



Nordic Destination Specialist

Based in Melbourne, Australia

Full time

Reporting to Head of Sales APAC

POSITION PURPOSE

50 Degrees North is a niche, independently owned, specialist travel company that aims to give you a little more than just a holiday. We foster a positive and inclusive company culture that encourages collaboration and teamwork. With our passion for nature and adventure, we curate unforgettable journeys for travellers seeking authentic experiences across the Nordic countries.

As a Destination Specialist, you will play a crucial role in crafting tailor-made itineraries and providing exceptional customer service, ensuring our clients have the trip of a lifetime.

KEY RESPONSIBILITIES

- Work closely with travel agents and clients to understand their preferences, interests, and budget, and design custom itineraries that reflect their unique travel aspirations.
- Deliver exceptional customer service through prompt communication, attention to detail, and genuine care for our clients' satisfaction.
- Maintain strong relationships with key agents and agency groups to ensure the highest quality of services and exclusive experiences for our clients.
- Work closely with fellow sales team members to achieve our excellent level of service.
- Attend travel industry events to broaden your expertise and network with other professionals in the field.
- Conduct in-depth research on Nordic destinations, keeping up to date with the latest travel trends, attractions, and local events.
- General administration tasks as required.

QUALIFICATIONS AND EXPERIENCE

- Qualifications and/or experience in sales in a travel industry role.
- Personal and/or professional travel experience in key 50 Degrees North destinations.
- Competent in use of Microsoft office products, comfortable with new technologies and applications.
- Australian passport or on-going working visa.



OTHER SKILLS AND ATTRIBUTES

- Strong customer-oriented approach with outstanding communication and interpersonal skills.
- Excellent organisational and time management abilities to handle multiple client requests simultaneously.
- Problem solving and decision-making capacities.
- Ability to work independently and in a team.
- Passion for travel, exploration, and a commitment to sustainable and responsible tourism practices.
- Friendly, flexible and a sense of humour!

PREFERENCES

- Minimum 3 years industry experience

REMUNERATION & BENEFITS

- Base package with sales incentive and profit share earning potential.
- Flexible working arrangements, including remote work options.
- Opportunities and support for continuous learning, including paths for career growth allowing employees to envision a long-term future with the company.
- Wellness initiatives, weekly office lunches and other perks.

APPLICATIONS

To apply for the Nordic Destination Specialist position, please submit your updated resume and a personalised cover letter highlighting your experience within Nordic travel.

Please email your application to jobs@fiftydegreesnorth.com

Join us in crafting extraordinary Nordic travel experiences that leave a lasting impact on our clients' lives! We look forward to welcoming you to our passionate and dedicated team.