



RouteMagic Partnership Programme

routemagic
Delivering Performance

About the Opportunity: Requirements
and Partner Benefits

About the Partnership

Our Partnership Programme offers marketing opportunities for third-party Businesses who wish to become representatives of our Software. In this section, we will explain our Software, ideal partners and the benefits these collaborators will receive.

We are looking to work with passionate third-parties who share our goals of streamlining businesses, allowing them to leverage the capabilities of emerging technologies.

The Ideal Partner

We are looking for a Business or Organization that will promote, refer or implement our Software so they can grow with us.

This opportunity is suited for third-parties who locate and establish potential clients, provide them with information about the Software, schedule demonstrations and assist with the implementation of the Software.

Working with Mobile Enterprise

Our team of product experts will be available to troubleshoot any questions or issues you have, as well as ensuring you have a competent understanding of the Software, to allow you to pass this information on to customers.

This includes an understanding of

- How our solution improves efficiency and automates processes concerning inventory/stock/pricing management
- Full explanation of features and benefits on a sector-specific level

Partner Benefits

Referral Partners

10% of all revenue from that customer.

This includes arranging software demonstrations. We will then close the sale and service the customer once they are on the System.

Implementation Partners

25% of all revenue from the customer.

This includes closing the sale, setting up RouteMagic with the customer and providing routine servicing. We will still act as the Software Hosts and provide regular updates with the customer.

Ready to Join?

To inquire about a Partnership, email us at -
partners@mobile-enterprise.co.uk