



Nordic Destination Sales Consultant

Melbourne based – Full time or permanent part time (4 days a week)

Reporting to: Sales Manager
Direct Reports: None
Location: Melbourne

POSITION PURPOSE:

- To increase sales of all 50 Degrees North product
- Travel consultancy and sales
- To provide excellent service to travellers with 50 Degrees North
- Maintaining relationships with key agents and agency groups
- Attend Travel Expos & Travel shows
- General administration tasks as required

QUALIFICATIONS AND EXPERIENCE

- Qualifications and/or experience in sales in a travel industry role
- Personal and/or professional travel experience in key 50 Degrees North destinations
- Competent in use of Microsoft office products, and preferably Amadeus GDS and Tourplan
- Australian passport or on-going working visa

OTHER SKILLS AND ATTRIBUTES

- Independence and trustworthy
- Superior customer service and communication skills
- Excellent organisational skills and attention to detail
- Problem solving and decision making capacities
- Ability to work independently and in a team
- Ability to work under pressure and juggle multiple tasks
- Friendly, flexible and a sense of humour!

PREFERENCES

- Fluency in a Nordic language
- Minimum 2 year industry experience

REMUNERATION & BENEFITS

- Base package with profit share earning potential
- Monthly RDO, as agreed with manager
- Flexible working environment