | - | - | 126,148 | Monthly | 9.58 | 173,130 | 9.58 |
| Ch\$ | 586 | 3,114 | 3,700 | 4,169 | 1,890 | - | - | - | 6,059 | Monthly | 12.00 | 9,759 | 12.00 |
| Ch\$ | 2,434 | 12,922 | 15,356 | 17,304 | 7,842 | . | - | . | 25,146 | Monthly | 12.00 | 40,502 | 12.00 |
| UF | 1,371 | 4,196 | 5,567 | 5,094 | - | - | - | - | 5,094 | Monthly | 11.21 | 10,661 | 11.21 |
| UF | 923 | 2,817 | 3,740 | 3,762 | . | . | . | . | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| UF | 923 | 2,817 | 3,740 | 3,762 | - | - | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| UF | 923 | 2,817 | 3,740 | 3,762 | . | - | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| UF | 923 | 2,817 | 3,740 | 3,762 | - | - | - | . | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| UF | 923 | 2,817 | 3,740 | 3,762 | . | . | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| UF | 923 | 2,817 | 3,740 | 3,762 | . | . | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| UF | 832 | 2,527 | 3,359 | 3,630 | - | - | - | . | 3,630 | Monthly | 8.50 | 6,989 | 8.50 |
| UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| UF | 747 | 2,262 | 3,009 | 3,172 | - | - | . | - | 3,172 | Monthly | 5.79 | 6,181 | 5.79 |
| UF | 839 | 2,547 | 3,386 | 3,640 | . | - | - | . | 3,640 | Monthly | 7.94 | 7,026 | 7.94 |
| UF | 915 | 2,792 | 3,707 | 4,085 | . | - | - | . | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| UF | 839 | 2,547 | 3,386 | 3,640 | - | - | - | - | 3,640 | Monthly | 7.94 | 7,026 | 7.94 |
| UF | 865 | 2,648 | 3,513 | 4,005 | . | . | . | - | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| UF | 915 | 2,792 | 3,707 | 4,085 | . | - | $\cdot$ | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| UF | 865 | 2,648 | 3,513 | 4,005 | . | . | . | . | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| UF | 711 | 2,162 | 2,873 | 3,118 | - | - | - | $\cdot$ | 3,118 | Monthly | 8.99 | 5,991 | 8.99 |
| UF | 865 | 2,648 | 3,513 | 4,005 | . | - | - | . | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| UF | 857 | 2,617 | 3,474 | 4,314 | . | . | . | - | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| UF | 820 | 2,492 | 3,312 | 3,907 | . | - | . | - | 3,907 | Monthly | 8.99 | 7,219 | 8.99 |
| UF | 851 | 2,598 | 3,449 | 4,302 | . | . | . | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| UF | 857 | 2,617 | 3,474 | 4,314 | . | . | . | . | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| UF | 834 | 2,531 | 3,365 | 3,931 | - | - | - | - | 3,931 | Monthly | 7.94 | 7,296 | 7.94 |
| UF | 913 | 2,776 | 3,689 | 4,412 | . | - | . | . | 4,412 | Monthly | 10.44 | 8,101 | 10.44 |
| UF | 857 | 2,617 | 3,474 | 4,314 | - | . | - | . | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| UF | 909 | 2,767 | 3,676 | 4,407 | - | . | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| UF | 851 | 2,598 | 3,449 | 4,302 | . | . | . | . | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| UF | 909 | 2,767 | 3,676 | 4,407 | - | - | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| UF | 860 | 2,626 | 3,486 | 4,320 | . | . | . | . | 4,320 | Monthly | 14.20 | 7,806 | 14.20 |
| UF | 909 | 2,767 | 3,676 | 4,407 | - | - | . | . | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| UF | 857 | 2,617 | 3,474 | 4,314 | - | - | - | - | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| UF | 909 | 2,767 | 3,676 | 4,407 | - | - | $\cdot$ | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |

## |||||||||||||||||||||||||||||| SMU

| Tax ID No. Creditor |  | Bank or Financial Institution | Debtor Company | Currencyor inflation-adjustedunit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \end{aligned}$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | Total Current | $\begin{aligned} & 1 \text { year } \\ & \text { to } 2 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & 2 \text { years } \\ & \text { to } 3 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & 3 \text { years } \\ & \text { to } 4 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & 4 \text { years } \\ & \text { to } 5 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { years } \end{aligned}$ | Total Noncurrent |  |  |  |  |
|  |  |  |  |  | Thch\$ | ThCh\$ | ThCh\$ | ThCh\$ | Thch\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |  | \% | ThCh\$ | \% |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 909 | 2,767 | 3,676 | 4,407 | - | - | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 851 | 2,598 | 3,449 | 4,302 | - | - | - | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 851 | 2,598 | 3,449 | 4,302 | - | - | - | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 851 | 2,598 | 3,449 | 4,302 | - | - | - | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 851 | 2,598 | 3,449 | 4,302 | $\cdot$ | - | - | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 903 | 2,749 | 3,652 | 4,396 | - | - | - | - | 4,396 | Monthly | 11.11 | 8,048 | 11.11 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 903 | 2,749 | 3,652 | 4,396 | - | - | - | - | 4,396 | Monthly | 11.11 | 8,048 | 11.11 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 851 | 2,598 | 3,449 | 4,302 | - | - | - | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 857 | 2,617 | 3,474 | 4,314 | $\cdot$ | - | - | - | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 738 | 2,233 | 2,971 | 3,418 | - | - | - | - | 3,418 | Monthly | 6.32 | 6,389 | 6.32 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Morthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | - | . | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 896 | 2,724 | 3,620 | 4,001 | 711 | - | - | - | 4,712 | Monthly | 11.11 | 8,332 | 11.11 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 896 | 2,724 | 3,620 | 4,001 | 711 | - | . | . | 4,712 | Monthly | 11.11 | 8,332 | 11.11 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | . | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | . | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | . | . | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | $\cdot$ | - | $\cdot$ | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | $\cdot$ | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | $\cdot$ | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | . | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 99512120-4 | Securitas S.A. |  | Rendic Hermanos S.A. | UF | 841 | 2,555 | 3,396 | 3,864 | 1,056 | - | $\cdot$ | - | 4,920 | Monthly | 14.44 | 8,316 | 14.44 |

## |||||||||||||||||||||||||||| SMU

|  |  |  | Currency | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate \% | Nominal value per contract ThCh\$ | Nominal rate per contract \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax ID No. Creditor | Bank or Financial Institution | Debtor Company | or inflation-adjustment unit | $\begin{gathered} \hline \text { Up to } 90 \\ \text { days } \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { ThCh\$ } \end{gathered}$ | Total Current ThCh\$ | $\begin{gathered} 1 \text { year } \\ \text { to } 2 \\ \text { Thch\$ } \end{gathered}$ | $\begin{aligned} & 2 \text { years } \\ & \text { to } 3 \\ & \text { ThCh\$ } \end{aligned}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 4 \text { years } \\ \text { to } 5 \\ \text { ThChs } \end{gathered}$ | $\begin{aligned} & \text { Over } 5 \\ & \text { years } \\ & \text { ThCh\$ } \end{aligned}$ | Total Noncurrent ThCh\$ |  |  |  |  |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 896 | 2,719 | 3,615 | 3,979 | 1,062 | - | - | - | 5,041 | Monthly | 10.66 | 8,656 | 10.66 |
| 99512120-4 | Securitas S.A. | Rendic Hemanos S.A. | UF | 841 | 2,555 | 3,396 | 3,864 | 1,056 | - | - | - | 4,920 | Monthly | 14.44 | 8,316 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hemanos S.A. | UF | 834 | 2,535 | 3,369 | 3,850 | 1,055 | - | - | - | 4,905 | Monthly | 14.92 | 8,274 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hemanos S.A. | UF | 841 | 2,555 | 3,396 | 3,864 | 1,056 | - | $\cdot$ | - | 4,920 | Monthly | 14.44 | 8,316 | 14.44 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 839 | 2,528 | 3,367 | 3,570 | 1,557 | - | - | - | 5,127 | Monthly | 6.54 | 8,494 | 6.54 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 786 | 2,354 | 3,40 | 3,575 | 3,051 | - | - | - | 6,626 | Monthly | 14.92 | 9,766 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 786 | 2,354 | 3,40 | 3,575 | 3,051 | - | - | - | 6,626 | Monthly | 14.92 | 9,766 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hemanos S.A. | UF | 786 | 2,354 | 3,140 | 3,575 | 3,051 | - | - | - | 6,626 | Monthly | 14.92 | 9,766 | 14.92 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 1,044 | 3,129 | 4,173 | 4,411 | 4,297 | - | - | - | 8,708 | Monthly | 6.36 | 12,881 | 6.36 |
| 99512120-4 | Securitas S.A. | Rendic Hermanos S.A. | UF | 1,008 | 3,021 | 4,029 | 4,315 | 4,264 | - | - | . | 8,579 | Monthly | 7.88 | 12,008 | 7.88 |
| 77164280-2 | Tanner Leasing Vendor Ltda. | Rendic Hermanos S.A. | UF | 3,336 | 10,137 | 13,473 | 14,369 | 7,578 | - | - | - | 21,947 | Monthly | 7.00 | 35,420 | 7.00 |
| $77164280-2$ | Tanner Leasing Vendor Ltda. | Rendic Hermanos S.A. | UF | 4,682 | 14,216 | 18,898 | 20,155 | 12,438 | - | - | - | 32,993 | Monthly | 7.03 | 51,491 | 7.03 |
| $77164280-2$ | Tanner Leasing Vendor Ltda. | Rendic Hermanos S.A. | UF | 2,302 | 6,973 | 9,275 | 9,884 | 8,787 | - | - | - | 18,671 | Monthly | 7.01 | 27,946 | 7.01 |
| 76046651-4 | Inmobiliania Puente Ltda | Rendic Hermanos S.A. | UF | 11,175 | 35,260 | 46,435 | 51,780 | 57,256 | 63,313 | 70,011 | 959,913 | 1,202,273 | Monthly | 10.10 | 1,248,708 | 10.10 |
| 76111742-4 | Inversiones Isla Kent SpA. | Rendic Hermanos S.A. | UF | 62,724 | 195,621 | 258,345 | 279,130 | 122,831 | . | . | . | 401,961 | Monthly | 7.76 | 660,306 | 7.76 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 935 | 2,860 | 3,795 | 3,442 | . | - | - | - | 3,442 | Monthly | 10.15 | 7,237 | 10.15 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 923 | 2,817 | 3,740 | 3,762 | - | - | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 923 | 2,817 | 3,740 | 3,762 | - | - | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 836 | 2,546 | 3,382 | 3,339 | - | - | - | - | 3,339 | Monthly | 8.49 | 6,721 | 8.49 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 923 | 2,817 | 3,740 | 3,762 | - | - | - | - | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 865 | 2,648 | 3,513 | 4,005 | - | - | - | - | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | . | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10 S.A. | UF | 865 | 2,648 | 3,513 | 4,005 | - | - | - | - | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 851 | 2,598 | 3,449 | 3,946 | 356 | - | - | - | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 909 | 2,767 | 3,676 | 4,050 | 357 | - | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 903 | 2,749 | 3,652 | 4,039 | 357 | - | - | - | 4,396 | Monthly | 11.11 | 8,448 | 11.11 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 909 | 2,767 | 3,676 | 4,050 | 357 | - | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 909 | 2,767 | 3,676 | 4,050 | 357 | . | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 909 | 2,767 | 3,676 | 4,050 | 357 | - | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 909 | 2,767 | 3,676 | 4,050 | 357 | - | . | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 909 | 2,767 | 3,676 | 4,050 | 357 | - | - | - | 4,407 | Monthly | 10.66 | 8,083 | 10.66 |
| 99512120-4 | Securitas S.A. | Súper 10S.A. | UF | 751 | 2,72 | 3,023 | 3,168 | 272 | - | - | - | 3,440 | Monthly | 8.50 | 6,463 | 8.50 |

## |||||||||||||||||||||||||||||| SMU

## Tax ID No. Bank or Financial Creditor Institution

99512120-4 Securitas S.A.
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6238714-K Gama Servicios Financieros S.A.
2238714-K Gama Servicios Financieros S.
76389992-6 ST Capital S.A
968601280-8 Eurocapital S.A.

Debtor Company
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ALVI Supermercados Mayoristas S.A.
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| Currency | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Nominal value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| or inflation-adjusted | Up to 90 | 90 days | Total | 1 year | 2 years | 3 years | 4 years | Over 5 | Total Non- |  |  |  | Nominal rate |
| unit | days | to 1 | Current | to 2 | to 3 | to 4 | to 5 | years | current |  | Effective r | per contact | er contract |
|  |  | year |  | years | years | years | years |  |  |  |  |  |  |
|  | ThChs | ThCh\$ | ThCh\$ | ThChS | ThCh\$ | ThChS | ThChS | ThChS | ThCh\$ |  | \% | ThChS | \% |


| 903 | 2,749 | 3,652 | 4,039 | 357 | - | - | - | 4,396 | Monthly | 11.11 | 8,048 | 11.11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 903 | 2,749 | 3,652 | 4,039 | 357 | - | - | - | 4,396 | Monthly | 11.11 | 8,048 | 11.11 |
| 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 842 | 2,566 | 3,408 | 3,897 | 708 | $\cdot$ | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 822 | 2,492 | 3,314 | 3,579 | 626 | - | - | - | 4,205 | Monthly | 8.50 | 7,519 | 8.50 |
| 841 | 2,555 | 3,396 | 3,864 | 1,056 | $\cdot$ | $\cdot$ | $\cdot$ | 4,920 | Monthly | 14.44 | 8,316 | 14.44 |
| 889 | 2,699 | 3,588 | 3,964 | 1,062 | - | - | - | 5,026 | Monthly | 11.11 | 8,614 | 11.11 |
| 825 | 2,504 | 3,329 | 3,802 | 1,398 | - | $\cdot$ | - | 5,200 | Monthly | 14.92 | 8,529 | 14.92 |
| 980 | 2,956 | 3,936 | 4,120 | 1,779 | - | - | - | 5,899 | Monthly | 5.10 | 9,835 | 5.10 |
| 854 | 2,574 | 3,428 | 3,798 | 2,429 | - | - | - | 6,227 | Monthly | 11.66 | 9,655 | 11.66 |
| 975 | 3,40 | 4,015 | 4,331 | 4,271 | - | $\cdot$ | $\cdot$ | 8,602 | Monthly | 7.63 | 12,617 | 7.63 |
| 7,337 | 37,130 | 44,467 | 45,778 | 35,230 | - | - | - | 81,008 | Monthly | 2.99 | 125,475 | 2.99 |
| 876 | 2,658 | 3,534 | 3,086 | - | $\cdot$ | - | - | 3,086 | Monthly | 5.59 | 6,620 | 5.59 |
| 923 | 2,817 | 3,740 | 3,762 | - | - | $\cdot$ | $\cdot$ | 3,762 | Monthly | 10.65 | 7,502 | 10.65 |
| 915 | 2,792 | 3,707 | 4,085 | - | - | - | $\cdot$ | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 915 | 2,792 | 3,707 | 4,085 | - | - | - | $\cdot$ | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 865 | 2,648 | 3,513 | 4,005 | - | $\cdot$ | $\cdot$ | $\cdot$ | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| 865 | 2,648 | 3,513 | 4,005 | - | - | $\cdot$ | - | 4,005 | Monthly | 14.44 | 7,518 | 14.44 |
| 915 | 2,792 | 3,707 | 4,085 | - | - | - | - | 4,085 | Monthly | 10.66 | 7,792 | 10.66 |
| 851 | 2,598 | 3,449 | 3,946 | 356 | $\cdot$ | $\cdot$ | $\cdot$ | 4,302 | Monthly | 14.92 | 7,751 | 14.92 |
| 857 | 2,617 | 3,474 | 3,958 | 356 | - | - | - | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| 857 | 2,617 | 3,474 | 3,958 | 356 | - | - | $\cdot$ | 4,314 | Monthly | 14.44 | 7,788 | 14.44 |
| 903 | 2,749 | 3,652 | 4,039 | 357 | - | $\cdot$ | - | 4,396 | Monthly | 11.11 | 8,048 | 11.11 |
| 896 | 2,724 | 3,620 | 4,001 | 711 | - | - | - | 4,712 | Monthly | 11.11 | 8,332 | 11.11 |
| 842 | 2,566 | 3,408 | 3,897 | 708 | - | - | - | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 896 | 2,724 | 3,620 | 4,001 | 711 | - | - | - | 4,712 | Monthly | 11.11 | 8,332 | 11.11 |
| 848 | 2,586 | 3,434 | 3,911 | 708 | - | - | - | 4,619 | Monthly | 14.44 | 8,053 | 14.44 |
| 842 | 2,566 | 3,408 | 3,897 | 708 | . | - | $\cdot$ | 4,605 | Monthly | 14.92 | 8,013 | 14.92 |
| 896 | 2,719 | 3,615 | 3,979 | 1,062 | - | - | - | 5,041 | Monthly | 10.66 | 8,656 | 10.66 |
| 6,424 | 23,055 | 29,479 | 29,021 | 30,575 | 32,213 | 33,938 | 11,827 | 137,574 | Monthly | 5.20 | 167,053 | 5.20 |
| 1,853 | 3,885 | 5,738 | 6,300 | 4,540 | . | . | . | 10,840 | Monthly | 6.00 | 16,578 | 6.00 |
| 20,810 | 43,533 | 64,343 | 70,379 | 18,603 | - | - | - | 88,982 | Monthly | 9.00 | 153,325 | 9.00 |
| 49,640 | 103,844 | 153,484 | 167,882 | 44,376 | - | - | . | 212,258 | Monthly | 9.00 | 365,742 | 9.00 |
| 18,751 | 39,417 | 58,168 | 234,955 | 14,196 | - | - | - | 249,151 | Monthly | 9.50 | 307,319 | 9.50 |

## |||||||||||||||||||||||||| SMU

d) The detail of leases that comply with the definitions in IAS 17 to be treated as finance lease agreements is the following:

September 30, 2017

| Tax ID No. | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | $\begin{aligned} & \text { Effective } \\ & \text { rate } \end{aligned}$ | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor |  |  | $\begin{aligned} & \hline \text { Up to } 90 \\ & \text { days } \\ & \text { ThChs } \end{aligned}$ | $\begin{gathered} 90 \text { days } \\ \text { too } \\ \text { year } \\ \text { Thans } \end{gathered}$ | $\begin{gathered} \hline \text { Total } \\ \text { Current } \\ \text { Thchs } \end{gathered}$ | $\begin{gathered} \hline \text { year } \\ \text { to 2 } \\ \text { years } \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} 2 \text { years } \\ \text { to } 3 \\ \text { years } \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \\ \text { ThCh } \end{gathered}$ | $\begin{gathered} 4 \text { years } \\ \text { to } 5 \\ \text { years } \\ \text { ThChs } \end{gathered}$ | Over 5 years ThCh\$ | Total Noncurrent ThCh\$ |  |  | ThChs | \% |
| 1.601.334-K | María Ventura Godoy Retamal | uF | 9,635 | 30,606 | 40,241 | 45,090 | 50,523 | 56,610 | 63,430 | 109,757 | 325,410 | Monthly | 11.40\% | 365,651 | 11.40\% |
| 4.841.171-1 | m Luz Jarufe J. | UF | 260 | 911 | 1,171 | 1,589 | 2,156 | 2,926 | 15,961 | 386,535 | 409,167 | Monthly | 30.90\% | 410,338 | 30.90\% |
| 5.645.655-4 | Mirza Rojas Garcia | UF | 425 | 1,379 | 1,804 | 2,107 | 2,463 | 1,145 | - |  | 5,715 | Monthly | 15.70\% | 7,519 | 15.70\% |
| 6.432.529-9 | Patricia Ramirez Castro | UF | 3,312 | 11,499 | 14,811 | 18,653 | 20,854 | 23,315 | 26,066 | 302,066 | 390,954 | Monthly | 11.20\% | 405,765 | 11.20\% |
| 7.262.501-3 | Maña Teresa Piña Robledo | UF | 88 | 281 | 369 | 417 | 472 | 534 | 604 | 33,462 | 35,489 | monthly | 12.40\% | 35,858 | 12.40\% |
| 7.499.437-4 | Luz Correa Gomez y otros | UF | 2,305 | 7,280 | 9,585 | 10,617 | 11,761 | 16,752 | 19,863 | 262,752 | 321,745 | monthly | 10.30\% | 331,330 | 10.30\% |
| 7.670.636-0 | Gustave Adolfo Muñoz Mas | UF | 12,921 | 40,684 | 53,605 | 59,025 | 64,994 | 71,566 | 78,802 | 278,359 | 552,746 | Monthly | 9.70\% | 606,351 | 9.70\% |
| 50.280.200-3 | Gutierez Hermanos Ltda.. | UF | 7,529 | 23,588 | 31,117 | 33,930 | 36,997 | 40,342 | 43,990 | 235,898 | 391,157 | monthly | 8.70\% | 422,274 | 8.70\% |
| 61.219.000-3 | Empresa de Trans de Pasajeros Metro S.A. | UF | 6,921 | 23,254 | 30,175 | 33,236 | 35,977 | 38,945 | 42,158 | 30,020 | 180,336 | monthly | 8.00\% | 210,511 | 8.00\% |
| 66.058.287-5 | Inmobiliaria Banmer S.A. | UF | 17,094 | 53,697 | 70,791 | 77,589 | 85,040 | 93,207 | 102,158 | 1,171,141 | 1,529,135 | monthly | 9.20\% | 1,599,926 | 9.20\% |
| 70.251.100-3 | Central De Compras La Calera S.A. | UF | 2,428 | 7,649 | 10,077 | 11,107 | 12,242 | 13,493 | 14,872 | 167,014 | 218,728 | monthly | 9.80\% | 228,805 | 9.80\% |
| 76.002.124.5 | SR Inmobiliaria S.A. | UF | 698 | 2,268 | 2,966 | 3,479 | 4,080 | 4,786 | 5,613 | 67,885 | 85,843 | Monthly | 16.10\% | 88,809 | 16.10\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 16,179 | 52,169 | 68,348 | 78,890 | 91,057 | 105,102 | 121,312 | 2,315,340 | 2,711,701 | Monthly | 14.40\% | 2,780,049 | 14.40\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 27,553 | 85,952 | 113,505 | 122,698 | 132,635 | 143,377 | 154,989 | 811,594 | 1,365,293 | monthly | 7.80\% | 1,478,798 | 7.80\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 30,713 | 96,043 | 126,756 | 137,688 | 149,563 | 162,463 | 176,475 | 15,376 | 641,565 | Monthly | 8.30\% | 768,321 | 8.30\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 10,248 | 32,301 | 42,549 | 46,951 | 51,807 | 57,166 | 63,079 | 592,568 | 811,571 | Monthly | 9.90\% | 854,120 | 9.90\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 35,514 | 111,160 | 146,674 | 159,618 | 173,703 | 189,032 | 205,714 | 1,827,920 | 2,555,987 | monthly | 8.50\% | 2,702,661 | 8.50\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 4,407 | 14,036 | 18,443 | 20,772 | 23,395 | 26,349 | 29,677 | 254,579 | 354,772 | monthly | 12.00\% | 373,215 | 12.00\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 4,329 | 13,973 | 18,302 | 21,163 | 24,470 | 28,295 | 32,717 | 443,257 | 549,902 | Monthly | 14.60\% | 568,204 | 14.60\% |
| 76.002.124.5 | SR Inmobiliaria S.A. | UF | 12,680 | 39,614 | 52,294 | 56,697 | 61,470 | 66,645 | 72,256 | 540,616 | 797,684 | Monthly | 8.10\% | 849,978 | 8.10\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 7,431 | 22,932 | 30,363 | 32,122 | 33,983 | 35,951 | 38,034 | 261,091 | 401,181 | Monthly | 5.60\% | 431,544 | 5.60\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 34,422 | 108,030 | 142,452 | 155,845 | 170,496 | 186,525 | 204,060 | 1,576,500 | 2,293,426 | monthly | 9.00\% | 2,435,878 | 9.00\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 10,071 | 31,648 | 41,719 | 45,759 | 50,191 | 55,052 | 60,385 | 470,853 | 682,240 | Monthly | 9.30\% | 723,959 | 9.30\% |
| 76.002.124.5 | SR Inmobiliaria S.A. | UF |  | - | - | - | - |  | - | 80,290 | 80,290 | Monthly | 196.00\% | 80,290 | 196.00\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 26,555 | 83,723 | 110,278 | 121,751 | 134,418 | 148,402 | 163,842 | 1,795,371 | 2,363,784 | Monthly | 9.90\% | 2,474,062 | 9.90\% |
| 76.002.124.5 | SR Inmobiliaria S.A. | UF | 4,363 | 13,774 | 18,137 | 20,074 | 22,217 | 24,590 | 27,215 | 414,944 | 509,040 | Monthly | 10.20\% | 527,177 | 10.20\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 5,052 | 16,281 | 21,333 | 24,597 | 28,360 | 32,699 | 37,701 | 352,469 | 475,826 | Monthly | 14.30\% | 497,159 | 14.30\% |
| 76.002.124.5 | SR Inmobiliaria S.A. | UF | 16,425 | 51,191 | 67,616 | 72,958 | 78,722 | 84,941 | 91,651 | 1,214,105 | 1,542,377 | Monthly | 7.60\% | 1,609,993 | 7.60\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | $(11,587)$ | 382,828 | 371,241 | 54,885 | 63,625 | 73,757 | 85,502 | 474,282 | 752,051 | Monthly | 14.90\% | 1,123,292 | 14.90\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 14,614 | 163,608 | 178,222 | 13,479 | 14,985 | 16,659 | 18,521 | 310,958 | 374,602 | monthly | 10.60\% | 552,824 | 10.60\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 8,318 | 486,853 | 495,171 | 39,302 | 42,430 | 45,806 | 49,452 | 708,846 | 885,836 | Monthly | 7.70\% | 1,381,007 | 7.70\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 41,124 | 336,577 | 377,701 | 61,773 | 63,414 | 65,099 | 66,829 | 716,026 | 973,141 | Monthly | 2.60\% | 1,350,842 | 2.60\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 1,612 | 1,246,883 | 1,248,495 | 46,939 | 51,190 | 55,826 | 60,882 | 937,433 | 1,152,270 | Monthly | 8.70\% | 2,400,765 | 8.70\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 108,624 | 443,452 | 552,076 | 434,775 | 410,304 | 387,211 | 365,417 | 2,593,204 | 4,190,911 | monthly | -5.80\% | 4,742,987 | -5.80\% |
| 76.002.124.5 | SR Inmobiliaria S.A. | UF | 49,077 | 266,098 | 315,175 | 71,386 | 73,419 | 75,510 | 77,660 | 840,374 | 1,138,349 | Monthly | 2.80\% | 1,453,524 | 2.80\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 8,714 | 26,879 | 35,593 | 37,627 | 39,776 | 42,049 | 44,452 | 304,361 | 468,265 | Monthly | 5.60\% | 503,858 | 5.60\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 16,624 | 51,396 | 68,020 | 72,229 | 76,699 | 81,446 | 86,486 | 1,025,672 | 1,342,532 | Monthly | 6.00\% | 1,410,552 | 6.00\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 27,054 | 84,101 | 111,155 | 119,323 | 128,091 | 137,504 | 147,608 | 1,242,414 | 1,774,940 | Monthly | 7.10\% | 1,886,095 | 7.10\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 50,825 | $(5,226)$ | 45,599 | 79,713 | 80,553 | 81,401 | 82,258 | 810,761 | 1,134,686 | monthly | 1.00\% | 1,180,285 | 1.00\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | $(2,689)$ | 634,539 | 631,850 | 17,489 | 20,152 | 23,222 | 26,758 | 557,777 | 645,398 | Monthly | 14.30\% | 1,277,248 | 14.30\% |

## |||||||||||||||||||||||||||SMU

| Tax ID No. | Creditor | Currency or inflation adjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor |  |  | $\begin{gathered} \hline \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | $\begin{gathered} \text { Total } \\ \text { Current } \end{gathered}$ | $\begin{gathered} 1 \text { year } \\ \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{gathered} 2 \text { years } \\ \text { to } 3 \\ \text { years } \end{gathered}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \end{gathered}$ | $\begin{gathered} \hline 4 \text { years } \\ \text { to } 5 \\ \text { years } \end{gathered}$ | Over 5 years | Total Noncurrent |  |  |  |  |
|  |  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThChs | ThCh\$ | ThCh\$ | ThChs | ThCh\$ | ThChs |  | \% | ThChs | \% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 4,239 | 571,822 | 576,061 | 43,695 | 47,077 | 50,721 | 54,646 | 264,286 | 460,425 | Monthly | 7.50\% | 1,036,486 | 7.50\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 41,417 | 187,904 | 229,321 | 79,365 | 80,147 | 80,936 | 81,734 | 802,760 | 1,124,942 | Monthly | 1.00\% | 1,354,263 | 1.00\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 35,343 | 212,796 | 248,139 | 60,463 | 60,501 | 60,539 | 60,577 | 567,222 | 809,302 | Monthly | 0.10\% | 1,057,441 | 0.10\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 29,955 | 155,245 | 185,200 | 62,692 | 61,126 | 59,600 | 58,112 | 477,052 | 718,582 | Monthly | -2.50\% | 903,782 | -2.50\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 1,549 | 968,727 | 970,276 | 58,772 | 63,837 | 69,339 | 75,316 | 353,941 | 621,205 | Monthly | 8.30\% | 1,591,481 | 8.30\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 12,833 | 287,842 | 300,675 | 81,829 | 84,090 | 86,413 | 88,800 | 388,792 | 729,924 | Monthly | 2.70\% | 1,030,599 | 2.70\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 8,306 | 86,666 | 94,972 | 66,164 | 69,654 | 73,329 | 77,198 | 1,068,805 | 1,355,150 | Monthly | 5.20\% | 1,450,122 | 5.20\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 8,053 | 204,198 | 212,251 | 16,120 | 17,311 | 18,590 | 19,963 | 408,798 | 480,782 | Monthly | 7.10\% | 693,033 | 7.10\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 19,241 | 182,306 | 201,547 | 68,691 | 69,874 | 71,076 | 72,299 | 737,752 | 1,019,692 | Monthly | 1.70\% | 1,221,239 | 1.70\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 50,613 | 612,751 | 663,364 | 232,194 | 231,669 | 231,146 | 230,624 | 2,127,526 | 3,053,159 | Monthly | -0.20\% | 3,716,523 | -0.20\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 8,643 | 26,786 | 35,429 | 37,806 | 40,343 | 43,050 | 45,938 | 471,401 | 638,538 | Monthly | 6.50\% | 673,967 | 6.50\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 12,068 | 36,608 | 48,676 | 49,766 | 50,880 | 52,019 | 53,183 | 370,763 | 576,611 | Monthly | 2.20\% | 625,287 | 2.20\% |
| 76.002.124-5 | SR Inmobiliaria S.A. | UF | 18,931 | 59,958 | 78,889 | 87,884 | 97,903 | 109,065 | 121,499 | 2,346,140 | 2,762,491 | Monthly | 10.80\% | 2,841,380 | 10.80\% |
| 76.003.016-3 | Inmobiliaria Los Toros S.A. | UF | 43,648 | 136,974 | 180,622 | 197,572 | 216,113 | 236,395 | 258,579 | 1,142,554 | 2,051,213 | Monthly | 9.00\% | 2,231,835 | 9.00\% |
| 76.005.994-3 | Inversiones Camarena Ltda. | UF | 15,723 | 49,102 | 64,825 | 70,229 | 76,083 | 82,425 | 89,296 | 448,792 | 766,825 | Monthly | 8.00\% | 831,650 | 8.00\% |
| 76.006.570-6 | Com. y Construc. Lomas Ltda. | UF | (663) | $(1,639)$ | $(2,302)$ | (804) | $(1,056)$ | (711) | 1,396 | 195,573 | 194,398 | Monthly | 27.60\% | 192,096 | 27.60\% |
| 76.006.570.6 | Com. y Construc. Lomas Ltda. | UF | 1,020 | 3,547 | 4,567 | 6,083 | 6,703 | 7,737 | 9,629 | 195,040 | 225,192 | Monthly | 9.80\% | 229,759 | 9.80\% |
| 76.006.570.6 | Com. y Construc. Lomas Ltda. | UF | (358) | (905) | $(1,263)$ | (509) | (680) | (552) | 498 | 97,754 | 96,511 | Monthly | 29.20\% | 95,248 | 29.20\% |
| 76.006.570-6 | Com. y Construc. Lomas Ltda. | UF | (21) | 265 | 244 | 1,385 | 1,642 | 2,298 | 3,874 | 145,607 | 154,806 | Monthly | 17.10\% | 155,050 | 17.10\% |
| 76.011.703-K | Inmobiliaria E Inversiones Korlaet Ltda. | UF | 5,185 | 16,230 | 21,415 | 23,304 | 25,359 | 27,595 | 30,029 | 227,632 | 333,919 | Monthly | 8.50\% | 355,334 | 8.50\% |
| 76.011.703-K | Inmobiliaria E Inversiones Korlaet Ltda. | UF | 6,268 | 19,469 | 25,737 | 27,584 | 29,564 | 31,685 | 33,959 | 243,956 | 366,748 | Monthly | 7.00\% | 392,485 | 7.00\% |
| 76.012.790-6 | Inmobiliaria Larrain Fresno Ltda. | UF | 685 | 2,346 | 3,031 | 3,943 | 5,131 | 6,676 | 8,686 | 221,173 | 245,609 | Monthly | 26.60\% | 248,640 | 26.60\% |
| 76.012.790-6 | Inmobiliaria Larrain Fresno Ltda. | UF | 831 | 2,716 | 3,547 | 4,206 | 4,987 | 5,913 | 7,011 | 111,334 | 133,451 | Monthly | 17.20\% | 136,998 | 17.20\% |
| 76.014.444-4 | Inmobiliaria SRW S.A. | UF | 15,851 | 49,780 | 65,631 | 71,895 | 78,756 | 86,272 | 94,505 | 1,614,203 | 1,945,631 | Monthly | 9.10\% | 2,011,262 | 9.10\% |
| 76.014.448-7 | Inmobiliaria SRR S.A. | UF | 28,810 | 92,615 | 121,425 | 67,500 | 51,813 | 59,446 | 68,202 | 626,077 | 873,038 | Monthly | 13.80\% | 994,463 | 13.80\% |
| 76.014.448-7 | Inmobiliara SRR S.A. | UF | 14,245 | 44,018 | 58,263 | 61,806 | 65,563 | 69,549 | 73,777 | 838,637 | 1,109,332 | Monthly | 5.90\% | 1,167,595 | 5.90\% |
| 76.014.452-5 | Inmobiliaria SRB S.A. | UF | 1,895 | 5,935 | 7,830 | 8,530 | 9,293 | 10,124 | 11,030 | 1,112,024 | 1,151,001 | Monthly | 8.60\% | 1,158,831 | 8.60\% |
| 76.023.657-8 | Holding Inmob Covarubias S.A. | UF | 825 | 2,584 | 3,409 | 3,716 | 4,050 | 4,414 | 4,810 | 1,215,634 | 1,232,624 | Monthly | 8.60\% | 1,236,033 | 8.60\% |
| 76.023.657-8 | Holding Inmob Covarubias S.A. | UF | 177 | 554 | 731 | 800 | 875 | 958 | 1,048 | 294,696 | 298,377 | Monthly | 9.00\% | 299,108 | 9.00\% |
| 76.031.071-9 | Salcobrand S.A. | UF | 13,419 | 42,322 | 55,741 | 61,579 | 68,029 | 75,155 | 83,028 | 22,082 | 309,873 | Monthly | 10.00\% | 365,614 | 10.00\% |
| 76.034.644-6 | Patio - Krc Chile II S.A. | UF | 9,643 | 29,909 | 39,552 | 42,270 | 45,175 | 48,280 | 51,598 | 380,028 | 567,351 | Monthly | 6.70\% | 606,903 | 6.70\% |
| 76.036.846-6 | Inmobiliaria Plusren Dos Ltda. | UF | 3,821 | 11,698 | 15,519 | 16,164 | 16,836 | 17,536 | 18,265 | 54,241 | 123,042 | Monthly | 4.10\% | 138,561 | 4.10\% |
| 76.036.846-6 | Inmobiliara Plusten Dos Ltda. | UF | 10,320 | 32,941 | 43,261 | 48,946 | 55,380 | 4,931 | - |  | 109,257 | Monthly | 12.40\% | 152,518 | 12.40\% |
| 76.039.524-2 | Sociedad Constructora E Inmobiliaria Jcs Ltda. | UF | 7,052 | 22,005 | 29,057 | 31,427 | 33,990 | 36,762 | 39,760 | 166,486 | 308,425 | Monthly | 7.90\% | 337,482 | 7.90\% |
| 76.039.524-2 | Sociedad Constructora E Inmobiliaria Jcs Ltda. | UF | 2,259 | 7,604 | 9,863 | 12,388 | 15,559 | 19,540 | 24,541 | 146,942 | 218,970 | Monthly | 23.00\% | 228,833 | 23.00\% |
| 76.042.516-8 | Inmobiliaria E Inversiones Via Sole S.A. | UF | 831 | 2,716 | 3,547 | 4,206 | 4,987 | 5,913 | 7,011 | 111,334 | 133,451 | Monthly | 17.20\% | 136,998 | 17.20\% |
| 76.046.651-4 | Inmobiliaria Puente Ltda. | UF | 10,977 | 34,423 | 45,400 | 49,590 | 54,165 | 59,163 | 64,622 | 572,876 | 800,416 | Monthly | 8.90\% | 845,816 | 8.90\% |
| 76.046.651-4 | Inmobiliaria Puente Ltda. | UF | 52,725 | 165,037 | 217,762 | 236,992 | 257,920 | 280,695 | 305,482 | 6,342,828 | 7,423,917 | Monthly | 8.50\% | 7,641,679 | 8.50\% |
| 76.050.151-4 | Inmob Pta Arenas S.A. | UF | 6,213 | 19,211 | 25,424 | 27,005 | 28,685 | 30,469 | 32,365 | 261,353 | 379,877 | Monthly | 6.10\% | 405,301 | 6.10\% |
| 76.062.587-6 | Inmobiliaria Pisagua Ltda. | UF | 2,007 | 3,658 | 5,665 | 6,790 | 8,139 | 9,755 | 11,693 | 173,137 | 209,514 | Monthly | 18.30\% | 215,179 | 18.30\% |


| Tax ID No. | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor |  |  | Up to 90 | 90 days | Total | 1 year | 2 years | 3 years | 4 years | Over 5 | Total Non- |  |  |  |  |
|  |  |  | days | to 1 | Current | 02 | to 3 | to 4 | to 5 | years | current |  |  |  |  |
|  |  |  |  | year |  | years | years | years | years |  |  |  |  |  |  |
|  |  |  | ThCh\$ | ThCh\$ | ThChs | ThChs | ThChs | ThChs | ThCh\$ | ThCh\$ | ThCh\$ |  | \% | ThCh\$ | \% |
| 76.062.587-6 | Inmobiliaria Pisagua Ltda. | UF | 4,388 | 10,902 | 15,290 | 16,793 | 18,444 | 20,257 | 22,449 | 223,560 | 301,303 | Monthly | 9.40\% | 316,593 | 9.40\% |
| $76.068 .860-6$ | Soc Inv E Inmob Maria Teresa Orriz e Hijos Ltda. | Ch\$ | 3,443 | 10,147 | 13,490 | 13,813 | 14,143 | 14,482 | 14,828 | 312,102 | 369,368 | Monthly | 2.40\% | 382,858 | 2.40\% |
| $76.070 .260-9$ | Inmobiliaria Y De Inversiones Las Bruas Ltda. | UF | 5,792 | 18,466 | 24,258 | 27,375 | 30,893 | 34,864 | 39,344 | 268,047 | 400,523 | Monthly | 12.20\% | 424,781 | 12.20\% |
| 76.070.260-9 | Inmobiliaria Y De Inversiones Las Brujas Ltda. | UF | 4,368 | 14,146 | 18,514 | 21,553 | 25,090 | 29,207 | 34,000 | 261,514 | 371,364 | Monthly | 15.30\% | 389,878 | 15.30\% |
| 76.070.260-9 | Inmobiliaria Y De Inversiones Las Brujas Ltda. | UF | 3,658 | 11,917 | 15,575 | 18,348 | 21,615 | 25,464 | 29,998 | 239,727 | 335,152 | Monthly | 16.50\% | 350,727 | 16.50\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 2,787 | 6,429 | 9,216 | 10,629 | 12,259 | 14,139 | 16,307 | 488,464 | 541,798 | Monthly | 14.40\% | 551,014 | 14.40\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 10,378 | 29,700 | 40,078 | 43,883 | 48,050 | 52,612 | 57,608 | 1,179,522 | 1,381,675 | Monthly | 9.10\% | 1,421,753 | 9.10\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 3,171 | 1,686 | 4,857 | 6,563 | 8,869 | 11,984 | 16,194 | 348,675 | 392,285 | Monthly | 30.50\% | 397,142 | 30.50\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 9,754 | 19,115 | 28,869 | 32,005 | 35,482 | 39,336 | 43,609 | 977,665 | 1,128,097 | Monthly | 10.40\% | 1,156,966 | 10.40\% |
| 76.077.056-6 | Inmobiliaria E Inversiones Las Vertientes Ltda. | UF | 18,198 | 57,626 | 75,824 | 84,443 | 94,042 | 104,732 | 116,638 | 1,815,073 | 2,214,928 | Monthly | 10.80\% | 2,290,752 | 10.80\% |
| 76.077.161-9 | Inversiones Cinque Terre S.A. | UF | 12,823 | 40,147 | 52,970 | 57,674 | 62,796 | 68,373 | 74,445 | 955,130 | 1,218,418 | Monthly | 8.50\% | 1,271,388 | 8.50\% |
| 76.078.358-7 | Inmobiliaria Paseo Los Ángeles S.A. | UF | 10,273 | 33,115 | 43,388 | 50,052 | 57,738 | 66,606 | 76,835 | 758,292 | 1,009,523 | Monthly | 14.40\% | 1,052,911 | 14.40\% |
| 76.086.310-4 | Inmobiliaria Camarena Itda. | UF | 8,536 | 27,050 | 35,586 | 39,689 | 44,265 | 49,369 | 55,062 | 299,018 | 487,403 | Monthly | 11.00\% | 522,989 | 11.00\% |
| 76.091.932-2 | Soc Arica Store S.A. | UF | 5,631 | 17,945 | 23,576 | 26,586 | 29,980 | 33,806 | 38,121 | 617,080 | 744,573 | Monthly | 12.10\% | 769,149 | 12.10\% |
| 76.100.625-8 | Empresa Proulx Chile II S.A. | UF | 3,309 | 10,510 | 13,819 | 15,481 | 17,344 | 19,430 | 21,768 | 1,439,615 | 1,513,638 | Monthly | 11.40\% | 1,527,457 | 11.40\% |
| 76.100.625-8 | Empresa Proulx Chile II S.A. | UF | 10,574 | 32,145 | 42,719 | 43,868 | 45,047 | 46,259 | 47,503 | 1,256,445 | 1,439,122 | Monthly | 2.70\% | 1,481,841 | 2.70\% |
| 76.111.742-4 | Inversiones Isla Kent SpA | UF | 27,308 | 87,237 | 114,545 | 129,798 | 147,081 | 166,665 | 188,857 | 1,760,070 | 2,392,471 | Monthly | 12.60\% | 2,507,016 | 12.60\% |
| 76.116.212-6 | Desarollos Comerciales S.A. | UF | 1,841 | 5,772 | 7,613 | 8,309 | 9,068 | 9,897 | 10,801 | 612,605 | 650,680 | Monthly | 8.80\% | 658,293 | 8.80\% |
| 76.116.212-6 | Desarollos Comerciales S.A. | UF | 3,583 | 11,225 | 14,808 | 16,144 | 17,601 | 19,189 | 20,921 | 1,080,722 | 1,154,577 | Monthly | 8.70\% | 1,169,385 | 8.70\% |
| 76.116.212-6 | Desarollos Comerciales S.A. | UF | 29,865 | 94,013 | 123,878 | 136,341 | 24,022 |  |  |  | 160,363 | Monthly | 9.60\% | 284,241 | 9.60\% |
| $76.128 .866-0$ | Sociedad Coronel Store S.A. | UF | 7,576 | 24,429 | 32,005 | 36,940 | 42,636 | 49,210 | 56,798 | 1,380,059 | 1,565,643 | Monthly | 14.40\% | 1,597,648 | 14.40\% |
| 76.132.261-3 | Inmob Mayorista Pte Alto S.A. | UF | 4,024 | 13,514 | 17,538 | 21,929 | 27,420 | 34,286 | 42,872 | 1,712,964 | 1,839,471 | Monthly | 22.60\% | 1,857,009 | 22.60\% |
| 76.139.841-5 | Inmobiliaria SMU S.A. | UF | 122,556 | 377,622 | 500,178 | 527,562 | 556,445 | 586,909 | 619,042 | 17,983,826 | 20,273,784 | Monthly | 5.30\% | 20,773,962 | 5.30\% |
| 76.144.598-7 | Inmob E Inversiones GP Ltda. | UF | 5,538 | 19,276 | 24,814 | 37,525 | 57,215 | 76,755 | 56,365 |  | 227,860 | Monthly | 29.70\% | 252,674 | 29.70\% |
| 76.186.482-3 | Inmobiliaria Villa S.p.A. | UF | 14,377 | 44,938 | 59,315 | 64,370 | 69,856 | 75,809 | 82,269 | 747,251 | 1,039,555 | Monthly | 8.20\% | 1,098,870 | 8.20\% |
| 76.193.006-0 | Soc. Comercial Los Italianos Ltda. | UF | 33,691 | 104,118 | 137,809 | 146,216 | 154,470 | 156,355 | 165,893 | 476,920 | 1,099,854 | Monthly | 5.90\% | 1,237,663 | 5.90\% |
| 76.196.772-K | Inmobiliaria San Rosendo Ltda. | UF | 61 | 224 | 285 | 427 | 640 | 959 | 1,437 | 287,361 | 290,824 | Monthly | 41.10\% | 291,109 | 41.10\% |
| 76.204.814-0 | Inmobiliaria E Inversiones Sirmercado Uno Ltda. | UF | 11,350 | 35,328 | 46,678 | 50,240 | 54,073 | 58,199 | 62,640 | 937,273 | 1,162,425 | Monthly | 7.40\% | 1,209,103 | 7.40\% |
| 76.204.814-0 | Inmobiliaria E Inversiones Sirmercado Uno Ltda. | UF | 5,440 | 16,914 | 22,354 | 24,005 | 25,779 | 27,684 | 29,730 | 438,911 | 546,109 | Monthly | 7.20\% | 568,463 | 7.20\% |
| 76.237.858-2 | Inmob. E liv. Laura Muñoz A. E.I.R.L. | UF | 34,427 | 108,412 | 142,839 | 157,322 | 173,272 | 190,840 | 210,189 | 1,786,954 | 2,518,577 | Monthly | 9.70\% | 2,661,416 | 9.70\% |
| 76.237.858-2 | Inmob. E linv. Laura Muñoz A. E.IR.L. | UF | 37,790 | 117,924 | 155,714 | 168,434 | 182,194 | 197,077 | 213,177 | 1,698,838 | 2,459,720 | Monthly | 7.90\% | 2,615,434 | 7.90\% |
| 76.251.380-3 | Inversiones Y Transportes Rojas Ltda. | UF | 8,138 | 26,073 | 34,211 | 38,991 | 44,437 | 50,645 | 57,719 | 314,969 | 506,761 | Monthly | 13.10\% | 540,972 | 13.10\% |
| 76.257.820-4 | Inmobiliaria Montecristo Ltda. | UF | 11,245 | 36,662 | 47,907 | 82,388 | 106,552 | 125,696 | 148,279 | 991,364 | 1,454,279 | Monthly | 16.60\% | 1,502,186 | 16.60\% |
| 76.259.200-2 | Inmobiliaria E Inversiones Santo Domingo Ltda. | UF | 6,895 | 22,640 | 29,535 | 35,332 | 42,266 | 50,561 | 60,484 | 99,501 | 288,144 | Monthly | 18.10\% | 317,679 | 18.10\% |
| 76.259.200-2 | Inmobiliaria E Inversiones Santo Domingo Ltda. | UF | 22,735 | 71,012 | 93,747 | 101,591 | 110,092 | 119,303 | 129,285 | 189,362 | 649,633 | Monthly | 8.10\% | 743,380 | 8.10\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 1,675 | 5,453 | 7,128 | 8,389 | 9,873 | 11,620 | 13,676 | 1,504,307 | 1,547,865 | Monthly | 16.40\% | 1,554,993 | 16.40\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 130 | 422 | 552 | 649 | 764 | 900 | 1,060 | 117,381 | 120,754 | Monthly | 16.50\% | 121,306 | 16.50\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 812 | 2,565 | 3,377 | 3,741 | 4,146 | 4,593 | 5,090 | 264,771 | 282,341 | Monthly | 10.30\% | 285,718 | 10.30\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 2,369 | 7,468 | 9,837 | 10,857 | 11,982 | 13,223 | 14,593 | 907,395 | 958,050 | Monthly | 9.90\% | 967,887 | 9.90\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 1,691 | 5,310 | 7,001 | 7,669 | 8,401 | 9,202 | 10,080 | 589,545 | 624,897 | Monthly | 9.10\% | 631,898 | 9.10\% |

## |||||||||||||||||||||||||| SMU

| Tax ID No. Creditor | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { Type of } \\ & \text { amortization } \end{aligned}$ | Effective | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Up to 90 <br> days <br> ThCh\$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { year } \\ \text { Thachs } \end{gathered}$ | Total current ThChs | $\begin{gathered} \hline 1 \text { year } \\ \text { to } 2 \\ \text { years } \\ \text { Thhs } \end{gathered}$ | $\begin{aligned} & \hline 2 \text { years } \\ & \text { to } 3 \\ & \text { years } \\ & \text { Thchs } \end{aligned}$ | $\begin{gathered} \hline 3 \text { years } \\ \text { to } 4 \\ \text { years } \\ \text { Thchs } \end{gathered}$ | $\begin{gathered} \hline 4 \text { years } \\ \text { to } 5 \\ \text { years } \\ \text { Thchs } \end{gathered}$ | Over 5 years ThChs | Total Noncurrent ThCh\$ |  |  |  |  |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | uF | 1,146 | 3,649 | 4,795 | 5,397 | 6,075 | 6,838 | 7,697 | 651,883 | 677,890 | Monthly | 11.90\% | 682,685 | 11.90\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 3,197 | 10,028 | 13,225 | 14,453 | 15,795 | 17,262 | 18,865 | 1,070,058 | 1,136,433 | Monthly | 8.90\% | 1,149,658 | 8.90\% |
| 76.417.620-0 | Administradora Asai S.A. | UF | 12,588 | 39,626 | 52,214 | 57,463 | 36,151 |  |  |  | 93,614 | Monthly | 9.60\% | 145,828 | 9.60\% |
| 76.452.349-0 | Inmob. E Inv. Santa Rosa SpA. | UF | 14,383 | 46,182 | 60,565 | 69,328 | 79,359 | 90,841 | 103,984 | 3,202,530 | 3,546,042 | Monthly | 13.60\% | 3,606,607 | 13.60\% |
| 76.452.349-0 | Inmob. E Inv. Santa Rosa SpA. | UF | 1,767 | 5,884 | 7,651 | 9,414 | 11,583 | 14,252 | 17,536 | 1,053,417 | 1,106,202 | Monthly | 20.90\% | 1,113,853 | 20.90\% |
| 76.842.460-8 | Inmobiliaria Andalucia Ltda. | UF | 6,910 | 22,267 | 29,177 | 33,636 | 38,775 | 44,700 | 51,529 | 461,057 | 629,697 | Monthly | 14.30\% | 658,874 | 14.30\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 3,091 | 9,715 | 12,806 | 14,054 | 15,424 | 16,928 | 18,578 | 248,461 | 313,445 | Monthly | 9.30\% | 326,251 | 9.30\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 857 | 2,716 | 3,573 | 3,983 | 4,439 | 4,948 | 5,516 | 627,626 | 646,512 | Monthly | 10.90\% | 650,085 | 10.90\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 1,975 | 6,228 | 8,203 | 9,058 | 10,002 | 11,044 | 12,195 | 168,403 | 210,702 | Monthly | 10.00\% | 218,905 | 10.00\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 3,383 | 10,683 | 14,066 | 15,580 | 17,257 | 19,114 | 21,170 | 297,155 | 370,276 | Monthly | 10.30\% | 384,342 | 10.30\% |
| 77.099.000-9 | Inmobiliaria Nueva Vida | UF | 7,989 | 25,436 | 33,425 | 37,625 | 42,352 | 47,674 | 53,665 | 191,554 | 372,870 | Monthly | 11.90\% | 406,295 | 11.90\% |
| 77.354.930-3 | Supermercados Covarubbias y Cía Ltda. | UF | 75 | 242 | 317 | 364 | 417 | 478 | 548 | 570,438 | 572,245 | Monthly | 13.70\% | 572,562 | 13.70\% |
| 77.398.570-7 | Comercial Lubba Ltda. | UF | 1,217 | 4,171 | 5,388 | 7,010 | 9,121 | 11,868 | 15,443 | 393,202 | 436,644 | Monthly | 26.60\% | 442,032 | 26.60\% |
| 77.401.270-2 | Sociedad Inmobiliaria y de Inversiones Samo Ltda. | UF | 5,861 | 18,510 | 24,371 | 27,000 | 29,911 | 33,137 | 36,710 | 205,663 | 332,421 | Monthly | 10.30\% | 356,792 | 10.30\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | 12,161 | 27,610 | 39,771 | 45,989 | 53,179 | 61,493 | 71,107 | 1,441,433 | 1,673,201 | Monthly | 14.60\% | 1,712,972 | 14.60\% |
| 77.893.820-0 | Manuel Jimenez | UF | 1,950 | 6,887 | 8,837 | 12,199 | 16,839 | 6,932 |  |  | 35,970 | Monthly | 32.70\% | 44,807 | 32.70\% |
| 78.086.990-9 | Soc liv San Isidro Ltda. | UF | 230 | 804 | 1,034 | 1,402 | 1,902 | 2,580 | 3,499 | 88,184 | 97,567 | Monthly | 30.90\% | 98,601 | 30.90\% |
| 78.102.180-6 | Inmob Caupolican Ltda. | UF | $(2,650)$ | $(3,405)$ | -6,055 | 46 | 6,966 | 14,806 | 23,679 | 5,579,505 | 5,625,002 | Monthly | 11.60\% | 5,618,947 | 11.60\% |
| 78.103.570-K | Inmobiliaria Vittorio Y Cia Ltda. | UF | 199 | 668 | 867 | 1,083 | 1,353 | 1,690 | 2,111 | 2,033,240 | 2,039,477 | Monthly | 22.40\% | 2,040,344 | 22.40\% |
| 78.146.230-6 | Myne S.A. | UF | 32,673 | 102,704 | 135,377 | 148,573 | 163,056 | 178,951 | 196,395 | 1,899,655 | 2,586,630 | Monthly | 9.30\% | 2,722,007 | 9.30\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 40,543 | 128,870 | 169,413 | 190,079 | 213,265 | 239,279 | 268,466 | 2,504,141 | 3,415,230 | Monthly | 11.60\% | 3,584,643 | 11.60\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 2,289 | 7,549 | 9,838 | 11,874 | 14,332 | 17,299 | 20,879 | 260,634 | 325,018 | Monthly | 19.00\% | 334,856 | 19.00\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 4,701 | 15,091 | 19,792 | 22,643 | 25,906 | 29,639 | 33,909 | 341,381 | 453,478 | Monthly | 13.50\% | 473,270 | 13.50\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 1,844 | 6,027 | 7,871 | 9,327 | 11,052 | 13,097 | 15,519 | 179,748 | 228,743 | Monthly | 17.10\% | 236,614 | 17.10\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 9,165 | 28,754 | 37,919 | 41,456 | 45,322 | 49,550 | 54,172 | 457,356 | 647,856 | Monthly | 9.00\% | 685,775 | 9.00\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 5,949 | 18,866 | 24,815 | 27,717 | 30,959 | 34,580 | 38,624 | 354,059 | 485,939 | Monthly | 11.10\% | 510,754 | 11.10\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 9,523 | 30,070 | 39,593 | 43,846 | 48,557 | 53,773 | 59,550 | 528,130 | 733,856 | Monthly | 10.20\% | 773,449 | 10.20\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 20,304 | 63,994 | 84,298 | 93,010 | 102,623 | 113,230 | 124,933 | 1,193,903 | 1,627,699 | Monthly | 9.90\% | 1,711,997 | 9.90\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 3,907 | 11,899 | 15,806 | 16,944 | 18,162 | 19,469 | 20,869 | 28,268 | 103,712 | Monthly | 7.00\% | 119,518 | 7.00\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 3,275 | 10,289 | 13,564 | 14,867 | 16,295 | 17,860 | 19,576 | 210,945 | 279,543 | Monthly | 9.20\% | 293,107 | 9.20\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 16,898 | 50,444 | 67,342 | 75,688 | 85,067 | 95,609 | 107,457 | 154,029 | 517,850 | Monthly | 11.70\% | 585,192 | 11.70\% |
| $78.658 .950-9$ | Inmobiliaria Gama Lida. | UF | 5,075 | 14,018 | 19,093 | 23,240 | 28,287 | 34,430 | 41,908 | 66,053 | 193,918 | Monthly | 19.80\% | 213,011 | 19.80\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 6,394 | 20,225 | 26,619 | 29,576 | 32,862 | 36,513 | 40,569 | 641,432 | 780,952 | Monthly | 10.60\% | 807,571 | 10.60\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 6,700 | 21,342 | 28,042 | 31,591 | 35,589 | 40,093 | 45,167 | 749,898 | 902,338 | Monthly | 12.00\% | 930,380 | 12.00\% |
| 78.834.170.9 | Inversiones Olimpia Ltda. | UF | (965) | 13,784 | 12,819 | 19,618 | 24,584 | 30,261 | 36,377 | 506,739 | 617,579 | Monthly | 7.50\% | 630,398 | 7.50\% |
| 78.867.820-7 | Soc Inv Torca | UF | 2,829 | 8,871 | 11,700 | 12,774 | 13,946 | 15,226 | 16,624 | 165,225 | 223,795 | Monthly | 8.80\% | 235,495 | 8.80\% |
| 78.873.500-6 | Inversiones Salinas Ltda. | UF | 1,950 | 6,887 | 8,837 | 12,199 | 16,839 | 6,932 |  |  | 35,970 | Monthly | 32.70\% | 44,807 | 32.70\% |
| 79.698.330-2 | Inmob. y Constructora Veinticuatro de Enero Ltda. | UF | 2,817 | 9,264 | 12,081 | 14,494 | 17,390 | 20,865 | 25,034 | 1,940,999 | 2,018,782 | Monthly | 18.40\% | 2,030,863 | 18.40\% |
| 79.782.680-4 | Construcciones Korlaet Ltda. | UF | 5,238 | 16,478 | 21,716 | 23,874 | 26,246 | 28,855 | 31,722 | 249,390 | 360,087 | Monthly | 9.50\% | 381,803 | 9.50\% |
| 79.880.990-3 | Agricola Angostura Ltda. | UF | 1,449 | 4,605 | 6,054 | 6,786 | 7,606 | 8,525 | 9,556 | 608,954 | 641,427 | Monthly | 11.50\% | 647,481 | 11.50\% |

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Tax ID No.
Creditor
arrency or inflation-
adjusted unit
adjusted unit

| $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \end{aligned}$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | $\begin{gathered} \text { Total } \\ \text { Current } \end{gathered}$ | $\begin{gathered} \hline 1 \text { year } \\ \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{gathered} 2 \text { years } \\ \text { to } 3 \\ \text { years } \end{gathered}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \end{gathered}$ | $\begin{gathered} \hline 4 \text { years } \\ \text { to } 5 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \hline \begin{array}{l} \text { Over } 5 \\ \text { years } \end{array} \end{aligned}$ | Total Noncurrent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ThChs | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs | ThChs |

$\stackrel{\text { Type of }}{ }$ rate Nominal value
per contract Thens ThChs ThChs ThChs Th

|  | E Inmob Unc |
| :---: | :---: |
| 99.961.250-k | Inmobiliaria Tres Rios S.A. |
| 961.250-K | Inmobiliaria Tres Rios S.A. |
| 1.2 | Inversiones Santa Fidelmira S.A. |
| 79.991.280-5 | Inversiones Santa Fidelmira S.A. |
| 79.991.280-5 | Inversiones Santa Fidelmira S.A. |
| 99.993.230-K | Sociedad Inversiones Araucana Ltt |
| 99.993.230-k | Sociedad Inversiones Araucana Ltda |
| 522.300-6 | Kolraet y Cía Ltda. |
| 80.683.200-6 | Juan Nuñez R Y Otro |
| 81.392.000-K | Sabas Chahuan E Hijos Ltda |
| 81.788.500-4 | Rabie S.A. |
| 81.795.100-7 | Arzobispado De Santiago |
| 301.800-9 | Comercial Las Brujas S.A. |
| 85.395.500-0 | Disprib Pisquera Portugal Lt |
| 9.700-1 | Inmobiliaria Prodeco S.A. |
| 88.883.600-4 | Distribuidora Y Supermercado Diez Ltda. |
| 88.883.600-4 | Distribuidora Y Supermercado Diez Ltda. |
| 89.693.500-3 | Soc De Bonis Cenellino Hermanos Ltda. |
| 500-3 | Soc De Bonis Cenellino Hermanos Ltda. |
| 89.693.500-3 | Soc De Bonis Cenellino Hermanos Ltda. |
| 693.50 | Soc De Bonis Cevellino Hermanos Ltda. |
| 89.693.500-3 | Soc De Bonis Cerellino Hermano |
| 92.985.000-9 | Satel Inversiones Inmobiliarias S.A. |
| 985.00 | Satel Inversiones Inmobiliarias S.A. |
| 133.000-0 | Inversiones Insigne Ltda. |
| 96.439 | Distribucion Y Serv D\&S S |
| 96.508.300-6 | Inmobiliaria Uncastillo S.A. |
|  | Inmobiliaria Uncastillo S.A. |
| 508.300-6 | Inmobiliaria Uncastillo S.A. |
| 96.571.890-7 | Compañía De Seguros De Vida Corruida |
| 96.571.890-7 | Compañía de Seguros de Vida Corrvida S.A. |
| 96.571.890-7 | Compañía De Seguros De Vida Corpvida S.A. |
| 96.57 | Compañía de Seguros de Vida Corpida S.A. |
| $96.571 .890-7$ | Compañia De Seguros De Vida Corpida S.A. |
| $96.571 .890-7$ | Compañía De Seguros De Vida Corpida S.A. |
| 96.571.890-7 | Compañía De Seguros De Vida Corpvida S.A. |
| 571.890-7 | Compañía De Seguros De Vida Corpvida S.A. |
| 0-7 | Compañía De Seguros De Vida Corpv |




| 14,65845,130 |
| :---: |
|  |  |
|  |
| 43,020 |
| 32,357 |
| 110,362 |
| 24,146 |
| 12,415 |
| 57,021 |
| 308 |
| 17,268 |
| 34,378 |
| 497 |
| 1,759 |
| 16,005 |
| 74,369 |
| $\begin{gathered} 112,707 \\ 10,487 \end{gathered}$ |
|  |  |
|  |
| 24,05120,212 |
|  |  |
|  |
| 5,405 |
| 318,336 |
| 3,564 |
| 50,654 |
| 41,847 |
| ${ }_{47,557}^{41,59}$ |
|  |  |
|  |
|  |
| $\begin{aligned} & 23,340 \\ & 29,254 \end{aligned}$ |
| 3,082 |
| 55,588 |
| 7 |
| 33,643 |
| 1,655 |
| 3,595 |
| 19,406 |



| \% ¢ |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |


| 23,414 82,348 |
| :---: |
| 312,705 |
| 65,833 50,204 |
| 56,204 174,058 |
| 43,026 |
| 20,086 |
| 96,087 |
| 707 |
| 37,019 |
| 49,473 |
| 24,397 |
| 3,179 |
| 24,320 |
| 126,574 193,373 |
| 193,373 |
| 2,877 |
| 34,782 |
| 29,851 |
| 8.175 |
| 8,311 |
| 553,710 |
| 9,738 |
| ${ }^{61,769}$ |
| 77,370 |
| 75,668 83,485 |
| 11,250 |
| 35,957 |
| 45,887 |
| 5,984 |
| 95,806 |
| 53,301 |
| 3,381 |
| 7,390 |
| 35,265 |


| 24,932 91,836 |
| :---: |
| 348,733 |
| 69,064 |
| 61,616 |
| 47,590 |
| 21,483 |
| 104,236 |
| 854 |
| 43,660 |
| 50,803 |
| 27,640 |
| 3,533 |
| 25,467 |
| 137,783 |
| 211,088 |
| 3,122 |
| 35,779 |
| 30,932 |
| 8,799 |
| 8,734 |
| 607,321 |
| 25,681 |
| 59,879 |
| 86,680 |
| 84,344 |
| ${ }^{91,862}$ |
| 37,810 |
| 48,555 |
| 6,819 |
| 104,749 |
| 39 |
| 56,595 |
| 3,922 8.590 |
| 8,590 39,272 3,27 |
|  |









80\%$\begin{array}{r}1,8088957 \\ 311,495 \\ 698,009 \\ \hline 1,989\end{array}$


## |||||||||||||||||||||||||| SMU

December 31, 2016

| Tax ID No. | Creditor |
| :---: | :---: |
| Creditor |  |
| 1.601.334-K | María Ventura Godoy Retamal |
| 3.357.259-K | Olga Uauy Uauy |
| 4.571.586-8 | Laura Muñoz Aramayona y Cía. Ltda. |
| 4.571.586-8 | Laura Muñoz Aramayona y Cía. Ltda. |
| 4.841.171-1 | M Luz Jaufe J. |
| 5.645.655-4 | Mirza Rojas Garcia |
| 50.280.200-3 | Gutierez Hermanos Ltda.. |
| 6.432.529-9 | Patricia Ramirez Castro |
| 61.219.000-3 | Empresa de Trans de Pasajeros Metro S.A. |
| 7.262.501-3 | Maria Teresa Piñã Robledo |
| 7.449.437-4 | Luz Correa Gomez y otros |
| 7.670.636-0 | Gustavo Adolfo Muñoz Mas |
| 66.058.287-5 | Inmobiliaria Banmer S.A. |
| 70.251.100-3 | Central De Compras La Calera S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |
| 76.002.124-5 | SR Inmobiliaria S.A. |

Currency or inflation
adjusted unit

Amount of liabilities exposed to liquidity risk with maturity

| Up to 90 | 90 days | Total | 1 year | 2 years | 3 years | 4 years | Over 5 | Total Non- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| days | $\begin{aligned} & \text { to } 1 \\ & \text { year } \end{aligned}$ | Current | $\begin{gathered} \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \text { to } 3 \\ & \text { years } \end{aligned}$ | $\begin{gathered} \text { to } 4 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \text { to } 5 \\ & \text { years } \end{aligned}$ | years | current |
| ThChs | ThChs | ThChs | ThCh\$ | ThChs | ThCh\$ | ThChs | ThChs | ThCn\$ |

Type or
amortization

|  | \% | ThCh\$ | \% |
| :---: | :---: | :---: | :---: |
| Monthly | 11.43\% | 388,415 | 11.43\% |
| Monthly | 5.37\% | 177,256 | 5.37 |
| Monthly | 9.70\% | 2,727,877 | 9.70\% |
| Monthly | 7.88\% | 2,692,889 | 7.88\% |
| Monthly | 30.94\% | 406,247 | 30.9 |
| Monthly | 15.68\% | 8,598 | 15.68 |
| Monthly | 8.69\% | 438,763 | 8.69\% |
| Monthly | 10.14\% | 390,019 | 10.1 |
| Monthly | 7.95\% | 227,040 | 7.95\% |
| Monthly | 12.41\% | 35,687 | 12.4 |
| Monthly | 10.27\% | 333,988 | 10. |
| Monthly | 9.67\% | 635,845 | 9.6 |
| Monthly | 9.20\% | 1,629,816 | 9.20 |
| Monthly | 9.77\% | 233,013 | 9.77 |
| Monthly | 16.06\% | 89,691 | 16.06 |
| Monthly | 14.43\% | 2,792,519 | 14.43\% |
| Monthly | 7.81\% | 1,540,259 | 7.81 |
| Monthly | 8.30\% | 846,814 | 8.30 |
| Monthly | 9.88\% | 873,159 | 9.88 |
| Monthly | 8.49\% | 2,772,316 | 8.49 |
| Monthly | 11.95\% | 381,208 | 11.95\% |
| Monthly | 14.61\% | 573,566 | 14.61 |
| Monthly | 8.11\% | 876,247 | 8.11 |
| Monthly | 5.64\% | 447,971 | 5.64 |
| Monthly | 9.02\% | 2,505,262 | 9.02\% |
| Monthly | 9.28\% | 744,089 | 9.28 |
| Monthly | 196.02\% | 79,360 | 196.02 |
| Monthly | 9.94\% | 2,520,354 | 9.94\% |
| Monthly | 10.19\% | 533,371 | 0.19\% |
| Monthly | 14.32\% | 505,357 | 14.3 |
| Monthly | 7.63\% | 1,638,236 | 7.63 |
| Monthly | 14.87\% | 1,078,352 | 14.87\% |
| Monthly | 10.64\% | 587,530 | 10.64 |
| Monthly | 7.68\% | 1,388,750 | 7.68 |
| Monthly | 2.63\% | 1,455,552 | 2.63 |
| Monthly | 8.70\% | 2,377,530 | 8.70\% |
| Monthly | -5.78\% | 5,019,629 | -5.78\% |
| Monthly | 2.81\% | 1,580,184 | 2.81 |
| Monthly | 5.57\% | 523,153 |  |

## ||||||||||||||||||||||||||| SMU



## |||||||||||||||||||||||||| SMU

| Tax ID No. | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Type of } \\ \text { amortization } \end{gathered}$ | Effective <br> rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor |  |  | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \\ & \text { Thchs } \end{aligned}$ | $\begin{gathered} 90 \text { days } \\ \text { toi } \\ \text { year } \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} \text { Total } \\ \text { Current } \\ \text { Thchs } \end{gathered}$ | $\begin{gathered} 1 \text { year } \\ \text { to } 2 \\ \text { years } \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} 2 \text { years } \\ \text { to } 3 \\ \text { years } \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \\ \text { ThChs } \end{gathered}$ | $\begin{aligned} & 4 \text { years } \\ & \text { to } 5 \\ & \text { years } \\ & \text { ThChs } \end{aligned}$ | $\text { Over } 5$ years <br> ThChs | Total Noncurrent <br> ThCh\$ |  |  |  | \% |
| 76.056.977-1 | Inmobiliaria E Inversiones LP S.A. | uF | 12,846 | 41,248 | 54,094 | 61,920 | 70,879 | 81,134 | 92,873 | 3,243,802 | 3,550,608 | Monthly | 13.59\% | 3,604,702 | 13.59\% |
| 76.056.977-1 | Inmobiliaria EInversiones LP S.A. | UF | 1,495 | 4,978 | 6,473 | 7,965 | 9,800 | 12,058 | 14,836 | 1,054,544 | 1,099,203 | Monthly | 20.92\% | 1,105,676 | 20.92\% |
| 76.062.587-6 | Inmobiliaria Pisagua Ltda. | UF | 1,392 | 3,496 | 4,888 | 5,859 | 7,022 | 8,417 | 10,089 | 179,315 | 210,702 | Monthly | 18.25\% | 215,590 | 18.25\% |
| 76.062.587-6 | Inmobiliaria Pisagua Ltda. | UF | 3,644 | 10,442 | 14,086 | 15,471 | 16,992 | 18,663 | 20,498 | 236,965 | 308,589 | Monthly | $9.41 \%$ | 322,675 | 9.41\% |
| 76.068.860-6 | Soc Inv E Inmob Maria Teresa Oriz e Hijos Ltda. | chs | 3,284 | 9,969 | 13,253 | 13,570 | 13,895 | 14,227 | 14,568 | 323,256 | 379,516 | Monthly | 2.37\% | 392,769 | 2.37\% |
| $76.070 .260-9$ | Inmobiliaria Y De Inversiones Las Bruas Ltda. | UF | 5,229 | 16,670 | 21,899 | 24,713 | 27,889 | 31,473 | 35,517 | 294,544 | 414,136 | Monthly | 12.15\% | 436,035 | 12.15\% |
| 76.070.260-9 | Inmobiliaria Y De Inversiones Las Bruas Lida. | UF | 3,853 | 12,476 | 16,329 | 19,009 | 22,128 | 25,759 | 29,986 | 284,161 | 381,043 | Monthly | 15.29\% | 397,372 | 15.29\% |
| 76.070.260.9 | Inmobiliaria Y De Inversiones Las Bruas Ltda. | UF | 3,197 | 10,417 | 13,614 | 16,038 | 18,894 | 22,258 | 26,221 | 259,637 | 343,048 | Monthly | 16.50\% | 356,662 | 16.50\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 2,582 | 5,603 | 8,185 | 9,440 | 10,887 | 12,557 | 14,482 | 494,509 | 541,875 | Monthly | 14.35\% | 550,060 | 14.35\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 11,312 | 25,697 | 37,009 | 40,522 | 44,370 | 48,583 | 53,195 | 1,208,355 | 1,395,025 | Monthly | 9.11\% | 1,432,034 | 9.11\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 853 | 2,978 | 3,831 | 5,176 | 6,995 | 9,452 | 12,772 | 355,015 | 389,410 | Monthly | 30.49\% | 393,241 | 30.49\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 5,737 | 20,674 | 26,411 | 29,280 | 32,460 | 35,986 | 39,896 | 996,299 | 1,133,921 | Monthly | 10.36\% | 1,160,332 | 10.36\% |
| 76.073.869-7 | Inmobiliaria Rentas Australes S.A. | UF | 2,078 | 6,769 | 8,847 | 10,044 | 11,403 | 12,946 | 14,697 | 442,073 | 491,163 | Monthly | 12.76\% | 500,010 | 12.76\% |
| 76.077.056-6 | Inmobiliaria EInversiones Las Vertientes Ltda. | UF | 16,592 | 52,540 | 69,132 | 76,990 | 85,742 | 95,489 | 106,343 | 1,881,664 | 2,246,228 | Monthly | 10.81\% | 2,315,360 | 10.81\% |
| 76.077.161-9 | Inversiones Cinque Terre S.A. | UF | 11,891 | 37,229 | 49,120 | 53,482 | 58,232 | 63,403 | 69,034 | 999,835 | 1,243,986 | Monthly | 8.54\% | 1,293,106 | 8.54\% |
| 76.078.358-7 | Inmobiliaria Paseo Los Ángeles S.A. | UF | 9,122 | 29,406 | 38,528 | 44,445 | 51,271 | 59,145 | 68,228 | 807,470 | 1,030,559 | Monthly | 14.37\% | 1,069,087 | 14.37\% |
| 76.086.310.4 | Inmobiliaria Camarena Itda. | UF | 7,774 | 24,635 | 32,409 | 36,146 | 40,314 | 44,963 | 50,147 | 336,924 | 508,994 | Monthly | 10.96\% | 540,903 | 10.96\% |
| 76.091.932-2 | Soc Arica Store S.A. | UF | 5,087 | 16,209 | 21,296 | 24,014 | 27,079 | 30,536 | 34,433 | 638,611 | 754,673 | Monthly | 12.07\% | 775,969 | 12.07\% |
| 76.100.625-8 | Empresa Proulx Chile II S.A. | UF | 3,004 | 9,540 | 12,544 | 14,052 | 15,743 | 17,637 | 19,758 | 1,439,301 | 1,506,491 | Monthly | 11.41\% | 1,519,035 | 11.41\% |
| 76.100.625-8 | Empresa Proulx Chile II S.A. | UF | 10,245 | 31,147 | 41,392 | 42,505 | 43,648 | 44,822 | 46,027 | 1,277,220 | 1,454,222 | Monthly | 2.66\% | 1,495,614 | 2.66\% |
| 76.111.742-4 | Inversiones Isla Kent SpA | UF | 24,576 | 78,510 | 103,086 | 116,813 | 132,367 | 149,992 | 169,964 | 1,881,847 | 2,450,983 | Monthly | 12.57\% | 2,554,069 | 12.57\% |
| 76.116.212-6 | Desarollos Comerciales S.A. | UF | 1,704 | 5,343 | 7,047 | 7,691 | 8,394 | 9,161 | 9,998 | 613,603 | 648,847 | Monthly | 8.78\% | 655,894 | 8.78\% |
| 76.116.212-6 | Desarrollos Comerciales S.A. | UF | 3,319 | 10,399 | 13,718 | 14,956 | 16,306 | 17,777 | 19,381 | 1,083,877 | 1,152,297 | Monthly | 8.67\% | 1,166,015 | 8.67\% |
| 76.116.212-6 | Desarollos Comerciales S.A. | UF | 26,693 | 86,477 | 113,170 | 125,413 | 126,016 |  |  |  | 251,429 | Monthly | 9.63\% | 364,599 | 9.63\% |
| 76.128.866-0 | Sociedad Coronel Store S.A. | UF | 6,725 | 21,684 | 28,409 | 32,789 | 37,845 | 43,680 | 50,416 | 1,406,922 | 1,571,652 | Monthly | 14.43\% | 1,600,061 | 14.43\% |
| 76.132.261-3 | Inmob Mayorista Pte Alto S.A. | UF | 3,364 | 11,296 | 14,660 | 18,331 | 22,921 | 28,60 | 35,836 | 1,725,772 | 1,831,520 | Monthly | 22.56\% | 1,846,180 | 22.56\% |
| 76.139.841-5 | Inmobiliaria SmU S.A. | UF | 116,389 | 358,620 | 475,009 | 501,016 | 528,445 | 557,377 | 587,892 | 18,237,436 | 20,412,166 | Monthly | 5.34\% | 20,887,175 | 5.34\% |
| 76.144.598-7 | 1 lmob E Inversiones GP Ltda. | UF | 4,391 | 15,285 | 19,676 | 26,396 | 42,368 | 60,862 | 81,648 | 32,999 | 244,273 | Monthly | 29.74\% | 263,949 | 29.74\% |
| 76.186.482-3 | Inmobiliaria Villa S.p.A. | UF | 13,369 | 41,784 | 55,153 | 59,862 | 64,939 | 70,485 | 76,478 | 800,100 | 1,071,864 | Monthly | 8.21\% | 1,127,017 | 8.21\% |
| 76.193.006-0 | Soc. Comercial Los talianos Ltda. | UF | 31,854 | 98,441 | 130,295 | 138,244 | 146,677 | 152,976 | 156,848 | 595,280 | 1,190,025 | Monthly | 5.94\% | 1,320,320 | 5.94\% |
| 76.196.772-K | Inmobiliaria San Rosendo Ltda. | UF | 44 | 164 | 208 | 312 | 467 | 700 | 1,049 | 285,150 | 287,678 | Monthly | 41.13\% | 287,886 | 41.13\% |
| 76.204.814.0 | Inmobiliaria E Inversiones Sirmercado Uno Ltda. | UF | 10,616 | 33,045 | 43,661 | 46,993 | 50,579 | 54,439 | 58,593 | 973,275 | 1,183,879 | Monthly | 7.38\% | 1,227,540 | 7.38\% |
| 76.204.814.0 | Inmobiliaria E Inversiones Sirmercado Uno Ltda. | UF | 5,097 | 15,847 | 20,944 | 22,492 | 24,154 | 25,939 | 27,856 | 456,061 | 556,502 | Monthly | 7.15\% | 577,446 | 7.15\% |
| 76.251.380-3 | Inversiones Y Transportes Rojas Lida. | UF | 7,293 | 23,364 | 30,657 | 34,939 | 39,820 | 45,382 | 51,722 | 354,800 | 526,663 | Monthly | 13.15\% | 557,320 | 13.15\% |
| 76.257.820-4 | Inmobiliaria Montecristo Ltda. | UF | 9,819 | 32,014 | 41,833 | 49,349 | 93,042 | 109,759 | 129,479 | 1,092,038 | 1,473,667 | Monthly | 16.64\% | 1,515,500 | 16.64\% |
| 76.259.200-2 | Inmobiliaria E Inversiones Santo Domingo Ltda. | UF | 5,958 | 19,564 | 25,522 | 30,531 | 36,523 | 43,691 | 52,265 | 144,175 | 307,185 | Monthly | 18.05\% | 332,707 | 18.05\% |
| 76.259.200-2 | Inmobiliaria E Inversiones Santo Domingo Ltda. | UF | 21,158 | 66,084 | 87,242 | 94,542 | 102,452 | 111,024 | 120,314 | 283,965 | 712,297 | Monthly | 8.06\% | 799,539 | 8.06\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 1,465 | 4,770 | 6,235 | 7,338 | 8,637 | 10,164 | 11,963 | 1,497,221 | 1,535,323 | Monthly | 16.40\% | 1,541,558 | 16.40\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 113 | 369 | 482 | 568 | 668 | 787 | 927 | 116,822 | 119,772 | Monthly | 16.45\% | 120,254 | 16.45\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 743 | 2,347 | 3,090 | 3,424 | 3,794 | 4,204 | 4,658 | 265,525 | 281,605 | Monthly | 10.30\% | 284,695 | 10.30\% |

## |||||||||||||||||||||||||| SMU

| Tax ID No. Creditor | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type ofamortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { Up to } 90 \\ \text { days } \\ \text { Thchs } \end{gathered}$ | $\begin{aligned} & 90 \text { days } \\ & \text { to1 } \\ & \text { year } \\ & \text { ThChs } \end{aligned}$ | Total Current ThChs | $\begin{gathered} 1 \text { year } \\ \text { to 2 } \\ \text { years } \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} 2 \text { years } \\ \text { to } 3 \\ \text { years } \\ \text { ThCh } \end{gathered}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \\ \text { Thchs } \end{gathered}$ | $\begin{aligned} & 4 \text { years } \\ & \text { to } 5 \\ & \text { years } \\ & \text { ThChs } \end{aligned}$ | Over 5 years ThChs | Total Noncurrent ThCh\$ |  |  |  |  |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | uF | 2,175 | 6,856 | 9,031 | 9,966 | 10,999 | 12,138 | 13,396 | 907,833 | 954,332 | Monthly | 9.90\% | 963,363 | 9.90\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 1,561 | 4,902 | 6,463 | 7,080 | 7,755 | 8,495 | 9,305 | 590,273 | 622,908 | Monthly | 9.15\% | 629,371 | 9.15\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 1,037 | 3,300 | 4,337 | 4,882 | 5,495 | 6,185 | 6,962 | 650,120 | 673,644 | Monthly | 11.89\% | 677,981 | 11.89\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 2,956 | 9,273 | 12,229 | 13,365 | 14,606 | 15,962 | 17,445 | 1,071,801 | 1,133,179 | Monthly | 8.91\% | 1,145,408 | 8.91\% |
| 76.417.620-0 | Administradora Asai S.A. | UF | 11,580 | 36,452 | 48,032 | 52,860 | 58,173 | 20,663 |  |  | 131,696 | Monthly | 9.62\% | 179,728 | 9.62\% |
| 76.519.250-1 | Impakto S.A. | UF | 28,744 | 90,603 | 119,347 | 131,700 | 145,332 | 160,375 | 176,975 | 1,872,858 | 2,487,240 | Monthly | 9.89\% | 2,606,587 | 9.89\% |
| 76.842.460-8 | Inmobiliaria Andalucia Ltda. | UF | 6,139 | 19,783 | 25,922 | 29,883 | 34,449 | 39,713 | 45,780 | 494,586 | 644,411 | Monthly | 14.30\% | 670,333 | 14.30\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 2,849 | 8,955 | 11,804 | 12,955 | 14,218 | 15,604 | 17,125 | 259,514 | 319,416 | Monthly | 9.34\% | 331,220 | 9.34\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 781 | 2,474 | 3,255 | 3,629 | 4,045 | 4,509 | 5,026 | 624,499 | 641,708 | Monthly | 10.90\% | 644,963 | 10.90\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 1,812 | 5,715 | 7,527 | 8,311 | 9,178 | 10,134 | 11,190 | 175,603 | 214,416 | Monthly | 9.95\% | 221,943 | 9.95\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 3,097 | 9,780 | 12,877 | 14,263 | 15,798 | 17,498 | 19,381 | 309,605 | 376,545 | Monthly | 10.26\% | 389,422 | 10.26\% |
| 77.099.000-9 | Inmobiliaria Nueva Vida | UF | 7,226 | 23,005 | 30,231 | 34,030 | 38,306 | 43,119 | 48,537 | 229,700 | 393,692 | Monthly | 11.90\% | 423,923 | 11.90\% |
| 77.354.930-3 | Supermercados Covaruvias y Cía Ltda. | UF | 67 | 216 | 283 | 324 | 372 | 426 | 489 | 564,243 | 565,854 | Monthly | 13.75\% | 566,137 | 13.75\% |
| 77.398.570-7 | Comercial Lubba Ltda. | UF | 987 | 3,384 | 4,371 | 5,688 | 7,400 | 9,629 | 12,529 | 400,463 | 435,709 | Monthly | 26.62\% | 440,080 | 26.62\% |
| 77.401.270-2 | Sociedad Inmobiliaria y de Inversiones Samo Ltda. | UF | 5,365 | 16,943 | 22,308 | 24,714 | 27,379 | 30,331 | 33,602 | 230,840 | 346,866 | Monthly | 10.28\% | 369,174 | 10.28\% |
| 77.491.750-0 | Inmobiliaria e Inversiones Castro Campos S.A. | UF | 24,661 |  | 24,661 |  |  |  |  |  |  | Monthly | 7.83\% | 24,661 | 7.83\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | ${ }^{(1,696)}$ | 5,588 | 3,892 | 5,654 | 8,213 | 11,931 | 17,331 | 633,134 | 676,263 | Monthly | 37.92\% | 680,155 | 37.92\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | 14,097 | 42,026 | 56,123 | 61,072 | 66,458 | 72,318 | 78,695 | 744,931 | 1,023,474 | Monthly | 8.48\% | 1,079,597 | 8.48\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | 17,748 | 59,140 | 76,888 | 84,490 | 92,843 | 102,023 | 112,110 | 1,104,019 | 1,495,485 | Monthly | 9.47\% | 1,572,373 | 9.47\% |
| 77.590.320-1 | Inmobiliaria y Rentas Ltda. | UF | 20,365 | 64,717 | 85,082 | 95,421 | 107,018 | 120,023 | 134,609 | 595,953 | 1,053,024 | Monthly | 11.52\% | 1,138,106 | 11.52\% |
| 77.893.820-0 | Manuel Jimenez | UF | 1,513 | 5,345 | 6,858 | 9,468 | 13,069 | 18,041 | 1,783 |  | 42,361 | Monthly | 32.68\% | 49,219 | 32.68\% |
| 78.086.990-9 | Soc Inv San Isidro Ltda. | UF | 181 | 632 | 813 | 1,102 | 1,495 | 2,029 | 2,752 | 89,853 | 97,231 | Monthly | 30.89\% | 98,044 | 30.89\% |
| 78.102.180-6 | Inmob Caupolican Ltda. | UF | 49,040 | 81,482 | 130,522 | $(4,554)$ | 1,670 | 8,727 | 16,721 | 5,533,910 | 5,556,474 | Monthly | 11.65\% | 5,686,996 | 11.65\% |
| 78.103.570-K | Inmobiliaria Vittorio Y Cia Ltda. | UF | 167 | 559 | 726 | 906 | 1,132 | 1,414 | 1,766 | 2,011,293 | 2,016,511 | Monthly | 22.45\% | 2,017,237 | 22.45\% |
| 78.146.230-6 | Myne S.A. | UF | 30,118 | 94,673 | 124,791 | 136,956 | 150,307 | 164,959 | 181,039 | 2,024,918 | 2,658,179 | Monthly | 9.34\% | 2,782,970 | 9.34\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 36,760 | 116,843 | 153,603 | 172,339 | 193,361 | 216,948 | 243,411 | 2,676,984 | 3,503,043 | Monthly | 11.56\% | 3,656,646 | 11.56\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 1,965 | 6,480 | 8,445 | 10,192 | 12,302 | 14,848 | 17,922 | 273,451 | 328,715 | Monthly | 18.96\% | 337,160 | 18.96\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 4,200 | 13,483 | 17,683 | 20,232 | 23,147 | 26,482 | 30,298 | 362,981 | 463,140 | Monthly | 13.54\% | 480,823 | 13.54\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 1,605 | 5,245 | 6,850 | 8,117 | 9,619 | 11,398 | 13,506 | 189,410 | 232,050 | Monthly | 17.09\% | 238,900 | 17.09\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 8,473 | 26,582 | 35,055 | 38,324 | 41,899 | 45,807 | 50,080 | 492,660 | 668,770 | Monthly | 8.95\% | 703,825 | 8.95\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 5,412 | 17,163 | 22,575 | 25,215 | 28,164 | 31,458 | 35,138 | 378,982 | 498,957 | Monthly | 11.11\% | 521,532 | 11.11\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 8,719 | 27,532 | 36,251 | 40,145 | 44,458 | 49,234 | 54,524 | 566,715 | 755,076 | Monthly | 10.25\% | 791,327 | 10.25\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 18,641 | 58,755 | 77,396 | 85,395 | 94,221 | 103,960 | 114,704 | 1,273,815 | 1,672,095 | Monthly | 9.88\% | 1,749,491 | 9.88\% |
| 78.630.800-3 | Inmobiliaria E Inversiones Allipen Ltda. | UF | 30,890 | 31,512 | 62,402 |  |  |  |  |  |  | Monthly | 8.01\% | 62,402 | 8.01\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 4,605 | 10,226 | 14,831 | 15,897 | 17,041 | 18,267 | 19,580 | 43,487 | 114,272 | Monthly | 6.97\% | 129,103 | 6.97\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 3,022 | 9,494 | 12,516 | 13,718 | 15,036 | 16,480 | 18,063 | 223,178 | 286,475 | Monthly | 9.21\% | 298,991 | 9.21\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 17,816 | 43,162 | 60,978 | 68,535 | 77,028 | 86,574 | 97,302 | 232,272 | 561,711 | Monthly | 11.74\% | 622,689 | 11.74\% |
| 78.658.95-9 | Inmobiliaria Gama Ltda. | UF | 3,973 | 12,313 | 16,286 | 19,823 | 24,128 | 29,367 | 35,745 | 96,465 | 205,528 | Monthly | 19.81\% | 221,814 | 19.81\% |
| 78.658.95-9 | Inmobiliaria Gama Ltda. | uF | 5,840 | 18,472 | 24,312 | 27,013 | 30,014 | 33,348 | 37,053 | 664,468 | 791,896 | Monthly | 10.58\% | 816,208 | 10.58\% |
| 78.658.95-9 | Inmobiliaria Gama Ltda. | UF | 6,057 | 19,291 | 25,348 | 28,556 | 32,169 | 36,241 | 40,827 | 775,188 | 912,981 | Monthly | 11.98\% | 938,329 | 11.98\% |


| Tax ID No. | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor |  |  | $\begin{gathered} \hline \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{gathered} \hline 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | Total Current | $\begin{gathered} 1 \text { year } \\ \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{gathered} \hline 2 \text { years } \\ \text { to } 3 \\ \text { years } \end{gathered}$ | $\begin{gathered} \hline 3 \text { years } \\ \text { to } 4 \\ \text { years } \end{gathered}$ | $\begin{gathered} \hline 4 \text { years } \\ \text { to } 5 \\ \text { years } \end{gathered}$ | Over 5 years | Total Noncurrent |  |  |  |  |
|  |  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThChs | ThChs | ThCh\$ |  | \% | ThCh\$ | \% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 2,618 | 8,209 | 10,827 | 11,821 | 12,906 | 14,091 | 15,384 | 175,769 | 229,971 | Monthly | 8.81\% | 240,798 | 8.81\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | 1,513 | 5,345 | 6,858 | 9,468 | 13,069 | 18,041 | 1,783 |  | 42,361 | Monthly | 32.68\% | 49,219 | 32.68\% |
| 76.264.990-K | Inmobiliaria Beckna Ltda. | UF | $(4,572)$ | $(7,009)$ | $(11,581)$ | 12,497 | 14,994 | 17,990 | 21,584 | 1,937,487 | 2,004,552 | Monthly | 18.35\% | 1,992,971 | 18.35\% |
| 76.264.990-K | Inmobiliaria Seckna Ltda. | UF | 4,822 | 15,170 | 19,992 | 21,979 | 24,163 | 26,564 | 29,204 | 270,293 | 372,203 | Monthly | 9.51\% | 392,195 | 9.51\% |
| 76.417.620.0 | Administradora Asai S.A. | UF | 1,315 | 4,178 | 5,493 | 6,157 | 6,901 | 7,736 | 8,670 | 609,083 | 638,547 | Monthly | 11.46\% | 644,040 | 11.46\% |
| 76.519.250-1 | Impakto S.A. | UF | 4,464 | 13,821 | 18,285 | 19,471 | 20,733 | 22,078 | 23,509 | 170,898 | 256,689 | Monthly | 6.30\% | 274,974 | 6.30\% |
| 76.842.460-8 | Inmobiliaria Andalucia Ltda. | UF | 12,971 | 41,104 | 54,075 | 60,306 | 67,254 | 75,002 | 83,644 | 805,551 | 1,091,757 | Monthly | 10.95\% | 1,145,832 | 10.95\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 49,256 | 156,087 | 205,343 | 229,002 | 255,386 | 284,810 | 317,624 | 3,058,964 | 4,145,786 | Monthly | 10.95\% | 4,351,129 | 10.95\% |
| 77.033.500-0 | Supermercados San Rosendo Ltda. | UF | 13,349 | 41,021 | 54,370 | 57,038 | 59,837 | 62,774 | 65,855 | 324,813 | 570,317 | Monthly | 4.80\% | 624,687 | 4.80\% |
| 77.033.500.0 | Supermercados San Rosendo Ltda. | UF | 9,502 | 29,851 | 39,353 | 43,142 | 47,297 | 51,851 | 56,844 | 821,877 | 1,022,011 | Monthly | 9.23\% | 1,060,364 | 9.23\% |
| 77.033.500.0 | Supermercados San Rosendo Ltda. | UF | 33,799 | 104,410 | 138,209 | 146,520 | 155,330 | 164,670 | 129,968 |  | 596,488 | Monthly | 5.85\% | 734,697 | 5.85\% |
| 77.099.000-9 | Inmobiliaria Nueva Vida | UF | 7,012 | 22,128 | 29,140 | 32,231 | 35,649 | 39,431 | 43,613 | 1,231,692 | 1,382,616 | Monthly | 10.12\% | 1,411,756 | 10.12\% |
| 77.354.930-3 | Supermercados Covarubias y Cía Ltda. | UF | 3,760 | 11,667 | 15,427 | 16,501 | 17,649 | 18,876 | 20,190 | 385,309 | 458,525 | Monthly | 6.74\% | 473,952 | 6.74\% |
| 77.398.570-7 | Comercial Lubba Ltda. | UF | 16,967 | 53,022 | 69,989 | 75,924 | 82,364 | 89,349 | 96,926 | 1,027,747 | 1,372,310 | Monthly | 8.17\% | 1,442,299 | 8.17\% |
| 77.401.270-2 | Sociedad Inmobiliaria y de Inversiones Samo Ltda. | Ch\$ | 81 | 267 | 348 | 420 | 508 | 613 | 741 | 237,906 | 240,188 | Monthly | 19.04\% | 240,536 | 19.04\% |
| 77.491.750.0 | Inmobiliaria e Inversiones Castro Campos S.A. | UF | 4,626 | 15,081 | 19,707 | 23,243 | 27,413 | 32,331 | 38,131 | 700,787 | 821,905 | Monthly | 16.62\% | 841,612 | 16.62\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | 10,957 | 33,310 | 44,267 | 45,457 | 46,680 | 47,936 | 49,225 | 768,532 | 957,830 | Monthly | 2.66\% | 1,002,097 | 2.66\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | 4,369 | 13,932 | 18,301 | 20,667 | 23,338 | 26,355 | 29,763 | 1,732,346 | 1,832,469 | Monthly | 12.22\% | 1,850,770 | 12.22\% |
| 77.542.730-2 | Inversiones Tucapel S.A. | UF | 508 | 1,607 | 2,115 | 2,350 | 2,612 | 2,903 | 3,226 | 501,542 | 512,633 | Monthly | 10.61\% | 514,748 | 10.61\% |
| 77.590.320-1 | Inmobiliaria y Rentas Ltda. | UF | 4,881 | 15,103 | 19,984 | 21,258 | 22,613 | 24,055 | 24,032 | 411,028 | 502,986 | Monthly | 6.20\% | 522,970 | 6.20\% |
| 77.893.820-0 | Manuel Jimenez | UF | 22,033 | 68,975 | 91,008 | 99,069 | 107,842 | 117,393 | 127,790 | 1,504,348 | 1,956,442 | Monthly | 8.52\% | 2,047,450 | 8.52\% |
| 78.086.990-9 | Soc Inv San Isidro Ltda. | UF | 33,275 | 104,313 | 137,588 | 150,192 | 163,952 | 178,971 | 195,367 | 1,727,784 | 2,416,266 | Monthly | 8.80\% | 2,553,854 | 8.80\% |
| 78.102.180-6 | Inmob Caupolican Ltda. | UF | 7,153 | 22,337 | 29,490 | 10,365 |  |  | - |  | 10,365 | Monthly | 8.02\% | 39,855 | 8.02\% |
| 78.103.570-K | Inmobiliaria Vittorio Y Cia Ltda. | UF | 507 | 1,586 | 2,093 | 2,271 | 2,465 | 2,675 | 2,903 | 183,360 | 193,674 | Monthly | 8.20\% | 195,767 | 8.20\% |
| 78.146.230.6 | Myne S.A. | UF | 7,649 | 23,274 | 30,923 | 31,809 | 32,721 | 33,658 | 34,623 | 1,060,376 | 1,193,187 | Monthly | 2.83\% | 1,224,110 | 2.83\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 6,370 | 19,452 | 25,822 | 26,756 | 27,725 | 28,729 | 29,769 | 1,000,159 | 1,113,138 | Monthly | 3.56\% | 1,138,960 | 3.56\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 1,491 | 4,641 | 6,132 | 6,600 | 7,104 | 7,647 | 8,231 | 462,441 | 492,023 | Monthly | 7.38\% | 498,155 | 7.38\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 1,674 | 5,148 | 6,822 | 7,168 | 7,532 | 7,915 | 8,317 | 335,598 | 366,530 | Monthly | 4.97\% | 373,352 | 4.97\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 93,424 | 293,578 | 387,002 | 424,472 | 465,569 | 510,646 | 560,088 | 4,203,106 | 6,163,881 | Monthly | 9.28\% | 6,550,883 | 9.28\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 990 | 3,181 | 4,171 | 4,779 | 5,474 | 6,271 | 14,003 | 1,107,533 | 1,138,060 | Monthly | 13.66\% | 1,142,231 | 13.66\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 17,349 | 51,247 | 68,596 | 66,498 | 64,464 | 62,492 | 60,581 | 58,728 | 312,763 | Monthly | -3.10\% | 381,359 | -3.10\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 11,959 | 37,983 | 49,942 | 55,952 | 62,684 | 70,227 | 78,678 | 488,937 | 756,478 | Monthly | 11.42\% | 806,420 | 11.42\% |
| 78.297.040-2 | Inmobiliaria Catedral S.A. | UF | 11,944 | 37,839 | 49,783 | 55,491 | 61,853 | 68,944 | 76,849 | 156,291 | 419,428 | Monthly | 10.90\% | 469,211 | 10.90\% |
| 78.630.800-3 | Inmobiliaria E Inversiones Allipen Ltda. | UF | 13,901 | 43,753 | 57,654 | 63,438 | 69,804 | 76,808 | 84,514 | 168,814 | 463,378 | Monthly | 9.60\% | 521,032 | 9.60\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 2,102 | 6,524 | 8,626 | 9,230 | 9,877 | 10,569 | 11,310 | 20,638 | 61,624 | Monthly | 6.79\% | 70,250 | 6.79\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 7,222 | 22,217 | 29,439 | 30,955 | 32,550 | 34,227 | 35,990 | 990,954 | 1,124,676 | Monthly | 5.03\% | 1,154,115 | 5.03\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 8,980 | 27,715 | 36,695 | 38,829 | 41,086 | 43,474 | 46,001 | 1,230,526 | 1,399,916 | Monthly | 5.66\% | 1,436,611 | 5.66\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 862 | 2,762 | 3,624 | 4,130 | 4,706 | 5,363 | 6,111 | 414,880 | 435,190 | Monthly | 13.13\% | 438,814 | 13.13\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 16,379 | 51,387 | 67,766 | 74,091 | 81,006 | 88,566 | 96,833 | 4,074,834 | 4,415,330 | Monthly | 8.96\% | 4,483,096 | 8.96\% |
| 78.658.950-9 | Inmobiliaria Gama Ltda. | UF | 1 | 5 | 6 | 10 | 14 | 20 | 29 | 49,773 | 49,846 | Monthly | 37.29\% | 49,852 | 37.29\% |

## |||||||||||||||||||||||||| SMU

| Tax ID No. | Creditor | Currency or inflationadjusted unit | Amount of liabilities exposed to liquidity risk with maturity |  |  |  |  |  |  |  |  | Type of amortization | Effective rate | Nominal value per contract | Nominal rate per contract |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor |  |  | $\begin{gathered} \text { Up to } 90 \\ \text { days } \end{gathered}$ | $\begin{gathered} 90 \text { days } \\ \text { to } 1 \\ \text { year } \end{gathered}$ | Total Current | $\begin{gathered} 1 \text { year } \\ \text { to } 2 \\ \text { years } \end{gathered}$ | $\begin{gathered} 2 \text { years } \\ \text { to } 3 \\ \text { years } \end{gathered}$ | $\begin{gathered} 3 \text { years } \\ \text { to } 4 \\ \text { years } \end{gathered}$ | $\begin{gathered} 4 \text { years } \\ \text { to } 5 \\ \text { years } \end{gathered}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { years } \end{aligned}$ | Total Noncurrent |  |  |  |  |
|  |  |  | ThChs | ThCh\$ | ThChs | ThChs | ThChs | ThCh\$ | ThChs | ThChS | ThChs |  | \% | ThChs | \% |
| 96.571.890-7 | Compañía De Seguros De Vida Corpvida S.A. | UF | 10,283 | 31,791 | 42,074 | 44,674 | 47,435 | 50,366 | 53,479 | 1,640,595 | 1,836,549 | Monthly | 6.01\% | 1,878,623 | 6.01\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corrvida S.A. | UF | 453 | 1,463 | 1,916 | 2,222 | 2,578 | 2,990 | 3,468 | 296,122 | 307,380 | Monthly | 14.93\% | 309,296 | 14.93\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corpvida S.A. | UF | 981 | 3,174 | 4,155 | 4,830 | 5,614 | 6,525 | 7,585 | 664,272 | 688,826 | Monthly | 15.14\% | 692,981 | 15.14\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corrvida S.A. | UF | 5,588 | 17,694 | 23,282 | 25,927 | 28,873 | 32,153 | 35,807 | 1,816,272 | 1,939,032 | Monthly | 10.81\% | 1,962,314 | 10.81\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corrvida S.A. | UF | 360 | 1,149 | 1,509 | 1,707 | 1,931 | 2,185 | 2,472 | 150,635 | 158,930 | Monthly | 12.41\% | 160,439 | 12.41\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corrvida S.A. | UF | 1,138 | 3,634 | 4,772 | 5,406 | 6,124 | 6,939 | 7,861 | 492,341 | 518,671 | Monthly | 12.55\% | 523,443 | 12.55\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corrvida S.A. | UF | 6,167 | 19,357 | 25,524 | 27,930 | 30,564 | 33,446 | 36,600 | 1,525,790 | 1,654,330 | Monthly | 9.05\% | 1,679,854 | 9.05\% |
| 96.571.890-7 | Compañía De Seguros De Vida Corrvida S.A. | UF | 4,104 | 12,721 | 16,825 | 17,962 | 19,175 | 20,471 | 21,854 | 698,374 | 777,836 | Monthly | 6.56\% | 794,661 | 6.56\% |
| 96.571.890-7 | Companía De Seguros De Vida Corpvida S.A. | UF | 3,927 | 12,208 | 16,135 | 17,322 | 18,598 | 19,967 | 21,437 | 885,946 | 963,270 | Monthly | 7.13\% | 979,405 | 7.13\% |
| $96.571 .890-7$ | Compañía De Seguros De Vida Corrvida S.A. | UF | 87 | 302 | 389 | 518 | 690 | 919 | 1,224 | 636,719 | 640,070 | Monthly | 29.00\% | 640,459 | 29.00\% |
| 96.643.660-3 | Inmobiliaria El Roble S.A. | UF | 1,215 | 3,755 | 4,970 | 5,276 | 5,600 | 5,944 | 6,309 | 439,135 | 462,264 | Monthly | 5.98\% | 467,234 | 5.98\% |
| $96.643 .660-3$ | Inmobiliaria El Roble S.A. | UF | 5,202 | 16,624 | 21,826 | 24,752 | 28,071 | 31,835 | 36,104 | 1,312,234 | 1,432,996 | Monthly | 12.65\% | 1,454,822 | 12.65\% |
| $96.643 .660-3$ | Inmobiliaria El Roble S.A. | UF | 7,989 | 25,211 | 33,200 | 36,718 | 40,607 | 44,908 | 49,665 | 1,483,354 | 1,655,252 | Monthly | 10.11\% | 1,688,452 | 10.11\% |
| $96.643 .660-3$ | Inmobiliaria El Roble S.A. | UF | 18,252 | 56,732 | 74,984 | 80,476 | 86,369 | 92,693 | 99,481 | 8,612 | 367,631 | Monthly | 7.09\% | 442,615 | 7.09\% |
| 96.661.550-8 | Inmobiliaria E Inversiones Alexis Chahuan S.A. | UF | 6,700 | 21,105 | 27,805 | 30,643 | 33,773 | 37,221 | 41,022 | 528,854 | 671,513 | Monthly | 9.76\% | 699,318 | 9.76\% |
| 96.728.340-1 | Inmob Independencia S.A. | UF | 6,116 | 12,718 | 18,834 |  | - |  |  |  |  | Monthly | 10.42\% | 18,834 | 10.42\% |
| 96.767.250-5 | Inmobiliaria Inversur S.A. | UF | 10,759 | 33,636 | 44,395 | 48,197 | 52,323 | 56,803 | 61,667 | 480,719 | 699,709 | Monthly | 8.24\% | 744,104 | 8.24\% |
| 96.767.450-8 | Gestora de patrimonios S.A. | UF | 7,609 | 23,956 | 31,565 | 34,752 | 38,260 | 42,122 | 46,373 | 213,830 | 375,337 | Monthly | 9.66\% | 406,902 | 9.66\% |
| 96.792.130-0 | Inmob Jaen S.A. | UF | 3,812 | 11,959 | 15,771 | 17,243 | 18,852 | 20,611 | 22,535 | 1,380,137 | 1,459,378 | Monthly | 8.96\% | 1,475,149 | 8.96\% |
| 96.796.820-K | Soc Inmobiliaria Rentamarket | UF | 6,386 | 20,235 | 26,621 | 29,684 | 33,099 | 36,907 | 41,153 |  | 140,843 | Monthly | 10.94\% | 167,464 | 10.94\% |
| 96.808.880-7 | Importaciones E Inversiones Valencia | UF | 66,145 | 206,447 | 272,592 | 294,971 | 319,187 | 345,392 | 373,748 | 266,060 | 1,599,358 | Monthly | 7.92\% | 1,871,950 | 7.92\% |
| 96.867.090-5 | Inmobiliaria El Alarife S.A. | UF | 850 | 2,619 | 3,469 | 3,660 | 3,861 | 4,074 | 4,298 | 50,466 | 66,359 | Monthly | 5.37\% | 69,828 | 5.37\% |
| 96.899.330-5 | Pasmar S.A. | UF | 15,403 | 32,333 | 47,736 | 51,754 | 56,110 | 60,832 | 65,951 | 1,390,826 | 1,625,473 | Monthly | 8.11\% | 1,673,209 | 8.11\% |
| 96.899.330-5 | Pasmar S.A. | UF | 2,738 | 9,292 | 12,030 | 12,955 | 13,951 | 15,023 | 16,178 | 324,528 | 382,635 | Monthly | 7.43\% | 394,665 | 7.43\% |
| 96.899.330-5 | Pasmar S.A. | UF | 13,509 | 37,762 | 51,271 | 56,269 | 61,754 | 67,775 | 74,382 | 1,719,514 | 1,979,694 | Monthly | 9.34\% | 2,030,965 | 9.34\% |
| 96.899.330-5 | Pasmar S.A. | UF | 6,604 | 24,638 | 31,242 | 35,569 | 40,493 | 46,100 | 52,483 | 1,614,130 | 1,788,775 | Monthly | 13.04\% | 1,820,017 | 13.04\% |
| 96.899.330-5 | Pasmar S.A. | UF | 4,093 | 9,626 | 13,719 | 15,895 | 18,416 | 21,337 | 24,721 | 876,029 | 956,398 | Monthly | 14.81\% | 970,117 | 14.81\% |
| 96.902.160-9 | Inmobiliaria E Inversiones Iturieta S.A. | UF | 14,138 | 46,306 | 60,444 | 71,954 | 6,582 | . | . |  | 78,536 | Monthly | 17.56\% | 138,980 | 17.56\% |
| 96.929.630-6 | Plusren S.A. | UF | 7,517 | 23,323 | 30,840 | 32,977 | 35,263 | 37,707 | 40,320 | 77,401 | 223,668 | Monthly | 6.72\% | 254,508 | 6.72\% |
| 96.929.630-6 | Plusren S.A. | UF | 9,050 | 28,470 | 37,520 | 41,241 | 45,330 | 49,825 | 54,766 | 109,230 | 300,392 | Monthly | 9.49\% | 337,912 | 9.49\% |
| 96.929.630-6 | Plusren S.A. | UF | 3,781 | 11,750 | 15,531 | 16,661 | 17,873 | 19,172 | 20,567 | 39,656 | 113,929 | Monthly | 7.04\% | 129,460 | 7.04\% |
| 96.929.630-6 | Plusren S.A. | UF | 2,400 | 7,454 | 9,854 | 10,556 | 11,307 | 12,112 | 12,974 | 24,966 | 71,915 | Monthly | 6.90\% | 81,769 | 6.90\% |
| 96.929.630-6 | Plusren S.A. | UF | 5,200 | 16,449 | 21,649 | 24,060 | 26,739 | 29,716 | 33,025 | 66,887 | 180,427 | Monthly | 10.60\% | 202,076 | 10.60\% |
| 96.929.630-6 | Plusren S.A. | UF | 12,270 | 38,387 | 50,657 | 55,077 | 59,882 | 65,106 | 70,786 | 139,059 | 389,910 | Monthly | 8.39\% | 440,567 | 8.39\% |
| 96.929.630-6 | Plusten S.A. | UF | 6,814 | 21,101 | 27,915 | 29,740 | 31,685 | 33,758 | 35,966 | 68,694 | 199,843 | Monthly | 6.35\% | 227,758 | 6.35\% |
| 99.532.200-0 | Empresa Proulx Chile S.A. | UF | 3,436 | 10,895 | 14,331 | 16,000 | 17,863 | 19,943 | 22,265 | 1,501,143 | 1,577,214 | Monthly | 11.06\% | 1,591,545 | 11.06\% |
| 99.539.770-6 | Inmobiliaria Uncastillo Ltda. | UF | 16,330 | 51,817 | 68,147 | 76,197 | 85,197 | 95,260 | 106,512 | 217,555 | 580,721 | Monthly | 11.22\% | 648,868 | 11.22\% |
| 99.575.000-2 | Distrib Aspen S.A. | UF | 16,203 | 50,042 | 66,245 | 70,186 | 74,361 | 78,787 | 83,475 | 1,487,771 | 1,794,580 | Monthly | 5.79\% | 1,860,825 | 5.79\% |

Total finance leases that classify as financial leases

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Additional information:

## i. General description of the main terms and conditions of the lease agreements:

- Termination, renewals and amendments:

In relation to the agreements, their lives generally range between 10 and 40 years. However, there is an early termination option. In relation to renewals, the lessor or lessee should give advanced notice of contract termination; otherwise, it will be understood the contract will renew automatically for 1 to 5 years.

Amendments are generally performed on a monthly basis, given minimum leases are agreed in UF and adjusted at the payment date, according to the changes of this indicator.

In general, the Company may sublease stores or space within the stores. For the ninemonth period ended September 30, 2017, income from subleasing space amounted to ThCh\$8,543,352 (ThCh\$8,365,016 for the nine-month period ended September 30, 2016).

SMU S.A. or its subsidiaries commit to use the leased properties for operations related to the Company's line of business, and is required to keep them insured against all risk of fire and earthquake, including additional coverage for stoppages. Also, the Company may not levy mortgages or encumbrances on such real estate during the term of the respective contracts.

- Percentage of sales, contingent rents:

In general, the recognition of the amount was determined by carrying the stipulated guaranteed minimum value at present value over the term of the contract, using as the limit the option of early termination as stipulated in each one. The contracts also state a variable rent of $2 \%$ and $3 \%$ of the stores' net sales. The difference between the recognized monthly amount and the variable percentage on the sales is the contingent rent recognized as operating income in the caption Store Lease Expenses under "Administrative expenses".

## ii. Contingent rents recognized as expenses

For all contracts currently in force, the Company has recognized in profit or loss contingent rents for variable lease payments of ThCh\$870,293 and ThCh\$1,126,587, for the nine-month periods ended September 30, 2017 and 2016, respectively.

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## iii. Additional information

As of September 30, 2017 and December 31, 2016, the reconciliation of the future payments of finance leases is as follows:

As of September 30, 2017

Minimum financial lease payment payable
Minimum financial lease payment payable, present value
Future financial expense in financial leases

As of December 31, 2016

Minimum financial lease payment payable
Minimum financial lease payment payable, present value Future financial expense in financial leases

| Up to 1 year | From 1 to 5 | Over 5 years | Total |
| :---: | :---: | :---: | :---: |
| ThCh\$ | years ThCh\$ | ThCh\$ | ThCh\$ |

40,304,290
17,043,919 51,319,023 186,101,469 254,464,411
23,260,371 $\quad 81,420,742 \quad 135,799,284 \quad 240,480,397$

| Up to 1 year | From 1 to 5 | Over 5 years | Total |
| :---: | :---: | :---: | :---: |
| ThCh\$ | years ThCh\$ | ThCh\$ | ThCh\$ |

$\begin{array}{llll}34,674,412 & 140,344,028 & 340,302,747 & 515,321,187\end{array}$
10,814,787 $\quad 55,683,287 \quad 194,452,792 \quad 260,950,866$
23,859,625 84,660,741 145,849,955 254,370,321

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## 19. TRADE AND OTHER PAYABLES

a. As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

Current

|  | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ |  |
| :--- | ---: | ---: | ---: |
|  | ThCh\$ | ThCh\$ |  |
|  | $423,209,024$ | $442,993,969$ |  |
| Payables to suppliers | $6,848,739$ | $5,072,290$ |  |
| Withholdings | 87,979 | 417,157 |  |
| Other payables for acquisition of property, plant and equipment | $4,069,310$ | $4,339,834$ |  |
| Other payables for expenses and services | $2,412,887$ | $3,257,661$ |  |
| Other trade payables | $\underline{436,627,939}$ | $\underline{456,080,911}$ |  |
| Total |  |  |  |

For accounts payable to suppliers, the average payment period to suppliers varies from between 30 to 60 days, while for trade payables it is 30 days; as a result of this, fair value does not differ significantly from its carrying amount.
b. As of September 30, 2017 and December 31, 2016, non-current payables are as follows:

|  | Non | rent |
| :---: | :---: | :---: |
|  | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ |
| Other payables for acquisition of property, plant and equipment | 191,797 | 148,478 |

Trade and other payables are recognized at their nominal value, as their average payment is reduced and there is no relevant difference to their fair value. As of September 30, 2017, the average payment term of the supermarket segment is 48.0 days and 35.6 for the construction supply segment. For such purpose, the average includes the total debt to suppliers of goods, without considering services to suppliers, net of rebates and is divided by cost of sales

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The summary of accounts payable to suppliers is the following:
SUPPLIERS WITH PAYMENTS DUE AS OF 09.30.2017

| Type of | ThCh\$ as per payment dates |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| supplier | Up to 30 days $\left.{ }^{*}\right)$ | $31-60$ | $61-90$ | $91-120$ | $121-365$ | Over 365 | Total |  |
| Goods | $313,340,277$ | $56,478,763$ | $2,479,937$ | - | - | - | $372,298,977$ |  |
| Services | $18,393,539$ | $2,119,628$ | 79,787 | - | - | - | $20,592,954$ |  |
| Other | $21,065,733$ | - | - | - | - | - | $21,065,733$ |  |
|  | $352,799,549$ | $58,598,391$ | $2,559,724$ | - | - | $413,957,664$ |  |  |

SUPPLIERS WITH PAYMENTS PAST DUE AS OF 09.30.2017

| Type of | ThCh\$ as per due days |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| supplier | Up to 30 days (*) | $31-60$ | $61-90$ | $91-120$ | $121-365$ | Over 365 | Total |  |
| Goods | $4,069,897$ | 146,912 | 524,316 | 227,558 | 543,642 | 79,655 | $5,591,980$ |  |
| Services | $3,260,199$ | 111,436 | 118,140 | 45,459 | 14,206 | 109,940 | $3,659,380$ |  |
|  | $7,330,096$ | 258,348 | 642,456 | 273,017 | 557,848 | 189,595 | $9,251,360$ |  |

SUPPLIERS WITH PAYMENTS DUE AS OF 12.31.2016

| Type of | ThCh\$ as per payment dates |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| supplier | Up to 30 days $(*)$ | $31-60$ | $61-90$ | $91-120$ | $121-365$ | Over 365 | Total |  |
| Goods | $348,205,755$ | $54,133,373$ | $3,878,865$ | 35,655 | - | - | $406,253,648$ |  |
| Services | $22,236,078$ | $2,495,205$ | 40,342 | - | - | - | $24,771,625$ |  |
| Other | $7,002,229$ | - | - | - | - | - | $7,002,229$ |  |
|  | $377,444,062$ | $56,628,578$ | $3,919,207$ | 35,655 | - | $438,027,502$ |  |  |

SUPPLIERS WITH PAYMENTS PAST DUE AS OF 12.31.2016

| Type of | ThCh\$ as per due days |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| supplier | Up to 30 days $(*)$ | $31-60$ | $61-90$ | $91-120$ | $121-365$ | Over 365 | Total |
| Goods | 5,729 | 221,525 | 252,236 | 160,949 | 474,124 | 137,495 | $1,252,058$ |
| Services | $2,134,405$ | 458,190 | 338,920 | 436,256 | 69,146 | 277,492 | $3,714,409$ |
| Other | - | - | - | - | - | - |  |
| Total | $2,140,134$ | 679,715 | 591,156 | 597,205 | 543,270 | 414,987 | $4,966,467$ |

(*) Variations may exist in current balances payable to suppliers and past due amounts payable to suppliers because of the schedule of payments.

As of September 30, 2017 and December 31, 2016, the main suppliers per segment, per purchase volume are detailed as follows:

## September 30, 2017

## Supermarket Segment

Nestlé Chile S.A.
Agrosuper Comercializadora de Alimentos Ltda.
Unilever Chile S.A.
Empresas Carozzi S.A.
Comercial Santa Elena S.A.
CMPC Tissue S.A.
Watt's Comercial S.A.
BAT Chile S.A.
Comercial CCU S.A.
Cooperativa Agricola y Lechera de la Unión Ltda.

## Construction supply segment

Cía. Siderurgica Huachipato S.A. Gerdau Aza S.A. Cía. Industrial EL Volcan S.A. Cintac S.A.I.C. Codelpa Chile S A Maderas Arauco S.A.
Vinilit S.A.
Perfimet S.A. Sociedad Industrial Pizarreño S.A. Lousiana pacific Chile S.A.

## Construction supply segment

Cía. Siderurgica Huachipato S.A.
Gerdau Aza S.A.
Codelpa Chile S A
Cintac S.A.I.C.
Cía. Industrial EL Volcan S.A.
Maderas Arauco S.A.
Perfimet
Sociedad Industrial Pizarreño S.A. Industrias Chilenas de Alambres S.A. Aislantes Nacionales S.A.

In general terms, contracts with suppliers regulate the terms of supply, as well as the commercial contributions that the supplier must provide to SMU and the payment conditions. In this sense, the life of the contracts is regulated, which are generally annual; also, the amendments to such contracts should be mutually agreed to by the parties.

## Confirming operations

As of September 30, 2017, the company records no confirming operations (ThCh\$12,242,450 as of December 31, 2016, which detail is presented in Note 18 a).

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## 20. OTHER PROVISIONS

As of September 30, 2017 and December 31, 2016, this caption comprises the following:
a. Detail

The detail is as follows:

|  | Current |  | Non-current |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \hline 12.31 .2016 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \hline 12.31 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| Provision for lawsuits (*) | 1,226,669 | 1,360,232 | - | - |
| (*) See the detail of lawsuits in Note 23 d ). |  |  |  |  |
| b. Movements in provisions per employee benefit are as follows: |  |  |  |  |
| Movements in provisions |  |  | Current ThCh\$ | Non-current ThCh\$ |
| Balance as of January 1, 2017 |  |  | 1,360,232 | - |
| Increase in current provisions |  |  | 1,663,233 |  |
| Reversal of current provisions |  |  | $(1,796,796)$ | - |
| Balance as of September 30, 2017 |  |  | 1,226,669 | - |
| Balance as of January 1, 2016 |  |  | 2,536,603 | - |
| Increase in current provisions |  |  | 4,789,067 | - |
| Reversal of current provisions |  |  | $(5,965,438)$ | - |
| Balance as of December 31, 2016 |  |  | 1,360,232 | - |

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## 21. EMPLOYEE BENEFITS

SMU and its subsidiaries provide employee benefit plans such as vacation and bonuses, which are awarded in accordance with current regulations and also provides, to a small part of its active workers, severance indemnity payments, which are determined and recognized in the financial statements according to the criteria described in Note 3). This last benefit relates mainly to severance indemnity payments, where the beneficiary assigned by each union is paid a given number of salaries or amounts at the date of termination, with legal cap. This benefit is enforceable once the employee has provided services to the Companies.

Short-term obligations correspond mainly to the accrued cost of vacations and bonuses.
Long-term obligations correspond mainly to severance indemnity payments measured at current value based on the term of collective agreements currently effective that include such benefit.

In addition, the Company provides a long-term incentive which will be accrued as of December 31, 2019 and will be paid during 2020, provided that at least $95 \%$ of the business goal established for the period from January 1, 2017 through December 31, 2019 is met. If such goal is achieved by a percentage of less than $95 \%$, solely the payment of the retention bonus will be applicable. Such benefit is included in the Provision for Benefits and Bonuses for employees, non-current.
a) As of September 30, 2017 y December 31, 2016, the detail of balances of provisions for employee benefits is the following:

|  | Current |  | Non-current |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Provision for bonuses | 8,365,591 | 14,432,672 | 1,690,985 | - |
| Accrued vacations | 8,729,056 | 9,103,435 | - | - |
| Severance indemnity payments | 316,990 | 424,176 | 236,938 | 108,167 |
| Total | 17,411,637 | $\underline{\text { 23,960,283 }}$ | 1,927,923 | 108,167 |

## 

## b) Movements in provisions per employee benefit are as follows:

| Movements in provisions | Provision for employee benefits and bonuses |  | Accrued vacations |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current ThCh\$ | Non-current ThCh\$ | Current ThCh\$ | Non-current ThCh\$ |
| Balance as of January 1, 2017 | 14,432,672 | - | 9,103,435 | - |
| Increase in current provisions | 12,957,727 | 1,690,985 | 7,390,954 | - |
| Use of provisions | (17,333,823) | - | $(7,765,333)$ | - |
| Balance as of September 30, 2017 | 10,056,576 | 1,690,985 | 8,729,056 | - |
| Balance as of January 1, 2016 | 8,347,250 | 749,943 | 8,933,642 | - |
| Increase in current provisions | 20,099,139 |  | 7,596,360 | - |
| Use of provisions | $(14,763,660)$ | - | $(7,426,567)$ | - |
| Transfer to current | 749,943 | $(749,943)$ | - |  |
| Balance as of December 31, 2016 | 14,432,672 | - | 9,103,435 | - |

c) Movements in provisions for severance indemnity payments are as follows:

The Company maintains defined benefit plans with some of its employees. As reconciliation between defined benefit obligations, and the detail of the losses for the year, are provided as follows:

Reconciliation of the present value of the obligation for severance indemnity payments

## Current ThCh\$ <br> Non-current ThCh\$

| Balance as of January 1, 2017 | 424,176 | 108,167 |
| :---: | :---: | :---: |
| Increase in current provisions | 119,058 | 128,771 |
| Use of provisions | $(226,244)$ | - |
| Balance as of September 30, 2017 | 316,990 | 236,938 |
| Balance as of January 1, 2016 | 149,550 | 267,292 |
| Increase in current provisions | 554,994 | - |
| Use of provisions | $(439,493)$ | - |
| Transfer to current | 159,125 | $(159,125)$ |
| Balance as of December 31, 2016 | 424,176 | 108,167 |

As of September 30, 2017, there are no defined contribution plans.

## 22. OTHER NON-FINANCIAL LIABILITIES

As of September 30, 2017 and December 31, 2016, this caption is composed of the following:

|  | Current |  | Non-current |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Prepaid leases (1) | 1,848,683 | 1,862,044 | 8,491,621 | 9,737,617 |
| Value-added tax | 519,746 | 2,357,106 | - | - |
| Other prepaid income | 1,169,446 | 961,869 | - | - |
| Investment in associates (2) | - | - | 3,168,760 | 1,524,230 |
| Total | 3,537,875 | 5,181,019 | 11,660,381 | 11,261,847 |

(1) General Description of the Contract:

Corresponds to agreements for the lease of space for the installation and operation of automated teller machines owned by Itau-Corpbanca, in all existing and future stores across the Country. Such lease agreement establishes that Itau-Corpbanca pays in advance the total amount owed for the space leased to install a maximum of 500 Automatic Teller Machines and during the life of the agreement, until the advance payment is completely used, which amounted to ThCh\$24,639,637 (historical).

Maturity table as of:
September 30, 2017

|  | 0 to 1 year ThCh\$ | 1 to 5 years ThCh\$ | 5 years or more ThCh\$ | Total ThCh\$ |
| :---: | :---: | :---: | :---: | :---: |
| Prepaid leases | 1,848,683 | 7,394,732 | 1,096,889 | 10,340,304 |
| December 31, 2016 | Maturity date |  |  |  |
|  | 0 to 1 year ThCh\$ | 1 to 5 years ThCh\$ | 5 years or ThCh\$ | Total ThCh\$ |
| Prepaid leases | 1,862,044 | 7,448,176 | 2,289,441 | 11,599,661 |

As of September 30, 2017, there are no unguaranteed residual values recognized in favor of the lessor.

The contract establishes no additional contingent rents or amounts to the monthly rent per automated teller machine.
(2) As of September 30, 2017 and December 31, 2016, the detail of the investment in associates accounted for under the equity method, is the following:

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| September 30, 2017 Company | Number of shares | ownership percentage $09.30 .2017$ <br> \% | Balance as of $01.01 .2017$ <br> ThCh\$ | Additions ThCh\$ | Profit (loss) for the period ThCh\$ | Sales <br> ThCh\$ | Subtotal ThCh\$ | $\begin{gathered} \text { Total } \\ 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unicard S.A.(*) | 11,585 | 42.6300\% | $(2,591,905)$ | - | 890,001 | 336,933 | $(1,364,971)$ | $(1,364,971)$ |
| Unired S.A. | 47,441 | 48.9982\% | 4,116,135 | - | 417,596 | - | 4,533,731 | 4,533,731 |
| Total |  |  | 1,524,230 | - | 1,307,597 | 336,933 | 3,168,760 | 3,168,760 |
| As of December 31, 2016 | Number of | \% ownership percentage | Balance as of |  | Profit (loss) |  |  | Total |
| Company | shares | 12.31.2016 | 01.01.2016 | Additions | for the year | Sales | Subtotal | 12.31.2016 |
|  |  | \% | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Unicard S.A.(*) | 13,316 | 49.0000\% | $(2,643,642)$ | $(554,400)$ | 606,137 | - | $(2,591,905)$ | $(2,591,905)$ |
| Unired S.A. | 47,441 | 48.9982\% | 3,430,333 | - | 685,802 | - | 4,116,135 | 4,116,135 |
| Total |  |  | 786,691 | $(554,400)$ | 1,291,939 | - | 1,524,230 | 1,524,230 |

(*) On May 3, 2017, the associate SMU Corp S.A., changed its name to Unicard S.A.
The detailed information on these associates is recorded in note 14.

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## 23. CONTINGENCIES, LAWSUITS AND RESTRICTIONS

As of September 30, 2017, the SMU Group and its direct and indirect subsidiaries present the following guarantees, contingencies, commitments and restrictions:

## a) Contingencies

As of June 30, 2017, the Company is not exposed to other contingencies for which no provision has been recognized, for such lawsuits in which the possibility of adverse sentence is probable, existing other lawsuits against the Company which probability of adverse sentence is lower, for which no provision has been recognized.

## b) Commitments

On January 30, 2014, SMU S.A. and its subsidiaries Rendic Hermanos S.A., Construmart S.A. and Abu Gosch y Compañía Limitada, as debtors, as well as its subsidiaries Súper 10 S.A., Rendic Hermanos S.A. and Construmart S.A. as guarantors and co-debtors, entered into a Syndicated Rescheduling and Joint Guarantee and Co-debt Agreement with its financial creditors, that amends and reschedules all the obligations of the debtors with the creditors. After September 30, 2014, the restructuring agreement of SMU S.A. and its subsidiaries with its creditors was amended, by virtue of which the companies related to Retail Holdings S.A. ("Retail") y Gestora Omega Limitada Holding and Compañía en Comandita por Acciones ("Omega") were added, which received loans for the Syndicated Rescheduling Agreement from the Creditors. In addition, the date, payment conditions and financial restriction established previously were amended.

On February 3, 2015, the related company Cía. Inmobiliaria y de Inversiones SAGA SpA, was also included in the Syndicated Rescheduling Agreement, after acquiring part of the interest in Banco BICE.

On December 1, 2015, the related companies Retail and Omega increased their involvement in Tranche II of the Syndicated Loan, which allowed to postpone the payment of such Tranche to the long-term.

On January 26, 2017, SMU S.A. and its subsidiaries repaid the total debt maintained with related parties Retail Holdings S.A., Gestora Omega Limitada Holding and Compañía en Comandita por Acciones, and Cía. Inmobiliaria y de Inversiones SAGA SpA.

Additionally, in the same date, the Company repaid the debt maintained with Retail Holding III SpA, a related party and initial creditor of the Syndicated Rescheduling and Joint Guarantee and Co-debt Agreement.

On June 30, 2017, the Company has performed the second partial payment of the Syndicated Loan (UF193,368 from a total of UF1,067,805) as well as the second partial payment of the loan with Banco BICE (UF7,241 from a total of UF40,228). The remaining balance of such partial payment (UF874,437 for scheduled creditors and UF32,987 for Banco BICE) has been extended for 30 days and subsequently for an additional 30 day period through August 30, 2017, as a result of the fact that the scheduled creditors and Banco BICE will evaluate the

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refinancing proposal received on June 22 from BanChile Asesoría Financiera S.A and BCl Asesoría Financiera S.A., which have an underwriting of $50 \%$ and which had to be approved by all creditors within such period including the amendments in the schedule such as decreases in the spread. Finally, this refinancing proposal was not approved by all creditors. Consequently, the remaining partial payment will be paid on August 30, 2017.

Accordingly, such Syndicated Rescheduling and Joint Guarantee and Co-debt Agreement results in the following debt commitments:

1. As of September 30, 2017, Rendic Hermanos S.A., Construmart S.A. and Súper 10 S.A. are the guarantors and co-debtors of SMU S.A. to secure obligations of ThCh\$6,314,161 and UF 41,015 with Banco Bilbao Vizcaya Argentaria Chile.
2. As of September 30, 2017, Rendic Hermanos S.A., Construmart S.A. and Súper 10 S.A. are the guarantors and co-debtors of SMU S.A. to secure obligations of UF 1,857,907 with Banco de Crédito e Inversiones.
3. As of September 30, 2017, Rendic Hermanos S.A., Construmart S.A. and Súper 10 S.A. are the guarantors and co-debtors of SMU S.A. to secure obligations of UF 734,318 with Banco de Chile.
4. As of September 30, 2017, Rendic Hermanos S.A., Construmart S.A. and Súper 10 S.A. are the guarantors and co-debtors of SMU S.A. to secure obligations of UF 786,853 with Banco del Estado de Chile.
5. As of September 30, 2017, Rendic Hermanos S.A., Construmart S.A. and Súper 10 S.A. are the guarantors and co-debtors of SMU S.A. to secure obligations of UF 554,494 with Scotiabank.
6. SMU S.A. As of September 30, 2017, Rendic Hermanos S.A. became guarantor and codebtor of SMU S.A. in order to secure to Banco Security the credit granted to SMU S.A. for an amount of UF118,872.
7. SMU S.A. As of September 30, 2017, Rendic Hermanos S.A., Construmart S.A. and Súper 10 S.A. became guarantor and co-debtor of SMU S.A. in order to secure to Banco Santander the credit granted to SMU S.A. for an amount of ThCh\$4,020,300 and UF157,611.
8. Rendic Hermanos S.A. As of September 30, 2017, has obligations with Banco BICE for UF203,141.
9. Rendic Hermanos S.A. As of September 30, 2017, has obligations with Banco Itaú for UF355,979.
10. Rendic Hermanos S.A. As of September 30, 2017, has obligations with Banco Rabobank for UF74,057.
11. Rendic Hermanos S.A. As of September 30, 2017, has obligations with Banco de Chile for UF61,508.

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12. Rendic Hermanos S.A. As of September 30, 2017, has obligations with Banco del Estado Chile for UF11,188.
13. As of September 30, 2017, Abu Gosch y Compañía Limitada has obligations with Banco de Crédito e Inversiones for UF3,826.
14. As of September 30, 2017, Abu Gosch y Compañía Limitada has obligations with Banco de Chile for UF 27,126.
15. Construmart S.A. As of September 30, 2017, has obligations with Banco Bilbao Vizcaya Argentaria for UF58,691.
16. Construmart S.A. As of September 30, 2017, has obligations with Corpbanca for UF39,327.
17. Construmart S.A. As of September 30, 2017, has obligations with Banco Itaú for UF142,211.
18. Additionally, such rescheduling included a revolving credit facility of ThCh\$5,000,000 for foreign trade transactions. Accordingly, from such amount, the subsidiaries Rendic Hermanos S.A. Abu Gosch y Cía. Ltda. and Construmart S.A. used, as of September 30, 2017, ThCh $\$ 2,222,338$ and the share by bank is as follows:
a. Banco Itaú CorpBanca 19.3\%
b. Banco Crédito e Inversiones 9.0\%
c. Banco de Chile $1.2 \%$
d. Banco Estado de Chile 57.4\%
e. Banco Bilbao Vizcaya Argentaria Chile 13,1\%

Also, SMU S.A. and its subsidiaries have the following current loans:
19. SMU S.A. as of September 30, 2017, has short-term obligations with ST Capital S.A. for ThCh\$5,021,784.
20. SMU S.A. as of September 30, 2017, has short-term obligations with Banco Consorcio for ThCh\$ 1,507,190.
21. As of September 30, 2017, Rendic Hermanos S.A., has obligations with Banco del Estado Chile for ThCh\$4,501,755.
22. Construmart S.A. as of September 30, 2017, has short-term obligations with Factoring Security S.A., for ThCh\$ 553,024.

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23. SMU S.A. and its subsidiaries in order to guarantee the full and comprehensive compliance with the obligations resulting from the lease agreement of space in stores for installing the automatic teller machines of CorpBanca, SMU S.A. provided an insurance policy for an amount equivalent to $5 \%$ of the value of the rentals in the agreement.
24. Mayorsa S.A.C. maintains contracts named "Comfort Letter" with the suppliers Unión de Cervecerías Peruanas Backus and Johnston S.A.A. for US\$1,200,000, current and guaranteed by SMU Chile; and with Alicorp S.A.A. for PEN 2,500,000.

As of September 30, 2017, the SMU Group is not aware of any other contingency or commitment that could affect the interpretation of the accompanying consolidated financial statements.

## Operating leases:

The main operating leases contracted by the Company for an indefinite term or for over one year are as follows:

- Administrative office lease.
- Warehouse lease.
- Stores and branches lease.

As of September 30, 2017 and December 31, 2016, the composition of future minimum operating lease payments is as follows:

|  | 09.30.2017 | 12.31.2016 |
| :---: | :---: | :---: |
| Term | Committed amount ThCh\$ | Committed amount ThCh\$ |
| 0 to 1 year | 43,636,522 | 44,230,958 |
| 1 to 5 years | 163,369,797 | 163,756,256 |
| Over 5 years | 430,887,278 | 449,036,872 |
| Total | 637,893,597 | 657,024,086 |

Some contracts are for an indefinite term or automatically renewable, provided parties do not announce their intention to terminate such contract, which could generate payments for over five years.

## c) Recovery of insurance claims

Mainly corresponds to the collection of the compensation for damages associated with the disruption of the activities related to the landslide and fire in Bellavista, Concepción, which affected its facilities resulting in their temporary closure. Because of this situation, claims were filed that are currently pending payment of ThCh\$455,478.

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## d) Lawsuits:

As of September 30, 2017, the consolidated SMU Group presents pending lawsuits against it for claims in the normal course of business, which, according to the Group's management and legal counsel, do not represent a significant risk to its equity. Provisions have been recorded in the respective direct and indirect subsidiaries for those lawsuits which, according to the Group's legal counsel, could generate a loss in the financial statements (see Note 20 a).

As of September 30, 2017 and December 31, 2016, the detail of lawsuits considered to generate probable losses for which provisions have been recognized is as follows:

|  | September 30, 2017 |  |  | December 31, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. Cases | Amount ThCh\$ | Provision ThCh\$ | No. Cases | Amount ThCh\$ | Provision ThCh\$ |
| Civil | 10 | 190,990 | 52,079 | 18 | 361,804 | 205,494 |
| Collection | 4 | 62,313 | 8,313 | 8 | 176,884 | 122,884 |
| Indemnification for damages on contract termination | 2 | 78,800 | 12,500 | 5 | 134,507 | 31,000 |
| Other lawsuits | 4 | 49,877 | 31,266 | 5 | 50,413 | 51,610 |
| Labor | 72 | 1,151,584 | 308,247 | 69 | 938,140 | 281,967 |
| Compensation for work accidents | 19 | 766,528 | 172,615 | 5 | 531,977 | 41,500 |
| Wrongful dismissal and collection of social security and healthcare payments | 53 | 385,056 | 135,632 | 64 | 406,163 | 240,467 |
| Labor fines | 132 | 343,331 | 343,331 | 183 | 399,856 | 399,856 |
| Labor fines (1) | 132 | 343,331 | 343,331 | 183 | 399,856 | 399,856 |
| Local court | 96 | 577,564 | 173,655 | 72 | 571,356 | 149,634 |
| Breach of Consumer Protection Law and Civil Action | 39 | 288,273 | 72,812 | 56 | 502,271 | 123,544 |
| Breach of security guards regulation | 41 | 165,220 | 75,165 | 14 | 62,285 | 22,390 |
| Indemnification for contract termination | 16 | 124,071 | 25,678 | 2 | 6,800 | 3,700 |
| Sanitary investigations | 180 | 349,357 | 349,357 | 170 | 323,281 | 323,281 |
| Sanitary investigations | 180 | 349,357 | 349,357 | 170 | 323,281 | 323,281 |
| Total | 490 | 2,612,826 | 1,226,669 | 512 | 2,594,437 | 1,360,232 |

(1) Relates to labor fines imposed by inspectors from the Labor Inspector's Office where, mainly is because of noncompliance with: having updated employment contracts, establishing schedules for entry and breaks, absence of procedures for hygiene and safety, among others.

Suit filed by the FNE against Cencosud, Walmart and SMU S.A.
On January 13, 2016, the Company was notified that the National Economic Prosecutor's Office filed a suit against Cencosud, SMU and Walmart for alleged practices against free competition consisting of agreements or practices designed to fix, through suppliers, a sales price to the public of fresh poultry meat in supermarkets that was equal to or higher than the wholesaler list price. The National Economic Prosecutor's Office requested the payment of a fine of 30,000 Annual Tax Units (UTA) from each of the entities involved.

On March 22, 2016, the Company replied to the suit requesting its dismissal and absolutely denying the existence of any collusive actions or actions which affect free competition.

On April 6, 2016, the TDLC issued the resolution beginning the evidentiary stage, which contains the relevant, substantial and controversial facts that should be subject to such evidentiary stage within the proceeding. This resolution was noticed to the Company on June 28, 2016.

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On October 20, 2016, the TDLC resolved the appeals for reconsideration filed by the defendants against the resolution that received the case for trial, which resulted in the beginning of the evidentiary stage.

On August 3, 2017, the TDLC ended the evidentiary stage, establishing the public hearing where the parties' allegations will be received for December 14, 2017.

Additionally, as of September 30, 2017 and December 31, 2016, other lawsuits exist, which Management believes could potentially generate losses, which are detailed as follows:

|  | September 30, 2017 |  |  | December 31, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. Cases | Amount ThCh\$ | Provision ThCh\$ | No. Cases | Amount ThCh\$ | Provision ThCh\$ |
| Civil | 2 | 190,000 | - | 8 | 808,862 | - |
| Collection Indemnification for damages on contract termination | 2 | $190,000$ |  | 4 4 | $\begin{array}{r} 13,862 \\ 795,000 \\ \hline \end{array}$ |  |
| Labor | 17 | 378,683 | - | 27 | 380,566 | - |
| Compensation for work accidents Wrongful dismissal and collection of social security and healthcare payments | 7 10 | $\begin{aligned} & \hline 133,718 \\ & 244,965 \\ & \hline \end{aligned}$ |  | $\begin{array}{r}7 \\ 20 \\ \hline\end{array}$ | 79,973 300,593 |  |
| Local court | 17 | 139,957 | - | 32 | 198,038 | $\bullet$ |
| Breach of Consumer Protection Law and Civil Action | 8 | 36,197 |  | 16 | 103,569 |  |
| Indemnification for contract termination | 5 | 86,343 |  | 3 | 48,656 |  |
| Breach of security guards regulation, Alcohol Law and others | 4 | 17,417 |  | 13 | 45,813 |  |
| Total | 36 | 708,640 | - | 67 | 1,387,466 | - |

## e) Restrictions

## Definitions

Both for bank restrictions and bond series, the following is understood to be:

- Net Financial Debt: the difference between: (i) the sum of the accounts included the Consolidated Financial Statements prepared under IFRS "Other Financial Liabilities - Current" and "Other Financial Liabilities - Non-Current ", discounting "Lease Obligations classified as Finance Leases" recognized under "Other Financial Liabilities - Current And Non-Current ", and (ii) the "Cash and Cash Equivalents" account.
- Net Financial Liability: the difference between: (i) the sum of the accounts in the Consolidated Financial Statements prepared under IFRS included in "Other financial liabilities - current" and "Other Financial Liabilities - Non-current", and (ii) the "Cash and Cash Equivalents" account.
- EBITDA: the sum of the following accounts of the Consolidated Statement of Comprehensive Income: "Revenue", "Cost of Sales", "Distribution Costs", "Administrative Expenses" and discounting "Depreciation and Amortization of intangible assets" shown in the Notes to the Consolidated Financial Statements.


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- EBITDAR: shall correspond to EBITDA minus rental expenses presented in the notes to the financial statements.
- Net Financial Expenses: the difference in absolute value of (i) the "Finance Costs" account and (ii) the "Finance Income" account of the Consolidated Statement of Comprehensive Income.


## Restrictions with Banks and Financial Institutions

SMU S.A. and its subsidiaries has entered into loan agreements with the following financial institutions: Banco BBVA, Banco de Crédito e Inversiones, Banco BICE, Banco de Chile, Banco Itaú CorpBanca, Banco del Estado de Chile, Banco RaboBank, Banco Santander, Banco ScotiaBank, Banco Security, ST Capital S.A., Banco Consorcio, Factoring Security S.A.

Most of these contracts establish the compliance with certain covenants, mainly referring to providing periodic financial information, among others, and the compliance with financial indicators, according to the debt agreements.

Financial indicators must be measured annually in the financial statements as of December 31 of each year, up to December 31, 2015.

As of September 30, 2017, the detail of the restrictions or financial limits is as follows:

- Net Financial Liabilities to Equity Ratio.
- $12.31 .2017 \leq 2.75$ times.
- $12.31 .2018 \leq 2.50$ times.
- $12.31 .2019 \leq 2.25$ times.
- Net Financial Debt to EBITDA ratio.
- $12.31 .2017 \leq 5.0$ times.
- $12.31 .2018 \leq 4.0$ times.
- $12.31 .2019 \leq 3.0$ times.
- Net Financial Expense hedging, corresponding to the quotient between EBITDA and Net Financial Expenses of the last 12 months.
- $12.31 .2017 \geq 2.0$ times.
- $12.31 .2018 \geq 2.0$ times.
- $\quad 12.31 .2019 \geq 2.5$ times.

As of September 30, 2017, no restrictions exist that should be complied with for obligations with banks.

At the end of this note, financial ratios described above are shown as calculated as of September 30, 2017.

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## Restrictions with bondholders

## Local bonds:

In relation to the SMU S.A. bond series: BCSMU-B, BCSMU-D, BCSMU-G, and BSDSU-K, the restrictions are measured on a quarterly basis considering a 12-month retrospective periods for profit or loss accounts.

On October 7, 2016, the Company communicated through essential event that at the same date, bondholders' meetings were held of Series B and Series C bonds, charged to the line of bonds registered in the Securities Registry of the Chilean Superintendence of Securities and Insurance under number 649; and of Series D charged to the line of bonds registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance under number 650.

At the meeting of bondholders of Series B and Series D, it was agreed, among other matters, the following amendments to the Issue Contracts: i) modifying the covenant related to the Indebtedness Level, establishing its measurement starting from December 2019; and (ii) modifying the covenant related to the Net Financial Expense Hedging, establishing that the issue should maintain a level of Net Financial Expense Hedging over or equal to: /One/ 1.5 times from December 31, 2016 through to September 30, 2017; /Two/ 2 times from December 31, 2017 through September 30, 2019; and /Three/ 2.5 times from December 31, 2019 through the remaining term of the Issue Contract.

On April 24, 2017, bonds were placed for UF1,500,000 with a charge to line No. 667, BCSMU-G series.

On April 24, 2017, bonds were placed for UF1,500,000 with a charge to line No. 667, BCSMU-K series.

At the Bondholders' meeting held on May 23, 2017 for Series G and K Bonds, the bondholders agreed on the following amendments to the Line Issuance Contract: (i) including a covenant consisting of maintaining in its quarterly financial statements a level of Net Financial Indebtedness of less than or equal to 1.3 times, establishing its measurement from December 2019; and (ii) modifying the covenant on Coverage of Net Financial Expenses, which must be greater than or equal to: /a/ 1.5 times from December 31, 2016 through September 30, 2017; /b/ 2 times from December 31, 2017 through September 30, 2019; and /c/ 2.5 times from December 31, 2019 through the remaining term of the Line Issuance Contract.

Accordingly, the covenants on the Line will remain under the same terms as the covenants in this matter contained in the SMU bond lines registered with the Securities Registry maintained by such Superintendence under numbers 650 and 668.

On September 28, 2017, bonds were placed for UF1,000,000 with a charge to line No. 667, BCSMU-G series.

As of September 30, 2017, the Company complies with the Financial Expense Coverage Ratio Covenant established for local bonds, which is the only covenant requirement on such date.

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## International bond:

In relation to the indenture contract (the "Contract") entered into according to the regulations of Rule 144-A and Regulation S, both of the US Securities Act of 1933, the obligation to maintain financial ratios enabling the bondholders to accelerate them, if such financial ratios are not complied with, is not stipulated. Notwithstanding the above, non-compliance with the financial ratios limits certain activities of the issuer, such as obtaining additional indebtedness, if the financial ratios are not maintained.

As of September 30, 2017, the Company is not in compliance with such financial ratios, so the existence of two limits of indebtedness contained in section 4.09 of the "Limitation on Indebtedness" of the Contract to which the Company is currently subject, one is for operating by US $\$ 25,000,000$, and the other financial by US $\$ 50,000,000$.

The financial ratios involved are as follows:
(i) Net Financial Liabilities / EBITDAR.

Measured quarterly. Starting from March 31, 2016, it must be lower than or equal to 4.0 times.
As of September 30, 2017, this indicator is met.
(ii) Net Financial Expense Hedging (EBITDA/Net Financial Expense).

Measured quarterly. Starting from March 31, 2015, it must be higher than or equal to 2.5 times.
As of September 30, 2017, this ratio is not complied with.
At the end of this note, financial ratios indicated above are shown as calculated as of September 30, 2017.

In addition, note that financial restrictions are included that limit certain activities of the issuer if it does not meet these financial ratios, such as paying dividends, the disposal of the proceeds from the sale of assets and granting guarantees, among others. Also, the bond issuer is required to comply with certain covenant obligations, including the obligation to deliver periodic financial information, among others.

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## Financial Indicators

As of September 30, 2017, the existing financial indicators are detailed as follows:

| Detail | ThCh\$ |
| :--- | ---: |
| Cash and cash equivalents | $45,618,832$ |
| Financial liability | $840,572,771$ |
| Financial debt | $586,108,360$ |
| Equity | $482,412,761$ |
| EBITDA (*) | $142,527,498$ |
| EBITDAR (*) | $204,089,547$ |
| Finance expense (*) | $70,650,055$ |
| Finance income (*) | 877,979 |


| Detail | Indicator |
| :--- | :---: |
| Net financial liability/equity | 1.65 |
| EBITDA / Net finance expense | 2.04 |
| Net financial liability / EBITDAR | 3.90 |
| Net financial debt / EBITDA | 3.79 |

(*) These amounts are calculated on the basis of rolling 23-month period.

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## 24. CAPITAL AND RESERVES

## Movements in equity:

a. Paid-in capital and number of shares

As of September 30, 2017, the Company's capital is the following:
Capital
Series

| Subscribed |  |
| :---: | :---: |
| capital |  |
| ThCh\$ | Paid-in capital |
|  | ThCh\$ |

Single
$1,100,290,045 \quad 1,100,290,045$
Number of shares with no par value

| Series | No. of shares <br> authorized | No. of <br> subscribed <br> shares | No. of shares <br> paid-in | No. of shares with <br> voting rights |
| :--- | :---: | ---: | ---: | ---: |
| Single | $6,227,590,953$ | $4,797,576,856$ | $4,797,576,856$ | $4,797,576,856$ |

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## b. Shareholder

As of September 30, 2017 and 2016, the Company's main shareholders are detailed as follows:

Shareholders as of September 30, 2017
Inversiones SMU Matriz Ltda.
Inversiones Sams SpA
Gestora Omega Ltda. Holding y Cía. en CpA
Inversiones SAMS III SpA
FIP Epsilon
FIP Alpha
FIP Gamma
Larrain Vial S.A. Corredores de Bolsa - Por cuenta de terceros
Corpgroup Holding Inversiones Ltda.
BTG Pactual Chile S.A. Corredores de Bolsa - Por cuenta de terceros
Compass Small Cap Chile Fondo de Inversion
Siglo XX Fondo de Inversión
Agrícola Corniglia Ltda.
Bravo y Cía. S.A.
Cía. De Seguros Corp Seguros S.A.
BTG Pactual Small Cap Chile Fondo de Inversión
Cía. De Seguros Confuturo S.A.
Banco Itau - Por cuenta de terceros extranjeros
Other
Total
$\%$
Shareholders as of September 30, 2016

## c. Dividend Policy

The Company's by-laws expressly establish in article thirty nine that: "Annually, it shall be determined at the corresponding Shareholders' Meeting the use given to profits, if any, notwithstanding the legal and statutory provisions". At each year-end, the amount of the obligation with the shareholders is determined, net of any interim dividends that may have been approved during the year, and it is accounted for in "provisions" and charged to an account included in Net Equity called "Reserve for proposed dividends". Interim and final dividends are recorded as a decrease in net equity when they are approved by the respective body, which in the first case is normally the Company's Board of Directors and, in the second case, the General Shareholders Meeting.

As of September 30, 2017, no interim or final dividends have been paid.

## d. Capital increase

## As of December 31, 2016:

At the Extraordinary Shareholders' Meeting held on December 30, 2015, an increase of the Company's capital was agreed in the amount of ThCh\$230,000,000 resulting in capital totaling ThCh\$1,217,072,711, through the issuance of $2,486,486,486$ same-series shares with no par value. Also, the capital increase approved by the Extraordinary Stockholders' Meeting held on October 2, 2013 and ratified by the Extraordinary Stockholders' Meeting held on April 30, 2014, amounting to Ch\$111,333,333,333 was canceled, after concluding that at the date of the Meeting, the 622,300,722 shares representing such increase have not been subscribed and paid by the stockholders.

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## AS OF SEPTEMBER 30, 2017

On January 24, 2017, the Company performed a placement of $1,150,000,000$ shares at the Santiago Stock Exchange. The total price per share amounted to Ch\$113, through the mechanism called Order Book auction. Total amount from the share placement was ThCh\$129,950,000.

As of September 30, 2017, an amount of $1,336,486,486$ shares are pending placement in the market.

Movements in capital during the periods ended September 30, 2017 and 2016:
ThCh\$

Balance as of January 1, 2017
Capital increase through share issuance Balance as of September 30, 2017

Balance as of January 1, 2016
Capital increase through share issuance Balance as of September 30, 2016

970,340,045
129,950,000
1,100,290,045

970,340,045

970,340,045
e. Movements in other reserves

Balance as of January 1, 2017
Foreign currency translation difference - foreign subs
Cash flow hedge reserve
Issuance expenses and placement of shares
Balance as of September 30, 2017

Balance as of January 1, 2016
Foreign currency translation difference - foreign subs
Balance as of September 30, 2016

## ThCh\$

147,372,878
196,541
$(2,871,368)$
$(4,167,163)$
$140,530,888$

148,545,791
$\qquad$
$(1,638,852)$
146,906,939

## |||||||||||||||||||||||||||||| SMU

## 25. ISSUANCE EXPENSES AND PLACEMENT OF SHARES

On January 24, 2017, a capital increase generated expenses as a result of the issuance and placement of shares presented under Other reserves (Note 24 e) as of September 30, 2017, which correspond to:

### 09.30.2017

## ThCh\$

| Expenses related to financial advisory | $(1,678,063)$ |
| :--- | ---: |
| Expenses related to legal advisory | $(1,487,465)$ |
| Allocation related to commissions | $(707,710)$ |
| Financial reports | $(217,184)$ |
| Registration and Inscription Rights | $(75,258)$ |
| Publications | $(33,783)$ |
| Other | $(4,167,163)$ |
|  |  |

26. CAPITAL MANAGEMENT

The objective of SMU Group, related to capital management, is to ensure its operations and that the business continues as a going concern in the long-term, looking to maximize the Company's value and maintaining optimal capital structure to reduce its cost.

SMU monitors its equity based on the leverage ratio. This ratio is calculated by dividing the Net Financial Liability by total Equity, according to the definitions in Note 23 e). Capital requirements are based on the Company's financing needs, looking to maintain and comply with financial guarantees established in each current debt agreements, as well as ongoing business operations.

Accordingly, SMU has combined different sources of financing such as: capital increases, bank borrowings, obligations with the public through bond issuance, and cash flows from operating activities.

## 

## 27. NON-CONTROLLING INTERESTS

The detail of this caption is the following:

| Non-controlling interest percentage |  |  | Equity |  | Profit or loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 | 09.30.2017 | 09.30.2016 |
|  | \% | \% | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Chile Tools S.A. | 0.001 | 0.001 | (9) | (9) | - | - |
| Total |  |  | (9) | (9) | - | - |

28. EARNINGS (LOSSES) PER SHARE

Earnings per share are calculated dividing the profit or loss attributable to the owners of the Parent by the weighted average of common shares outstanding. The detail is as follows:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 | 01.01.2017 | 01.01.2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 | 06.30.2017 | 06.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Continuing operations | 9,296,748 | 10,809,391 | 3,698,235 | 475,850 | 5,598,513 | 10,333,541 |
| Discontinued operations | - | - | - | - | - | - |
| Weighted average number of basic shares outstanding during the period | 4,700,690,409 | 3,647,576,855 | 4,797,576,856 | 3,647,576,856 | 4,651,444,259 | 3,647,576,855 |
| Basic earnings (loss) per share - Continuing operations | 0.00198 | 0.00296 | 0.00077 | 0.00013 | 0.00120 | 0.00283 |
| Basic earnings (loss) per share - Discontinued operations | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 0.00000 |
| Total basic earnings (loss) per share | 0.00198 | 0.00296 | 0.00077 | 0.00013 | 0.00111 | 0.00315 |

During 2017 and 2016, SMU S.A. has had no operations with a potential dilutive effect assuming diluted losses per share other than the basic earnings (losses) per share during 2017.

## |||||||||||||||||||||||||||||| SMU

## 29. REVENUE

For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Sales revenue | 1,829,460,196 | 1,792,597,757 | 623,735,141 | 615,703,368 |
| Revenue from service rendering | 8,543,352 | 8,365,016 | 3,097,081 | 2,783,239 |
| Other income | 7,016,018 | 9,290,557 | 2,215,529 | 2,355,313 |
| Total | 1,845,019,566 | 1,810,253,330 | 629,047,751 | 620,841,920 |

30. ADMINISTRATIVE AND DISTRIBUTION EXPENSES
a) For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Freight expenses | $(18,058,369)$ | $(16,514,920)$ | (6,222,807) | (5,592,746) |

b) For the nine and three-month periods ended September 30, 2017 and 2016, the detail of administrative expenses is the following:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Personnel expenses (Note 31) | $(191,288,237)$ | $(182,291,148)$ | $(63,422,588)$ | $(62,542,039)$ |
| Depreciation and amortization | $(38,471,685)$ | $(41,244,576)$ | $(12,511,462)$ | $(13,517,823)$ |
| Lease and shared expenses | $(46,318,860)$ | $(44,214,375)$ | $(15,796,230)$ | $(14,915,665)$ |
| Services | $(61,275,260)$ | $(60,398,907)$ | $(20,263,014)$ | $(19,906,201)$ |
| IT services | $(9,261,417)$ | $(8,256,808)$ | $(3,070,117)$ | $(2,670,622)$ |
| Advertising | $(16,090,100)$ | $(16,057,367)$ | $(4,982,861)$ | $(5,569,068)$ |
| Insurance policies | $(3,246,008)$ | $(2,924,516)$ | $(1,092,776)$ | $(622,172)$ |
| Credit card commissions | $(9,205,280)$ | $(8,536,254)$ | $(3,379,747)$ | $(3,169,552)$ |
| Materials | $(13,453,724)$ | $(13,952,622)$ | $(4,511,748)$ | $(4,770,674)$ |
| Maintenance | $(11,942,962)$ | $(10,659,603)$ | $(3,800,321)$ | $(3,545,276)$ |
| External services | $(8,465,879)$ | $(7,383,855)$ | $(2,953,001)$ | $(2,562,836)$ |
| Allowance for doubtful accounts | $(381,617)$ | $(1,502,464)$ | $(125,066)$ | 136,796 |
| Travel, transportation and formalities | $(2,738,295)$ | $(2,860,382)$ | $(694,215)$ | $(972,050)$ |
| Fines and sanctions | $(1,256,427)$ | $(1,834,317)$ | $(495,479)$ | $(486,832)$ |
| Business licenses and township permits | $(990,376)$ | $(949,976)$ | $(317,015)$ | $(306,037)$ |
| Other | $(3,547,106)$ | $(2,883,748)$ | $(1,529,721)$ | $(1,411,485)$ |
| Total | $(417,933,233)$ | $(405,950,918)$ | $(138,945,361)$ | $(136,831,536)$ |

## |||||||||||||||||||||||||||||| SMU

## 31. PERSONNEL EXPENSES

For the six and three-month periods ended September 30, 2017 and 2016, the detail of personnel expenses recorded in the caption administrative expenses is the following:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Salaries and wages | $(137,104,483)$ | (129,787,874) | $(45,657,386)$ | $(44,454,617)$ |
| Employee benefits | $(41,548,561)$ | $(40,514,341)$ | $(13,624,652)$ | $(14,325,167)$ |
| Other personnel expenses | $(12,635,193)$ | $(11,988,933)$ | $(4,140,550)$ | $(3,762,255)$ |
| Total | $(191,288,237)$ | $(182,291,148)$ | $(63,422,588)$ | $(62,542,039)$ |

## 32. OTHER GAINS (LOSSES)

For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

|  | 01.01 .2017 | $\mathbf{0 1 . 0 1 . 2 0 1 6}$ | $\mathbf{0 7 . 0 1 . 2 0 1 7}$ | $\mathbf{0 7 . 0 1 . 2 0 1 6}$ |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | $\mathbf{0 9 . 3 0 . 2 0 1 6}$ | $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | $\mathbf{0 9 . 3 0 . 2 0 1 6}$ |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |

(*) Corresponds to the net value of the asset and liability of lease contracts recognized as finance leases which were derecognized during the year, in accordance with IAS 17.
(**) During the second quarter of 2016, the Company made an allowance for doubtful accounts related to receivables from Network Retail S.p.A. associated with the sale of the Bigger stores.

## |||||||||||||||||||||||||||||SU

## 33. FINANCE INCOME AND FINANCE COSTS

a) For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Interest received on investments | 692,659 | 844,632 | 156,975 | 298,456 |
| Interests on leases of stores classified as finance leases | - | 313,252 | - | 45,425 |
| Total | 692,659 | 1,157,884 | 156,975 | 343,881 |

b) For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

|  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: |
|  | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Interests and expenses for financial liabilities | $(32,900,143)$ | $(35,681,145)$ | $(11,161,102)$ | $(12,274,858)$ |
| Interests on leases of stores classified as finance leases | $(18,425,776)$ | $(18,026,656)$ | $(6,158,909)$ | $(6,096,942)$ |
| Interests on financial leases | $(397,653)$ | $(635,692)$ | $(127,133)$ | $(145,097)$ |
| Total | $(51,723,572)$ | $(54,343,493)$ | $(17,447,144)$ | $(18,516,897)$ |

34. FOREIGN CURRENCY EXCHANGE DIFFERENCES

For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

| Concept |  | 01.01.2017 | 01.01.2016 | 07.01.2017 | 07.01.2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Currency | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 09.30 .2016 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} 09.30 .2016 \\ \text { ThCh\$ } \end{gathered}$ |
| Cash and cash equivalents | US\$ | 405,144 | $(5,088)$ | 406,856 | $(1,255)$ |
| Inventories | US\$ | 18,715 | $(28,483)$ | 96,818 | $(39,660)$ |
| Trade payables due to related parties | US\$ | 1,594,168 | 5,410,368 | $(7,202)$ | 245,997 |
| Other financial liabilities (*) | US\$ | 1,035,214 | 15,842,623 | 450,017 | 1,200,679 |
| Trade payables | US\$ | $(983,082)$ | 509,711 | $(454,811)$ | 614 |
| Total |  | 2,070,159 | 21,729,131 | 491,678 | 1,406,375 |

${ }^{(*)}$ ) On March 13, 2017, the Company applied a currency hedge of $100 \%$ of the International Bond (USD 300 million), through Cross Currency Swap contracts.

## |||||||||||||||||||||||||||||| SMU

35. INCOME (EXPENSE) FOR INFLATION-ADJUSTED UNITS

For the nine and three-month periods ended September 30, 2017 and 2016, this caption comprises the following:

| Concept | Inflationadjusted | 01.01 .2017 09.30 .2017 | 01.01 .2016 09.30 .2016 | 07.01.2017 09.30.2017 | 07.01 .2016 09.30 .2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Trade and other receivables | UF | $(391,979)$ | 122,019 | $(483,015)$ | 69,636 |
| Interest-bearing loans | UF | $(6,736,924)$ | $(15,064,148)$ | 452,987 | $(3,931,560)$ |
| Other | UF | 54,121 | $(238,235)$ | 278,917 | $(172,124)$ |
| Total |  | $(7,074,782)$ | $(15,180,364)$ | 248,889 | $(4,034,048)$ |

## 36. SEGMENT REPORTING

## Financial information by operating segment

The Company's operating segments comprise assets and resources to provide products or services that are subject to risks and returns different from those of other operating segments and that develop business activities from which they can earn revenues and incur in expenses, including those revenues and expenses related to transactions with other components of SMU. Normally, these correspond to operating companies that have differentiated financial information, develop these business activities, and whose operating income is reviewed regularly by the Company's Board of Directors, to make decisions regarding the allocation of resources to the segments and evaluate their performance. When establishing the reportable segments, those with similar economic characteristics have been grouped. SMU operations are performed mainly in Chile, with two minor subsidiaries in Peru. However, the predominant economic environment is the domestic Chilean market.

Segment performance is evaluated by several indicators, from which EBITDA is the most important.

The Company's business segments are the following:

- The supermarket segment, including stores of various sizes with country-wide coverage, grouped under the Unimarc, Mayorista 10, Alvi, Ok Market trademarks, telephone and Internet sales through Telemercados, and convenience stores. All include the sale of a wide variety of retail and wholesale products, including groceries, fruits and vegetables, non-food, among others.
- The building supplies segment is provided by the sales of the Construmart S.A. the main activity of which is the trading of products related to construction.

The criteria used to measure the performance of the business segments correspond the accounting policies used in preparing the consolidated financial statements.

## |||||||||||||||||| SMU

Information by segment, as of September 30, 2017 and December 31, 2016, is as follows:

## ASSETS

## Current assets

Cash and cash equivalents
Other current financial assets
Other current non-financial assets
Trade and other receivables, current
Trade receivables due from related parties, current
Inventories
Current tax assets

| Supermarkets | Construction supplies |  |  | Other (*) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 35,128,761 | 46,182,602 | 3,644,871 | 2,202,612 | 6,845,200 | 111,698 | 45,618,832 | 48,496,912 |
| 11,698 | 10,782 | 68,480 | 68,480 | - | - | 80,178 | 79,262 |
| 17,412,289 | 7,120,146 | 700,460 | 782,915 | 5,392,298 | 4,217,934 | 23,505,047 | 12,120,995 |
| 34,507,371 | 48,613,373 | 37,445,192 | 33,583,652 | 28,060 | 363,175 | 71,980,623 | 82,560,200 |
| 61,140,205 | 57,300,280 | 31,379,030 | 31,402,437 | $(79,182,264)$ | $(81,497,755)$ | 13,336,971 | 7,204,962 |
| 178,006,310 | 173,996,324 | 37,518,599 | 40,029,329 | - | - | 215,524,909 | 214,025,653 |
| 5,860,942 | 6,168,964 | 276,861 | 300,018 | 329,259 | 435,602 | 6,467,062 | 6,904,584 |
| 332,067,576 | 339,392,471 | 111,033,493 | 108,369,443 | $(66,587,447)$ | $(76,369,346)$ | 376,513,622 | 371,392,568 |

## Non-current assets:

Other non-current financial assets
Other non-financial non-current assets
Trade and other receivables, non-current
Equity-accounted investees
intangible assets other than goodwill
Goodwill
Property, plant and equipment, net
Deferred tax assets

## Total non-current assets

TOTAL ASSETS

| 16,327 | 16,327 | - | - | 175,111 | 175,111 | 191,438 | 191,438 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $20,938,169$ | $20,475,948$ | 59,312 | 59,312 | - | $1,040,428$ | $20,997,481$ | $21,575,688$ |
| $1,755,059$ | $1,805,320$ | - | - | - | 45,309 | 30,045 | $1,800,368$ |
| - | - | - | - | - | $-835,365$ |  |  |
| $67,497,452$ | $68,093,041$ | $1,115,757$ | $1,387,075$ | $10,117,762$ | $7,718,376$ | $78,730,971$ | $77,198,492$ |
| $356,714,300$ | $356,828,259$ | - | - | $117,693,963$ | $117,693,963$ | $474,408,263$ | $474,522,222$ |
| $414,037,202$ | $433,668,782$ | $8,070,294$ | $8,117,838$ | 883,320 | 61,462 | $422,990,816$ | $441,848,082$ |
| $324,322,360$ | $335,112,888$ | $6,701,815$ | $6,005,570$ | $91,465,063$ | $77,048,957$ | $422,489,238$ | $418,167,415$ |
|  |  |  |  |  |  |  |  |
| $1,185,280,869$ | $1,216,000,565$ | $15,947,178$ | $15,569,795$ | $220,380,528$ | $203,768,342$ | $1,421,608,575$ | $1,435,338,702$ |
|  |  |  |  |  |  |  |  |
| $1,517,348,445$ | $1,555,393,036$ | $126,980,671$ | $123,939,238$ | $153,793,081$ | $127,398,996$ | $1,798,122,197$ | $1,806,731,270$ |

${ }^{(*)}$ This column includes the information of the supporting office and consolidation adjustments. For further understanding purposes, the most significant items are detailed below.

## |||||||||||||||||||||||||| SMU ©

## IABILITIES AND EQUITY

## Current liabilities

Other current financial liabilities
Trade and other payables
Trade payables due to related parties, current
Other current provisions
Current tax liabilities
Provision for employee benefits, current
Other current non-financial liabilities

## Total current liabilities

## Non-current liabilities:

Other non-current financial liabilities
Other payables, non-current
Trade payables due to related parties, non-current Deferred tax liabilities
Provision for employee benefits, non-current Other non-current non-financial liabilities

## Total non-current liabilities

## Net equity attributable to owners of the Parent

Share capital
Retained earnings (losses)
Other reserves
Non-controlling interests

## Total equity

TOTAL LIABILITIES AND EQUITY

| Supermarkets |  | Construction supplies |  | Other (*) | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |  |  |
| 29,807,013 | 33,114,553 | 3,649,026 | 1,963,210 | 44,637,144 | 91,095,833 | 78,093,183 | 126,173,596 |
| 393,480,777 | 413,571,220 | 39,801,093 | 37,321,432 | 3,346,069 | 5,188,259 | 436,627,939 | 456,080,911 |
| 510,364,113 | 498,223,770 | 76,353,125 | 70,470,654 | $(584,226,475)$ | $(551,255,521)$ | 2,490,763 | 17,438,903 |
| 1,185,901 | 1,315,448 | 21,249 | 36,814 | 19,519 | 7,970 | 1,226,669 | 1,360,232 |
| - | 12,465 | - | - | - | - | - | 12,465 |
| 9,527,892 | 7,308,499 | 1,910,740 | 2,687,406 | 5,973,005 | 13,964,378 | 17,411,637 | 23,960,283 |
| 3,037,657 | 4,593,761 | 500,218 | 587,258 | - | - | 3,537,875 | 5,181,019 |


| $249,435,392$ | $301,255,450$ | $10,255,990$ | $11,758,226$ | $502,788,206$ | $422,861,077$ | $762,479,588$ | $735,874,753$ |
| ---: | ---: | ---: | :---: | ---: | ---: | ---: | ---: |
| 129,584 | 148,478 | - | - | 62,213 | - | 191,797 | 148,478 |
| - | $8,818,141$ | - | $3,335,279$ | - | $66,900,414$ | - | $79,053,834$ |
| 61,681 | 68,779 | - | - | - | - | 61,681 | 68,779 |
| 549,812 | 107,851 | - | - | $1,378,111$ | 316 | $1,927,923$ | 108,167 |
| $8,491,621$ | $9,737,616$ | - | - | $3,168,760$ | $1,524,231$ | $11,660,381$ | $11,261,847$ |


| $258,668,090$ | $320,136,315$ | $10,255,990$ | $15,093,505$ | $507,397,290$ | $491,286,038$ | $776,321,370$ | $826,515,858$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $782,293,416$ | $782,293,416$ | $72,446,514$ | $72,446,514$ | $245,550,115$ | $115,600,115$ | $1,100,290,045$ | $970,340,045$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(275,908,145)$ | $(309,356,336)$ | $(72,750,473)$ | $(71,977,372)$ | $(409,749,545)$ | $(386,371,203)$ | $(758,408,163)$ | $(767,704,911)$ |
| $(195,661,263)$ | $(195,862,347)$ | $(4,697,118)$ | $(4,691,222)$ | $340,889,269$ | $347,926,447$ | $140,530,888$ | $147,372,878$ |
| 42,497 | 42,272 | 804 | 1,039 | $(43,310)$ | $(43,320)$ | $(9)$ | $(9)$ |
|  |  |  |  |  |  |  |  |
| $310,766,505$ | $277,117,005$ | $(5,000,273)$ | $(4,221,041)$ | $176,646,529$ | $77,112,039$ | $482,412,761$ | $350,008,003$ |
|  |  |  |  |  |  |  |  |
| $1,516,837,948$ | $1,555,393,036$ | $127,491,168$ | $123,939,238$ | $153,793,081$ | $127,398,996$ | $1,798,122,197$ | $1,806,731,270$ |

( $^{*}$ ) This column includes the information of the supporting office and consolidation adjustments. For further understanding purposes, the most significant items are detailed below.

## |||||||||||||||||||||||||||||| SMU

| Trade receivables due from related parties, current | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \text { 12.31.2016 } \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: | :---: |
| Total trade receivables due from related parties not included in the consolidation of SMU |  |  |
|  | 7,476,178 | 6,005,994 |
| Total trade receivables due from subsidiaries included in the consolidation of SMU |  |  |
|  | 498,006,088 | 479,616,566 |
| Consolidation adjustment SMU Group | (584,664,530) | $(567,120,346)$ |
| Total | $(79,182,264)$ | $(81,497,786)$ |
| Trade payables due to related parties, current | $\begin{gathered} 09.30 .2017 \\ \text { ThCh\$ } \end{gathered}$ | $\begin{gathered} \text { 12.31.2016 } \\ \text { ThCh\$ } \end{gathered}$ |
| Total current trade payables due to related parties not included in the consolidation of SMU |  |  |
|  | - | 15,426,770 |
| Total trade payables due to subsidiaries included in the consolidation of SMU | 438,055 | 438,055 |
| Consolidation adjustment SMU Group | (584,664,530) | $(567,120,346)$ |
| Total | (584,226,475) | $(551,255,521)$ |
| Trade payables due to related parties, non-current | 09.30.2017 | 12.31.2016 |
|  | ThCh\$ | ThCh\$ |
| Payable due to Inversiones SAMS SpA | - | 55,913,620 |
| Payable due to Retail Holding S.A. | - | 10,285,818 |
| Payable due to Gestora Omega Limitada. | - | 700,976 |
| Total non-current trade payables due to related parties not included in the consolidation of SMU | - | 66,900,414 |

## ||||||||||||||||||||||||||| SMU

## tatements of Income

Revenue
Cost of sales
Gross profit
Distribution costs
Administrative expenses
Other income (expense)
Finance income
Finance costs
Share of losses of associates, joint ventures and equity-accounted investees
Foreign currency translation differences
Income (expense) from inflation-adjusted units

## Profit (loss) before tax

Income tax revenue (expense)
Profit (loss) from continuing operations
Profit (loss) from discontinued operations
Profit (loss) for the period
Depreciation and amortization
EBITDA for the year (1)

| Supermarkets |  | Constructionsupplies |  | Other (*) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| $\begin{gathered} 1,662,445,289 \\ (1,194,438,278) \\ \hline \end{gathered}$ | $\begin{gathered} 1,626,560,146 \\ (1,179,385,330) \\ \hline \end{gathered}$ | $\begin{gathered} 182,492,623 \\ (151,032,015) \end{gathered}$ | $\begin{gathered} 183,604,735 \\ (152,377,527) \\ \hline \end{gathered}$ | $\begin{array}{r} 81,654 \\ 187,671 \\ \hline \end{array}$ | $\begin{array}{r} 88,449 \\ (261,551) \\ \hline \end{array}$ | $\begin{gathered} 1,845,019,566 \\ (1,345,282,622) \end{gathered}$ | $\begin{gathered} 1,810,253,330 \\ (1,332,024,408) \end{gathered}$ |
| 468,007,011 | 447,174,816 | 31,460,608 | 31,227,208 | 269,325 | $(173,102)$ | 499,736,944 | 478,228,922 |
| $(18,056,136)$ | $(16,514,618)$ |  |  | $(2,233)$ | (302) | $(18,058,369)$ | $(16,514,920)$ |
| (353,319,844) | $(338,392,624)$ | $(30,732,460)$ | $(29,482,116)$ | $(33,880,929)$ | $(38,076,178)$ | $(417,933,233)$ | $(405,950,918)$ |
| 1,258,080 | $(3,460,178)$ | 18,189 | 3,542 | $(280,175)$ | $(946,975)$ | 996,094 | $(4,403,611)$ |
| 2,161,247 | 3,716,848 | 269 | 61,842 | $(1,468,857)$ | $(2,620,806)$ | 692,659 | 1,157,884 |
| $(51,517,355)$ | $(50,726,950)$ | $(1,776,381)$ | $(1,913,088)$ | 1,570,164 | $(1,703,455)$ | $(51,723,572)$ | $(54,343,493)$ |
| - |  | - |  | $(1,307,597)$ | $(1,161,538)$ | $(1,307,597)$ | $(1,161,538)$ |
| $\begin{array}{r} 92,278 \\ (3,076,265) \end{array}$ | $\begin{gathered} 710,842 \\ (6,182,689) \\ \hline \end{gathered}$ | $\begin{array}{r} (17,475) \\ (421,707) \end{array}$ | $\begin{gathered} 97,841 \\ (977,883) \end{gathered}$ | $\begin{gathered} 1,995,356 \\ (3,576,810) \end{gathered}$ | $\begin{gathered} 20,920,448 \\ (8,019,792) \end{gathered}$ | $\begin{array}{r} 2,070,159 \\ (7,074,782) \end{array}$ | $\begin{gathered} 21,729,131 \\ (15,180,364) \end{gathered}$ |
| 45,549,016 | 36,325,447 | $(1,468,957)$ | $(982,654)$ | $(36,681,756)$ | $(31,781,700)$ | 7,398,303 | 3,561,093 |
| $(12,100,825)$ | $(2,787,747)$ | 695,856 | 842,720 | 13,303,414 | 9,193,325 | 1,898,445 | 7,248,298 |
| 33,448,191 | 33,537,700 | $(773,101)$ | $(139,934)$ | $(23,378,342)$ | $(22,588,375)$ | 9,296,748 | 10,809,391 |
| - | - | - | - | - | - | - |  |
| 33,448,191 | 33,537,700 | $(773,101)$ | $(139,934)$ | $(23,378,342)$ | $(22,588,375)$ | 9,296,748 | 10,809,391 |
| $(35,508,561)$ | $(38,135,648)$ | $(2,073,040)$ | $(2,303,271)$ | $(890,084)$ | $(805,657)$ | $(38,471,685)$ | $(41,244,576)$ |
| 132,139,592 | 130,403,222 | 2,801,188 | 4,048,363 | $(32,723,753)$ | $(37,443,925)$ | 102,217,027 | 97,007,660 |

$\left(^{*}\right)$ This column includes the information of the supporting office and consolidation adjustments. For further understanding purposes, the most significant items are detailed below.
(1) EBITDA: the sum of the following accounts of the Consolidated Statement of Comprehensive Income: "Revenue", "Cost of Sales", "Distribution Costs", "Administrative Expenses" and discounting the amount in "Depreciation and Amortization".

## ||||||||||||||||||||||||||| SMU

## Statements of Income

Revenue
Cost of sales

## Gross profit

Distribution costs
Administrative expenses
Other income (expense)
Finance income
Finance costs
Share of losses of associates, joint ventures and equity-accounted nvestees
Foreign currency translation differences
Income (expense) from inflation-adjusted units

## Profit (loss) before tax

Income tax revenue (expense)

## Profit (loss) from continuing operations

Profit (loss) from discontinued operations
Profit (loss) for the period
Depreciation and amortization
EBITDA for the year (1)

| Supermarkets |  | Construction supplies |  | Other (*) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07.01.2017 | 07.01.2016 | 07.01.2017 | 07.01.2016 | 07.01.2017 | 07.01.2016 | 07.01.2017 | 07.01.2016 |
| 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 569,008,135 | 563,553,697 | 60,011,174 | 57,268,428 | 28,442 | 19,795 | 629,047,751 | 620,841,920 |
| $(410,633,181)$ | $(409,234,483)$ | $(50,033,522)$ | $(47,379,805)$ | 594 | $(176,014)$ | $(460,666,109)$ | (456,790,302) |
| 158,374,954 | 154,319,214 | 9,977,652 | 9,888,623 | 29,036 | $(156,219)$ | 168,381,642 | 164,051,618 |
| $(6,221,970)$ | $(5,592,444)$ | - | - | (837) | (302) | $(6,222,807)$ | $(5,592,746)$ |
| $(116,796,305)$ | $(113,909,244)$ | $(9,921,477)$ | $(9,451,995)$ | $(12,227,579)$ | $(13,470,297)$ | $(138,945,361)$ | (136,831,536) |
| 653,416 | $(845,510)$ | 5,593 | 3,408 | - | $(946,975)$ | 659,009 | $(1,789,077)$ |
| 648,331 | 3,037,642 | - | - | $(491,356)$ | $(2,693,761)$ | 156,975 | 343,881 |
| $(17,121,641)$ | $(17,986,782)$ | $(611,665)$ | $(692,248)$ | 286,162 | 162,133 | $(17,447,144)$ | $(18,516,897)$ |
| - | - | - |  | $(503,441)$ | $(409,148)$ | $(503,441)$ | $(409,148)$ |
| 479,760 | 168,536 | 78,916 | $(5,307)$ | $(66,998)$ | 1,243,146 | 491,678 | 1,406,375 |
| 104,455 | $(1,779,638)$ | 13,600 | $(314,717)$ | 130,834 | $(1,939,693)$ | 248,889 | $(4,034,048)$ |
| 20,121,000 | 17,411,774 | $(457,381)$ | $(572,236)$ | (12,844,179) | $(18,211,116)$ | 6,819,440 | $(1,371,578)$ |
| $(6,467,012)$ | $(3,213,969)$ | 275,613 | 302,947 | 3,070,194 | 4,758,450 | $(3,121,205)$ | 1,847,428 |
| 13,653,988 | 14,197,805 | $(181,768)$ | $(269,289)$ | $(9,773,985)$ | $(13,452,666)$ | 3,698,235 | 475,850 |


| 13,653,988 | 14,197,805 | $(181,768)$ | $(269,289)$ | $(9,773,985)$ | $(13,452,666)$ | 3,698,235 | 475,850 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(11,491,660)$ | $(12,466,605)$ | $(695,798)$ | $(798,121)$ | $(324,004)$ | $(253,097)$ | $(12,511,462)$ | $(13,517,823)$ |
| 46,848,339 | 47,284,131 | 751,973 | 1,234,749 | $(11,875,376)$ | $(13,373,721)$ | 35,724,936 | 35,145,159 |

Reconciliation of the information of reported segments under IFRS
Revenue
Total revenue from reported segments
Total revenue from other segments
Total consolidated revenue
Profit (loss) before tax
Profit or loss before tax related to reported segments
Profit or loss before tax related to other segments
Consolidated profit (loss) before tax

| 09.30.2017 | 09.30.2016 |
| :---: | :---: |
| ThCh\$ | ThCh\$ |
| 1,844,937,912 | 1,810,164,881 |
| 81,654 | 88,449 |
| $\underline{\text { 1,845,019,566 }}$ | $\underline{\text { 1,810,253,330 }}$ |
| 09.30.2017 | 09.30.2016 |
| ThCh\$ | ThCh\$ |
| 44,080,059 | 35,342,793 |
| $(36,681,756)$ | $(31,781,700)$ |
| 7,398,303 | 3,561,093 |

## Assets

Assets related to reported segments
Assets related to other segments
Total consolidated assets

## Liabilities

Liabilities from reported segments
Liabilities from other segments
Total consolidated liabilities

## EBITDA

Ebitda from reported segments Ebitda from other segments
Total Consolidated EBITDA

| $\begin{gathered} 09.30 .2017 \\ \text { ThChs } \end{gathered}$ | $\begin{gathered} \text { 12.31.2016 } \\ \text { ThCh\$ } \end{gathered}$ |
| :---: | :---: |
| 1,644,329,116 | 1,679,332,274 |
| 153,793,081 | 127,398,996 |
| $\underline{\text { 1,798,122,197 }}$ | 1,806,731,270 |
| 09.30.2017 | 12.31.2016 |
| ThCh\$ | ThCh\$ |
| 1,338,562,884 | 1,406,436,310 |
| $(22,853,448)$ | 50,286,957 |
| 1,315,709,436 | 1,456,723,267 |
| 09.30.2017 | 09.30.2016 |
| ThCh\$ | ThCh\$ |
| 134,940,780 | 134,451,585 |
| (32,723,753) | $(37,443,925)$ |
| 102,217,027 | 97,007,660 |

## 

## Geographic Information:

The Company operates in Chile and Peru. When recording the geographic information, revenue has been based on the geographic location of the customers and non-current assets were based on their geographic location.

|  | 09.30.2017 | 09.30.2016 |
| :---: | :---: | :---: |
| Revenue | ThCh\$ | ThCh\$ |
| Chile | 1,814,361,711 | 1,783,768,712 |
| Peru | 30,657,855 | 26,484,618 |
| Total consolidated revenue | $\underline{\text { 1,845,019,566 }}$ | $\underline{\text { 1,810,253,330 }}$ |
|  | 09.30.2017 | 12.31.2016 |
| Non-current assets (*) | ThCh\$ | ThCh\$ |
| Chile | 986,561,531 | 1,003,593,558 |
| Peru | 12,557,806 | 13,577,729 |
| Total consolidated non-current assets | 999,119,337 | 1,017,171,287 |

(*)Non-current assets exclude financial instruments, deferred tax assets and employee benefit assets.

|  | 09.30 .2017 | 09.30 .2016 |
| :--- | ---: | :---: |
| EBITDA | ThCh\$ | ThCh\$ |
| Chile | $103,459,162$ | $99,457,436$ |
| Peru | $(1,242,135)$ | $(2,449,776)$ |
| Total Consolidated EBITDA | $\mathbf{1 0 2 , 2 1 7 , 0 2 7}$ | $\mathbf{9 7 , 0 0 7 , 6 6 0}$ |

Main customer:
SMU has no transactions with any external customer that represents $10 \%$ or more of revenue. SMU dos not depend on one customer or a limitedd number of customers.

## |||||||||||||||||||||||||||SMU

The movements in cash flows for the nine-month periods ended September 30, 2017 and 2016, are detailed as follows:

|  | Supermarkets <br> ThCh\$ | Construction supplies ThCh\$ | Other (*) <br> ThCh\$ | Total 09.30.2017 <br> ThCh\$ |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities | 60,805,900 | 2,272,750 | - | 63,078,650 |
| Investing activities | $(31,044,570)$ | 2,261,515 | 7,726,930 | $(21,056,125)$ |
| Financing activities | $(40,815,171)$ | $(3,092,006)$ | $(993,428)$ | $(44,900,605)$ |
| Total | $(11,053,841)$ | 1,442,259 | 6,733,502 | $(2,878,080)$ |
|  | Supermarkets | Construction supplies | Other (*) | Total 09.30.2016 |
|  | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Operating activities | 70,313,409 | 4,844,308 | - | 75,157,717 |
| Investing activities | $(102,382,441)$ | $(682,026)$ | 84,583,589 | $(18,480,878)$ |
| Financing activities | 23,126,169 | $(5,642,593)$ | (84,362,966) | $(66,879,390)$ |
| Total | $(8,942,863)$ | $(1,480,311)$ | 220,623 | $(10,202,551)$ |

${ }^{(*)}$ This column includes the information of the supporting office and consolidation adjustments. For further understanding purposes, the most significant items are detailed below.

## |||||||||||||||||||SMU

The supermarket segment includes different formats, which detail is the following:

## ASSETS

## Current assets:

Cash and cash equivalents
Other current financial assets
Other current non-financial assets
Trade and other receivables, curren
Trade receivables due from related parties, current Inventories

Current tax assets

## Total current assets

## Non-current assets

Other non-current financial assets
Other non-financial non-current assets
Trade and other receivables, non-current
Intangible assets other than goodwill Goodwill
Property, plant and equipment, net
Deferred tax assets

## Total non-current assets <br> TOTAL ASSETS

| Retailers |  |
| ---: | ---: |
| $\mathbf{0 9 . 3 0 . 2 0 1 7}$ | $\mathbf{1 2 . 3 1 . 2 0 1 6}$ |
| ThCh\$ | ThCh\$ |
|  |  |
| $26,600,012$ | $36,879,592$ |
| 11,698 | 10,782 |
| $15,080,846$ | $5,573,161$ |
| $26,214,280$ | $37,219,716$ |
| $38,574,404$ | $34,685,571$ |
| $136,964,119$ | $132,439,628$ |
| $2,289,815$ | $2,356,327$ |


| Wholesalers | Total supermarket segment |  |  |
| :---: | :---: | :---: | :---: |
| 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 8,528,749 | 9,303,010 | 35,128,761 | 46,182,602 |
| - | - | 11,698 | 10,782 |
| 2,331,443 | 1,546,985 | 17,412,289 | 7,120,146 |
| 8,293,091 | 11,393,657 | 34,507,371 | 48,613,373 |
| 22,565,801 | 22,614,709 | 61,140,205 | 57,300,280 |
| 41,042,191 | 41,556,696 | 178,006,310 | 173,996,324 |
| 3,571,127 | 3,812,637 | 5,860,942 | 6,168,964 |
| 86,332,402 | 90,227,694 | 332,067,576 | 339,392,471 |


| 16,327 | 16,327 | - | - | 16,327 | 16,327 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 19,278,878 | 18,775,910 | 1,659,291 | 1,700,038 | 20,938,169 | 20,475,948 |
| 1,544,191 | 1,635,512 | 210,868 | 169,808 | 1,755,059 | 1,805,320 |
| 30,597,783 | 30,574,132 | 36,899,669 | 37,518,909 | 67,497,452 | 68,093,041 |
| 309,730,829 | 309,730,829 | 46,983,471 | 47,097,430 | 356,714,300 | 356,828,259 |
| 315,335,417 | 329,728,540 | 98,701,785 | 103,940,242 | 414,037,202 | 433,668,782 |
| 293,107,877 | 306,306,452 | 31,214,483 | 28,806,436 | 324,322,360 | 335,112,888 |
| 969,611,302 | 996,767,702 | 215,669,567 | 219,232,863 | 1,185,280,869 | 1,216,000,565 |
| 1,215,346,476 | 1,245,932,479 | 302,001,969 | 309,460,557 | 1,517,348,445 | 1,555,393,036 |

## LIABILITIES AND EQUITY

## Current liabilities:

Other current financial liabilities
Trade and other payables
Trade payables due to related parties, current
Other current provisions
Current tax liabilities
Provision for employee benefits, current
Other current non-financial liabilities

## Total current liabilities

Non-current liabilities:
Other non-current financial liabilities
Non-current liabilities
Trade payables due to related parties, non-current
Deferred tax liabilities
Provision for employee benefits, non-current
Other non-current non-financial liabilities
Total non-current liabilities
Net equity attributable to owners of the Parent
Share capital
Retained earnings (losses)
Other reserves
Non-controlling interests

## Total equity

TOTAL LIABILITIES AND EQUITY

| Retailers |  |
| ---: | ---: |
| 09.30.2017 |  |
| ThCh\$ | 12.31.2016 |
|  | ThCh\$ |
| $19,206,346$ | $28,689,394$ |
| $316,074,619$ | $330,678,139$ |
| $403,253,569$ | $398,336,135$ |
| $1,016,107$ | $1,068,198$ |
| - | 12,465 |
| $7,599,492$ | $5,871,324$ |
| $2,701,466$ | $4,282,268$ |
| $749,851,599$ | $768,937,923$ |
|  |  |
| $184,841,866$ | $228,063,602$ |
| 2,977 | - |
| - | $8,818,141$ |
| 61,681 | 68,779 |
| 396,756 | 54,362 |
| $8,491,621$ | $9,737,616$ |
| $193,794,901$ | $246,742,500$ |
|  |  |
| $683,888,732$ | $683,888,732$ |
| $(153,516,396)$ | $(185,348,037)$ |
| $(259,227,362)$ | $(268,332,516)$ |
| 44,505 | 43,877 |
| $271,189,479$ | $230,252,056$ |
| $1,214,835,979$ | $1,245,932,479$ |


| Wholesalers | Total supermarket segment |  |  |
| :---: | :---: | :---: | :---: |
| 09.30.2017 | 12.31.2016 | 09.30.2017 | 12.31.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 10,600,667 | 4,425,159 | 29,807,013 | 33,114,553 |
| 77,406,158 | 82,893,081 | 393,480,777 | 413,571,220 |
| 107,110,544 | 99,887,635 | 510,364,113 | 498,223,770 |
| 169,794 | 247,250 | 1,185,901 | 1,315,448 |
| - | - | - | 12,465 |
| 1,928,400 | 1,437,175 | 9,527,892 | 7,308,499 |
| 336,191 | 311,493 | 3,037,657 | 4,593,761 |
| 197,551,754 | 189,201,793 | 947,403,353 | 958,139,716 |
| 64,593,526 | 73,191,848 | 249,435,392 | 301,255,450 |
| 126,607 | 148,478 | 129,584 | 148,478 |
| - | - | - | 8,818,141 |
| - | - | 61,681 | 68,779 |
| 153,056 | 53,489 | 549,812 | 107,851 |
| - | - | 8,491,621 | 9,737,616 |
| 64,873,189 | 73,393,815 | 258,668,090 | 320,136,31 |


| 98,404,684 | 98,404,684 | 78 | 782,293,416 |
| :---: | :---: | :---: | :---: |
| $(122,391,749)$ | $(124,008,299)$ | $(275,908,145)$ | $(309,356,336)$ |
| 63,566,099 | 72,470,169 | $(195,661,263)$ | $(195,862,347)$ |
| $(2,008)$ | $(1,605)$ | 42,497 | 42,272 |
| 39,577,026 | 46,864,949 | 310,766,505 | 277,117,005 |
| 302,001,969 | 309,460,557 | 1,516,837,948 | 1,555,393,036 |

## ||||||||||||||||||| SMU ©

## Statements of Income

Revenue
Cost of sales

## Gross profit

Distribution costs
Administrative expenses
Other income (expense)
Finance income
Finance costs

| Retailers |  | Wholesalers | Total supermarket segment |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 | 09.30.2017 | 09.30.2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| $\begin{gathered} 1,211,117,127 \\ (824,811,271) \\ \hline \end{gathered}$ | $\begin{array}{r} 1,174,411,116 \\ (803,035,199) \\ \hline \end{array}$ | $\begin{gathered} 451,328,162 \\ (369,627,007) \end{gathered}$ | $\begin{gathered} 452,149,030 \\ (376,350,131) \end{gathered}$ | $\begin{gathered} 1,662,445,289 \\ (1,194,438,278) \end{gathered}$ | $\begin{gathered} 1,626,560,146 \\ (1,179,385,330) \end{gathered}$ |
| 386,305,856 | 371,375,917 | 81,701,155 | 75,798,899 | 468,007,011 | 447,174,816 |
| $(15,042,660)$ | $(13,864,129)$ | $(3,013,476)$ | $(2,650,489)$ | $(18,056,136)$ | $(16,514,618)$ |
| $(285,760,620)$ | (274,076,351) | $(67,559,224)$ | $(64,316,273)$ | $(353,319,844)$ | $(338,392,624)$ |
| 1,170,756 | $(3,780,656)$ | 87,324 | 320,478 | 1,258,080 | $(3,460,178)$ |
| 1,885,095 | 3,392,192 | 276,152 | 324,656 | 2,161,247 | 3,716,848 |
| $(41,453,471)$ | $(41,239,110)$ | $(10,063,884)$ | $(9,487,840)$ | $(51,517,355)$ | $(50,726,950)$ |
| - | - | - | - | - | - |
| 115,288 | 710,755 | $(23,010)$ | 87 | 92,278 | 710,842 |
| (2,188,314) | $(4,324,711)$ | $(887,951)$ | $(1,857,978)$ | $(3,076,265)$ | $(6,182,689)$ |
| 45,031,930 | 38,193,907 | 517,086 | $(1,868,460)$ | 45,549,016 | 36,325,447 |
| $(13,200,289)$ | $(3,693,093)$ | 1,099,464 | 905,346 | $(12,100,825)$ | $(2,787,747)$ |
| 31,831,641 | 34,500,814 | 1,616,550 | $(963,114)$ | 33,448,191 | 33,537,700 |
| - | - | - | - | - |  |
| 31,831,641 | 34,500,814 | 1,616,550 | $(963,114)$ | 33,448,191 | 33,537,700 |
| $(26,554,864)$ | $(28,840,148)$ | $(8,953,697)$ | $(9,295,500)$ | $(35,508,561)$ | $(38,135,648)$ |
| 112,057,440 | 112,275,585 | 20,082,152 | 18,127,637 | 132,139,592 | 130,403,222 |

## Profit (loss) from discontinued operations

Profit (loss) for the period

## Depreciation and amortization

EBITDA for the period
method
Foreign currency translation differences
Income (expense) from inflation-adjusted units

## Profit (loss) before tax

Income tax revenue (expense)
Profit (loss) from continuing operations

## ||||||||||||||||||| SMU ©

## Statements of Income

Revenue
Cost of sales

## Gross profit

## Distribution costs

Administrative expenses
Other income (expense)
Finance income
Finance costs
Share of losses of associates, joint ventures and equityaccounted investees
Foreign currency translation differences
Income (expense) from inflation-adjusted units

## Profit (loss) before tax

ncome tax revenue (expense)

Profit (loss) from continuing operations
Profit (loss) from discontinued operations
Profit (loss) for the period

## Depreciation and amortization

EBITDA for the period

| Retailers |  | Wholesalers | Total supermarket segment |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 07.01.2017 | 07.01.2016 | 07.01.2017 | 07.01.2016 | 07.01.2017 | 07.01.2016 |
| 09.30.2017 | 09.30 .2016 | 09.30.2017 | 09.30 .2016 | 09.30.2017 | 09.30 .2016 |
| ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| $\begin{gathered} 412,765,694 \\ (280,876,956) \\ \hline \end{gathered}$ | $\begin{gathered} 391,574,447 \\ (265,236,610) \\ \hline \end{gathered}$ | $\begin{array}{r} 156,242,441 \\ (129,756,225) \\ \hline \end{array}$ | $\begin{array}{r} 171,979,250 \\ (143,997,873) \\ \hline \end{array}$ | $\begin{gathered} 569,008,135 \\ (410,633,181) \\ \hline \end{gathered}$ | $\begin{array}{r} 563,553,697 \\ (409,234,483) \\ \hline \end{array}$ |
| 131,888,738 | 126,337,837 | 26,486,216 | 27,981,377 | 158,374,954 | 154,319,214 |
| $(5,164,205)$ | $(4,620,401)$ | $(1,057,765)$ | $(972,043)$ | $(6,221,970)$ | $(5,592,444)$ |
| $(94,801,272)$ | $(86,997,580)$ | $(21,995,033)$ | $(26,911,664)$ | $(116,796,305)$ | $(113,909,244)$ |
| 751,894 | $(933,790)$ | $(98,478)$ | 88,280 | 653,416 | $(845,510)$ |
| 554,512 | 2,846,458 | 93,819 | 191,184 | 648,331 | 3,037,642 |
| $(13,737,085)$ | $(14,764,079)$ | $(3,384,556)$ | $(3,222,703)$ | $(17,121,641)$ | $(17,986,782)$ |
| - | - | - | - | - | - |
| 494,774 | 175,699 | $(15,014)$ | $(7,163)$ | 479,760 | 168,536 |
| 53,557 | $(1,249,631)$ | 50,898 | $(530,007)$ | 104,455 | $(1,779,638)$ |
| 20,040,913 | 20,794,513 | 80,087 | $(3,382,739)$ | 20,121,000 | 17,411,774 |
| $(7,161,731)$ | $(4,525,769)$ | 694,719 | 1,311,800 | $(6,467,012)$ | $(3,213,969)$ |
| 12,879,182 | 16,268,744 | 774,806 | $(2,070,939)$ | 13,653,988 | 14,197,805 |
| - | - | - | - | - | - |
| 12,879,182 | 16,268,744 | 774,806 | $(2,070,939)$ | 13,653,988 | 14,197,805 |
| $(8,552,343)$ | $(8,765,640)$ | $(2,939,317)$ | $(3,700,965)$ | $(11,491,660)$ | $(12,466,605)$ |
| 40,475,604 | 43,485,496 | 6,372,735 | 3,798,635 | 46,848,339 | 47,284,131 |

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## 37. ENVIRONMENT

SMU and its subsidiaries adhere to the principles of "Sustainable Development", which combines economic development protecting the environment and the health and safety of its personnel.

SMU S.A. recognizes that these principles are important for the well-being of its personnel, the protection of the environment and the success of its operations.

Note the Company's special concern for the current regulation referred to as "Extended Responsibility of the Provider" (the ERP Act), where from its issue, the Company has searched for identifying the information of all the "priority products" where the Company is involved (e.g., containers and packaging) engaging the advisory from specialists for the effective implementation of control and measurement mechanisms for potential negative impacts that the Act seeks to protect.

As of September 30, 2017, the Company made no reimbursements related to environmental issues. During December 31, 2016, SMU recorded expenses due to the payment of the fine imposed for the late submission of a statement on emissions from fixed sources of 3 Monthly Tax Units.

The activities of SMU S.A. and its subsidiaries operate in accordance with the currently effective legislation, and at the closing date of the financial statements, fully comply with municipal ordinances or requirements issued by other environmental regulators.

## 38. FOREIGN CURRENCY

As of September 30, 2017 and December 31, 2016, this caption comprises the following:

| Assets | Foreign Currency | Functiona I currency | 09.30.2017 |  |  |  | 12.31.2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current assets |  | Non-current assets |  | Current assets |  | Non-current assets |  |
|  |  |  | 1 to 3 months ThCh\$ | 3 to 12 months ThCh\$ | 1 to 5 years ThCh\$ | 5 years or more ThCh\$ | 1 to 3 months ThCh\$ | 3 to 12 months ThCh\$ | 1 to 5 years ThCh\$ | 5 years or more ThCh\$ |
| Cash and cash equivalents | US\$ | Ch\$ | 607,116 | - | - | - | 246,919 | - | - | - |
| Cash and cash equivalents | PEN | Ch\$ | 2,462,295 | - | - | - | 546,982 | - | - | - |
| Total assets |  |  | 3,069,411 | - | - | - | 793,901 | - | - | - |
|  |  |  | 09.30.2017 |  |  |  | 12.31.2016 |  |  |  |
|  |  |  | Current liabilities |  | Non-current liabilities |  | Current liabilities |  | Non-current liabilities |  |
| Liabilities | Foreign Currency | Functiona I currency | 1 to 3 months ThCh\$ | 3 to 12 months ThCh\$ | 1 to 5 years ThCh\$ | 5 years or more ThCh\$ | 1 to 3 months ThCh\$ | 3 to 12 months ThCh\$ | 1 to 3 years ThCh\$ | 5 years or more ThCh\$ |
| Other current financial liabilities (*) | US\$ | Ch\$ | 2,339,594 | 676,007 |  | - | 7,208,464 | 2,847,643 | - | - |
| Trade payables due to related parties, noncurrent | US\$ | Ch\$ | - | - | - | - | 4,787 | - | 58,792,122 | - |
| Other non-current financial liabilities (*) | US\$ | Ch\$ | - | - | 1,108,398 | - | - | - | 231,623,088 | - |
| Total liabilities |  |  | 2,339,594 | 676,007 | 1,108,398 | - | 7,213,251 | 2,847,643 | 290,415,210 | - |

(*) Net of CCS derivatives engaged in March 2017.

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## 39. SUBSEQUENT EVENTS

- On November 9, 2017, the Company communicated through an essential event that:

1. Alvi Supermercados Mayoristas S.A. and Inversiones SMU SpA, both subsidiaries of the Company and owners of $100 \%$ of the share capital of Construmart S.A., today have entered into a binding agreement (hereinafter the "Agreement") with Larraín Vial Servicios Profesionales Ltda. (hereinafter "Larraín Vial"), for the sale of $100 \%$ of the share capital owned by them (hereinafter "the Shares") in Construmart S.A. (hereinafter the "Transaction"). Note that prior to the closing date of the Transaction, an investment vehicle will be incorporated, which may include one or more investors other than Larraín Vial (hereinafter the "Buyer"), through which the Shares will be acquired through entering a purchase and sale agreement.
2. The Transaction is subject to a number of conditions for closing it, including, among others, the negotiation of the terms and conditions of the related contracts and the performance by Larraín Vial of a due diligence on Construmart S.A. and its subsidiaries and the applicable regulatory approvals.
3. Should this Transaction be formalized, the price agreed for the assets of Construmart S.A. will be a total sum of ThCh $\$ 54,000,000$ (fifty-four billion of Chilean pesos), which could be increased by up to ThCh\$9,840,073 (one billion, eight hundred and forty million and seventy-three thousand Chilean pesos) upon Construmart receipt of the payment of an account receivable with a third party for the same amount. From such price net financial debt will be discounted also being subject to other adjustments that are customary to such type of transactions after which we will obtain the final price to be paid by the Buyer.
4. In addition, the Company indicates that, should the Transaction be formalized, this will allow it to be exclusively focused on the supermarket business it operates through its subsidiaries and use the funds from the Transaction to conduct its business plan and reduce its indebtedness level.

- On November 13, 2017, the Company communicated through essential event that on such date, the Company's Board of Directors approved, in accordance with the agreement reached at the Extraordinary Shareholders' Meeting of December 30, 2015 and supplemented by the agreement at the Extraordinary Shareholders' Meeting of December 2, 2016, offered for market placement an amount of $575,000,000$ shares, issued with a debit to the capital increase approved at the abovementioned meetings. Note that the aforementioned capital increase considered the issuance of $2,486,486,486$ shares, of which $1,150,000,000$ shares were placed at the listing of the Company with the Stock Exchange, all of which was timely communicated to this Superintendence through the essential event of January 24, 2017.

Such shares will be offered for placement through the Santiago Stock Exchange, by way of the mechanism referred to as auction of a Order Record, for which the

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placement agents are BTG Pactual Chile S.A. Corredora de Bolsa and Larraín Vial Corredora de Bolsa.

- Through the essential event dated November 16, 2017, the Company communicated the placement through the Santiago Stock Exchange, by way of the mechanism referred to as auction of a Order Record for a total of $575,000,000$ shares of the Company, at a price of Ch\$165 per share, for which the placement agents are BTG Pactual Chile S.A. Corredora de Bolsa and Larraín Vial Corredora de Bolsa. Total amount from the share placement was ThCh\$94,875,000.

The funds collected through such capital increase will allow SMU to continue to strengthen its financial position and optimize its capital structure and make progress in its process for reducing its leverage.

- On November 23, Humphreys Clasificadora de Riesgo improved the Company's risk rating from BB (stable outlook) to BBB- (stable outlook) relating to the investment grade.

Additionally, Feller Rate improved the risk rating from BB- (positive outlook) to BB+ (positive outlook) and ICR improved the outlook from stable to positive maintaining the risk rating at $\mathrm{BB}+$. At international level, S\&P improved the rating from B - (positive outlook) to B (stable outlook).

- Between October 1, 2017 and the date of issuance of these interim consolidated financial statements there have been no other subsequent events that could significantly affect the interpretation of these Interim Consolidated Financial Statements.


[^0]:    (*) On May 30, 2017, Mr. Horacio Salamanca Uboldi resigned to his position as Director, and was replaced by Mr. José Sanchez Figueroa.

[^1]:    (*) On May 3, 2017, SMU Corp S.A. changed its name to Unicard S.A.

