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## **INSURANCE AUTO AUCTIONS INCREASES PRESENCE IN VIRGINIA**

### ***Culpeper Branch Represents the Newest Action in Nationwide Expansion Plan***

**WESTCHESTER, IL, July 12, 2016** — Insurance Auto Auctions, Inc. (IAA), a business unit of KAR Auction Services (NYSE: [KAR](http://www.kar.com)), and the leading live and live-online salvage auto auction company, today announced the recent expansion of its branch in Culpeper, Virginia. The facility now encompasses 10 additional acres of usable property, presenting IAA with increased capacity to enhance operational capabilities.

One of six locations in Virginia, the now expanded 32 acre Culpeper facility highlights IAA's strategic expansion in the growing industry. The expansion in Culpeper will enable customers to select from a larger inventory of vehicles with increased convenience, while also providing more flexibility and quality service to buyers and sellers. As part of IAA's continued commitment to better serving its customers, the Culpeper site expansion incorporates many enhanced features, including a brand new garage and motorcycle storage area.

"The Culpeper expansion represents an important step in our efforts to expand our operations to better serve our loyal base of buyers and sellers," said John Kett, IAA president and CEO. "The thriving marketplace enables us to effectively extend the company's growing footprint and influence in the industry, with more than 170 locations in North America."

The branch is located at 15201 Review Road Culpeper, VA 22701. Auctions will occur every Tuesday at 9:00 A.M. EST. For more information, call 540-825-2229 or go to IAA's branch information page at [www.iaai.com](http://www.iaai.com).

### **About Insurance Auto Auctions, Inc.**

Insurance Auto Auctions is the leading live and live-online salvage vehicle auction company and a business unit of KAR Auction Services (NYSE: [KAR](http://www.kar.com)). Headquartered in Westchester, Illinois, IAA has over 170 auction facilities throughout North America offering towing, financing and titling services. With the most auction facilities in North America, IAA provides registered buyers from around the globe with



millions of opportunities to bid on and purchase donated and salvaged vehicles. Since 1982, IAA has sold millions of vehicles through its weekly auctions for insurance companies, fleet and rental companies, financing companies, charity organizations and the general public. IAA also leverages its business model to assist charitable organizations in the US through its One Car One Difference® campaign. To date IAA has provided millions of dollars in additional funding to charities by assisting in the processing of donated vehicles. Learn how we are making a difference by visiting [www.1car1difference.com](http://www.1car1difference.com). With a talented team of over 2,700 employees, IAA is committed to providing customers with the highest level of services in the salvage auto industry. Go to [www.IAA-Auctions.com](http://www.IAA-Auctions.com) to learn more, and follow IAA on Facebook and Twitter.

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