

# Specialist Adventure Travel Consultant

Melbourne based – Full time

**Reporting to:** General Manager  
**Direct Reports:** None  
**Location:** Melbourne  
**Start:** Immediately

## POSITION PURPOSE:

- Travel consultancy and sales to the Mongolian, Russian (Kamchatka) and Arctic region
- To help market 50 Degrees North's Adventure and Arctic Cruising product
- Assist with sales of other Nordic 50 Degrees North products
- To provide excellent service to industry relationships
- Maintaining relationships with key agents and agency groups
- Attend Travel Expos & Travel shows

## QUALIFICATIONS AND EXPERIENCE

- Qualifications and/or experience in sales in a travel industry role
- Personal and/or professional travel experience in 3 or more of the key 50 Degrees North destinations (in particular: Arctic, Mongolia, Trans-Siberian, Russian and the Baltics)
- Knowledge of the Australian travel market
- Competent in use of Microsoft office products, social media marketing applications, Tourplan and preferably Amadeus
- Australian passport or on-going working visa (without restrictions)

## OTHER SKILLS AND ATTRIBUTES

- Entrepreneurial and flexible attitude
- Strong innovation and creative skills
- Independence and trustworthy
- Personal and/or professional travel experience in 50 Degrees North destinations
- Superior customer service and communication skills
- Ability to create and manage marketing strategies, promotions etc.
- Excellent organisational skills and attention to detail
- Problem solving and decision-making capacities
- Ability to work independently and in a team
- Ability to work under pressure and juggle multiple tasks
- Friendly, flexible and a sense of humour!

## PREFERENCES

- Minimum 5 years industry experience

## REMUNERATION & BENEFITS

- Base package with profit share earning potential
- Monthly RDO, as agreed with Manager
- Flexible working environment