

FOR IMMEDIATE RELEASE

IAA Extends North American Presence with Strategic Branch Expansions

Facility Development Accelerates the Growth of IAA's Geographic Footprint to Meet and Anticipate Increasing Customer Demand

WESTCHESTER, III. – March 8, 2017 – Insurance Auto Auctions, Inc. (IAA), today announced the strategic expansion of auction locations in Arkansas, Idaho, Indiana, Louisiana, Maine, Pennsylvania and Oregon. IAA facilities now occupy 173 locations in the U.S. and Canada. IAA is a business unit of KAR Auction Services (NYSE: KAR) that provides a global marketplace for vehicle liquidation, logistics, title processing, and inventory sourcing channels for damaged and lower value vehicle consignors.

"Our increased land capacity enables us to proactively meet the growing inventory needs of our vehicle sellers," said John Kett, CEO and president of IAA. "We continuously evaluate opportunities in strategic locations and add resources and capacity where our customers need it most. We're proud of our diverse and expanding presence, and we look forward to serving our customers in these important and active markets."

This continued growth in key locations demonstrates IAA's commitment to providing additional acreage for day-to-day seller storage and maintaining reserve storage for acute inventory increases due to natural disasters and/or catastrophic events. These expanded locations also allow the company to offer a wider selection of vehicles to physical and online buyers. Registered buyers can preview vehicles live at the individual auction locations or online via IAA's newly redesigned vehicle details page that loads 60-percent faster and requires 50-percent less network data.

The IAA expansions announced today include: IAA-Fayetteville, Ark.; IAA-Boise, Idaho; IAA-South Bend, In.; IAA-Shreveport, La.; IAA-Gorham, Maine; IAA-Bridgeport, Pa.; and IAA Portland West, Ore. Additional strategic auction expansions or new locations scheduled for 2017 include: Fredericksburg, Va.; Kansas City, Kan.; Flint, Mich.; Ogden, Utah; and Spokane, Wash. IAA Branch details for live and live-online auctions include:

IAA-Boise is located at 3707 East Linden Street, Boise, Idaho; auctions held biweekly on Fridays at 9:30 A.M.

IAA-Bridgeport is located at 396 E Schuylkill River Rd., Bridgeport, Pa.; auctions held every Thursday at 9:00 A.M.

IAA-Fayetteville is located at 2801 E. Pridemore Dr, Lincoln, Ark.; auctions held biweekly on Thursdays at 9:00 A.M.

IAA-Gorham is located at 9 Moody Drive, Gorham, Maine; auctions held every Monday at 10:30 A.M.

IAA-Portland West is located at 10498 Vancouver Way, Portland, Ore.; auctions held every Tuesday at 9:00 A.M.

IAA-South Bend is located at 25631 SR2, South Bend, Ind.; auctions held every Tuesday at 10:00 A.M.

IAA-Shreveport is located at 4836 McGee Rd., Greenwood, La.; auctions held every Monday at 9:00 A.M.

For more information on listings for branch dates and times, please visit <u>www.iaai.com/locations</u>.

For four decades, IAA has been dedicated to meeting and exceeding the needs of its global clients and giving back to the communities in which it operates. This philosophy of giving provides IAA's more than 2,800 team members with opportunities to volunteer, mentor and financially support multiple global, national, and local charitable causes. This commitment is also reflected in IAA's National Vehicle Donation division that, since 1994, has assisted not-for-profit organizations monetize donated vehicles to fund and support their missions.

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About Insurance Auto Auctions, Inc.

Founded in 1982, Insurance Auto Auctions (IAA), the leading live and live-online salvage vehicle auction company, is headquartered in Westchester, IL and employs over 2,800 employees in more than 170 auction facilities throughout the U.S. and Canada. IAA is a business unit of KAR Auction Services (NYSE: KAR), a FORTUNE 1000 company, with approximately 17,400 employees and 310 operating locations. IAA is part of an end-to-end remarketing solution providing global buyers opportunities to bid on and purchase total loss, donated, higher mileage, damaged, and clean-title vehicles utilizing cutting- edge technology. IAA's multiplatform model enables insurance companies, fleet and rental companies, banks, finance companies, car dealerships and the general public to simultaneously participate in multiple auctions online and in-person. Additional services include registration, financing, towing and title services. Go to <u>www.IAA-Auctions.com</u> to learn more, and follow IAA on Facebook and Twitter.

About KAR Auction Services

KAR Auction Services (NYSE: KAR) provides sellers and buyers across the global wholesale used vehicle industry with innovative, technology-driven remarketing solutions. KAR's unique end-to-end platform supports whole car, salvage, financing, logistics and other ancillary and related services, including the sale of more than 5 million units valued at over \$40 billion through our auctions. Our integrated physical, online and mobile marketplaces reduce risk, improve transparency and streamline transactions for customers in 110 countries. Headquartered in Carmel, Ind., KAR has approximately 17,400 employees across the United States, Canada, Mexico and the United Kingdom. www.karauctionservices.com.