

Nordic Destination Specialist

North America Team - Full-time

Reporting to: Head of Sales, North America

Preferred locations: Minneapolis, Vancouver, and San Diego

Are you passionate about the Nordic countries? Are you looking for an outlet for all your Nordic destination knowledge? Do you love designing amazing travel experiences for your clients? Are you creative, organized, flexible and enthusiastic? If so, then this is the job for you.

WHO WE ARE:

- <u>50 Degrees North</u> is a niche, independently owned travel company.
- We design innovative, authentic, and environmentally responsible Nordic travel experiences with homegrown Nordic passion and superior service.

POSITION:

- Inside sales, working with direct clients and travel agents
- Sell 50 Degrees North independent and small group tours
- Create custom travel packages based on client/agent needs and interests
- Communicate by e-mail, phone, and our website chat
- Be a 50 Degrees North team player

QUALIFICATIONS

- Extensive knowledge of the Nordic travel market
- Significant personal and/or professional experience with the Nordic countries
- Experience in the travel industry and/or sales (minimum 3 years preferred)
- Competent in use of Microsoft office products; comfortable with learning new technologies and applications

OTHER SKILLS AND ATTRIBUTES

- Independent, reliable, trustworthy, friendly, flexible
- Excellent organizational skills and attention to detail
- Superior customer service and communication
- Problem-solving and decision-making
- Fast learner who can quickly pick up systems and product information
- Ability to work independently and in a team
- Ability to work under pressure and juggle multiple tasks
- A sense of humor!

SALARY & BENEFITS

- Competitive salary package; 4 weeks paid vacation
- Flexible working environment no weekend hours
- Positive, healthy environment with a Nordic work ethic valuing equality, opportunity, and personal/family priorities.

Please send your application and cover letter to Jayde at ik@fiftydegreesnorth.com