

PRESS RELEASE



FOR IMMEDIATE RELEASE

IAA Makes Strategic Investments in Expansions at Key Locations

Augmenting Footprint by More Than 110 Acres Across Five States

WESTCHESTER, Ill. – April 3, 2019 – Insurance Auto Auctions, Inc. (IAA), a business unit of global vehicle remarketing and technology solutions provider, KAR Auction Services (NYSE: KAR), announces expansions at branches in five states — further investing in its future growth. The expansions have added more than 110 acres to IAA’s footprint in Alabama, Arkansas, Minnesota, New York, and Texas to address sellers’ logistical needs and provide increased inventory options for buyers.

“By anticipating our current and new clients’ growing volume across the country, we continue to make strategic investments to meet their future needs and most importantly further enhance their auction experience,” said John Kett, CEO and president of IAA. “These expansions will allow us to marshal and store more inventory for our sellers and offer an expanded vehicle selection to our buyers – a win-win for all our customers.”

IAA has made land investments in the following locations: IAA Huntsville (AL), IAA Little Rock (AR), IAA Minneapolis/St. Paul (MN), IAA Long Island (NY), and IAA Houston North (TX).

Please check IAAI.com for hours of operation at each of our expanded locations.

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Media Inquiries:

Gene Rodriguez Miller

(317) 343-5243

gene.rodriguez@karauctionservices.com

Analyst Inquiries:

Mike Eliason

(317) 249-4559

mike.eliason@karauctionservices.com

About KAR Auction Services

KAR Auction Services (NYSE: KAR) provides sellers and buyers across the global wholesale used vehicle industry with innovative, technology-driven remarketing solutions. KAR’s unique end-to-end platform supports whole car, salvage, financing, logistics and other ancillary and related services, including the sale of more than 5.95 million units valued at over \$40 billion through our auctions. Our integrated physical, online and mobile marketplaces reduce risk,

improve transparency and streamline transactions for customers in more than 130 countries. Headquartered in Carmel, Ind., KAR has 18,000 employees across the United States, Canada, Mexico and Europe. For more information go to www.karauctionservices.com. For the latest KAR news follow us on Twitter [@KARspeaks](https://twitter.com/KARspeaks).