

Destination Specialist

50 Degrees North Nordic AS

Øyer/Hafjell – full time

Reporting to: Nordic Manager / Daglig Leder
Direct Reports: None
Location: Øyer
Office: Office / mobile

POSITION PURPOSE / DUTIES:

- To increase sales of all 50 Degrees North product
- Travel consultancy and sales (B2B & B2C)
- Offer expert advice and service to clients, maximise every sales opportunity through all our channels of communication (inbound/outbound calls, e-mails, chat or other channel)
- Manage and attend Travel Expos & Travel shows when needed
- Assist in other business areas or markets for a limited time period pending company requirements
- Be part of the emergency response team

PREFERRED QUALIFICATIONS AND EXPERIENCE

- Qualifications and/or experience in Sales & Marketing
- Personal and/or professional travel experience in key 50 Degrees North destinations
- Knowledge of the Nordic travel market
- Competent in use of Microsoft office products, comfortable with new technologies and applications

OTHER SKILLS AND ATTRIBUTES

- Entrepreneurial and flexible attitude
- Excellent organisational skills
- Strong innovation and creative skills
- Independence and trustworthy
- Superior customer service and communication skills
- Outstanding public speaking / presentation & training skills
- Problem solving and decision making capacities
- Ability to work independently and in a team
- Ability to work under pressure and juggle multiple tasks
- Friendly, flexible and a sense of humour!

PREFERENCES

- Fluency in a Nordic language
- Fluency in English - both written and spoken
- Minimum 3 years of previous experience
- Willingness to travel domestic and international long haul

REMUNERATION & BENEFITS

- Base package with high profit share earning potential
- Mobile and laptop
- Flexible work time and environment