PRESS RELEASE



FOR IMMEDIATE RELEASE

IAA Announces Opening of New Flint Branch

Facility Upgrades and Relocates Third Strategic Location in Michigan for IAA

WESTCHESTER, III. – December 12, 2018 – Insurance Auto Auctions, Inc. (IAA), a business unit of KAR Auction Services (NYSE: KAR), announces the opening of its new facility in Flint, Michigan. The new branch is IAA's third strategic location serving the northern Midwest market of Michigan. The site boasts a new state-of-the-art facility and its 18 acres allow for future expansion.

"The new facility will help us continue to offer our best-in-class customer service and auction experience to our clients in east central Michigan," said John Kett, CEO and president of IAA. "At IAA, we are always working to improve the customer experience, and this new facility, with the latest auction technology, allows us to upgrade the buying and selling experience for our customers who previously visited our Bay City facility. This new location in the metropolitan area of Flint also provides more convenience for both our employees and customers."

The new IAA facility in Flint replaces the IAA Great Lakes facility in Bay City, Michigan. IAA Flint will host auctions on Tuesdays, with preview days held every Monday. Please visit <u>IAAI.com</u> for more information.

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About KAR Auction Services

KAR Auction Services (NYSE: KAR) provides sellers and buyers across the global wholesale used vehicle industry with innovative, technology-driven remarketing solutions. KAR's unique end-to-end platform supports whole car, salvage, financing, logistics and other ancillary and related services, including the sale of more than 5.5 million units valued at over \$40 billion through our auctions. Our integrated physical, online and mobile marketplaces reduce risk, improve transparency and streamline transactions for customers in 120 countries. Headquartered

in Carmel, Ind., KAR has approximately 17,500 employees across the United States, Canada, Mexico and the United Kingdom. For more information go to <u>www.karauctionservices.com</u>. For the latest KAR news, follow us on Twitter: <u>@KARspeaks</u>.