



Nordic Destination Specialist – tailor-made team

Nth America based – Full time

Reporting to: Nordic Manager
Direct Reports: None
Location: Minneapolis office

POSITION PURPOSE:

- To increase sales of all 50 Degrees North product
- Travel consultancy and sales
- Offer expert advice and service to clients, maximise every sales opportunity through all our channels of communication (inbound/outbound calls, e-mails, chat or other channel)
- Maintaining relationships with key agents and agency groups
- Attend Travel Expos & Travel shows
- Assist in other business areas or markets for a limited time period pending company requirements

QUALIFICATIONS AND EXPERIENCE

- Qualifications and/or experience in sales in a travel industry role
- Personal and/or professional travel experience in key 50 Degrees North destinations
- Knowledge of the Nordic travel market
- Competent in use of Microsoft office products, comfortable with new technologies and applications

OTHER SKILLS AND ATTRIBUTES

- Independence and trustworthy
- Superior customer service and communication skills
- Excellent organisational skills and attention to detail
- Problem solving and decision-making capacities
- Fast learner who can quickly pick up systems and product information
- Ability to work independently and in a team
- Ability to work under pressure and juggle multiple tasks
- Friendly, flexible and a sense of humour!

PREFERENCES

- Minimum 3-year industry experience

REMUNERATION & BENEFITS

- Competitive salary package with sales incentive and profit share earning potential
- Flexible working environment – no weekend work
- A positive and healthy workplace with Nordic work practices valuing equality and opportunity

Please send your application and cover letter to Jayde at jk@fiftydegreesnorth.com

