

SELL SMARTER, DELIVER FASTER



**Configurable and connected
mobile sales, delivery and route
management software**

**A powerful platform to drive business growth,
revenue and customer satisfaction**

Our cost-effective proof of delivery solution is used by some of the best-known distributors and manufacturers in the UK and Ireland.

The powerful Mobile Enterprise Systems solution creates the operational hub for distribution businesses, connecting office and mobile workers in real-time to ensure efficient execution of front and back office operations.

Automating day-to-day field activities with real-time flow of information between mobile workers and office staff allows distribution businesses to gain real competitive edge, whilst keeping 'costs to serve' to a minimum.

Our feature-packed software streamlines and automates business processes with features including route planning and customer and driver schedules, providing accurate, real-time information in one secure location.

It also controls the integration between your back office accounting, ERP or warehouse management system.

Features	Benefits
Rules-based, attribute-driven setup	<ul style="list-style-type: none"> • Manage mobile workers processes and workflow.
Customer-centric functionality	<ul style="list-style-type: none"> • Provides mobile workers with customer-specific delivery instructions and generates workflows to meet customer SLAs. For example: door codes, parking instructions, photographic POD requirements, in addition to customer signatures and names. • Full proof of delivery for unattended deliveries and night drops. • Comprehensive customer returns management.
Route scheduling and management	<ul style="list-style-type: none"> • Create route sequences that allow you to manage delivery schedules based on call frequency and customer SLAs. • Drag and drop customers and orders on to routes already in the field; all in real-time with visual dispatch/scheduling.
Real-time communication	<ul style="list-style-type: none"> • Instant POD updates with adjustments to orders and deliveries entered at point of delivery. • New orders and instructions are sent instantly to mobile workers via their mobile/tablet devices, and route progress and live transaction data is sent back to the office for faster, more efficient processing. • Operates offline with no data connection required.
Usable GPS	<ul style="list-style-type: none"> • Real-time view of mobile worker location and progress, maximising customer service and route profitability and allowing you to monitor progress against customer SLAs. • Date, time and location stamp applied to each transaction.
Seamless integration to a variety of third-party ERP solutions	<ul style="list-style-type: none"> • Maximise the value of information contained in your ERP through integrated system communication. • Span the gap between what is offered in your ERP and what is required to operate a modern van sales, service and/or delivery organisation.
Complete control of business operations	<ul style="list-style-type: none"> • In-depth management and KPI reporting.
Asset tracking	<ul style="list-style-type: none"> • Packaging and display equipment tracking reducing loss of returnable assets.

Additional Features	Benefits
Order entry management and integrated dispatching	<ul style="list-style-type: none"> • Speed entry of new telephone orders with the ability to generate new transactions based on customer-specific order templates.
Comprehensive payment management and reconciliation	<ul style="list-style-type: none"> • Full in-store payment management, including cash payments. • End of Day sales, cash and stock summary with full payment reconciliation.
Maintenance of complex pricing requirements	<ul style="list-style-type: none"> • Manage all pricing and discounting options including customer-specific prices, group pricing, product quantity break pricing, and more.

Reduce costs, increase sales volumes and improve customer service and efficiency

Benefits to your business:

- Reduced operating costs
- Improved customer service with adjustable delivery schedules to meet SLAs
- Immediate access to customer and product information
- Reduced delivery errors
- Faster response to customer delivery queries
- Instant view of progress to improve performance in real-time
- Safer drivers and delivery vehicles with comprehensive vehicle inspections
- Improved performance with real-time visibility of progress vs. schedule
- Greater business insight with detailed KPI reporting.



EASILY DEPLOYED HIGHLY CONFIGURABLE & COMPLETELY SCALABLE

Designed to seamlessly integrate with existing accounting, ERP or WMS systems, or available as a stand-alone mobile and office solution.

Our market-leading electronic proof of delivery software provides real-time visibility to business-critical information, allowing you to focus on expanding your business and maximising new sales opportunities.

DISCOVER HOW OUR MOBILE DATA SOLUTIONS CAN TRANSFORM YOUR BUSINESS

Let our experts show you how our powerful software can seamlessly extend your office controls to your mobile workers. We can't wait to show you around.



ABOUT US

Mobile Enterprise Systems is the leading supplier of delivery and mobile sales management systems.

We provide configurable, end-to-end software solutions allowing businesses with mobile workforces to benefit from advanced levels of supply chain responsiveness, performance and profitability.

A complete, powerful and adaptable platform to drive business growth, increase revenue and improve customer satisfaction; with implementations from 10 to over 1,000 users.

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