MOBILE ENTERPRISE SYSTEMS

Mobile Enterprise Systems lead the way in Electronic Proof Delivery Systems for the Foodservice sector.

We provide a system which will integrate with your existing sales order and warehouse systems and give you full control over the planning and execution of deliveries. We manage the delivery execution of a wide range of UK and Irish customers from both general foodservice to specialist dairy, food-to-go and snack food providers.

Benefits

To see how your business would benefit from an Electronic Proof of Delivery system we have summarised some of the most common areas that we are asked for. If you find yourself facing the same issues or needing to identify solutions to win more business, we would be delighted to explain more about how we have helped our customers already become more efficient, profitable and greener.

1. Getting Rid of Paper

This is the most visible sign that a company has implemented an Electronic Proof of Delivery (ePOD) system and the reason is quite obvious. Using paper-based delivery notes, scheduling deliveries and all the manual reconciliation of deliveries and subsequent updating and filing of POD's are all time consuming, inefficient and very frustrating.

Having a digital system makes the process simpler and more efficient. It allows you to capture an electronic signature with the option of adding a photograph to the signed proof of delivery and then seeing this automatically updated across all our systems immediately, is a major benefit.

2. Returns and Delivery Amendments

A huge advantage of using an ePOD system is the ability for returns and delivery discrepancies (shortage or a customer rejection) to be entered when the delivery is made and this amendment automatically updates the office invoice / credit note production. Customers are left with a 'clean delivery note' detailing exactly what was delivered and returned which matches with the invoice/credit note sent from the office.

Where customers insist on a physical copy of the delivery note this can either be printed by the driver on a mobile printer or emailed to the customer in real-time.

3. Better Control of Mobile Teams

Within your own office and depot's, you're able to control the processes and monitor performance of your staff, many times we are asked how we get the same control of drivers. With a connected ePOD application you do have full visibility of each delivery route and the progress a driver is making; without calling the driver you will be able answer customers queries about eta's and delivery queries. For each customer and delivery, you can provide the driver with notes about the site and any special instructions – particularly useful for relief and new drivers.

4. Access to the System - Anytime, Anywhere

Not being tied to the office desktop computer has been a revolution to our customers, remain in full control of your business from any location and at any-time. With cloud-based solutions and real-time updates you no longer need to make decisions based on data from 24 hours ago but on sales and stock movement from the last 5 mins.

5. Environmental Impact

More than ever before we are all very aware of the impact our business has on the environment, whether through increasing charges for entering City centres or demands from customers to meet their standards when tendering; we all need to minimise our impact on the environment.

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From small steps like reducing paper usage, lower vehicle costs by better route planning you will both lower your environmental impact and also your costs with saving going directly back onto the bottom line.
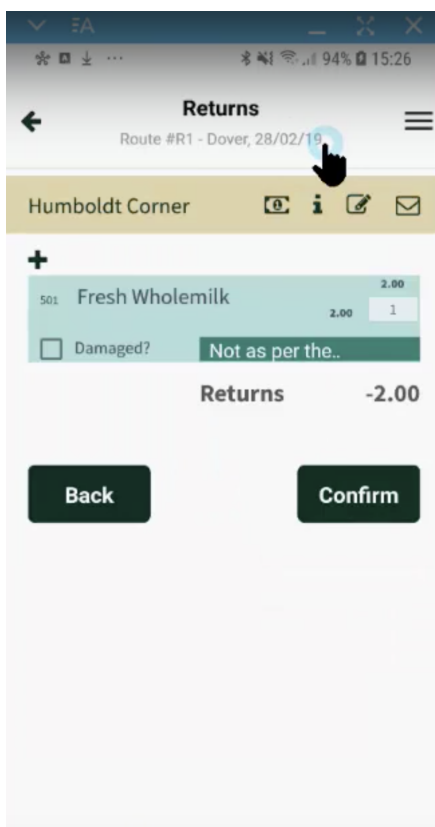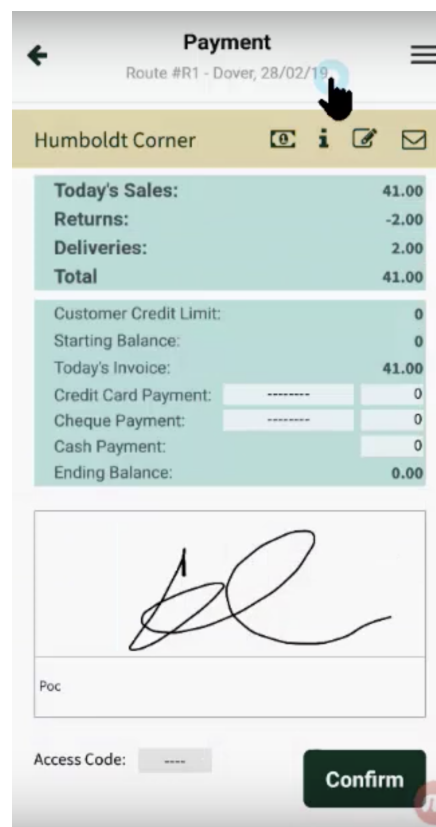

Fig - 1 - Returns Screen

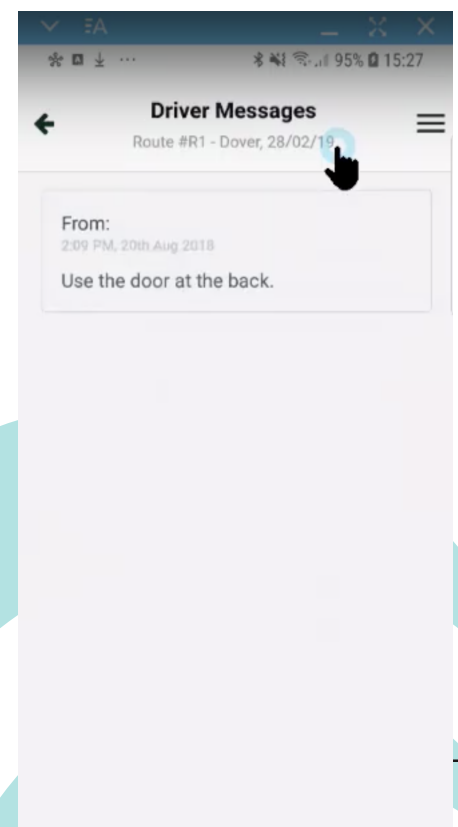Fig - 2 - EPOD - Signature of Customer

Fig - 3 - Messages to Driver

6. Next Steps

If you find that your business shares these challenges then we would be glad to explain in more detail how we have helped others. There is more information on our company website. If you would like know more about our Van Sales and ePOD system RouteMagic you can find all the details here or to request a demonstration click here.