

# Product School Certifications

# The Global Leader in Product Training

**2014**

Founding year

**2 Million +**

Member Community

**3 Annual  
conferences**

— San Francisco  
— New York  
— London





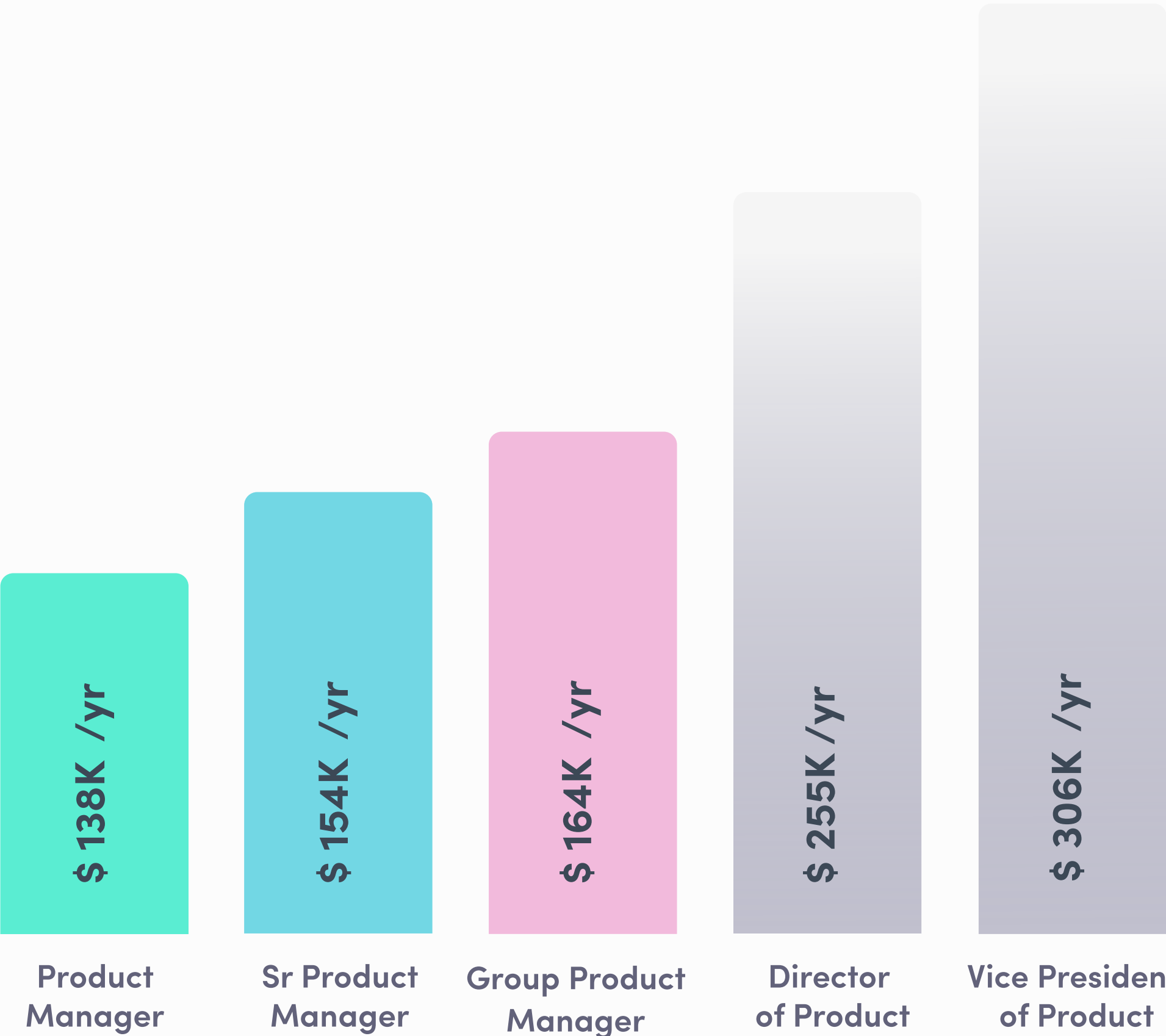
**Product School is my go-to place for finding product talent and upskilling my product team. Their trainings are engaging, supplemented by modern frameworks, tools. Product School has the strongest community in product.**

**Ajay Arora**

Product Leader ex-Netflix, Amazon

# Average Product Manager salaries in the US

Source: Glassdoor



↑  
Learn AI  
and boost your salary 35%

**Product Managers**  
**are in high demand**





# Accelerate Your Product Career With a Product School Certification



## **Product Manager Certification (PMC)™**

Land your first Product Management job



## **Artificial Intelligence for Product Certification (AIPC)™**

Build successful AI-powered products



## **Product Leader Certification (PLC)™**

Get your next Product Management promotion



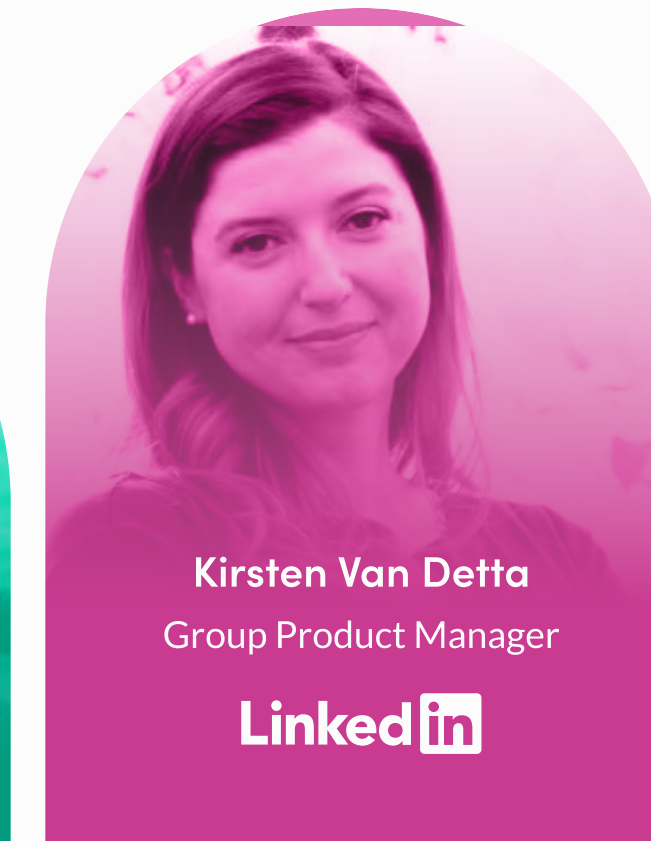
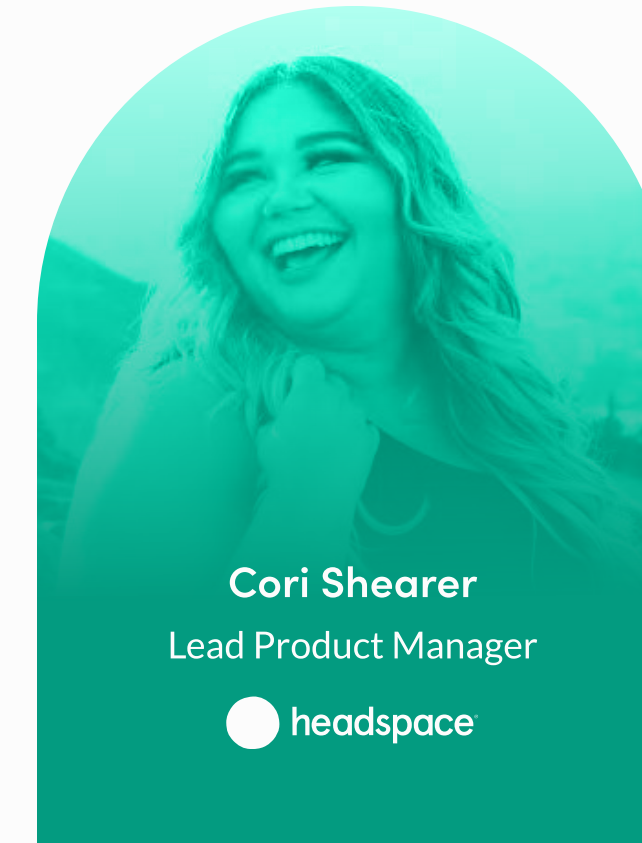
## **Product Marketing Manager Certification (PMMC)™**

Bring your products to market successfully

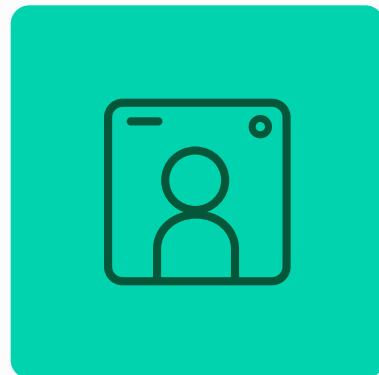
# Learn from the best

All of our instructors are Product Leaders working at top Silicon Valley companies including Google, Meta, Netflix, Airbnb, Uber, and Amazon.

[WATCH TESTIMONIAL](#)



# Your Experience at Product School



## Live, Interactive and 100% Online

Hands-on activities, real-world case studies, and frameworks to stand out in today's competitive market.



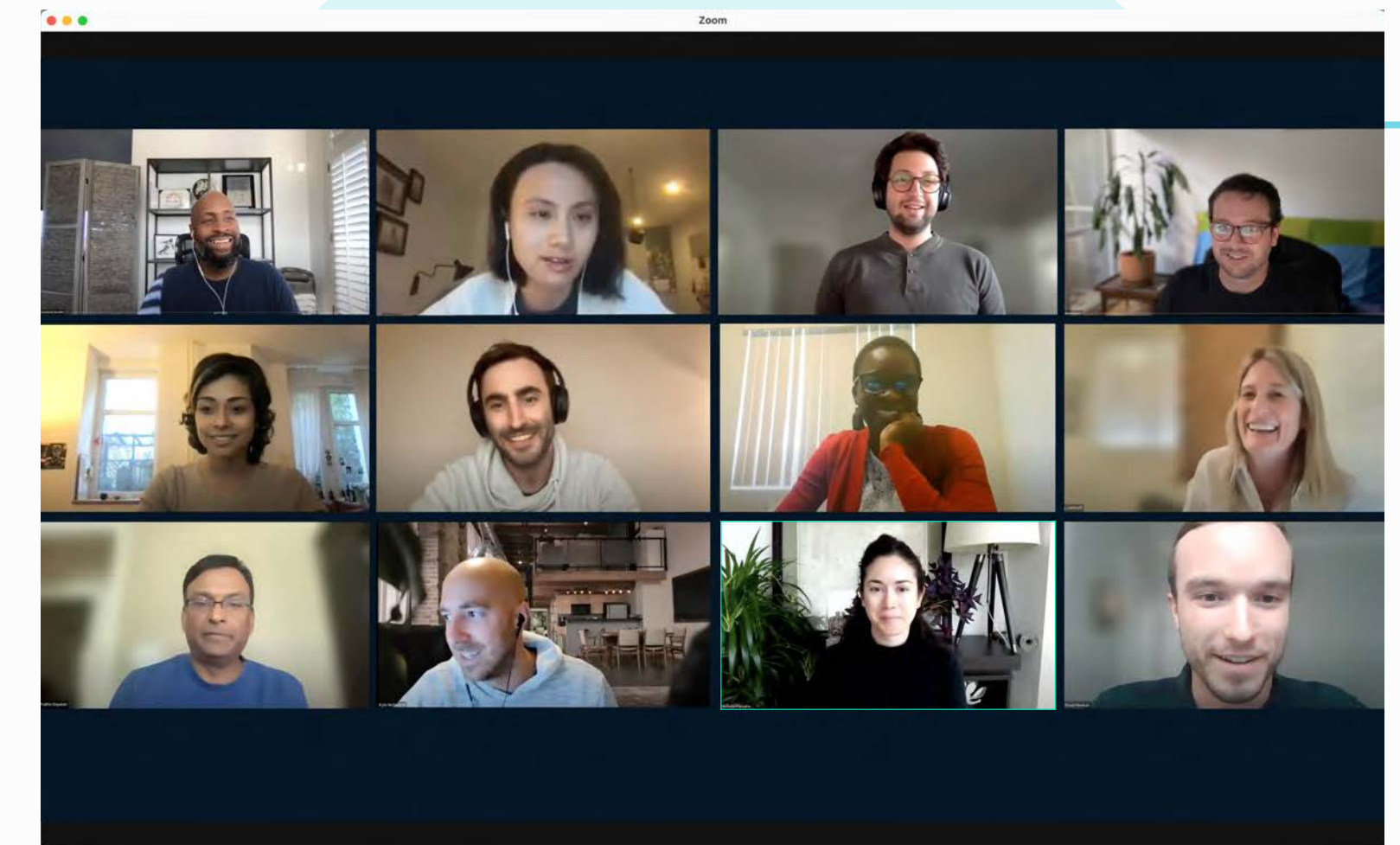
## Small class sizes

Intimate number of students, and direct access to your instructor anytime.



## Flexible timing to work with your schedule

From 3 to 6 weeks part-time, 5 days accelerated (full-time or weekend options available) with up to 30 hours live content.





## How it works



### Immersive instructor-led sessions

Our interactive, hands-on curriculum includes practical, live lectures, real-world case studies, and interactive activities that go beyond theory. You'll learn directly from Product Leaders and interact with your instructor in a small class setting.



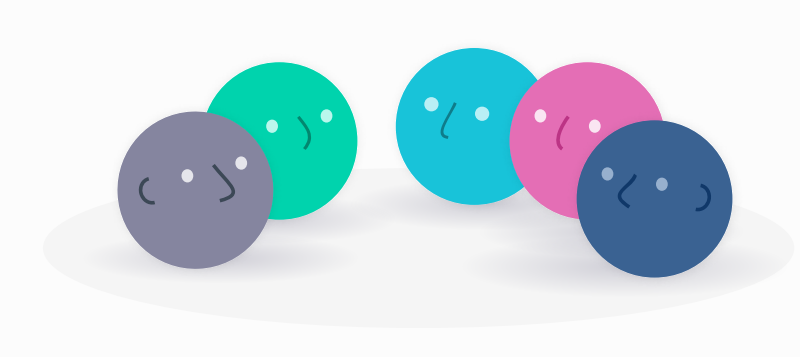
### Build something real for your portfolio

You'll leverage your new skills to create a product from ideation to launch. This isn't just a class project – it's a tangible and compelling portfolio piece that you can share with future employers.



### Learn anytime with exclusive content and tools

Our commitment to your success doesn't end with the course. Refresh your skills, with on-demand access to all course materials and real-world PM tools anytime, from anywhere, so you can hit the ground running on day one of your new job.



### Access a network of successful alumni

Be ready to become part of a thriving community of Product Managers. You'll gain access to a wealth of industry connections and opportunities, build deep relationships with peers, and learn from their experiences.

# The Gold Standard in Product Training

COURSE SYLLABI



# Product Manager Certification (PMC)<sup>TM</sup>

Land Your First Product Manager Job – Non-PMs Only

## MODULE 1

### Course Introductions

Instructor & trainee intros

### Introduction to Product Management

PM skills, goals & methodologies

### Set Product Objectives

User personas, metrics & use cases.

## MODULE 2

### Understand Customers & Problems

Competitiveness, primary & secondary activities, customer journey maps

### Create an Opportunity Hypothesis

Qualitative & quantitative methods, setting goals

## MODULE 3

### Validate an Opportunity Hypothesis

Effort vs. user value, A/B testing & customer interviews

### Define Product Requirements

PRD, MVP & roadmaps

## MODULE 4

### Start Building

Design processes, product vs. design & sketching

### Develop Your Product I

Development methodologies, engineers & product, design patterns

## MODULE 5

### Develop Your Product II

MVC, API design & team management

### Market Your Product

Channels, messaging & insights

## MODULE 6

### Get Hired

Retrospectives, public speaking & resume reviewing

### Deliver and Present

Capstone project





“This certification covers everything you need to know about Product Management to jumpstart and land your first PM job. It isn’t all theory, you get to apply everything you learn to your own project and the instructors provide feedback to help you improve.”

**Medha Ghatikesh**

Product Manager ∞ Meta





# Artificial Intelligence for Product Certification (AIPC)<sup>TM</sup>

Build Successful AI-Powered Products - Current PMs Only

## MODULE 1

### Create a Winning AI Product Strategy

Identify the strategic opportunities to incorporate generative AI models into your product to drive business outcomes.

## MODULE 2

### Master Prompt Engineering by Building a Low Code App

Gain hands-on experience with large language models (LLMs) through developing a custom prototype.

## MODULE 3

### Build a GenAI PRD

Create requirements for an LLM-powered feature and learn how to select and fine-tune a model, and reduce hallucinations using retrieval augmented generation (RAG).

## MODULE 4

### Design AI-Native User Experiences

Architect system diagrams for AI-native products and learn best practices for designing generative features.

## MODULE 5

### Evaluate and Optimize Non-Deterministic Products

Discover how to systematically run experiments for AI-generated outputs and the levers to improve product performance.

## MODULE 6

### Present Your AI Product Strategy and Roadmap

Drive buy-in from executives and hiring managers by defending your capstone project.



# Product Leader Certification (PLC)<sup>TM</sup>

Upskill And Get Your Next Promotion - Current PMs Only

## MODULE 1

### Course Introductions

Instructor & trainee intros

### Craft Your Advanced Product Strategy

Product vision, winning product strategy

### Translate Your Product Strategy Into Action

Prioritization, planning, aligning strategy

## MODULE 2

### Orchestrate Your Product Portfolio

Portfolio management & optimization

### Build and Sustain a High-Performing Team

Evaluate & develop a team, find and hire talent, master difficult conversations

## MODULE 3

### Communication, Documentation & Storytelling to Influence

Telling a product story, pitch to different audiences

### Build a Strong Culture for Your Product Team

Empower team, product culture, product principles

## MODULE 4

### Ship for Outcomes

Manage process, coach team, decide to build vs buy

### Lead Effective Meetings

Run high stakes meetings, manage product meeting ideation, manage trade-offs

## MODULE 5

### Master Product Financials

Pricing, unit economics, financial modeling, insights from models

### Advanced Product Analytics & Experimentation

Qualitative & quantitative analysis, communicating insights

## MODULE 6

### Set Yourself Up For a Promotion

Position yourself for success

### Capstone Project

Product presentations





**“This Certification was  
crucial to my promotion at  
Microsoft.”**

**Nikhil Atkuri**

Senior Product Manager





# Product Marketing Manager Certification (PMMC)™

Bring Your Products To Market Successfully

## MODULE 1

### **Build a Successful Go-To-Market (GTM) Strategy**

Design a step-by-step plan to bring a product to market for the right audience, at the right time.

## MODULE 2

### **Leverage Insights and Competitive Intelligence to Enable GTM Teams**

Enable marketing to drive more demand, sales to win more deals and customer success to retain more customers.

## MODULE 3

### **Master Product Positioning**

Make your product stand out in the right market category by ensuring that your audience loves your unique value proposition.

## MODULE 4

### **Deliver Messaging that Captivates Customers**

Break down your value proposition into key statements, and adjust your communication across different channels.

## MODULE 5

### **Pricing and Packaging to Increase Revenue**

Pick the right pricing model for your product and package your offerings to maximize customer lifetime value (LTV).

## MODULE 6

### **Present Your GTM Strategy**

Get actionable feedback and buy-in from your executives by effectively presenting your capstone project.



**“This course not only provided a comprehensive foundation in product marketing but also hands-on examples and case studies that helped me build the confidence to apply the skill sets in real life.”**

**Suji Yeon**

Senior Campaign Marketing Manager





# Our Industry Recognized Certifications



# Alumni - Where Are They Now?



**Richard Jang**

Senior Product Manager



**Deepti Tadala**

Senior Product Manager



**Thomas Rand-Nash**

Senior Product Manager



**Tristan Pennicott**

Senior Product Manager



**Arushi Tayal**

Senior Product Manager



**Paulina Mwangi**

Senior Director of Product



**Medha Ghatikesh**

Product Manager



**Shilpi Verma**

Product Lead



**Nikhil Atkuri**

Senior Product Manager



[WATCH TESTIMONIALS](#)

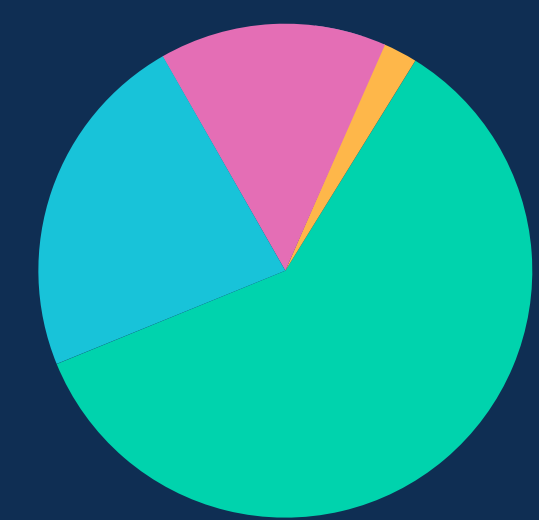


# Many Different Backgrounds. One Passionate Community.

You're about to join a diverse group of top Product professionals. Product School alumni are currently building products used by millions at some of the biggest firms and most innovative startups in the world. Whatever your goals, whatever your background, you'll find friends, colleagues and maybe even future employers in your new alumni family!

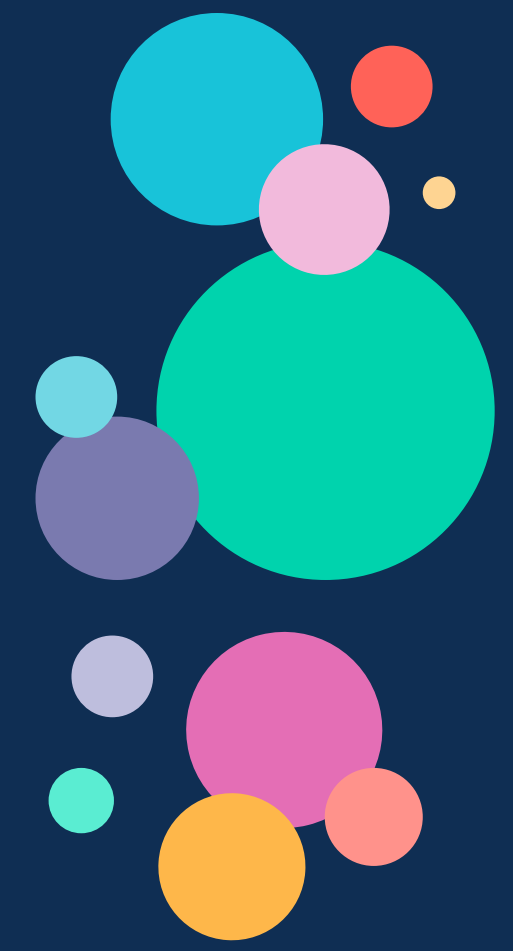
## NATIONALITIES

- 59.9% North America
- 22.9% Europe, the Middle East & Africa
- 14.9% Asia Pacific
- 2.3% South America



## MOST POPULAR BACKGROUNDS

- Product Management
- Software Engineering
- Project Management / Business Analysis
- Consulting / Strategy / Operations
- Marketing
- Data Analysis
- Sales
- Support / Quality Assurance
- Design
- Founder
- Hardware Engineering

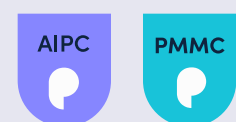




# Tuition

We make payment easy with flexible installment plans

## One Certification



**\$2,999\***

Choose from AIPC or PMMC

Live online training: 3 weeks (part-time)

Learn best practices, prompts, and more

Private student discussion forum

2 year on-demand access to course content

15 hours of live instruction time



**\$4,999\***

Choose from PMC or PLC

Live online training: 6 weeks (part-time) or 1 week (intensive)

Free access to PM tools

Private student discussion forum

2 year on-demand access to course content

30 hours of live instruction time

6 hours of on-demand content

## Two Certifications Bundle



**\$7,999\***

~~\$11,118~~

Accelerate your career faster and save 20%

3 months of live online training

Free access to PM tools

Private student discussion forum

2 year on-demand access to course content

1-year access to all ProductCon conferences

## Three Certifications Bundle



**\$9,999\***

~~\$16,677~~

Dive into the world of Product Management and Product Marketing

Set your career up for success and save over 25%

4.5 months of live online training

Free access to PM tools

Private student discussion forum

2 year on-demand access to course content

1-year access to all ProductCon conferences

\*Upfront tuition price

\*\*AIPC is not eligible in bundles

# Frequently Asked Questions



## Frequently Asked Questions

### **What does a Certification from Product School mean?**

Product School certifications are the gold standard in Product Management and are recognized across the industry. Since 2014, Product School has been at the cutting edge of Product Management education. We've certified over 15,000 Product Managers from around the world, so we know exactly what it takes to succeed in this highly competitive and ever changing industry. Hiring managers recognize that our alumni have been trained by the very best.

## **What's the schedule and duration of the course?**

Select from our flexible options: opt for our 3-week or 6-week part-time courses, held on weeknights or weekends, featuring 15 to 30 hours of engaging live online sessions. Alternatively, accelerate your learning with our intensive 5-day full-time course, providing a total of 30 hours of training.

## **Are the certifications taught in-person or online?**

All of Product School's courses are delivered live online. You'll be able to stream lectures in real-time, interact with your instructor, and collaborate with your peers from anywhere in the world, all from the comfort of your own home. We offer cohorts at various times to accommodate students from different time zones and locations around the world.

## **What are the classes like?**

Our sessions are hands-on, immersive, and practical from the very first day. You'll be using state-of-the-art PM tools, taking part in group exercises, discussing case studies, creating content to add directly to your portfolio, strengthening your resume , and practicing mock interviews. By the end of the sessions, you'll have deeper knowledge and skills in Product Management to help you land your first product job or get your next promotion.



## Is my professional background a good fit for Product School?

Yes! Our certification programs are designed to cater to individuals from diverse professional backgrounds and career aspirations. The Product Manager Certification (PMC)<sup>™</sup> is for people from any professional background who have not yet worked in a PM role—you don't have to be a coder or have a specific background! The Product Leader Certification (PLC)<sup>™</sup> is specifically designed for product managers looking to advance in their careers and level up their product strategy skills to drive greater impact. The Product Marketing Manager Certification (PMMC)<sup>™</sup> is for current Product Managers who want to bring products to market successfully. The Artificial Intelligence for Product Certification (AIPC)<sup>™</sup> is for current Product Managers who want to learn how to properly manage AI-based products.

## How do I get started?

If you already know what certification you want to take and you're ready to get started – [enroll now!](#) Or, if you have some questions and would like to chat with us, [schedule your free career consultation](#) at a time that suits you.

**Take the next step in your career and  
get certified with Product School**

**ENROLL NOW**

**SCHEDULE A CALL**

productschool.com