ABOUT KENTIK

Kentik® is the network intelligence platform for the connected world, trusted by leading digital enterprises and service providers. With Kentik, businesses eliminate the visibility and intelligence gaps associated with running dynamic and complex networks, and achieve greater network performance, reliability and security. The Kentik Network Intelligence Platform ingests diverse data streams from the internet, edge, cloud, data center and hybrid infrastructures and provides real-time visualizations and AIOps-powered insights and automation. Learn more at www.kentik.com.

KENTIK BY THE NUMBERS

80 TRILLION FLOW RECORDS

Kentik ingests more than 80 trillion flow records daily.

74 MILLION API CALLS

Kentik receives more than 74 million API calls annually.

5.5 MILLION ANOMALIES

Kentik enables customers to detect over 5.5 million anomalies annually.

Data collected January 2020.

WHAT OUR CUSTOMERS SAY

Dropbox

"As a great partner with a strong roadmap, Kentik provides the real-time visibility, traffic management, and network intelligence we need to deliver a great experience for our customers."

IBM Cloud

"There's no cloud without the network, and effective network operations without proper visibility is almost impossible to achieve. That's a challenge that Kentik is purpose-built to resolve. The ability of Kentik's platform to detect anomalies, facilitate rapid problem identification, and automate corrective responses is key to delivering highly-available cloud services."

Limelight NETWORKS

"Kentik has the best feature functionality on the market and has substantially reduced our MTTR for customer, peering and transit-related issues. It's rare to be able to leverage one product for value in so many different and useful ways across the organization, but with Kentik, we've been able to do just that."

Viasat

"Kentik has allowed us to remove a substantial amount of abusive and malicious traffic from our network, with a huge measurable impact on our bottom line."

zoom

"The visibility of being able to see your entire network and all of the trends happening across every device in your entire network, all at once, is huge. I don't know of any other tool that I can think of that does that quite the way Kentik does."

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LEADERSHIP

AVI FREEDMAN, CO-FOUNDER AND CEO

Avi has decades of experience as a leading technologist and executive in networking. He was with Akamai for over a decade, as VP Network Infrastructure and then Chief Network Scientist. Prior to that, Avi started Philadelphia's first ISP (netaxs) in 1992, later running the network at AboveNet and serving as CTO for ServerCentral. [LINKEDIN]

IAN PYE, CO-FOUNDER AND CHIEF SCIENTIST

Ian joined Kentik from Cloudflare, where he was the first employee and wrote many backend systems. He previously worked for UBS Investment Bank in London as well as for several startups. Ian has an MS in Computer Science from UC Santa Cruz, where he investigated distributed file systems, and a BA from Colorado College. [LINKEDIN]

JUSTIN BIEGEL, CO-FOUNDER AND VP OF GLOBAL SALES

Justin has extensive experience working in technology sales and helping to grow infrastructure companies. At Internap, he led key regions to record-breaking performance. Justin graduated from DePaul University with a BA in Economics. [LINKEDIN]

ALFRED YU, CFO

Alfred brings more than 20 years experience in large enterprise and privately held, venture-backed SaaS companies, including at Bill.com and Evernote. He has taken companies from early-stage to become large-scale enterprises, helping them grow with the right balance of strategy, systems and financing. [LINKEDIN]

MICHAEL HO, VP OF ENGINEERING

Mike Ho is a multidisciplinary software engineering leader with over a decade of technical, architectural and design experience. At Kentik, Mike's goal is to build new and exciting ways for customers to get more value out of their network. [LINKEDIN]

ANDY SINGER, VP OF MARKETING

Andy brings more than 15 years of experience igniting B2B growth and driving technology adoption. Prior to Kentik, he served as VP of product marketing at cybersecurity company enSilo. He has held marketing leadership roles at GuardiCore, Symantec Corporation and Check Point. [LINKEDIN]

CHRISTOPH PFISTER, CPO

Christoph Pfister is chief product officer (CPO) of Kentik. He brings a wealth of relevant experience building world-class software products. Most recently, he served as EVP of Products at SolarWinds, and prior to that, in a variety of executive and product positions at HP, HP Enterprise and Oracle. [LINKEDIN]

JIM FREY, VP OF CHANNEL SALES

Jim has over 20 years experience in the network management tools and technology sector, in roles ranging from product manager to marketing executive to industry analyst. Most recently, he was VP of Research with Enterprise Management Associates, and before that he was VP of Marketing at Netscout. [LINKEDIN]

NICK STINEMATES, VP OF BUSINESS DEVELOPMENT

Nick leads all business development aspects for Kentik, building great technical and business integrations to drive strategic decisions and value through partnerships. Most recently, he led business development efforts for MariaDB, Rancher Labs and Docker. [LINKEDIN]

COMPANY MILESTONES

2014

JANUARY
Kentik (then CloudHelix) founded

MARCH
First user deploys Kentik platform in beta

SEPTEMBER
$3.1M seed funding round from First Round, DCVC, WIN + angels

2015

MARCH
First paying customers deploy Kentik platform

JUNE
Launch from stealth with $12.1M in Series A funding led by August Capital

2016

APRIL
Gartner recognizes Kentik as a "Cool Vendor" for availability and performance

AUGUST
$23M in a Series B funding round led by Third Point Ventures

2017

JULY
Expansion into APAC with addition of tier-1 KDDI as new customer and Net One Systems as new partner

AUGUST
Launch of Global Channel Program

OCTOBER
ONUG recognizes Kentik with "Innovation Award" for monitoring and analytics

2018

APRIL
Secured first U.S. patent for the Kentik Data Engine

OCTOBER
Expansion into Europe with point-of-presence established in Frankfurt

2019

APRIL
Product expansion to enable visibility across Azure, AWS and GCP

JULY
Product expansion to include AIOps capabilities

DECEMBER
Named a "Representative Vendor" in the Gartner AIOps Market Guide

2020

JANUARY
NetworkWorld named Kentik to list of "5 hot network automation startups to watch"

MARCH
Named a "Representative Vendor" in the Gartner Network Performance Monitoring and Diagnostics Market Guide

MAY
$23.5M in growth funding led by Vistara Capital Partners

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