

Destination Specialist

50 Degrees North Nordic AS

Øyer, Norway – full time

Reporting to: Head of Sales & Nordic Manager
Direct Reports: None
Location: Øyer

ABOUT THE OPPORTUNITY:

Are you passionate about travels and a wizard of sales? Do you want to join our fun team and work hard in a relaxed atmosphere? If yes, we want to hear from you!

We are looking for a Destination Specialist to join our Sales Team in Øyer, Norway. In this role, you will be designing all-inclusive itineraries in the Nordic region, for high-end North American and European clientele. Attention to detail, detailed knowledge of the Nordic Region and readiness to learn something new every day is required in this position.

Previous sales/travel design experience from travel industry is a prerequisite for this job, and experience from working with high-end clientele (Virtuoso, Signature or similar) is a plus.

50 Degrees North is an equal opportunity employer. We hire great people from a wide variety of backgrounds and do not discriminate on the basis of colour, race, religion, nationality, sex, gender identity or expression, disability, age or national origin.

KEY RESPONSIBILITIES:

- To increase sales of 50 Degrees North product from North American and European markets
- Travel consultancy and sales (B2B & B2C)
- Manage and attend Travel Expos & Travel shows abroad
- Building/maintaining relationships with key agents and suppliers
- On ground assistance and support to 50 Degrees North clients

PREFERRED QUALIFICATIONS AND EXPERIENCE

- Minimum of 3 years of experience from Sales and travel design
- Personal and/or professional travel experience in key 50 Degrees North destinations
- Knowledge of the Nordic travel market
- Competent in use of Microsoft office products, comfortable with new technologies and applications
- Fluency in English: both written and spoken language. Nordic languages are a plus

OTHER SKILLS AND ATTRIBUTES

- Strong commercial acumen with an eye for analytics
- Entrepreneurial and flexible attitude
- Excellent organisational skills
- Strong innovation and creative skills
- Independence and trustworthy
- Superior customer service and communication skills
- Outstanding public speaking, presentation & training skills

- Ability to work independently and in a team
- Ability to work under pressure and juggle multiple tasks
- Friendly, flexible and a sense of humour!

REMUNERATION & BENEFITS

- Base package with profit share earning potential
- Laptop
- Flexible work time and environment

APPLICATIONS

Please send your cover letter and CV to:
nordic@fiftydegreesnorth.com