



**SPIRIT OF  
ADVENTURE  
TRUST**

TE WAKA HIRINGA TANGATA

**BRING  
YOUR**

**spirit**



**ANNUAL  
REPORT.**

FY MARCH 2022

A young person is seen from the back, looking out at a large ship on the ocean. The ship has the word "SPIRIT" visible on its side. The entire image is overlaid with a semi-transparent orange-red filter. The text is in a bold, white, sans-serif font, with a small orange-red slash mark at the beginning and end of the main text block.

**'TO EMPOWER YOUNG  
NEW ZEALANDERS  
TO REACH THEIR FULL  
POTENTIAL THROUGH  
THE CHALLENGE  
OF THE SEA.'**

**OUR MISSION**



The Spirit Whanau is a forever growing group of passionate people who care deeply about youth development and freely give up their time for the work that we do.

**152**  
VOLUNTEERS CONTRIBUTED  
**20,656** HOURS  
WITH EQUIVALENT VALUE OF  
**\$464,775**



Our volunteers join us from all over Aotearoa. The youngest volunteer to sail with us was **18 years old** and the oldest volunteer to sail with us was **78 years old**.

*Total hours based on a 10 hour day.  
Total dollar value based on \$25 hourly rate.  
Note: there were less volunteer hours than previous years due to the pandemic and lower number of sailings.*



**29.5%**

of all rangatahi taking part in a 10 day voyage required full or partial scholarship support.



THESE YOUNG PEOPLE EXPERIENCED  
**222,822**  
hours of our highly engaged development programme uninterrupted by mobile devices, social media and the demands of home and school life.

SINCE 1973  
**82,205**  
YOUNG PEOPLE HAVE EXPERIENCED A VOYAGE OF DISCOVERY WITH US.



**40 diverse individuals** nervous and unsure on day one return on day 10 as a team, community, Whanau, full of aroha, hope, laughter, joy, song and excitement for life.



DAYS AT SEA  
**275**

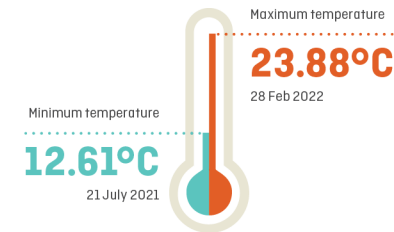
*In a normal year with no pandemic the ship is at sea ~350 days.*

There's no doubting Spirit of New Zealand is a camera magnet. It is a magnificent vessel that cuts a fine shape on the water. The impactful work that takes place on our voyages means that the ship spends almost all its time out on the water.

THE SHIP TRAVELLED APPROXIMATELY  
**5,963kms**  
(3,219 NAUTICAL MILES)

EVERY DAY WE'RE AT SEA THE YOUNG PEOPLE MEASURE THE SEA TEMPERATURE.

The data is then pinged to Auckland University scientists who use it in their research and also for marine forecasting modelling.

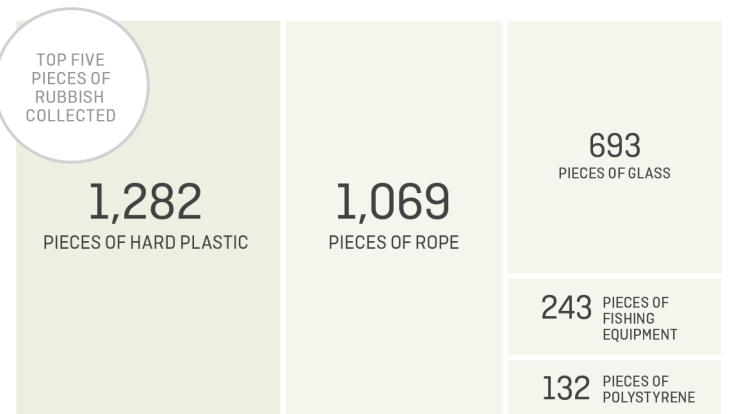


With youth development at our core, our aim is to run mainly youth voyages.

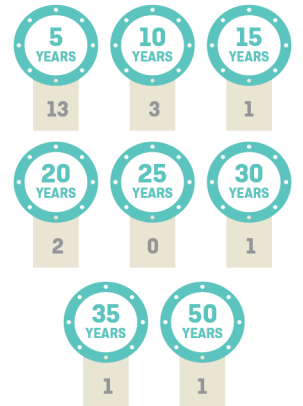
We supplement our schedule with some other voyage types:

- 1** SCOUTS VOYAGE
- 1** 5 DAY INSPIRATION VOYAGE
- 1** ADULT VOYAGE
- 3** PARENT AND CHILD VOYAGES (ONE 2 DAY, TWO 4 DAY)
- 6** DAY SAILS
- 11** 5 DAY TROPHY VOYAGES
- 19** 10 DAY VOYAGES

WE COLLECTED  
**3,849**  
PIECES OF RUBBISH DURING OUR BEACH CLEANS THIS YEAR.



Every year we gather our crew and volunteers to honour and pay tribute to the **outstanding work and dedication of our people.**



This year we awarded the equivalent of  
**265**  
years of service combined!

**//** What I have learnt from this trip  
will stay with me for a very long  
time and I hope it will help me  
grow into a better leader.

*Past Trainee*

# better leader



## CHAIRMAN'S REPORT

# OUR ENDURING SUCCESS IS BECAUSE OF OUR PEOPLE

Whilst our wonderfully qualified and inspirational permanent staff, both afloat and ashore, ably led by CEO Bruce Pilbrow, are the backbone of the "Spirit" organisation, our volunteers remain the life blood. We are so reliant on our volunteer network and indeed fortunate to have such loyal and dedicated people from throughout the country serving in differing roles from crew to financial partners, from port contacts to board members, from refit supporters to secondary schools.

As we emerge from the "Covid" years it is appropriate to reflect on the effect to the "Spirit" overall. Through sound management and much support, both inside and outside of Auckland, the hatches were battened down for only a handful of voyages which were cancelled or recalled early. We were fortunate that, for the 2021 lockdown, the ship was outside the lockdown territory and could remain sailing with valuable assistance from Opuia to the Port of Tauranga. Meanwhile the office team worked tirelessly rescheduling the ship, the crew and the trainees. Whilst the finances took a knock, our rainy-day reserves and some loyal supporters, along with government subsidies, carried us through.

Board meetings have been maintained either in person, virtually or by interim CEO reporting and updates. Chris Jewell joined the Trust Board in February this year, well qualified having been a past trainee, parent of a recent trainee and CFO of Lodestone Energy, a business leading the way in New Zealand solar technology. We also record the passing of Gill Hubble, past Trustee, Educationalist.

On behalf of the wider "Spirit" family, I congratulate the Awardees who have gone 'on and beyond', Nic Charrington and Simon Graves for winning the Top Gallant Award and Phoebe Whittam for winning the Top Sail Award. This year has seen a raft of extremely worthy nominees which has made the choices very special.



**" We are so reliant on our volunteer network and indeed fortunate to have such dedicated people. "**

As we move toward commemorating, next year, 50 years of delivering personal development opportunities at sea for the youth of the country, the board and senior management are considering our strategic direction which will set the modus operandi for the foreseeable future. The hub and focus will be centered on "the Trainee", their voyage to, on and beyond the programme and the Trusts delivery.

I am personally delighted that education around a pathway to better understanding the environment and the necessity for conservation is becoming an integral part of the Youth Development programme aboard.

We can all be proud to be part of the "Spirit" legacy encapsulated here by the words of recent Trainees:

"I've gained a lot of life lessons, including the need to constantly believe in myself. I have been able to develop my confidence and interact socially more with others."

"The crew were awesome and funny. Going on this voyage has made me a bit more mature and disciplined. It has helped me develop leadership and team skills I will, no doubt, use for the rest of my life."

Yours in Spirit | Kia pai to Wairua

Stephen B Fisher QSO





## CEO'S REPORT

# SAILING ON DESPITE A CHALLENGING YEAR

I think it is appropriate to start this with "what a year". We are not the only organisation saying this. It has been a year of challenges, changes, continuous pivots, thinking outside the box and constantly trying to be ahead of Covid. Did we succeed? In effect yes.

One key move we did during the long lockdown later in 2021 was move the Spirit of New Zealand to Tauranga. The Port of Tauranga made this possible by hosting us for three months at no charge. This generosity led us to continue the life changing work we do with rangatahi, empowering them to reach their full potential through the challenge of the sea. We love what we do and next year as we hit 50 years and over 82,000 rangatahi being positively impacted by the spirit, the heritage, story, change and social return has been astounding. To us it feels like every person you bump into has a spirit story to share.

In July I was lucky to do my second 10-day voyage. This was with another of our wonderfully talented crews and volunteers. Rugging up to take on the elements was a highlight for me, but like the trainees, I found 6.30am winter swims were a true test! What this voyage and many other voyages remind me of is how honored I am to lead and be part of an incredible team of dedicated crew, both shore and sea, and the many hundreds of volunteers who give their time to serve. Our volunteer hours for 2021/22 is 20,656 hours which equates to \$464,775!

Throughout covid looking after our people has been paramount. Keeping them safe, working and supported has been a leadership focus. The team's ability to shift their thinking and adapt has been a real testimony to their resilience. One key attribute we work with our trainees on is resilience. When the team lead with this it positively influences our trainees.



"We love what we do and next year as we hit 50 years and over 82,000 rangatahi being positively impacted by the spirit, the heritage, story, change and social return has been astounding."

It is important to acknowledge our partners in particular the Ministry of Youth Development, our corporate partners Hyundai New Zealand and their incredible Pinnacle Programme, JED's coffee for backing us and keeping the caffeine flowing, PwC for our annual audit and Russell McVeagh for their legal support. There are many other community organisations to thank who are highlighted later in this report all of whom continue to support the work we do – we are very thankful.

With the responsibilities of running a youth development organisation, the complexity of our health and safety and the financial rigor that is required in the not-for-profit sector our success has been made possible with the quality governance we have. The guidance, input and dedication of our board has been so appreciated.

So where to from the year we have had? There is so much to do especially helping our rangatahi move forward with confidence, self-worth, and hope as we leave the last two years behind us. We are reminded every day that the work we do is needed more than ever.

Ina te Mahi he Rangatira. (By deeds is a leader known.)

Yours in Spirit | Kia pai to Wairua

Bruce Pilbrow







## MEET OUR BOARD

# REPRESENTATION FROM A RANGE OF EXPERIENCE

Spirit of Adventure Trust Board was founded in June 1972 and has always maintained a focus on ensuring representation from a range of experience. The board meet in Auckland on a bi-monthly basis and are closely involved with CEO Bruce Pilbrow on a more regular basis.



**STEPHEN B FISHER**

Chairman, QSO,  
Company Director



**BROOKE ARCHBOLD**

Deputy Chair,  
Company Director



**AARON BETHUNE**

Chairperson Finance and Investment  
task group (from November 2020),  
Chartered Accountant



**SUE BLAKELY**

School Principal



**JEFF MORRISON**

Lawyer



**JERRY NORMAN**

Pouherenga Matauranga



**CATHERINE MASON**

Chairperson of Health and Safety  
task group BA/LLB (Hons),  
Master Mariner



**BEN FISHER**

Advisory Trustee



**CHRIS JEWELL**

Board Director, CFO



## FINANCIAL SUMMARY

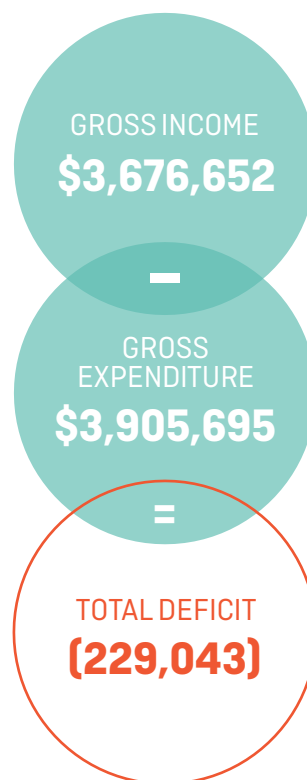
# CAREFUL FINANCIAL MANAGEMENT THE KEY TO SURVIVAL



As per the 2020/21 year you can clearly see the income being impacted. We lost over \$600k in income due to the impact of Covid. Thankfully the financial impact has been limited due to the Government wage subsidy and care around our expenditure. The (\$229,043) impact does include a non-cash component of \$175k in depreciation.

We were pleased to get through the longest lockdown by still sailing out of Tauranga and even though the ship was not full, the experiences were still rich. Through this period our focus on our people was at the forefront and due to careful planning, no one had their remuneration negatively impacted.

### OPERATIONAL RESULT



As we move into the 2022/23 year our focus is to rebuild and continue towards operational sustainability. Like many it will take a couple of years to get back to where we were prior to Covid.

Our dream for 2022 and beyond is that we continue to drop the barriers to entry and offer more scholarships to rangatahi to experience our life changing work. Our KPI is bold with the commitment to support more than 30% of our prospective trainees in the 2022/23 year with some form of scholarship. Post-Covid and with the increase to the cost of living, more young people and families need our support. With the help of MYD, businesses and community organisations, corporate sponsors, trusts and individuals we believe we can do this.

I would like to acknowledge the team at PwC, namely Troy Florence, Clara Loo, Fei Lan, Calvin Yap and Darci Finnigan for their always professional and robust audit process.

Bruce Pilbow - CEO



A young man with brown hair, wearing a white baseball cap and a bright yellow jacket, is working on a sailboat. He is looking directly at the camera with a slight smile. He is wearing a red safety harness. The background shows the complex rigging of the sailboat and the deep blue sea.

# grow and thrive

**//** It has been an unforgettable experience with many challenges, much fun and a lovely supportive crew to help me grow and thrive along the way.

*Past Trainee*





## OUR TOP AWARDS

# CELEBRATING OUR PEOPLE

## TOP SAIL AWARD

Our award for consistent and outstanding service for a minimum two year period. The winner of this award must also have been a past Trainee.

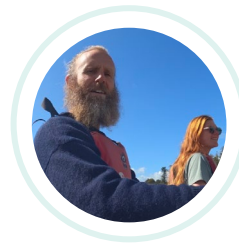


### PHOEBE WHITTAM

Beginning as a trainee in 2019 Phoebe was quick to come back and join as a leading hand and more recently a watch assistant. Since 2019 she has completed an astounding 20 voyages on board. Phoebe is hard working, thoughtful, caring, intuitive and fun and an excellent role model to our rangatahi.

## TOP GALLANT AWARD

For someone who has given consistent outstanding service over a minimum of 10 years to the Trust.



### NIC CHARRINGTON

Involved with the trust for over 10 years sailing as both first mate and master, Nic's passion for youth development is outstanding. He is a highly respected member of the crew and trainees look up to him. He is a natural leader and has a genuine empathy for those who may be struggling.



### SIMON GRAVES

Having been actively involved with the Trust for over 11 years sailing as first and second mate Simon was a popular choice for this award. He is hard working and gives everything to the trainees. His experience as a high school teacher serves him well, he has a great sense of humour, also offering excellent sailing experience.





## OUR TOP AWARDS

# CELEBRATING OUR PEOPLE

## MCINTOSH BOSUN AWARD

For excellence regarding ship preservation and maintenance, also good fellowship, this award is named for Lloyd McIntosh, Spirit's enthusiastic and supportive shore Bosun for many years.



### PETE ANDERSON

Pete has worked tirelessly for the Trust for over six years. He regularly goes the extra mile to ensure the ship has everything required for a successful voyage. His un-flappable and diligent nature make him a trusted and highly valued part of our success.

## SCHOOL COORDINATOR OF THE YEAR

For the Spirit Coordinator whose commitment and dedication to the role has helped ensure youth attendance on the Spirit programmes.



### GUY BLANCHARD

Guy is a Deputy Principal at Orewa College in Auckland and a superstar, School Coordinator, helping to promote and encourage rangatahi to get on board both Trophy & 10 Day Development Voyages within his school. He consistently sends over 20 students each year and we often see him down on the wharf, greeting and meeting with students as they get off their voyage. Guy is engaged and connected with the students from his school and does a fantastic job promoting Spirit and is an absolute pleasure to work with.

## TANZ MEDALLION

The Tall Ships Australia and New Zealand Medallion is awarded each year to someone who has shown outstanding personal achievement either on board or in support of the organisation's vessel.



### TE HUIA KAIMANAWA WESLING MACGREGOR

Huia sailed on her 10 day voyage in 2021 and won the captains award leading her peers as the captain on Trainee day of her voyage. Since then, she has returned as a leading hand pushing herself to achieve more each voyage she comes on and has been recognised for the growth she continues to make.







APRIL 2021 – MARCH 2022

## OUR SPIRIT FAMILY

Spirit of Adventure Trust greatly appreciates all of the support received from staff, individuals and organisations who contribute in so many ways to the work we do.

Thank you for being part of our Spirit family.

### PATRON

**Right Honourable Dame Patsy Reddy**, GNZM, QSO, Governor General New Zealand until 21 September 2021 upon which date Her Excellency The Rt Hon **Dame Cindy Kiro** was sworn in as the 22nd Governor-General of New Zealand becoming our new Patron.

### VICE PATRON

**Tessa Duder**, CNZM, OBE, Hon Doc (University of Waikato).

### TRUST BOARD

**Stephen B. Fisher** QSO

**Brooke Archbold**

**Chris Jewell**

**Sue Blakely**

**Jeff Morrison**

**Jerry Norman**

**Catherine Mason**

**Aaron Bethune**

**Ben Fisher**

### HONORARY ADVISORS

**Spencers Chartered Accountants** / Financial Services

**PricewaterhouseCoopers** / Auditors

**Russell McVeagh** / Solicitors

**Dr Marcus Stone** / Medical

**Hudson Gavin Martin** / Technology and IP Lawyers

**JMI Wealth** / Investment

**Otago University** / Programme Evaluation and Research

**Sheffield** / Human Resources

### LEGACY

**Estate of Andrew Hart**





TO OUR 2021/22 SPIRIT SUPPORTERS

# THANK YOU

## OUR PARTNERS



## SUPPORTING CONTRIBUTORS

ANZ Staff Foundation  
Aotearoa Gaming Trust  
Argosy Property Ltd  
Barbican Group  
Bay Trust  
Capella Group  
Crosby Bates Charitable Trust  
David Ellison Charitable Trust  
David Levene Foundation  
Four Winds Foundation  
Generate Wealth  
Grassroots Trust Central

James Kirkpatrick  
JMI Wealth  
Kiwi Self Storage  
Lane Capital Group Limited  
Lindsay Foundation  
Lions Club NZ  
Lottery Grants Board  
LW Nelson Charitable Trust  
Mace Foundation Charitable Trust  
Macpac Fund For Good  
Noel Robinson  
Pelorus Trust

Potter Masonic Trust  
Richard Seton  
Russell McVeagh  
Southerly Trust  
Sutherland Self Help Trust  
Trillian Trust  
Trust Waikato  
Westfield Local Heros  
Wilfred Alexander Rooth Atkinson  
Charitable Trust  
William & Lois Manchester Trust  
Wright Family Foundation

## SUPPORTING SUPPLIERS

Altex Coatings  
Burnsco Marine  
Doyle Sails  
General Marine Services  
Kaiwaka Clothing Company  
Lancer Industries  
Mitre 10 Mega  
Novico NZ

New Zealand Diving & Salvage  
Palmer Canvas  
Heron Ship Repair NZ  
Simms Diesel & Turbo Charger  
Survitec – RFD New Zealand  
Tradeline Builders & Marine Ltd  
Wilson Hellaby New Zealand





I have created life-lasting memories with strangers that have become friends. It is safe to say that I've enjoyed every second, of every minute, of every hour, of every day on this voyage.

*Past Trainee*

# life-lasting memories





# Take an adventure with us



SPIRIT OF  
ADVENTURE  
TRUST

TE WAKA HIRINGA TANGATA

0800 472 454

[spiritofadventure.org.nz](http://spiritofadventure.org.nz)