

### ***What is Nomad?***

Nomad is a revolutionary, tech-driven platform that is simplifying healthcare staffing. We are building a marketplace that enables clinicians and the institutions that hire them to find each other and transact directly, without a broker. Nomad cuts out mountains of paperwork, faxes, and phone calls, and moves everything online. It makes staffing faster, more transparent, and substantially less expensive. Nomad is simple, modern healthcare Staffing.

Nomad currently works in full time, temporary, and telemedicine staffing for physicians and nurses. We plan to grow into other markets, including allied health providers and advanced practice providers markets. All together, these represent a \$20 billion — and growing — market that Nomad has just started to tap into.

At Nomad, you'll have a front row seat at an early stage startup that is shaking up healthcare. And you'll have the chance to make a deep impact on Nomad's business and drive the future success of the company.

### ***What will you do at Nomad?***

The Clinician Recruitment Associate will play an integral role in driving success within Nomad's clinical recruitment process.

- Help to manage the supply-side of the marketplace to ensure every candidate has the best experience possible
- Drive clinicians through the Nomad Health placement funnel
- Assist in monitoring thousand of clinician interactions to maximize offers
- Identify clinicians and assist them to find the best job possible via the Nomad Health technology, cold calls, social media outreach, and other techniques
- Collaborate with the Nomad product team to translate front-line insights into functional products and service

### ***How will you get started at Nomad?***

In your first six weeks at Nomad you will:

- Gain a thorough understanding of the Nomad Health end-to-end placement process and how to best drive success
- Develop a deep familiarity with the clinician staffing market, its key stakeholders, and its strengths, weaknesses, and opportunities
- Understand what motivates people and organizations to engage in this market
- Target and activate key physicians
- Personally manage ~20-30 physicians in the pipeline and drive them towards the correct job

In your first six months at Nomad you will:

- Have a full understanding of the healthcare staffing market in a specific geographic area
- Assist in optimizing Nomad's placement product, both in how best to manually intervene to ensure success and productize other steps so that Nomad can scale successfully
- Place an average of 30-50 clinicians per quarter

Over time, the product and the company's needs will change, so your role will also evolve, with a sharp eye towards your professional development.

### ***Who will you work with?***

As a critical, early member of the Nomad team, you will interact frequently with members of the management, business development, and product teams. Your closest relationship will be with the General Manager of the Physician Marketplace, to whom you will directly report. Together you two will shoulder many of the responsibilities outlined above.

### ***Who are you?***

You are a go-getter who cares about getting as many clinicians as possible the best role. You are a business driver who thrives on growth and long-term relationship building. You are not in this for the quick win, but rather for the ongoing rewards of cultivating a candidate pool of high quality clinical providers and driving success for our clients.

You are a strong communicator and have a knack for getting people excited about the new, new thing. You are eager to work in a changing, high-growth startup. You are easygoing and fun to hang out with. Prior recruiting or sales experience is a plus.

Most importantly, you just can't wait to join our team!